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- 25 Years of Experience
- Specializing in Office Properties
- Tenant Representation



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- 14 Years of Experience
- Specializing in Office Properties
- Corporate Services



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- Specializing in Office Properties
- Corporate Services



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- 11 Years of Marketing Experience
- Specializing in Office Properties



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- 10 Years of Marketing Experience
- Specializing in Office Properties

JOHNSTONE | PUCCINELLI | LANTGEN

Team Experience

Our Team has over **50 years** of combined experience and has been responsible for over \$3 billion in real estate transactions throughout our award-winning careers.

Team Capabilities

The combination of a sole proprietors mentality and attention to detail mixed with institutional experience and backing truly makes us a single source solution for all of your Corporate Real Estate needs.

- Lease Renegotiation
- Multimarket Corporate Representation
- Property Analysis + Space Optimization
- Architectural Review
- Relocation Analysis
- Site Acquisition
- Employee Location Optimization
- Construction Management
- Lease Administration
- Market Data & Analysis
- Property Analysis
- Lease Negotiations

Deal Announcement:

The Johnstone-Puccinelli-Lantgen Team, this week again successfully represented Sunstone Hotel Investors, a public hotel REIT, in the expansion of their corporate headquarters in Aliso Viejo, California. The eight year lease transaction takes Sunstone's offices to 24,546 square feet and allows for their continued success and growth in the hotel ownership market place. Thank you Sunstone for your continued support. May 2, 2011



Whether you are looking to renegotiate or renew your lease, relocate, expand or contract your office, our team is ready and committed to helping you make smarter, faster decisions, while maximizing market leverage, reducing your costs and freeing your valuable time.

SOLUTION DRIVEN PROCESS



STRATEGIC ASSESSMENT

- Assemble Team
- Learn About the Client
- Identify Objectives
- Operational Financial Analysis



REVIEW AND ANALYZE OPTIONS

- Market Options & Survey
- Deal Negotiations
- Financial & Qualitative Analysis



FINALIZE TRANSACTION

- Lease Negotiations
- Project Management



POST TRANSACTION SERVICES

- Planning/Project Mgmt.
- Construction
- Move-in
- Close-out



POST-MOVE-IN SERVICES

- Post-Move-In



PARTIAL CLIENT LIST

360 Networks	City of Laguna Hills	Gates, O'Doherty, Gonter & Guy	LI Melody & Co.	PMI Mortgage Insurance	TechSpace
3848 Campus	Citywide Mortgage	Gateway Title Company	Loan Link Financial Services	PMZ Pension Corporation	Tetsuji Yamaue
4th Wave Imaging	Collage Floor	Gateways to a Better Education	Lotterfever.com	Point Center Financial	Tex 3B
A.G. Edwards & Sons	Contempo Design	GCMH, Inc.	Lucent Corp.	Precision Pilates	The Eastridge Group
Abacus Property Management	Controlled Energy Corp	Genotological Service of OC	Marriott Vacation Club	Prestige International USA	The Home Experts
Access Systems	Countrywide Home Mortgages	GKK Corporation	Martin Orthopedic Rehabilitation	Primary Mortgage Group	The Mobility Group
AccuPoll Holding Corp.	Crown Valley Imaging	Gonzalez & Gonzalez	Mary International, Inc.	Primus Automotive Fin Svcs.	The Nakaki, Basha Group
Advanced Digital Systems Group	Curtis, Harris et al/Cyrk, Inc.	Green Cross Consulting	MaxComm	Princeland Properties	Thomas Van Damme
Advantage CrownA	D.P.S. Financial Services	Greg Lerum	Maxwell & Company CPAs	Principal Financial Group	Todd Schreier & Associates
egis Mortgage Corp.	Daihishoku (KDS)	GSA	Mazda America	Quad Rep Southern	Tony Prince
AG Edwards	Danbergo Development	Guseppe & Anna Vitello	McDonald Investments	Quest Capital Strategies	TransDimension Inc.
Agenda Computing	Daryl Meimberg & Associates	Hallmark Escrow	MDTSC Holdings	Rivers J. Morell III/RK Engineering Group	PVG Management
Air Media	Dave Dayton	Harte Hanks Shoppers	Mediterranean Shipping	Robert Hada	Quad Rep
AI Reeder	Digital Radiology	Healthcare Placement Group	Merrill Lynch	Robert J. Morrisey	UDV North America
Alliance Bancorp	Direct Loanline Lending, Inc.	Hilti Insurance	Microhard Technologies	Robert Kahn	Under Pressure Research Development
Allison & Neeley	DK Marketing	Hitorini & Cynthia Tsuyuki Family Trust	Microsoft	Robert Walots	United Guaranty Residential Insurance
Alpha Graphics	Domtar Industries	Hollenbeck Securities	Millennia Vision	Robert Wigmore	United Parcel Services
American Guardian Financial Group	Dr. Robert Dernberry	Hunt Building Corp	Mirman Enterprises	Royal Indemnity Company	United Title Co.
Anderson Jones Partners	Dr. Saeed Irahiha	Integrated Corp	Mobi Media	PMZ Pension Corporation	Verizon Wireless
Aristos Logic Corp.	Dr. Sbordone & Dr. Arnold	Integrated Information Systems	Multilayer Technology Inc.	Precision Pilates	Verso Technology
Arrow Electronics	Dzida, Carey & Steinman	Internet Accommodations Network	Mutual of Omaha	The Eastridge Group	Vita net
Arthur Cooper	Eastridge Group	Irwin Salons Services	MV Plaza, Inc.	The Home Experts	Vitreoretinal Technologies
Ascension Wellness Corp.	E-Commerce Processing	ISU Insurance Services	MyCFO, Inc.	Primary Mortgage Group	Wachovia Securities
ASE, Inc.	Edgewave Corp.	J.L. Madison Co.	National Business Broker	Prins Automotive Fin Svcs.	Wallace/SC
Association of American Educators	eliberations.com	JA Jones Environmental Services	National Interbank	Quad Rep Southern	Wealth Enrichment Strategies
AT&T	Envision Financial Systems	Jackson, DeMarco & Pechenpaugh	National Training Systems	Scion Technologies	Webzter Corp.
Buy.com	Epic Ventures	John Hancock	Navman USA	Scott Blum	Weinberg & Weinberg
C/C/S Architects	ERN, LLC	Joseph Mudd	New Century Title Company	Seagull Software Systems	Wells Fargo Home Mortgage
California Bank and Trust	Ernst Roberts	Kaiser Aluminum	OSI, LLC	SevenSpace	Wells Fargo-GCMHP
California First National Bank	Feeble Cleaning Contractors	Kavech & Gau	Outsource one	Severson & Werson	Western Digital Corp
CAL PAC Homes	Fidelity Brokerage Services	Key Mortgage Corp	Paladin Protective Services	Shell Oil Company	Western Youth Services
CALPE, LLC	Fidelity Investments	KKUS	Paragon Reality Enterprises	SmartHOME, Inc.	Westvaco
Careers 2020	First Magnus Financial Corp.	LabsKotkin & Associates	Park Place Real Estate Services	SOC Educators	Wildermuth LeClaire LLC
Children's Bureau of So. Cal.	First Regional Bank	La Monte Academy	Parviz Firoozgar	Sterling Software	Woodland Partners
Chiropractic Provider Network	First Team Realty	Laura Sprague, DDS	Peter Morrison	Stevan Gromet	World Savings Bank
Christian & Timbers	Flexscan, Inc.	Lawson & Baxter	Philadelphia Insurance	Sustainable Buildings Systems	Yard House
	Freight Brokers, Inc.	Lawyers Title Company	Pickle Technologies	Sunstone Hotel Investors	Youth Exchange Services
	Frontbase	Leonard Bekemeyer	Pinnacle Holdings	Swingin' Ape Studios	
	Gary King	LGS Architects	Platinum Capital Group		

REFERENCES

PBS SoCal: "By combining the company's headquarters and TV studio under one location, PBS SoCal has finally found a home in Orange County. We found your team's attention to detail, market knowledge, negotiation tactics and professionalism paramount in getting us the best deal possible for the foundation. We appreciate your ability to align our short and long term goals for the foundation with our new office lease and location. Without your team's help, this would not have been possible. On behalf of PBS SoCal Foundation, we would recommend you to anybody who would need representation or information on the Real Estate Market"



-Mr. Mel Rogers, CEO/ President, PBS SoCal

"We just concluded the re-negotiation of an 86,415 square foot lease in Orange County. Our 23.4 million dollar lease obligation is strategic to the future of TechSpace & our shareholders. We benefited greatly from the efforts of Scott Johnstone & his team."



-Mr. James "Watty" Watson, CEO, TecSpace