



POISED
FOR THE WORLD

Student Profile Book 2011

Student Profile
Book 2011
Indian School of Business



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Dean's message

Dear Associate,

It is with great pride that I introduce to you the ISB's tenth graduating class of the Post Graduate Programme in Management.

In keeping with the ISB's vision of grooming future leaders, the ISB has over the nine years, consistently shaped high quality business leaders, who are valued as much for their analytical capabilities, as for their maturity and leadership skills. The 571 students of the Class of 2011 are well equipped to take this tradition forward.

The Class is diverse in terms of academic, professional and cultural backgrounds. Many of them have international work experience and have worked across different countries and cultures. They are well-rounded individuals, with much more than academic achievement to their credit.

At the ISB, we pride ourselves in providing our students with a transformational experience. I am sure that they will bring to their professional pursuits, a global perspective with an understanding of business practices in emerging markets, and more importantly, a perceptive mindset to adapt to changing business realities.

We look forward to working with you to provide the best talent for your organisation.

Best Regards,



Ajit Rangnekar
Dean, Indian School of Business



About the ISB

The Indian School of Business (ISB) is a research driven, internationally top ranked, management institution that grooms business leaders for India and the world. In a rapidly changing business landscape, this would require young leaders with an understanding of evolving economies and global perspectives. The ISB is committed to its role in creating such leaders through its innovative programmes, outstanding faculty and thought leadership. With a strong focus on emerging markets, the ISB brings together best global practices and relevant research insights to further its vision of becoming a leading business school.

Associate Schools



Associations with international B-schools

Academic associations with The Wharton School, The Kellogg School of Management and The London Business School have helped the ISB develop a world-class curriculum that enables students to gain unique insights into global business. The one year post graduate programme at the ISB compares with the best around the world. It is an intense programme, designed for the most talented students and taught by world renowned faculty.

Global recognition

The ISB was ranked 12 among the top B-schools in the world by the Financial Times, London. This achievement is particularly laudable, as it was achieved in just eight years since the School's inception. The ISB is the first Indian B-school to feature in this elite list.

Class of 2011

The Class of 2011 at the ISB is a diverse pool of experience and exposure. The one year post graduate programme at the School attracts some of the finest talent from across industries with cross-functional expertise. Diverse backgrounds, including consulting, finance, marketing, technology, and even defence and medicine ensure a healthy exchange of ideas and a rich classroom experience.



Class size - 571

	No.of Students	%
Men	424	72%
Women	147	28%

GMAT distribution

750 and above	14%
700 - 740	59%
650 - 690	21%
600 - 640	6%

Age distribution

Avg 27 yrs

35 and above	1%
30 - 35	13%
25 - 30	72%
Below 25	14%

Work experience

Avg 5 yrs

8 years and above	6%
7 - 8 years	4%
6 - 7 years	9%
5 - 6 years	14%
4 - 5 years	24%
3 - 4 years	25%
2 - 3 years	18%

Industry distribution

Information Technology	27%
Finance	15%
Consulting	14%
Telecom	6%
FMCG	4%
Energy	4%
Real Estate	3%
Automobile	3%
Advertising	3%
Healthcare	2%
Education and Research	2%
Govt./ PSU	1%
Manufacturing	1%
Armed Forces	1%
Others	14%

Work function distribution

IT Consulting/ Products	21%
Operations	19%
Marketing	15%
Finance	9%
Consulting	6%
General Management/ Administration	5%
Accounting	2%
Medicine	1%
Advertising/ Media	1%
Others	21%

Student clubs: Class of 2011



The wide variety of Student Clubs reflect the diversity of the ISB community. The Clubs give students opportunities to apply what has been learnt in the classroom and to gain invaluable leadership and life skills. In addition to connecting them with others who have similar interests, the students get a platform to interact with alumni and professionals in their respective fields of interest, helping them build formal and informal networks, while exploring career opportunities.

Business Technology Club

Members	270
Years of Average Experience	5.3

Consulting Club

Members	415
Years of Average Experience	4.5

Emerging Markets Club

Members	350
Years of Average Experience	5.7

Energy, Manufacturing and Operations Club

Members	214
Years of Average Experience	4.5

Entrepreneurship and Venture Capital Club

Members	320
Years of Average Experience	5.0

Finance Club

Members	337
Years of Average Experience	4.5

General Management Club

Members	430
Years of Average Experience	4.9

Healthcare Club

Members	130
Years of Average Experience	5.3

Marketing Club

Members	334
Years of Average Experience	5.0

Media and Entertainment Club

Members	173
Years of Average Experience	4.8

Net Impact Club

Members	254
Years of Average Experience	5.0

Real Estate and Infrastructure Club

Members	142
Years of Average Experience	5.0

Retail Club

Members	178
Years of Average Experience	5.0

Placement process at the ISB

Policies for Recruiters

The placement process is designed to ensure that both the recruiter and the student are able to spend quality time with each other and arrive at satisfying decisions. The Career Advancement Services (CAS) office at the ISB will work towards ensuring a flawless placement process.

To optimise the recruiting experience, CAS follows a five-step process:

- Online Registration
- Pre-placement Talks
- Job postings, Applications (Expression of Interest and Resume) and Shortlists
- Interviews
- Job Offers and Acceptances

Online Registration

Recruiters are required to register online at www.isb.edu/placement. For any assistance in registering, the CAS team may be contacted. Recruiters are required to accept the terms and conditions by mailing a printed signed copy of 'Terms and Conditions for campus recruitment' available on the website to the CAS office.

Companies offering Experiential Learning Projects (ELPs) and wishing to make Pre-placement Offers (PPOs) should inform the CAS Office and PGP Projects Office before January 01, 2011. If a student receives a PPO it will be considered as One Offer of the two which s/he is eligible for, and if accepted, it will be treated as an 'Accepted Offer' and the student will be out of the placement process. All other companies would follow the Placement Process as detailed below.

Pre-placement Talks (PPTs)

November 01, 2010 onwards

This is an ideal opportunity for companies to share information about their organisations with students and to make it possible for them to explore career options.

- Time slots for PPT vary by day of the week:
Monday to Friday - 1930 hrs to 2300 hrs
Saturday and Sunday - 1100 hrs to 1730 hrs
- ISB gives equal opportunity to all recruiters. Each PPT therefore is allotted 45 minutes:
 - 30 minutes for presentation
 - And 15 minutes to respond to students' queries
- To register a date and time for PPT, please log on to our placement website www.isb.edu/placement
- The CAS Office will arrange for facilities (audio-visual and support services) that may be needed for the

presentation. Companies are requested to let CAS know about their requirements in advance

Job Posting, Applications and Shortlist

- Job postings can be uploaded by the recruiter on the ISB placement website
- Students will respond by submitting their applications (Expression of Interest and Resume) according to the company's deadlines
- Companies are requested to forward shortlist to the CAS office at least 7 Days before the interview date. The CAS office will inform the shortlisted students

Interviews

January 14, 2010 onwards: Interviews will be held between 0900 hrs to 1800 hrs. The schedule is as below:

Slot	Dates	Offer opening date & time
Day 01	Jan 14 - 16, 2011	Jan 16, 2011 @ 1800 hrs
Day 02	Jan 29 - 30, 2011	Jan 30, 2011 @ 1800 hrs
Day 03	Feb 12 - 13, 2011	Feb 13, 2011 @ 1800 hrs
Day 04	Feb 14, 2011	Feb 14, 2011 @ 1800 hrs
Day 05	Feb 15, 2011	Feb 15, 2011 @ 1800 hrs
Day 06	Feb 16, 2011	Feb 16, 2011 @ 1800 hrs
Day 07	Feb 17, 2011	Feb 17, 2011 @ 1800 hrs
Day 08	Feb 18, 2011	Feb 18, 2011 @ 1800 hrs
Day 09	Feb 19, 2011	Feb 19, 2011 @ 1800 hrs
Day 10	Feb 20, 2011	Feb 20, 2011 @ 1800 hrs

Subsequently the interview process will continue till March 31, 2011.

Pre-Interview Process: Companies can visit campus to complete Pre-interview processes earlier to DAY 01. Companies cannot make offers on these dates. Pre-interview process includes:

- Any Questionnaire, written assessment / psychometric test or group discussions.

Policy for senior students

ISB has senior students with 8 or more years of work experience. They need a separate process, as they may have to go through multiple rounds of detailed interviews, considering their seniority. The placement process for these students will start earlier.

Job Offers and Acceptance policy

- The ISB allows a student to receive TWO offers or accept ONE offer. Thereafter, the student exits the placement process

- To facilitate logistics for international companies/ teams, who cannot come in during the regular placement schedule starting on January 14, 2011, CAS allows them to complete the process earlier. The dates could be fixed in consultation with CAS. Such companies will have to hand over sealed Final Interview Forms (FIF) & offers to CAS and these offers will be opened only at the end of the first day of Placements (January 16, 2011)
- Companies are requested to process the Visa requirements and other travel formalities, for students who may have to attend an interview in any of the client's international/ domestic locations
- All companies are requested to hand over the filled in FIF to CAS, on completion of the process and to send the Formal Offer Letter within seven days, to the CAS Office
 - Final Interview Form: To make an offer to a student, companies need to complete the FIF
 - At the end of the final interview, if company representatives are considering making an offer to the student, they have to fill in the FIF with details of offer which is then signed by the student
 - On deciding to make an offer, the offer confirmation portion is completed, by the recruiter and then the FIF is handed over to the CAS Office in a sealed envelope
- CAS will broadcast the student status on the placement website at the end of each placement day. All companies are advised to check the status of their shortlisted students on the website
- Students are required to confirm their Acceptance/ Rejection of job offers according to the company's deadline. The earliest offer acceptance deadline that a recruiter can ask for is the end of the next placement day

Important Dates

- Pre-placement offers: On or before January 01, 2011
- Pre-placements talks: November 01, 2010 onwards
- Job posting, applications: November 01, 2010 onwards
- Shortlists: At least 7 days before interviews
- Interviews: January 14, 2011 onwards
- Job offers letters: On or before March 31, 2011
- You may use the student profile handbook as a reference to understand the diversity at the ISB. We urge you not to use the handbook for shortlisting candidates
- Please channel all communication related to placements only through the CAS office (placements@isb.edu)
- Detailed CAS policies are available on the website: www.isb.edu/placement

Contact Details

- Shrinivas Hari**, International
shrinivas_hari@isb.edu, +91 93945 68035
- Kartik Agarwal**, ISB Campus
kartik_agarwal@isb.edu, +91 99632 88022
- Kiran Neti**, ISB Campus
placements@isb.edu, +91 97014 73666
- Aakash Nagpal**, North
aakash_nagpal@isb.edu, +91 98990 40111
- Sachiin Rai**, North
sachiin_rai@isb.edu, +91 98104 12821
- Vishal Goyal**, North
vishal_goyal@isb.edu, +91 98180 02792
- Anil S Kumar**, South & East
anil_kumar@isb.edu, +91 93425 64953
- Amitesh Gir**, West
amitesh_gir@isb.edu, +91 99206 29505
- Bhishm Chugani**, West
bhishm_chugani@isb.edu, +91 98330 70100





PGP core courses: 2010 - 11

Course Title	Faculty and Affiliation
Term 1: April 26 - June 6, 2010	
Financial Accounting in Decision Making	Mary Lea McAnally, Texas A&M Shivaram Rajagopal, Foster School of Business Mohan Venkatachalam, Duke University
Managerial Economics	Amit Bubna, ISB Tarun Jain, ISB Mudit Kapoor, ISB Bruce W Allen, The Wharton School
Marketing Management	Asim Ansari, University of Columbia Rajdeep Grewal, Pennsylvania State University Sundar Bharadwaj, Goizueta Business School Z John Zhang, The Wharton School
Statistical Methods for Management Decisions	Amit Mehra, ISB Ravi Mantena, University of Rochester
Term 2: June 7 - July 18, 2010	
Competitive Strategy	Naga Lakshmi Damaraju, ISB Harbir Singh, The Wharton School Raveendra Chittoor, ISB Akbar Zaheer, Carlson School of Management Prashant Kale, Jesse H Jones Graduate School of Management
Decision Models and Optimisation	Sumit M Kunnumkal, ISB Milind G Sohoni, ISB
Global Economics	Sudip Gupta, ISB Amartya Lahiri, University of British Columbia Krishna B Kumar, RAND Corporation
Marketing Decision Making	Pradeep Bhardwaj, Sauder School of Business Jagmohan S Raju, The Wharton School S Sajeesh, Zicklin School of Business
Term 3: July 19 - August 29, 2010	
Corporate Finance	Bhagwan Chowdhry, UCLA Anderson School of Management Suren Mansingka, University of California, Irvine N R Prabhala, Robert H Smith School of Business Amit Bubna, ISB
Entrepreneurship	Atul Nerkar, Kenan Flagler Business School Ramakrishna S Velamuri, CEIBS - China
Leadership Development Programme (One credit compulsory Pass/ Fail Course)	E S Srinivas, XLRI Lalitha Maheswaran Rajeshwar Upadhyaya S Ramnarayan, ISB
Managerial Accounting and Decision Making	Swaminathan Sridharan, Kellogg School of Management Nandu Nagarajan, Joseph M Katz Graduate School of Business Sunil Dutta, Haas School of Business
Operations Management	Aditya Jain, ISB Ram Bala, ISB
Term 4: August 30 - October 10, 2010	
Government, Society & Business	Mudit Kapoor, ISB A K Shiva Kumar, UNICEF
Investment Analysis	Rajnish Mehra, University of California, Santa Barbara Krishnamurthy Subramanian, ISB Ramabhadran S Thirumalai, ISB Ramana Sonti, ISB
Management of Organisations	Jonathan Pinto, Imperial College Niro Sivanathan, London Business School Luis L Martins, McCombs School of Business James M Schmidtke, California State University, Fresno
Strategic Analysis of Information Technology	Ramnath K. Chellappa, Goizueta Business School Deepa Mani, ISB

PGP elective courses 2010 - 11

Course Title	Faculty and Affiliation	Concentration Area(s)
Term 5: October 11 - November 21, 2010		
Advanced Corporate Finance	Sankar De, ISB	FINC
Business to Business Marketing	Sudipt Roy, ISB	MKTG
Business Valuation Using Financial Statements	Ram Ramakrishnan, University of Illinois at Chicago	FINC, ENTR
Change Management	S Ramnarayan, ISB	STLD
Consumer Behaviour	Rishtee Batra, ISB	MKTG
Corporate Development: Mergers, Acquisitions and Alliances	Naga Lakshmi Damaraju, ISB	STLD
Corporate Strategy and Organisation Design	Kannan Srikanth, ISB	STLD
Entrepreneurial Decision Making	Arun Pereira, ISB	ENTR
Fixed Income Securities	Bruce Tuckman, University of Pittsburgh	FINC
International Finance	Rajesh Chakrabarti, ISB	FINC
Introduction to Indian Marketing (One Credit Pass/ Fail course)	Sridhar Samu, ISB	NA
Leveraging Web 2.0 - Social Media, Online Advertising and Web Analytics	Ravi Bapna, Carlson School of Management Vaibhav Arya, Media.Net (Direct)	INTM
Marketing Research	Sudhir Voleti, ISB	MKTG
Negotiation Analysis	Amit Nandkeolyar, ISB	STLD, ENTR
Options and Futures	Ramabhadran S Thirumalai, ISB	FINC
Outsourcing and IT Based Businesses	Nishtha Langer, ISB	INTM
Pricing	Manish Gangwar, ISB	MKTG, ENTR
Sustainable Business Operations: Value Creation and Environmental Considerations	Vaidy Jayaraman, University of Miami	OPMT
Term 6: November 22 - January 2, 2011		
Advertising	Tanuka Ghoshal, ISB	MKTG
Brand Management	Sridhar Samu, ISB	MKTG
Business Intelligence using Data Mining	Ravi Bapna, Carlson School of Management Galit Shmueli, Robert H Smith School of Business	INTM
Corporate Control, Mergers and Acquisitions	Krishnamurthy Subramanian, ISB	FINC
Experiential Learning Programme (Credit 1)	NA	NA
Financial Engineering	Sanjiv Ranjan Das, Leavey School of Business Krishna Ramaswamy, The Wharton School	FINC
Financial Statement Analysis	Gerald Lobo, C. T. Bauer College of Business Shiva Sivaramakrishnan, C. T. Bauer College of Business	FINC
International Marketing	Venkatesh Shankar, Mays Business School	MKTG
Investing in Private Equity	Amit Bubna, ISB Vinay B Nair, Ada Investment Management	FINC, ENTR, STLD
Logistics and Supply Chain Management	Milind G Sohoni, ISB	OPMT
Managing Teams	Henry Moon, London Business School	STLD
Marketing Services	Piyush Kumar, Terry College of Business	MKTG
Negotiation Analysis	Abhijeet Vadera, ISB	STLD, ENTR
Power and Politics	Tanya Menon, Kellogg School of Management	STLD
Strategic Performance Management	Dhinu Srinivasan, Joseph M Katz Graduate School of Business	FINC, STLD, OPMT
Strategy Implementation	Raveendra Chittoor, ISB	STLD
Value Investing	Ravi Jagannathan, Kellogg School of Management Ramana Sonti, ISB	FINC
Term 7: January 03 - February 10, 2011		
Asset Management	Vinay B Nair, Ada Investment Management	FINC
Capital Raising Strategies in Corporations	Nikunj Kapadia, Isenberg School of Management N R Prabhala, Robert H Smith School of Business	FINC, ENTR
Corporate Governance	N K Chidambaram, Graduate School of Business, Fordham University N R Prabhala, Robert H Smith School of Business	FINC
Customer-Focused Product Planning	V Srinivasan, Stanford Graduate School of Business	MKTG, ENTR
Economics of Strategy	Louis A Thomas, The Wharton School	STLD
Financial Valuation of Technology Business	Amit Mehra, ISB Rajiv D Banker, Fox School of Business	INTM, FINC

PGP elective courses 2010 - 11

Course Title	Faculty and Affiliation	Concentration Area(s)
Term 7: January 03 - February 10, 2011 (Continued)		
Gender, Diversity and Leadership	Stacy Blake-Beard, Simmons College Lynda L Moore, Simmons College	STLD
Information Economics	Tarun Jain, ISB	FINC
Managing Complexity	Edward W Rogers, NASA	STLD
Managing Strategic Partnerships	Saikat Chaudhuri, The Wharton School Mitrabaran Sarkar, Fox School of Business	STLD
Marketing Strategy	George Day, The Wharton School V Kumar, J.Mack Robinson College of Business	MKTG, STLD
Marketing Strategy and Economic Analyses	David Godes, Robert H Smith School of Business	MKTG, STLD
Planning an Entrepreneurial Venture	Kavil Ramachandran, ISB	ENTR
Pricing and Revenue Optimization	Kalyan Talluri, University of Pompeu Fabra Rakesh V Vohra, Kellogg School of Management	OPMT
Property Finance and Investment	Richard Green, University of Southern California	FINC
Retailing	Ram Rao, School of Management, UT Dallas	MKTG, OPMT
Service Business Ventures and Franchising	Chandrasekar V, ISB	ENTR
Service Operations Management	Sumit M Kunnumkal, ISB	OPMT
Strategic Challenges for Innovation-based Start ups	Anand Nandkumar, ISB	STLD, ENTR
Technology Strategy Consulting	Nishtha Langer, ISB Rajiv D Banker, Fox School of Business	INTM, STLD
Trading Strategies and Systems	Vasant Dhar, Stern Business School	INTM
Transaction Analysis and Modeling	Ashish Kohli, Richard Ivey School of Business	FINC
Transaction Analysis and Modeling (TURBO)	Ashish Kohli, Richard Ivey School of Business	FINC
Term 8: February 21 - April 3, 2011		
Behavioral Finance	Sudip Gupta, ISB	FINC
Business Law	Sumesh Reddy, Dr Reddy's Laboratories	ENTR, STLD
Consumer Behaviour	Geeta Menon, The Wharton School	MKTG
Database Marketing	P B Seethu Seetharaman, Jesse H. Jones Graduate School of Management Anand Bodapati, Anderson School	MKTG, INTM
Experiential Learning Programme (Credit 2)	NA	NA
Global Operations Management	N Viswanadham, ISB	OPMT
Global Strategic Management	Kannan Srikanth, ISB	STLD
Indian Financial System	Rajesh Chakrabarti, ISB	FINC
Marketing Models	Anand Bodapati, Anderson School	MKTG
Microfinance	Shamika Ravi, ISB	FINC, ENTR
Mobile Policy and M-Commerce	Gireesh Shrimali, ISB	INTM, ENTR
Negotiation Analysis	Ruchi Sinha, ISB	STLD, ENTR
Operations Strategy	Aditya Jain, ISB	OPMT, STLD
Personal Effectiveness for Leadership	E S Srinivas, XLRI	STLD
Project Management	M R Rao, ISB	OPMT
Rural Marketing	Harish Bijoor, Bijoor Consultants, Inc.	MKTG
Security Markets and Trading	Ramabhadran S Thirumalai, ISB	FINC
Strategic Innovation Management	Anand Nandkumar, ISB	STLD, ENTR, INTM
Strategy, Leadership and Resource Management in Family Business	Kavil Ramachandran, ISB	ENTR, STLD
The Green Business	Gireesh Shrimali, ISB	INTM, ENTR
Transformational Leadership: Igniting the Genius Within Self and Others	Prasad Kaipa, ISB	STLD
<p>Areas of Concentration: FINC: Finance, ENTR: Entrepreneurship, INTM: Information and Technology Management OPMT: Operations Management, MKTG: Marketing, STLD: Strategy and Leadership</p>		



8 YEARS & ABOVE



A Vijay Kumar

English, Hindi, Telugu, Oriya
B.Sc., National Defence Academy, Jawaharlal Nehru University

10 years 4 months of experience in Defence Services.

Indian Air Force: Squadron Leader (Helicopter Pilot)
• Awarded Shaurya Chakra for leadership in Tsunami Relief Operations across Andaman and Nicobar Islands

- Planned and executed various helicopter operations including Presidential flights, both in international and domestic airspace
- Managed logistics, budgeting, manpower utilisation and career progression of 300 personnel in my squadron
- Liaison with various agencies of Indian government, and foreign diplomats while on deputation with the United Nations in Sudan



Aaras Pradeep Vasa

English, Hindi, Gujarati, Marathi
MS (Computer Science), University of California - San Diego
B.E. (Computer Engineering), Thadomal Shahani Engineering College, University of Mumbai

8 years 8 months of experience in Telecommunications industry.

International Lubricants Pvt. Ltd.: Co-Owner

- General management with regard to chemical factory and personnel
- Motorola Inc.: Technical Account Manager**
- Directed and led the global software, hardware, system, field, test and product management teams through the carrier acceptance process
- Customer relationship management and supported sales increase from USD 80 million to USD 120 million

Nokia: Software Design Engineer

- Designed, implemented, tested and maintained the 2G & 3G CDMA Protocol Stack
- Instrumental in the launch of 20+ Nokia phones



Bart Korteweg

English, Dutch, French, German
BBS (Accounting and Auditing), Nyenrode Business University, Netherlands

17 years 4 months of experience in Financial Services industry.

Compliciti: Owner

- Implemented Business Compliance Strategy for clients including Dutch and international banks

- Trained for Business Compliance
- Expanded and maintained client networks

Netherlands Authority for the Financial Markets: Supervision Officer

- Project Manager for improvement of business supervision
- Provided advice on compliance issues

Ernst & Young Audit: Senior Staff

- Managed and planned audit teams
- Performed audits across various clients



Deepa Kodur

English, Hindi, Telugu
MS (Computer Science), University of Minnesota, Twin Cities

B.E. (Electrical Engineering), University College of Engineering, Osmania University

11 years of experience in IT (Services) industry.
Ameriprise Financial Services: Programme Manager

- Directed strategic and tactical approach for creation and execution of a data storage re-engineering programme (USD 5 million budget)
- Achieved an infrastructure cost reduction of USD 20 million over 3 years

V2 Tech: Founder and CEO

- Assisting clients with creating technology road maps and executing them; Primary clients - public company in pharmacy benefit management, a healthcare startup

Seagate Technology: Senior Systems Engineer

- Created road map to connect R&D facilities across three continents on a single platform



Abhishek Bisht

English, Hindi
B.E. (Marine Engineering), Marine Engineering Research Institute

9 years 6 months of experience in IT (Services) industry.

Infosys Technologies Ltd.: Project Manager

- Executed large projects in logistics and retail domain for Fortune 200 clients

- Independently handled accounts with revenues > USD 4 million
- Sales team member to win a turnkey outsourcing deal from a multi billion dollar luxury retailer
- Managed large teams, developed second tier leadership and provided mentoring
- Brand Ambassador award from Infosys for exceptional performance in client management



Adarsh Kumar Jain

English, Hindi
B.Tech. (Hons.) (Industrial Engineering), IIT Kharagpur

10 years 6 months of experience in Entertainment industry.

ImagesChain Animations (India) Pvt. Ltd.: Founder

- Founded an animation studio with investments by HNIs and managed its operations

- Attracted international clientele (Pepsi, Colman Communications, Verite Productions) and generated repeat business

- Creation and distribution of entertainment properties, showcased properties at various international festivals. Won a nomination at FICCI FRAMES in the short-film category

- Created advertisements (Nestle, Reckitt) and TV series (story time) for broadcast

Alphadog Procurement Management, Inc.: Software Consultant

Wipro Technologies: Senior Systems Engineer



Deepak Gopal Rao Vudathala

English, Hindi, Telugu, Kannada
B.A. (Marketing), B H S First Grade College, Bangalore University

10 years 11 months of experience in Financial Services and Distribution industry.

Indiabulls Financial Services Ltd.: Regional Manager Collections

- Detected large scale fraud and took appropriate measures

Valueadd Financial Services: Partner

- Sourced 2500 applications a month for HDFC credit cards and INR 15 million in personal loans per month for Barclays bank

ICICI Bank Ltd.: Area Manager

- Selected as co-ordinator for Bangalore and represented South Zone

Customer Operational Services Pvt. Ltd.: Assistant Manager Operations

- Stood first in a certification programme for advanced Call Centre Management

Meridian Electronics Pvt. Ltd.: Director - Sales and Marketing

- Became South India's largest company for video games

BPL Ltd.: Branch Manager - Goa

- Became Branch Manager within one year of joining



Gaurav Sheoran

English, Hindi, Punjabi, French
B.E. (Mechanical Engineering), Delhi College of Engineering, University of Delhi

10 years 2 months of experience in Diversified Service industry.

Impeccable Communications Pvt. Ltd.: Director

- Commissioned 345 telecom towers, laid 225 km of optical fiber cable creating assets worth INR 1 billion

- Completed development of 37,000 sqft of manufacturing facility

Amadeus SAS: Product Development Analyst

- Completed analysis and definition of European leisure travel market
- Part of the core team created to find synergies and integrate another travel reservation company in Germany

Tech Mahindra: Software Engineering

- Developed Human Resource Management System for Tech Mahindra
- Led a team of 15 software engineers



Arjun Hegde

English, Hindi, Kannada, Tulu
B.E. (Electronics and Communication), Manipal Institute of Technology, Mangalore University

11 years 7 months of experience in IT (Products) industry.

Oracle India Pvt. Ltd.: Group Manager, Development

- Global product development head; Oracle eBusiness suite SOA integrations, business intelligence and balanced scorecard

- Extensive experience in ideation, strategic direction, product development and management
- Top performer award, Oracle EBS, 2008; amongst 2000 employees
- Two patents pending in ERP integration

Trigyn Technologies Ltd.: Technical Lead

- Strong technical expertise; developed middleware components for Apollo convergent billing system

Tata Consultancy Services Ltd.: Assistant Systems Engineer

- Designed and developed data warehousing solutions for General Electric



Arun Sharma

English, Hindi, Spanish
B.Tech. (Civil), IT-BHU

10 years 7 months of experience in Government Services.

Ministry of Finance, Government of India: Assistant Controller General of Accounts

- GOI-World Bank projects on improving public financial management

- Capital restructuring cell for PSUs
- Central plan scheme monitoring system to monitor plan fund transfers
- Deputed to Germany for 8 months for a programme on 'Managing Global Governance'

Ministry of Urban Development, Government of India: Assistant Controller of Accounts

- Design and control of fund transfer modalities for all CPWD divisions
- Internal audit in MoUD

Institute of Development Studies, Jaipur: Research Assistant

- Projects on poverty alleviation



Gaurav Shukla

English, Hindi, Marathi
CA, ICAI

B.Com., University of Pune

11 years 5 months of experience in Investment Banking industry.

Standard Chartered Bank: Director

- Strategic financing transactions for Reliance ADAG, JSW, DLF, Videocon, GTL, Jaypee, Essar etc.

- Lead-managed India's largest real estate ECB deal

Credit Suisse Securities (India) Pvt. Ltd.: Vice President

- Led financing transactions for Wipro, Suzlon, Emaar MGF, Unitech, ICICI Bank etc.

ICICI Bank Ltd.: Assistant General Manager

- Acquisition financing transactions for Tata group, Suzlon, United Spirits, Cholamandalam
- Structured finance transactions for Reliance Industries, RPG, Crompton Greaves etc.

Kotak Mahindra Group: Associate Vice President

- Debt Capital Market - Sales
- Treasury, ALM & Hedging



Girish Malik

English, Hindi
MCA, Thapar Institute of Engineering and Technology, Patiala

B.Sc. (Computer Science), Shivaji College, University of Delhi

8 years 9 months of experience in IT (Services) industry.

Mphasis Ltd. (an HP Company): Project Lead (Open systems)

- Managed a key USD 108,000 migration project for application support takeover from Cognizant
- Supported Call Center Applications for 18 months meeting 100% SLAs
- Authored cost-benefit analysis for a new project, increased team headcount and revenue by 17%

Siemens Information Systems Ltd.: Associate Consultant (Telecom)

- Instituted project build process, reducing deployment time by about 50%
- Managed end-to-end delivery for a three-monthly release for a global auto major; implemented in production with zero defects



Goda Chandrasekhar

English, Hindi, Telugu
MS (Technology), BITS Pilani
MS (Finance), Stuart School of Business, Illinois Institute of Technology

8 years 6 months of experience in Consulting industry.

Sol Millennia, Inc.: Founder & President

- Formed a new venture to segregate the services delivery businesses of Unimind
- Grew revenues to ~USD 2 million by FY 2009
- Established Company to provide BO support to Sol Millennia, US

UniMind Software Solutions, Inc.: Vice President, Partner

- Established Consulting Practice for solutions delivery in Finance & SCM
- Increased revenues from USD 300,000 in 2004 to USD 6 million in 2008
- Developed suite of IT products

NaviSite, Inc.: Principal Consultant

- Provided SME in Finance and SCM Systems

GSS America Infotech: Business Development Associate

- Established GSS-America's ERP Practice

Ibbotson Associates (Now Morningstar): Senior Analyst, Research



Kavita Singh

English, Hindi
B.A. (Hons.) (History), Lady Shri Ram College, University of Delhi

10 years 6 months of experience in Textiles and Apparel industry.

Levi Strauss Pvt. Ltd.: Brand Manager - Levis Sykes

- Developed strategic brand direction for 'Street Sportswear' line in Levis Sykes - youthwear segment

V. F. Arvind Brands Pvt. Ltd.: Product manager - Hero by Wrangler

- Achieved turnover of INR 150 million in first 18 months of operation with penetration of >100 counters

Indus Clothing Pvt. Ltd.: Product Manager - Lee Cooper

- Upgraded product management process resulting in increased turnover from INR 280 million to INR 550 million in 2 years

Arvind Brands Ltd.: Product Manager - Wrangler

- Executed new product launch for 'Distress' jeans in record 45 days

Weekender Kids: Assistant Merchandise Manager

- Developed profitable line of accessories from other production fabric-waste



Namrata Mehra

English, Hindi
Bachelor of Design in Interior Architecture, Centre for Environmental Planning and Technology, Ahmedabad

8 years 6 months of experience in Hospitality and Interior Design industry.

Vatika Hotels Pvt. Ltd.: Senior Manager - Product Strategy

- Evaluated and executed design and service proposals, spearheaded collaborations with Starwood Westin's operations team and aligned their recommendations with Vatika's goals

- Customised the signature 'Westin Guest Experience' for the Indian market

Pradeep Sachdeva Design Associates: Director - Interior Design

- Led team to enter and establish firm's presence in hotel design
- Grew firm revenue within hotel design by 300% with several top tier 5 Star hotels as clients

Office of Design and Development: Designer

- Accessory and furniture design



Navniet Sekera

English, Hindi
B.E. (Computer Science), IIT Roorkee

11 years of experience in Government Services industry.

Government of India, Indian Police Service: Senior Superintendent of Police, Lucknow, Uttar Pradesh

- Recipient of President's Police Medal for Gallantry

- Work rationalisation, to get optimum output from force of 9,600 police personnel reporting to me
- Regular interaction with senior politicians, government officials and senior corporates
- Supervision of computerisation of state police
- Developed state of the art GPS-GIS based Automatic Vehicle Location System
- Half way through web enabled HRM solution for state police



Krishna Venkata Naga Rao Durbha

English, Hindi, Telugu, Russian
MS (Computer Science), Fairfax, VA, George Mason University

B.Tech. (Computer Science and Systems), Gandhi Institute of Technology and Management, Andhra University

14 years 8 months of experience in IT (Services) industry.

Verizon Communications Inc.: Senior Project Manager

- Planned and executed offshoring of majority of SQC functions to India
- Improved cost of SQC operations by 30%
- Established performance benchmarks

Verizon Communications Inc.: Technical Manager

- Transformed existing reporting system to CXO dash-board
- Architected and Lead convergence of Bell Atlantic and GTE Billing Systems as per FCC mandate



Manish Kumar

English, Hindi, Bengali
B.Tech. (Hons.) Mining Engineering, IIT Kharagpur

8 years of experience in Government and Family owned industry.

Government of India - Ministry of Labour: Assistant PF Commissioner

- In-charge of Administration for A.P. Region, comprising 11 offices and 2500 employees

- Achieved recovery target of 80% against a previous 5 years best of 25%
- Ensured legal compliance by approximately 1000 companies in the Mumbai Region
- Reconciled cash accounts valued at USD 6 billion, pending since 1993

Family Business: Manager

- Managed refractory business valued at INR 15 million
- Managed civil engineering projects valued at INR 100 million

Tata Consultancy Services: Computer Consultant



Niteshkumar Lalji Dudhia

English, Hindi, Swahili, Gujarati
B.E. (Electronics and Communications), Sardar Patel University

8 years of experience in Telecommunications industry.

Indigo Telecom Ltd.: Chief Operating Officer

- Initiated expansion of global footprint; helped set up Australian subsidiary

- Expanded product offering by more than 300% by signing up more 3 Major Satellite Network Operators
- Helped transform Indigo from being a start-up to a multimillion dollar enterprise within 6 years
- Led planning and strategy initiatives in, policy making, learning & development and operations

New Edge Communications Ltd.: Business Development and Technical Manager

- Designed and implemented first Emergency Response Radio Network for Nairobi International Airport



Parul Srivastava

English, Hindi
GNIIT (Advanced Computer Systems), NIIT Delhi
B.Sc. (Biology), Isabella Thoburn College, Lucknow University

8 years 10 months of experience in IT (Services) industry.

Mphasis (an HP Company): Project Manager

- Developed the Scheduler component of an American banking giant's award winning post-trade platform that consolidated cash and derivative products into a single portal

Quinnox Consulting Services: Consultant

- Initiated the centre for business intelligence solutions, trained and mentored resources
- Project lead and business analyst for manufacturing automation project for an American apparel company

NIIT Technologies: Software Engineer

- Gained expertise on different Reporting and BI tools working with the largest automobile company in Japan



Mohit Mittal

English, Hindi
B.Com. (Hons.), Shaheed Bhagat Singh College, University of Delhi

8 years of experience in Manufacturing industry.

Tinna Overseas Ltd.: General Manager (Marketing)

- Territorial responsibility (25 members) - BP North, Central-Eastern region - 70% market-base

- Managing and co-ordinating demand-supply between refinery units, buyers and suppliers
- Consistently achieved target sale INR 4-5 million per day, sales growth more than 50% last 2 years
- Explored new areas of sales, convinced company to sell directly to contractors

Tinna Oils & Chemicals Ltd.: Business Manager - Bio-diesel

- Land acquisition plantation Jatropa-plant
- Tie-up with universities joint plantations

Jaitex: Promoter & Proprietor

- Set-up a retail distribution network in North Delhi



Mukta Karandikar

English, Hindi, Marathi, French
Post Graduate Diploma in Management, IMDR, Pune
M.A. (Economics), University of Pune
B.A. (Hons.) (Economics), Ferguson College, University of Pune

8 years of experience in Financial Services industry.

ING Vysya Life Insurance: Deputy General Manager - Process Management

- Head of projects and process management vertical
- Responsible for the continuous process improvements, which led to savings of INR 20 million

- Designed online customer portal, which has had more than 2 lakh hits

ICI Prudential Life Insurance Ltd.: Senior Manager - Business Excellence

- Provide business solutions using Six Sigma, automation
- Service Delivery Setup for HNI individuals
- Streamlined premium collection, cost saving of 20%

P&O Nedlloyd: Change Manager - South Asia

- Worked as a change catalyst driving process and system changes across South Asia

Metric Consultancy: Research Trainee



Preeti Pateria

English, Hindi
CA, ICAI
B.Com. (Hons.), Hindu College, University of Delhi

8 years 3 months of experience in ITES & Manufacturing industry.

Headstrong Services India Pvt. Ltd.: Manager - Global Revenue

- Process improvement saving 5 man-days
- Handled accounts receivable management for the largest customer; improved DSO metric by 25 days

Timex Watches Ltd.: Treasury Manager

- Treasury support, cash flow budgeting, forecasting
- Transitioned global accounts receivable controllership and led accounts payable team

GE Capital International Services: Assistant Manager

- Treasury support for 9 European platforms of GE Fleet services
- Led Match Funding Policy Compliance enabling business to hedge interest risk exposure on USD 340 million of net investment



Puneet Gupta

English, Hindi
PGDBA, Symbiosis Center for Distance Learning
MCA, Indira Gandhi National Open University
BCA, Dynamic College of Professional Studies, Makhanlal Chaturvedi National University of Journalism

9 years 7 months of experience in IT (Services) industry.

Confidign Solutions Pvt. Ltd.: Co-founder and Manager - Technology Deliveries

- Built, led, managed and mentored multi-disciplinary teams for international deliveries for auto majors in work flow process and R&D areas
- Founded a team to focus on innovation in techno-creative solutions
- Consulted clients in optimising IT spend and portfolio management
- Grew the company to revenues of Euro 1.2 million
- Formulated organisational and delivery processes for operational efficiency

Dusk Valley Technologies Pvt. Ltd.: Junior Associate - Xperience Design

- Prototype the ideas of creative consulting group using technology



Rajiv Bhargava

English, Hindi
 Master in Military Sciences, Defence Services Staff College, University of Madras
 B.Sc., National Defence Academy, Jawaharlal Nehru University
23 years 3 months of experience in Defence Services.
 Indian army: Instructor Directing Staff

- Instructor for Junior Commanders
 - Operational strategy planning and risk assessment for military warfare
 - Asset Management and co-ordination
 - Instructor for one of the most prestigious courses of Indian Army
- Indian Army: Commanding Officer**
- Commanded an Air Defence Regiment having 1000 troops
 - Awarded GOC-in-C commendation card for excellence in command



Rajnish Kumar

English, Hindi
 B.Tech. (Mineral Engineering), Indian School of Mines, Dhanbad
8 years 1 month of experience in Energy/Extractive Minerals industry.
 Mecontech FZE: Director

- Developed expertise in physical trading in LME metals
 - Initiated base metal business worth USD 8 million
- Kalyani Carpenter Special Steels Ltd.: Assistant Manager**
- Responsible for capital purchases worth USD 15 million
 - Purchase planning of raw materials such as iron ore and coal
- Bramco W.L.L.: Materials Manager**
- Responsible for overall procurement for a mid-sized steel and metal producer
 - Purchased raw material in low markets thus beating targets by 50%
- Steel Authority of India Ltd.: Junior Manager (Technical)**
- Optimised iron ore processing to enhance quality



Srikiran Srinivasa Raghavan

English, Hindi, Tamil, French
 B.E. (Computers), Pune Institute of Computer Technology, University of Pune
11 years of experience in IT (Products and Services) industry.
 Miter Consulting: Partner

- Facilitated USD 6 million revenue for client over 18 months
- EMC Corporation Inc.: Business Manager - Banking & Financial Services - India & SAARC**
- Headed Fraud Protection business
 - Revenue over-achievement by 245% for 2007
 - Business India 'Young Spokespersons 2007'
 - Contributed half of 300% revenue increase from 2002 to 2005
 - Built 30-reseller pan-India distribution network in 2002
- Ernst & Young Pvt. Ltd.: Associate Consultant**
- Contributed to double figure revenues as ITES risk specialist
- HCL Comnet (HCL Technologies) Ltd.: Account Manager**
- USD 5 million revenue from BFSI vertical



Subhadip Majumder

English, Hindi, Bengali
 B.E. (Hons.) Computer Science, NIT Durgapur
11 years 6 months of experience in IT (Products) industry.
 Hewlett Packard, India Software Operations Pvt. Ltd.: Engineering Manager

- Managed engineering for 14 product families with revenues of USD 23.5 million
 - Led global cross-functional teams in India and USA driving and implementing product roadmap decisions
 - Built teams, ensured benchmark levels of employee satisfaction
 - Managed complex networking and storage projects, achieved Project Management Professional Certification
 - Enabled 3 critical Oracle releases on HP platforms working with teams from HP & Oracle
- Wipro Infotech: Software Engineer**
- Supporting Telecom clients for Nortel Networks



Rishi Raj Singh

English, Hindi
 B.Sc., National Defence Academy, Jawaharlal Nehru University
14 years 3 months of experience in Defence Services.
 Indian Navy: Commander, Executive (Pilot)

- Only officer to be selected for deputations to the Indian Army, Air Force, Coast Guard, Customs and Police
- The youngest Indian Naval Officer selected for two Command tenures onboard two different warships
- The first officer selected from the Navy to serve as an Aides-de-Camp to an Army Commander-in-Chief
- Awarded medals for distinguished service in remote areas and for curbing terrorism



Saba Bhamidipati

English
 BS (Hons.) (Finance & Accounting), Depaul University, Chicago
9 years of experience in Financial Services and Hospitality industry.
 PricewaterhouseCoopers: Senior Associate

- Audit of alternative investment management and broker-dealer clients
 - Worked for a global hedge fund client with USD 12 billion AUM
 - Clients included top ten Chicago based hedge fund, top three broker - dealer, and PE funds
 - Team Lead for implementation of client's first cost allocation process in anticipation of registration as investment advisor
 - Assisted PE client with setting up of a SPV containing debt interests of a major bank
- Arlington House International Hostel: Front Desk Manager**
- Hard Rock Cafe: Supervisor & Corporate Trainer**



Sujata Ramachandran

English, Hindi, Tamil, Marathi
 B.E. (Instrumentation), Vivekanand Education Society's Institute of Technology, University of Mumbai
8 years 1 month of experience in IT (Products and Services) industry.
 Computer Associates India Pvt. Ltd.: Team Lead

- First among five new teams, to initiate critical software components ownership transfer
 - Led team to concurrently deliver on enhancements, integrations and customer issue fixes
- Conexant (India) Pvt. Ltd.: Lead Software Engineer**
- Promoted as Lead within a year for delivering on critical projects
- Wipro Technologies: Systems Engineer**
- Business Unit level paper presentations
 - Awarded 'Feather In My Cap' (twice) and 'Best Delivery Team'
- Tata Consulting Engineers: Junior Engineer**
- SPoC for Instrumentation Department for Flue gas Desulphurization project



Sumit Khurana

English, Hindi
 B.E. (Electronics & Communications), Delhi College of Engineering, University of Delhi
10 years 9 months of experience in IT (Products and Services) industry.
 Motorola (India) Pvt. Ltd.: Senior Technical Lead

- Conceptualised features, defined engineering requirements and co-ordinated end-to-end deliveries for multiple projects on CDMA Base Station Controller product for operators such as Verizon, KDDI and China Unicom
 - Co-ordinated resolutions for issues reported from field and pre-launch test activities
 - Published technical papers
- Wipro Technologies: Technical Lead**
- Led and set up teams (both onsite and offshore) for multiple projects for telecom clients across Europe, China and US



Sangeetha Narasimhan

English, Tamil, French
 B.E. (Hons.) (Computer Science), BITS Pilani
8 years 8 months of experience in IT (Products) industry.
 Cisco Systems Inc.: Systems Engineer, Sales

- Pre-sales technical role supporting AT&T, Cisco's largest service provider account
- Technical sales responsibility for AT&T's core and enterprise networks worth USD 250 million and USD 80 million respectively in annual revenues to Cisco
- Led sales and design efforts for critical network solutions that reduced AT&T's outage times by 99%
- Won Sales Achiever in FY08 and AT&T Core Region's Systems Engineering Awards in FY08 and FY10



Srikanth Chandrasekhar

English, Hindi, Tamil, Kannada
 B.E. (Mechanical Engineering), R V College of Engineering, Bangalore University
10 years of experience in IT (Services) industry.
 Infosys Technologies Ltd.: Senior Project Manager

- Led a team of 100 people for revenue of USD 5 million
- Extensive experience in programme management and client relationship with Fortune 50 financial services and retail clients
- Ran the first 100% offshore production support project in Infosys
- Infosys Six Sigma black-belt certified; executed an optimisation project that is still amongst the top 3 in Infosys
- Worked across Bangalore, Chennai, London, Phoenix, Minneapolis and New York



Supriyo Mukhopadhyay

English, Hindi, Bengali
 B.E. (Electrical Engineering), Bengal Engineering College
9 years 8 months of experience in IT (Services) industry.
 Wipro Technologies: Project Manager

- Extensive experience in project management, IT consulting and customer relations, handling a USD 10 million account
 - Led cross cultural teams, delivered business solutions for clients in Securities, Telecom and Media
 - Incorporated process improvement initiatives, which cut development cost by 7%
 - Worked in multiple locations in India and USA
- Infosys Technologies Ltd.: Software Engineer**
- Designed and developed Number Portability products for telecom service providers
 - Achieved 90% performance improvement on Oracle reports



Swathi Brahma

English, Hindi, Kannada
 B.E. (Instrumentation & Electronics), R.V. College of Engineering, Bangalore University
8 years 2 months of experience in IT (Products) industry.
 IBM India Pvt. Ltd.: Technical Consultant/ Advisory Software Engineer

- Mapped client's business requirements to products capabilities enabling smooth product adoption
 - Led proof of concept workshops for leading client corporations worldwide
 - Designed and commercialised IBM's new generation application lifecycle management product
 - Evangelised IBM's products at global technical forums and customer conferences
 - Received 'Rising Star of Technology' award at 12th Annual Global Women of Color Awards Conference in Atlanta
- National Instruments Systems India Pvt. Ltd.: Software Developer**
- Designed, developed and tested proprietary products
- Ivega Corporation: Software Developer/ Junior Associate**



Vipin Gupta

English, Hindi
B.Tech. (Mechanical Engineering), IIT Bombay
8 years 1 month of experience in IT (Services) industry.
Infosys Technologies Ltd.: Project Manager

- Created new line of business for Infosys resulting in increased account revenue of 20%
- Developed comprehensive MIS to deliver high value-added services to HNIs, resulting in improved client retention and acquisition rates by 70%
- Managed large sized, cross cultural teams across geographies leading to high performance, and increased productivity
- Led change management project to solidify support services for multiple BUs for a largest investment bank

MphasiS (India) Pvt. Ltd.: Systems Engineer



Vivekananda Chowdhary Kolla

English, Telugu
M.E. (Computer Science), Cornell University
B.E. (Computers), Chaitanya Bharathi Institute of Technology, Osmania University
13 years 6 months of experience in IT (Products) industry.

- Oracle USA Inc.: Principal Technical Staff
- Worked on Virtual Operating systems and Exadata; one patent filed and approved
- Part of Architecture Group for OnDemand
- Business development responsibility for Oracle Server on platforms
- Hosting Collaborations suite for Oracle
- Member of the Oracle Standards Committee



Vivek Singh

English, Hindi
M.Sc. (Technology), Weapon Systems, School of Artillery, University of Pune
B.Sc., National Defence Academy, Khadakwasla, Jawaharlal Nehru University
11 years of experience in Defence Services.

- Indian Army: Major
- Extensive experience in Operations (Logistics), Strategy & Planning and General Management
- Managed Logistics Resources for 3,000 personnel
- Prepared Policy Statements & Qualitative requirements for Army Headquarters
- Member of Artillery's 'Future Acquisitions' think tank
- Carried out research in armaments and trials of Swedish and Israeli gun systems costing INR 160 - 180 million apiece
- Awarded Chief-Of-Army Staff and Army Commander's Commendation Cards for Professional Excellence and Leadership





6 TO 8 YEARS



Abhishek Chitlangia

English, Hindi, Marathi
MS (Computer Science & Engineering), Johns Hopkins University, Baltimore, USA
BS (Computer Science & Engineering), Thadomal Shahani Engineering College, University of Mumbai
6 years 2 months of experience in IT (Products) industry.

- Amazon.com, Inc. (Seattle, USA): Product and Program Manager
- Launched brand-new WebStore product with aggressive timelines
- Launched new WebStore customer segments (30% increase), and increased flagship account sales (14%)
- Reduced WebStore support costs (7%), attrition (15%)
- Quadrupled scope of Amazon's cross-functional availability programme (USD 19 million savings)
- Pioneered company-wide adoption of new sales-drop metrics (USD 1.5 million savings)
- Designed and maintained complex, business-critical systems
- Original Inc.: Integration Engineer
- Customer and vendor customisations and functional testing



Abhishek Kapilaansa Mohunta

English, Hindi
BS (Mechanical Engineering), Virginia Tech, Blacksburg, USA
6 years 9 months of experience in Import & Export industry.
Surface Investments Pvt. Ltd. (A Div. of Midex Global Pvt. Ltd.): Controller of Finance

- Revived a 600 metric ton oil seed extraction unit, based in Zimbabwe
- Midex Global Pvt. Ltd.: Vice President, Project
- Designed and developed motor control stations with next generation technology
- RPI Distributors Inc.: Director, Corporate Services
- Procured over 400 consumer products from China
- Orient Centres: Director
- Exported low-cost high-volume goods like hand tools, jute bags, brass artware, stainless steelware
- Samsung (India) Electronics Ltd.: Engineer, R&D
- Worked on refrigerator design and development



Akshay Ashok Bhandarkar

English, Hindi, Marathi, Konkani
MS, Loughborough University, UK
B.Com. (Hons.), D G Ruparel College, University of Mumbai
7 years of experience in Financial Services industry.
Commander Asset Management (Middle East): Vice President - Business Development & Deputy Money Laundering Reporting Officer

- Head of institutional sales and marketing for Commander's flagship India fund
- Established the distribution network for the company
- Responsible for client record maintenance and assisted the Compliance Officer
- Kotak Mahindra (UK) Ltd.: AVP Client Relations
- Built up AUM of nearly INR 600 million across 15-20 HNW families
- Helped to structure and market a Shariah-compliant India focused equity fund
- Developed important client relationships in Bahrain and Saudi Arabia for Kotak's offshore funds
- Kotak Securities Ltd.: Manager - Client Relations



Aman Gupta

English, Hindi
CA, ICAI
B.Com. (Hons.), Shaheed Bhagat Singh College, University of Delhi
7 years 1 month of experience in Trading / Import / Export industry.
Advanced Telemedia Pvt. Ltd.: CEO

- Supplied imported audio video products to clients (Commonwealth Games, Adlabs, Infosys)
- Marketed and distributed 15 products of global OEMs through distributors, system integrators and agents
- Key Account management, Client Servicing, Networking & Relationship Building
- Grew the company to INR 150 million turnover
- CitiFinancial Consumer Finance India Ltd.: Assistant Manager - Credit & Risk
- Responsible for credit approvals, monitoring delinquencies and risk
- Monitored delinquencies, approval rates and turnaround times
- Nominated for Young Managers Leadership Seminar



Aditya Patil

English, Hindi, Marathi, Gujarati
CA, ICAI
B.Com., Brihan Maharashtra College of Commerce, University of Pune
6 years 1 month of experience in Accounting industry.
Capgemini (India) Pvt. Ltd.: Senior Consultant

- Reviewed monthly closure and monthly reporting
- Liaised with auditors; was single point of contact for all audits
- PricewaterhouseCoopers: Assistant Manager
- Prepared audit plan and ensured its effective implementation
- Identified and resolved critical accounting issues
- Conducted negotiations for new assignments/ new clients
- Conducted internal training on audit and accounting topics
- Value-added to clients in the form of improvements to processes and functions



Aditya Sharma

English, Hindi
B.A. (Hons.) (Economics), Sri Venkateswara College, University of Delhi
6 years 8 months of experience in Investment Management industry.
Benchmark Asset Management Company Pvt. Ltd.: Assistant Vice President, North India

- Led complete business operations across North India
- Launched 6 products, 3 became company's top performers across India
- Equity Linked Debentures and Exchange Traded Funds became market leaders
- ING Investment Management - Optimix Division: Area Manager
- Developed the sales and distribution channel for sales of assets worth INR 1 billion
- Closed the single largest deal for the Northern territory
- Standard Chartered Bank: Credit Analyst
- Credit appraisal and assessment for SME clients
- IDBI BANK: Assistant Manager
- Trade and Forex operations for corporate clients



Amit Vishnu Kekare

English, Hindi, Marathi
MS (Electrical Power Engineering), Rensselaer Polytechnic Institute, Troy, NY
B.E. (Electrical Engineering), VJTI, University of Mumbai
6 years 6 months of experience in Energy industry.
ABB Ltd. (USA): Consulting Engineer

- Conducted Feasibility and Impact Analysis of over 5000 MW generation (conventional and renewable)

- Led an initiative between ABB-USA and ABB-India consulting groups
- Managed transmission planning projects worth more than USD 2 million
- Involved in designing of the largest HVDC link at Jinping - East China (800 KV, 6400 MW)
- Recipient of 'ABB Quality Salute Award' for two consecutive years
- Projects in various countries: USA, Canada, Saudi Arabia and Syria



Amit Kumar

English, Hindi
BS (Electrical Engineering), NIT Jamshedpur
6 years 8 months of experience in Energy & Extractive Minerals industry.
Areva T&D (India) Ltd.: Assistant Manager-Projects

- Exceeded sales and collection target by INR 100 & 80 million respectively; increasing gross margin (1.5%) for HVPNL project

- Worked on Saint Gobain Mexico project, Mumbai Rail and Essar Steel projects
- Hindustan Zinc Ltd., Udaipur: Engineer
- Team Lead (16 workmen) to ensure breakdown free operation of 4000 tonne per day mill
- Reduced power consumption, saving INR 10 million annually
- Worked on 154 MW coal based thermal power plant
- Involved in Six Sigma projects



Adwitia Chakraborty

English, Bengali
B.E. (Hons.) Electronics and Communications, NIT Jaipur
6 years 10 months of experience in Electronics industry.
LSI Research India Pvt. Ltd.: Senior Design Engineer

- Led USD 130 million product development for ZTE, a Chinese telecom company

- Managed USD 150 million chip design project for storage and network systems
- Brought about 30% improvement in turnaround time for a USD 65 million design project
- ST Microelectronics Pvt. Ltd.: Design Engineer II
- Completed chip design for set top boxes used for televisions in France and the USA
- Successful implementation of cable card chip for Scientific Atlanta
- Centre for Development of Telematics (C-DOT), Delhi: Research Engineer
- Design and verification for telecommunication systems



Ajay Jain

English, Hindi, Marwari, Telugu
MS (Electrical and Computer), University of Arizona, Tucson, USA
B.E. (Electrical and Electronics), Chaitanya Bharathi Institute of Technology, Osmania University
6 years of experience in Electronics industry.
NXP Semiconductors: Technical Lead

- Understanding feasibility of new product ideas, their competitive advantage, feasibility and time-to-market
- Quality control of all the peripherals of all the set top boxes in the company
- Led a team of 4 for the quality control of a complex memory controller
- Internal consultant for merging of NXP & Conexant
- Intel Corporation: Senior Design Engineer
- Worked on assembly of a 4 core processor, features spread across 7 teams at 8 locations
- Synopsys (India) Pvt. Ltd.: R&D Engineer



Amit Raju

English, Hindi, Punjabi
B.E. (Manufacturing Processes & Automation Engineering), Netaji Subhas Institute of Technology, University of Delhi
6 years 9 months of experience in Automotive industry.
Maruti Suzuki India Ltd.: Deputy Manager - Marketing (North Zone)

- Managing performance of 13 products in 4 ROs and 5 area offices covering 147 dealers through 41 Brand-Champions
- Saved INR 20 million through price-negotiations (Media-buying)
- Conceptualisation and implementation of Brand-Campaigns
- As Deputy Manager, Territory Sales (NCR), handled 10 dealers (turnover INR 700 million) and increased market share from 57% to 64% in six months
- As Assistant Manager, Sales Planning, handled pan-India demand forecasting and distribution of vehicles



Anish Jain

English, Hindi
MBA (International Marketing), University School of Management Studies, GGS Indraprastha University
B.Com., Kirori Mal College, University of Delhi
6 years 10 months of experience in Consulting industry.
Accenture Services Pvt. Ltd.: Senior Consultant

- Provided consulting in the field of M&A, post merger integration and organisational effectiveness
- Worked with senior leadership on pre-sales support
- Programme and project management including supervision of six member team across onshore and offshore locations
- Led national and international CSR projects
- Was the youngest senior consultant in the firm
- Evalueserve.com Pvt. Ltd.: Senior Business Analyst
- Financial research on equity structure of several companies



Arindam Mohanta

English, Hindi, Bengali
Diploma in Hotel Mangement, Institute of Hotel Management and Catering Technology, National Council of Hotel Management and Catering Technology

7 years 9 months of experience in ITES/BPO industry.

GE Money Servicing: Assistant Manager

- Managed 30 judgemental underwriters lending to Consumer and Commercial Credit customers for Retail Consumer Finance business of GE Money Americas
- Doubled credit approval rates during recession, keeping delinquency rates stable
- Developed measurement systems for underwriting efficiency, which was taken back to stakeholders in USA
- Transitioned High Ticket deals to India, increasing Lending authority of India lenders from USD 10,000 to USD 35,000



Arpita Ghosal

English, Hindi, Bengali
PGDM (Marketing), Symbiosis Center for Management and HRD
B.A. (Hons.) (English), Lady Shri Ram College for Women, University of Delhi

6 years 10 months of experience in ITES/BPO industry.

TCS eServe Ltd. (previously Citigroup Global Services Ltd.): Senior Manager

- Led three risk analytics teams with multiple client management responsibilities across various Citigroup entities and people management responsibility of 11
- Managed multiple cross-functional credit analytics projects (5 to 55+ million business revenues annually) across a range of consumer finance products and domains
- Six Sigma Green Belt Certified
- Received awards for process excellence

Genpact (India): Business Analyst

- Delivered multiple customer acquisition and retention strategies for private label credit cards



Chandra Prakash Joshi

English, Hindi
Ph.D. (Development Communication), GB Pant University of Agriculture and Technology, Pantnagar
M.Sc. (Agriculture - Extension Edu.), Jawaharlal Nehru Krishi Vishwavidyalaya, Jabalpur
B.Sc. (Agriculture), GB Pant University of Agriculture and Technology, Pantnagar

6 years 8 months of experience in Banking industry.

Reserve Bank of India: Assistant General Manager

- Director in the Board of two Regional Rural Banks
- Heading RRB Section, performed all regulatory functions for 12 RRBs
- Lead District Officer and member of District Coordination Committee of five districts, having total planned credit outlay of INR 16.9 billion
- Extensive experience in inspection of public, private and foreign banks
- Led various teams (size 20-25) in Currency Management function

Oriental Bank of Commerce: Agriculture Officer

- Appraised credit proposals
- Managed bank branch operations



Daljeet Kaur

English, Hindi, Punjabi
B.Sc. (Hons.) (Zoology), SGTB Khalsa College, University of Delhi

6 years 1 month of experience in Education industry.

Sapient Corporation: Senior Associate, Learning & Development

- Led soft skills learning modules for retail and media consultants
 - Customer Interface for all projects
- InfoPro India Pvt. Ltd.: Team Leader - Instructional Design**
- Captured client requirements and defined scope for Oracle University
 - Created instructionally sound training material to meet learning objectives of the client
 - Certification from InfoPro ID center of excellence
- Innodata India (P) Ltd.: Associate**
- Created abstracts, key phrases for online content
 - Reviewed client deliverables for quality and communicated with the client for deliverable acceptance



Aseem Kohli

English, Hindi, Punjabi
B.E. (Hons.) (Electronics and Electrical Communication), Punjab Engineering College, Punjab University

7 years 6 months of experience in Diversified Services.

Taj Hotels (Under TAS Leadership Program): Development Manager

- As business development manager, oversaw Thailand (resident representative for two years), China and Tamil Nadu regions
- Deliverables included market entry strategy, product positioning, optimal business structure, financial feasibility and project management for INR 1.5 billion Coimbatore, Chennai projects and USD 90 million mixed use luxury resort in Phuket

Tata Services Ltd.: Manager (Tata Administrative Services - TAS)

- Stints at three Tata Group companies in Strategy, Marketing and Business Development

Tata Consultancy Services Ltd.: Systems Engineer

- Handled development and client interactions for forex and interbank lending platforms



Atma Shivalanka

English
B.Sc. (Hons.) (Management Sciences), London School of Economics and Political Science

6 years 8 months of experience in Energy and Investment Banking industry.

Avatar Oilfield Services: Co-Promoter

- Started and seeded a new oil field services business serving Indian oil and gas exploration companies
- Established technical partnerships with leading global geophysical companies

Barclays Capital: Associate, Commodities

- One year trading the global crude oil swaps and futures book (one of three traders on NYMEX and ICE)
- Two years structuring, marketing and selling commodity-linked structured derivatives

British Army: Second Lieutenant (Troop Commander)

- Led 60 soldiers, served as a peacekeeper with NATO in Bosnia



Deepak Natarajan

English, Tamil
MS (Computer Science), University of Illinois, Chicago
B.E. (Computer Science), Sri Venkateswara College of Engineering, University of Madras

6 years of experience in Operations and IT Consulting industry.

Manhattan Associates: Principal

- Project Management and Client Engagement at senior management levels
- Consulting services to several industry leading U.S. firms across different verticals
- Supply Chain solutions implementation led to cost savings of USD 23.4 million, 8% increase in inventory shipped and 70% decrease in missed shipments for grocery retailing chain
- Quick career progression, two promotions in first three years

United Toll Systems: Software Engineer/ Analyst

- Client engagement, customer support, issue resolution
- Handled enterprise reporting module



Divya Singh

English, Hindi
MCA, Ch. Charan Singh University, Meerut
B.Sc. (Hons.) (Mathematics), Kirori Mal College, University of Delhi

6 years 9 months of experience in IT (Services) industry.

Tata Consultancy Services Ltd.: IT Analyst

- Managed and improved Claim Processing IT landscape of an Insurance giant in post acquisition scenario
- Re-engineered application portfolio of HR applications of a pharma company resulting in 63% reduction in TCO
- Managed customer support process on HR application for a CPG major
- Unit level appreciation for outstanding performance at Pfizer
- Recommendation for out-of-turn (early) promotion (2005-06)



Bharat Mehra

English, Hindi
CA, ICAI
B.Com. (Hons.), Shaheed Bhagat Singh College, University of Delhi

6 years 9 months of experience in Financial Services industry.

Ernst & Young Pvt. Ltd.: Senior Associate

- Performed financial due diligence for Private Equity Funds and strategic investors
- Worked across sectors - real estate, power, education, oil & gas, iron & steel and hospitality
- Worked on financial models
- Team Lead (4 members) for certain strategic assignments

BSR & Co (member firm of KPMG): Senior

- Performed statutory, group and tax audits for listed and unlisted companies across sectors
- Led audit teams independently
- Part of the internal training task force



Chaitanya Pandey

English, Hindi, Chinese
B.Tech. (Electronics Engineering), Military College of Electronics and Mechanical Engineers, Jawaharlal Nehru University

6 years 5 months of experience in Defence Services.

Indian Army, Corps of Electronics and Mechanical Engineers (EME): Major - Second in Command

- Headed a strategic Indian Army Unit, providing 360° engineering support to high technology equipment worth INR 5 billion
- Achieved Operational Targets while leading 150 resources in suboptimal and insurgency environment in Kashmir
- Streamlined and optimised operational logistics for 2000 troops through creative problem solving while simultaneously managing 40 key client units
- Led a core team responsible for technology induction/ transition
- Awarded 4 service medals for leadership excellence



Gaurav Ganerwal

English, Hindi
B.Tech. (Aerospace Engineering), IIT Kanpur

7 years 5 months of experience in IT (Services) industry.

Times Internet Ltd.: Chief Manager, Technology

- Helped develop the future roadmap for evolution of EconomicTimes.com

Sapient Corporation: Manager, Technology

- Led the technical rollout of the 2010 Union Budget coverage on ET.com
- Led project teams of 25-40 people across geographies/cultures
- Delivered USD 2-5 million enterprise IT projects for Fortune 500 clients
- Facilitated key client meetings and workshops
- Active participation in hiring and Learning & Development activities; formally mentored several junior associates



Kartikeya Joshi

English, Hindi, German
M.Tech. (Control and Instrumentation), IIT Delhi
B.E. (Instrumentation and Control), Shri Shantilal Shah Engineering College, Bhavnagar University

7 years 3 months of experience in Automotive industry.

Robert Bosch Engineering and Business Solutions Ltd.: System Project Manager - Active Safety

- Domain expert in Active Safety product development and project management
 - Led software development teams for emerging market projects with development cost in the range of millions of Euros
 - Established and led the offshore delivery team for Bosch engineering centres (40 engineers, 4 geographies) as Technical Lead (Offshore)
 - Formulated engineering initiatives for marketing Anti-lock Braking Systems in India
- Lurgi India Ltd.: Instrumentation Design Engineer (Petrochemicals)**



Keisuke Matsumoto

English, Japanese
B.A. (Philosophy), Japan, University of Tokyo
7 years of experience in Religion.

Komyoji Temple: Manager

- Revitalised the temple by launching Young Buddhist Association
- Enhanced the quality of services by operational improvements

- Marketed and increased awareness of the temple through writings and speeches



Konpal Rae

English, Hindi
B.Tech. (Chemical Engineering), HBTI, Chhatrapati Sahu Ji Maharaj Kanpur University

7 years 8 months of experience in Diversified Services.

Anindus Consultants Pvt. Ltd.: Technical Manager

- Patent Consultant and Indian Patent Agent for software, hardware and automotive industry

- Manager of a team of 15 patent consultants, responsible for recruitment, training and mentorship

TIFAC, Department of Science and Technology: WOS-C Scholarship Trainee

- Received Intellectual Property Rights laws and process training, among 30 selected countrywide

Hindustan Unilever Ltd.: Research Associate

- Research Associate in Detergents Division
- Part of runner-up team for best research project team in 2002
- One among 12 Safety wardens in HUL R&D division



Maulek Desai

English, Hindi, Gujarati, Marathi
Doctor of Medicine, Topiwala National Medical College, University of Mumbai

MBBS, RA Education Society, University of Mumbai

6 years 2 months of experience in Healthcare industry.

United Nations Children's Fund (UNICEF)/Mumbai Districts AIDS Control Society (MDACS): Consultant, Pediatric HIV

- Led a team of 100 healthcare workers providing medical and holistic support to HIV patients
- Strategised HIV care programme to increase the follow up and testing rate by 3%
- Management of supply chain, finance, logistics and operations for HIV programme
- Managed budget of over INR 20 million

Municipal Corporation of Greater Mumbai (MCGM): Resident Medical Officer

- Implementation of national health programmes in urban and rural areas
- Team leader for medical relief and disaster management



Mayank Rajvaidya

English, Hindi
EMBA (General Management), SP Jain Institute of Management & Research

B.E. (Hons.) (Electrical Engineering), NIT Bhopal
6 years 9 months of experience in Engineering industry.

Larsen & Toubro Ltd.: Manager (Strategic Initiatives)

- Formulated 5 year Strategic Plan for SBUs in Power T&D space
- Spearheaded implementation of Strategic Initiatives by identification of leadership bandwidth, efficient resource allocation and re-alignment of organisational structure
- Planning, co-ordination and monitoring of turnkey electrical infrastructure projects. Clients Included: PGCIL, KPTCL, BESSCOM, TNEB etc
- Business development and preparation of bid documents for power T&D projects
- Identified as Top - Talent under Management Leadership Programme



Lakshminarayan Iyer

English, Hindi, Marathi, Tamil
Post Graduate Diploma in Hospitality Management, Les Roches, Switzerland
B.Com., SIES College of Commerce & Economics, University of Mumbai

7 years 11 months of experience in ITES & BPO industry.

Hutchison 3 Globalservices Pvt. Ltd.: Process Leader

- Led the Customer Retentions Team of 80 for '3', a leading telecom service provider in UK with customer base of 3.5 million

Convergys (India) Services Pvt. Ltd.: Team Manager

- Led customer services team for Optus, a leading telecom service provider in Australia

Firstsource Solutions Ltd. (Formerly, ICICI OneSource): Team Leader

- Led a customer services team for Lloyds TSB Bank in the UK for their Insurance division

Intelnet Global Services Pvt. Ltd.: Team Leader

- Managed a team that provided customer support to HSBC's credit card customers in USA



Luxsho Logan

English, French
M.Com. (Marketing), University of New South Wales
B.A. (Business Information Management), University of Westminster

7 years of experience in IT (Products) industry.

Dell: Account Executive

- Accountable for generating new business from Fortune 500 organisations

- Secured over AUD 30 million of server, storage and software licensing contracts with organisations like Talent2, Verizon and Sungard in 2009

- Managed designated internal sales support staff

- Awarded 'Top Gun' Dell Sales Award

Novell: Partner Account Manager

- Provided training, presentations and assisted with business plans to channel partners and distributors

Optima Technology Solutions: Account Manager

- Advised and supplied the Education and Government markets with Optima PC and Networking hardware



Mushtaq Jamal

English, Hindi
BS (Mechanical Engineering), California State Polytechnic University, Pomona

6 years 2 months of experience in Manufacturing industry.

Bevel Gears India Pvt. Ltd.: Executive - Engineering

- Integral role in shaping company strategy and growth map for next 5 years specifically in areas of technical expertise and capital equipment acquisition

- Bevel gear specialist equipment-job allocation
- Liaised with target international customers including sales calls and customer visits

- Worked with clients in USA, Germany, Italy, Thailand, Japan, UK, Australia, New Zealand to assess their technical requirements and allocate company resources

Mico Bosch: Technical Graduate Trainee

- Completed record 51 pilot orders in 6 months



Nadeesh Ramachandran

English, Hindi
B.A. (Hons.) (Economics), Ramjas College, University of Delhi

6 years 7 months of experience in Marketing & Advertising industry.

Firefly eVentures (an HT Media Company): Senior Brand Manager

- Managed brand marketing and communication with budget of USD 2.5 million for Shine.com India's fourth largest jobsite
- Improved processes and communication, thereby reducing candidate drop-outs by 10%

Pratham (India's largest NGO working in the education sector): Consultant

- Provided planning support for educational programmes covering 20,000 primary schools and 1.6 million students

Equus Red Cell (A WPP Group Company): Group Account Director

- Helped develop VLCC's marketing strategy resulting in record growth of 22% in 2006-07
- Grew agency revenues by 20% by adding 5 new businesses



Manjot Kaur

English, Hindi, Punjabi
MBBS, Netaji Subhash Chandra Bose Medical College, Rani Durgavati Vishwavidyalaya

6 years 1 month of experience in Defence Services and Healthcare industry.

Indian Navy: Medical Officer

- Managed Emergency Rooms and Family Welfare Centres at 3 Naval stations

- Training officer for a team of 40 medical assistants
- Organised seminars on 'Communication needs in a Hospital'
- Awarded 'Woman of the Year 2008' by Rotary Club, Gujarat for organising 3 blood donation camps
- Upgraded the medical department at Darman - added a functional Lab (for 12,000 personnel) and ensured a well stocked pharmacy

Government Medical College, Chandigarh: Junior Resident



Manoj Nuthakki

English, Hindi, Telugu, Kannada
MS (Computer Science and Engineering), University of Washington, Seattle

BS (Computer Science), University of Texas - Austin
6 years 6 months of experience in IT (Products) industry.

Tummala Electronics Pvt. Ltd.: CTO

- Established web presence for the company dealing in telecom equipment
- Led R&D division in establishing embedded systems design team
- Provided telecom equipment to railways' operations

Microsoft Corporation: Senior Program Manager

- Responsible for scoping features and architectural designs of reporting and business intelligence subsystems in Microsoft Dynamics AX 2009

- Managed planning, execution, and delivery of features across teams in US, Denmark and India

- Filed 5 patents in business intelligence space

Microsoft Corporation: Software Design Engineer



Namita Pant

English, Hindi
B.E. (Computer Science), Sinhgad College of Engineering, University of Pune

6 years 9 months of experience in IT (Services) industry.

Persistent Systems Ltd.: Project manager

- 'Employee of the Quarter' Award for building Wells Fargo bank into a USD 5 million customer

- Handled team of 60 on various enterprise accounts
- 'Employee of the Business Unit' Award for Coca-Cola account management
- Established Technology Competency Group and won accounts - USD 750,000
- Managed financial and legal aspects of the projects - project estimates, cost monitoring, statement of work, service agreements, invoicing



Narendra Kumar

English, Hindi, Tamil, Kannada, French
B.E. (Hons.) (Electrical and Electronics), BITS Pilani

6 years 9 months of experience in Electronics industry.

Cisco Systems Inc.: Software Engineer

- Designed, developed, tested and deployed telecommunication IP networking systems

- Identified and evaluated new strategic alliance opportunities for smart connected networking solutions
- Completed a one-year Global Leadership Programme
- Filed two patents for innovations in quality of service for internet backbone

Tata Elxsi Ltd.: Design and Development Engineer

- Developed support for multimedia on SmartPhone operating system
- Created a software lifecycle infrastructure that was used across projects in the company



Neelakash Murty

English, Hindi, Marathi, Telugu
B.E. (Electronics and Telecommunications), Maharashtra Institute of Technology, University of Pune

6 years 4 months of experience in IT (Services) industry.

Infosys Technologies Ltd.: Technology Lead

- Business intelligence lead with experience in the retail and logistics sectors

- Regular interaction with clients on business and technical issues
- Executed multiple projects at client locations in the USA
- Mentored team on technical and functional competencies and provided feedback to manage performance
- Involved in estimation, staffing and pre-sales activities in order to plan for required budget and resources



Neha Mansukhani

English, Hindi
PG Diploma in Advertising and Marketing, Xavier Institute of Communications, Mumbai University
B.A. (Psychology), Jai Hind College and Basantsingh Institute of Science and J T Lalwani College of Commerce, University of Mumbai

6 years of experience in Consumer Products industry.

Mount Everest Mineral Water Ltd.: Brand Manager

- Repositioning of Himalayan water, development and execution of across-the-board mass media and on-ground activation programmes
- Focus markets selection, consumer segmentation, trade channels development for 200% increase in retail penetration, market research modules for brand, pricing decisions

Lowe Lintas (India) Pvt. Ltd.: Senior Brand Services Manager

- Brand conceptualisation, communication strategy for new Tata F&B products
- Advertising campaign management; insight mining for new business pitches

Tata Tea Life: Marketing Deputation

- Execution of launch sales and marketing initiatives

Pritish Nandy Communications Ltd.: Assistant to Executive Producer

- Production co-ordination, in-film branding



Nischinth Keshav

English, Hindi, Tamil, Kannada
Masters In Public Affairs, Public Finance and Policy Analysis, Indiana University, Bloomington
M.A. (Economics), University of Mumbai
B.A. (Hons.) (Economics), St. Xavier's College, University of Mumbai

6 years 11 months of experience in Consulting industry.

International City/County Management Association: Senior Associate

- Lead consultant for government performance measurement systems, in client governments
- Developed advanced reporting/analysis framework for clients: brought in additional USD 50,000 in revenues
- Lead monitoring/evaluation specialist for ICMA development projects in Ethiopia, Afghanistan and India
- Worked with US Vice President's Office in measurement of the Recovery Act

Public Affairs Centre: Research Analyst

- Conducted research/analysis for Karnataka and Orissa in the area of local governance

Institute of Public Administration and Budgeting: Analyst

- Created revenue forecasts/summaries for districts in Karnataka



Nishant Gogia

English, Hindi
B.E. (Polymer Science and Chemical Technology), Delhi College of Engineering, University of Delhi

6 years 3 months of experience in IT (Services) industry.

Headstrong Services India Pvt. Ltd.: Consultant

- Worked on projects in BFSI domain for US bank majors, including investment banks

- 'Cause for Applause' award for contribution to a 3-year contract (risk management domain - USD 875,000)
- Worked across geographies - US, UK, Germany and Africa
- Certificate of Appreciation from Clayton Holdings for delivery of mortgage solutions

Infosys Technologies Ltd.: Software Engineer

- Team of the year award for DHL pricing project
- Module lead (logistics domain) within 2 years



Neil Ashok Taskar

English, Hindi, Marathi
B.E. (Electronics and Telecommunications), Army Institute of Technology, University of Pune

6 years 4 months of experience in Telecommunications industry.

Idea Cellular Ltd.: Manager

- Circle Launch Team responsible for value added services in terms of product development and pricing plans for East hub

Reliance Communications Ltd.: Manager

- Responsible for 3G Mobile TV product development
- Rolled out pan-India Mobile TV services across CDMA and GSM networks

Reliance Next Link Pvt. Ltd.: Manager

- Responsible for deploying security automation solutions for the Reliance Group
- Led the Smart Card rollout for the entire Reliance ADA Group (23+ companies; 60000+ employees)



Nidhi Trehan

English, Hindi
Project Management Professional, PMI
B.E. (Computer Science), Ramrao Adik Institute of Technology, University of Mumbai

7 years 8 months of experience in IT (Products) industry.

Neuberger Berman LLC.: Assistant Vice President

- Business Analyst in Portfolio Management vertical of an asset management company
- Migrated operations to Broadridge Financial Solutions following Lehman's bankruptcy filing
- Executed a funds disbursement system improving efficiency by 35%
- Co-ordinated migration of PMS (USD 2 million) to newer technologies

eYork Consulting Inc.: Senior Software Consultant

- Designed and implemented a Point of Sales system (retail client) optimising customer handling time by 32%

Infosys Technologies Ltd.: Software Engineer (Logistics)

- Team lead (10 developers) for DHL-Airborne integration
- APAC Award for Excellence



Nitesh Batra

English, Hindi, Portuguese
ME (Computer Engineering), University of Maryland
BE (Electrical Engineering and Computer Science), University of Maryland

6 years 9 months of experience in IT (Services) industry.

Universal Service Administration Company: Systems Manager

- Saved USD 4 million in cost for company by in-sourcing financial application
- Created Operations Division linking Information Technology with Business Development

HSNJ LLC.: Founder and CEO

- Managed operational, financial and HR related projects in and around Washington DC
- Clients included Verizon, Freddie Mac and Fannie Mae

Freddie Mac: Senior Business Analyst

- Reduced time to prepare financial statements from 66 to 48 days
- Received the highest rating among 530 employees in Application Development Centre



Nithin B Ramachandra

English, Hindi, Kannada
B.E. (Computer Science and Engineering), National Institute of Engineering, Visvesvaraya Technological University

6 years 9 months of experience in IT (Products) industry.

Intel Technology India: Technical Marketing Program Lead

- Led new technical marketing team across India, Taiwan and Japan for low-cost segment products
 - Enabled Blu-ray Disc support on Intel platforms at launch by influencing vendors and PC makers
 - Defined platform software features and customer engagement plans for three products
 - Evangelised Intel technologies and products at industry events
 - Resolved high-impact problems, enabling customers' launches to market on time
- SLK Software Pvt. Ltd.: Associate Engineer - Software
- Software development for American Agriculture Research Company



Nihar Thanawala

English, Hindi, Marathi, Gujarati
CA, ICAI
B.Com., R A Podar College of Commerce and Economics, University of Mumbai

6 years of experience in Consulting industry.

Ernst & Young Pvt. Ltd.: Senior Consultant

- Led process improvement and business design projects in retail, consumer products and manufacturing industries
- Assisted India's largest retailer in setting up a SSC for its finance processes
- Designed business processes for an Indian conglomerate foraying in retail operations
- Suggested cost reduction measures and plugged revenue leakages at several clients
- Consistently led projects worth INR 10 million and won additional projects from 80% of my clients



Nirajana Mishra

English, Hindi
M.A. (Economics), Delhi School of Economics, University of Delhi
B.A. (Hons.) (Economics), Miranda House, University of Delhi

6 years 5 months of experience in Financial Services industry.

GE Money Servicing: Assistant Manager

- Led Consumer Finance Retail Analytics team to create analytical solutions for optimising portfolio profitability
- Developed an end-to-end retail banking cross sell strategy that generated USD 1 million in net income

Deloitte Support Services Pvt. Ltd.: Analyst

- Generated competitive landscape reports for the Financial Advisory Services market

American Express India Pvt. Ltd.: Business Analyst

- Achieved a 10% improvement in customer acquisition through financial and statistical models
- Optimised credit card offers for a 10% incremental ROI

Little Flower School: Administrator

- Managed administration of the school



Nitin Harish Jethanandani

English, Hindi
BS (Computer Engineering), Purdue University

6 years 8 months of experience in IT (Services) industry.

Capgemini US LLC.: Manager

- Experience in diverse sectors including railways, utilities, media & entertainment, and automobiles
- Spearheaded new business development at a USD 30 billion railways client selling 4 consulting projects worth USD 4 million
- Managed 10 consultants, scaling a solution from 35,000 to 7 million customers for a utility client in 2.5 years
- Awarded for performance, one of the youngest employees promoted to Manager in North American practice at Capgemini



Nitin Raj

English, Hindi
B.Tech. (Chemical), NIT Tiruchirapalli

7 years 8 months of experience in IT (Services) industry.

Infosys Technologies Ltd.: Project Manager (BFSI domain)

- Worked on solutions delivery in Risk and Compliance areas for banks
- Managed the delivery of the biggest fixed-bid project for Infosys-Bank of America account
- Led and mentored teams spread across geographies - US, Mexico, Latin America, China and India
- Received SPIRIT award from Chairman, Bank of America
- SPOT award from Infosys for managing challenging project situations
- Worked with pre-sales team for proposals



Nitin Umanath Dubey

English, Hindi, Gujarati, Nepali, Telugu
B.Tech. (Mechanical Engineering), NIT Warangal
6 years 7 months of experience in FMCG and Oil & Gas industry.

ITC Ltd.: Assistant Manager - Technical

- Factory Manager of ITC's food processing unit at Bangalore

- Turned around a loss making Biscuit Manufacturing unit
- Implemented Six Sigma tools resulting in 3% total cost reduction
- Certified Six Sigma Black Belt

Hindustan Petroleum Corporation Ltd.: Project Engineer

- Responsible for Full Project Cycles of several successful sub-projects (> 500 million) for an oil refinery
- Recognised for accomplishing complex, high-risk tasks within a PSU set-up
- PMP certified



Parthsarathi

English, Hindi
Graduate Diploma in Apparel Marketing and Merchandising Management, NIFT, Hyderabad
B.A. (Hons.) (Economics), University of Delhi
7 years 9 months of experience in Retail & Wholesale industry.

ITC Ltd.: Assistant Manager

- Developed private label architecture for hypermarkets
- Developed apparel product quality protocol
- Reduced inventory and improved retail margins

Wal-Mart Inc.: Merchandiser

- Increased sourcing business by 100% for Wal-Mart Mexico in 15 months
- Diversified ASDA (UK) sourcing and strengthened vendor matrix
- Managed one of the largest accounts, worth USD 40 million at Wal-Mart Global Procurement India

Taffles Exports Pvt. Ltd.: Merchandiser

- Developed Mumbai office and streamlined operations

Shahi Export House: Management Trainee

- Worked with major US buyers and sourcing agencies



Prasoon Pallav

English, Hindi, Nepali, Maitthili
B.Tech. (Mechanical Engineering), NIT Warangal
6 years 6 months of experience in Automobile industry.

Bajaj Auto Ltd.: Assistant Manager

- Designed optimised HVAC system
- Designed novel low cost heating and demisting/defrosting system

Maruti Suzuki India Ltd.: Deputy Manager

- Implemented changes in HVAC unit of Ritz to make it compatible for India
- Initiated 28 cost reduction proposals and achieved cost reduction of INR 30 million
- At service division, established 17 workshops in 12 months

Subros Ltd.: Senior Engineer

- VA-VE of HVAC assembly to save INR 219 per kit
- Solved critical problem by re-designing compressor mounting bracket



Rajat Sud

English, Hindi
B.A. (ASPM), Delhi College of Arts & Commerce, University of Delhi
7 years 8 months of experience in Financial Services and Hospitality industry.

HSBC Data Processing India Pvt. Ltd.: Manager Operations

- Led teams delivering customer-service to UK & US in Mortgage-service and Credit-card processes
- Managed Mortgage-process migrations from HSBC UK & US
- Recognised by HSBC as a High-Potential manager

HSBC Data Processing India Pvt. Ltd.: Assistant Manager Learning & Development

- Conceptualised and delivered customised workshops as per operational requirements
- Launched an online learning initiative for the North-American processes

ITC Ltd.: Assistant Manager Food & Beverage

- Member of pre-opening team for two luxury properties
- Devised six successful food-promotions
- Managed the manpower-scheduling for F&B operations



Roopa Datla

English, Hindi, Telugu, Kannada
MS (Computer Science), Main Campus, Western Michigan University
B.E. (Computer Science), Main Campus, Bangalore University
7 years 8 months of experience in IT (Services) industry.

GCE / Prime Solutions Inc.: Business Analyst

- Led 5 member ERP system team liaising field units, operations and IT
- End-to-end process improvement in Vendor Management System; reduced procurement delays by 30% and payment penalties by 25%
- Led QA automation, improving delivery time by 20%
- Bagged maintenance contract of USD 500,000 with US Coast Guard

Digital Harbor Inc.: QA / Technical Support Specialist

- Instrumental in Quality control towards products first commercial version
- Led Tech Support team, retaining critical funding from USD0d

Satyam Computer Services Ltd.: Software Engineer

HCL Perot Systems Ltd.: Software Engineer



Santosh Narayanan Kutty

English, Hindi, Marathi, Malayalam
B.E. (Electronics), D Y Patil College of Engineering & Technology, Shivaji University
7 years 3 months of experience in Marketing & Advertising industry.

Ogilvy & Mather Pvt. Ltd.: Group Account Manager

- Managed key clients such as Unilever, Cadbury, Bank of India and IPL

- Part of teams that re-launched brands like Cadbury Perk, Cadbury 5 Star, Closeup, Bank of India and Rajasthan Royals
- Part of O&M's 'Young Tigers' programme, an initiative that identifies potential future leaders within the Agency
- Finalist in Advertising Club of Mumbai's 'Young Achiever 2008', an award that recognises talented young marketers

Millennium Broadcast Pvt. Ltd.: Assistant Station Engineer



Ramachandran A V

English, Hindi, Tamil, Malayalam
MBA (Marketing), Bharathiar University, Tamil Nadu
Bachelor of Corporate Secretaryship, PSG College of Arts & Science, Bharathiar University
7 years 11 months of experience in Commercial Banking and FMCG industry.

Citibank NA: Senior CitiGold Relationship Manager

- Won Country Business Manager's coveted 'Bravo' award for increasing assets under management by 15 times for a particular customer account and for customer retention
- Handled 30% of Branch Assets under Management

ICICI Bank Ltd.: Regional Marketing Manager, Small Enterprises Group

- Spearheaded multi-product business generation for SME Group in Tamil Nadu and Kerala

ITC Ltd.: Area Executive - Foods

- Territory grew by 122% in confectionary and 300% in biscuits YoY

Hindustan Coca-Cola Beverages Pvt. Ltd.: Excel Trainee - Sales & Distribution

- Highest growth achieved in the Tirupur market YoY - one of the highest in Tamil Nadu

PepsiCo (India) Pvt. Ltd.: Sales Trainee



Rohan Dayal

English, Hindi, French
B.Tech. (Mechanical Engineering), IIT Delhi
6 years 9 months of experience in Consulting industry.

GRAIL Research: Project Manager

- Managed research consulting projects for telecom and hi-tech clients

- Sales support for proposal development
- Developed training programmes
- Winner, Outstanding Client Service Award

UnitedLex: Associate Vice President

- Pursued sales opportunities for LPO services
- Designed IP Product/Services
- Developed a client servicing and analytics dashboard
- Won 3 client relationships

Evalueserve: Senior Manager

- Led a group of 40+ MBAs engineers
- Business development and delivery planning
- Keynote speaker in IP conferences
- Winner - Best Performer, Best Team



Saurabh Sood

English, Hindi
MS (Electrical and Computer Engineering), The Ohio State University, Columbus
B.Tech. (Electrical Engineering), IIT Delhi
6 years 5 months of experience in IT (Products) industry.

The Mathworks: Senior Software Engineer

- Executed and managed full software development life-cycle for core Matlab/ Image Processing Toolbox projects
- Planned and executed new/incremental features to support scientific and image file formats

Pixia Corp: Engineer

- Design, and development work affiliated with the proprietary technology for large image storage
- Led the end-to-end Web Map Server (WMS) product development and delivery

British Telecom (R&D): Research Intern

- Conceptualised and developed a prototype for a multi-modal data sharing platform (Internet/ WAP/ Telephone/ IM/ SMS)

Sun Microsystems (India) Pvt. Ltd.: Engineer

- Software Development and Quality Assurance



Sanjeev Sharma

English, Hindi, Punjabi
B.E. (Civil Engineering), Thapar Institute of Engineering and Technology, Patiala

6 years 5 months of experience in Power Sector

Lanco Infratech Ltd.: Manager

- Executed two power projects of 1200 MW each
- Achieved 25% reduction in engineering time for Anpara C project

- Resolved issues with Dongfang Electric Corporation (Chinese supplier)
- Saved INR 310 million in project costs

NTPC Ltd.: Senior Engineer

- Implemented construction packages worth more than USD 100 million
- Tendered and awarded power project packages worth more than USD 232 million
- Obtained Government body clearances for projects



Santosh Narasimhan Panambur

English, Hindi, Kannada, Tamil, French
B.E. (Electrical & Electronics), College of Engineering, Guindy, Anna University
6 years 9 months of experience in Education and Automotive industry.

Knowledge Bricks Management and Education Services Pvt. Ltd.: Director

- Propelled 80% of our students to achieve GMAT score in top 2%
- Achieved 500% growth rate within 10 months of operation

Noesis Education and Management Services (Management Training Institute): Director

- Revenues of USD 1 million within 3 years of operation
- Grew from one city to eight and 500 Students to 3000, within first 18 months

TVS Motor Company Pvt. Ltd.: Member - R&D (Project Lead, TVS Patrol Project)

- Developed India's first Police Patrol vehicle
- Designed India's first hybrid 2-wheeler; awarded 'Concept Bike of the Year, 2008' by Overdrive



Sheetal Singh

English, Hindi
B.E. (Electrical Engineering), NIT Allahabad
7 years 9 months of experience in IT (Services) industry.

Infosys Technologies Ltd.: Technology Lead

- Led the technical team anchoring the takeover and integration of the USD 38 million acquisition of McCamish Systems by Infosys

- Enabled top-management reporting by consulting for multi-million dollar enterprise initiatives for a top US Insurance (Health) major
- Anchored pre-sales and project management activities worth USD 10 million (Healthcare vertical)
- Led critical pilot projects on the business pipeline
- Received 'Infosys Excellence Award' for delivery excellence



Siddhartha Chatterji

English, Hindi, Bengali
 M.A. (Economics), Delhi School of Economics, University of Delhi
 B.A. (Economics), St. Stephen's College, University of Delhi
7 years 11 months of experience in Financial Services industry.
 Standard Chartered Bank: Risk Manager, Unsecured Lending

- Portfolio management for Singapore and Malaysia
- Member of Basel II team
- Quantitative risk appetite assessment

American Express India Pvt. Ltd.: Assistant Manager

- Acquisition strategy for consumer/ small business prospects
- US patented inventor
- Platinum Ring of Reward for Performance

Tata Energy Research Institute: Research Associate

- Energy system modeling
- Member of Indian delegation to IAEA conference



Simerjeet Singh

English, Hindi, Punjabi
 B.E. (Manufacturing & Automation), Netaji Subhas Institute of Technology, University of Delhi
7 years 8 months of experience in IT (Products) industry.

Stryker Global Technology Center: Project Lead
 • Conceptualised and designed a web application for a new medical device; led 10 member team for USD 4 million project, awarded 'Innovation Award'

- Extensive experience in managing multiple projects, compliance requirements and co-ordination with marketing and surgeon panels

Compro Technologies Pvt. Ltd.: Associate Project Manager

- Managed a USD 2 million Learning Management System development initiative for Thomson Learning

Conexant (India) Pvt. Ltd.: Technical Lead

- Led multiple Wi-Fi Application development initiatives for Dell and Huawei

Compro Technologies Pvt. Ltd.: Module Lead

- Designed and developed e-learning suite modules



Sudhir Aray

English, Hindi, Telugu, Oriya
 CFA, Cleared Level II, CFA Institute, USA
 B.E. (Computer Science), Orissa Engineering College, Utkal University

7 years 1 month of experience in IT (Services) industry.

Infosys Technologies Ltd.: Technology Lead

- Programme managed the development of technology solutions for risk management at the Private Wealth Management department of Goldman Sachs
- Built and implemented a thorough portfolio allocation model for HNIs using proprietary Goldman Sachs models
- Client and offshore co-ordinator for a USD 50 million revenue programme
- Earned Best Team Player Award in 2007
- Won Most Valuable Player (MVP) nominations in 2004 and 2005



Suraj Kamath

English, Hindi
 MS (Microelectronics), Nanyang Technological University
 B.E. (Electronics), Shah and Anchor Kutchi Engineering College, University of Mumbai

6 years 9 months of experience in Electronics industry.

Nanyang Technological University: Research Associate

- Led team researching printed electronics, provided expertise in circuit design
- Product development/ operations leader for Nanyang Technological University-incubated company (energy storage)
- Teaching polytechnic, undergraduate and graduate students on various projects

Chartered Semiconductors Manufacturing Ltd.: Senior Process Integration Engineer

- Led cross-functional teams to achieve organisational goals
- Resolved customer issue caused by design problems, enabled USD 20 million revenue

Labline Instruments: General Manager / Partner

- Increased revenues by 75% in 3 years, and converted business from losses into profitability of 20%



Sivakumar Venkata Pabolu

English, Hindi, Telugu, Tamil
 MS (Civil Engineering), North Carolina State University
 B.Tech. (Civil Engineering), IIT Madras
6 years 5 months of experience in Telecommunications industry.

AT&T Mobility: Senior Technical Architect

- Led delivery, oversight and support in retail sales application, serving 3500 AT&T Stores, a channel worth USD 3+ billion of revenues each year
- Responsible for design and architectural oversight
- Led initiatives on mobile platform application
- CIO Award for iPhone activation process innovation

MDI Inc.: Senior Analyst

- Worked on all aspects from production support, application development to design



Sourabh Kukreja

English, Hindi, Punjabi
 B.Tech. (Computer Science), NIT Warangal
6 years 8 months of experience in IT (Services) industry.

Trilogy E-Business Software (India) Pvt. Ltd.: Project Delivery Manager

- Managed end-to-end consulting project delivery for Fortune 100 Insurance Company (USD 4 million annual engagement)
- Developed 'Market Response Model' for automotive giant, saving USD 4 million by inventory mix planning
- Award from VP Sales for best product interface enhancements that helped win a multi million deal
- Awarded a patent in US - Improving the effectiveness of demand sensing and prediction

MindTree Consulting Ltd.: Programmer Analyst

- Developed pension planner for Government of Holland for retirement planning



Surbhi Sachin Sawant

English, Hindi, Marathi
 B.Sc. (Computers), International College for Girls, University of Rajasthan

6 years 1 month of experience in Financial Services industry.

Kotak Mahindra Bank Ltd.: Manager

- Face of the company to build and deepen relationships with existing customers
- Handled approximately 250 customers, each with relationship value between INR 150,000 and INR 2.5 million
- Tapped the in-house customers of different banking verticals like assets, trade and wealth management customers
- Met revenue and branch targets by aggressive acquisition of new customers
- Was recognised for contribution as highest revenue earner for the entire region



Tanushree Jana

English, Hindi, Bengali, Marathi
 MS (Computer Science), Wadham College, University of Oxford
 B.Tech. (Information Technology), SNDT Women's University, Bombay

6 years 2 months of experience in IT (Products) industry.

AOL India Pvt. Ltd.: Product Manager - Strategy & BD

- Presented business cases for strategic acquisitions and partnerships for video, radio, SHOUTcast and Winamp products
- Completed 100 small and 4 large deals (BBC, Sony BMG, HMV, NDTV)

Procter & Gamble, UK: Product Manager - SAP Implementation - EMEA

- Led the USD 8 million upgrade of the EMEA wide SAP financial accounting systems

Oracle India Pvt. Ltd.: Member Technical Staff

- Developed SLA compliances monitoring software for Oracle Enterprise Manager

Tata Consultancy Services: Assistant Systems Engineer

- Developed trading algorithms for the stock trading portal of the Bombay Stock Exchange



Srinivas Goutham Ramkumar

English, Hindi, Kannada, Tamil
 AICWA, ICWAI
 B.Com., Ramakrishna Mission Vivekananda College, University of Madras

7 years of experience in the Financial Research KPO industry.

Irevna Ltd., UK: Senior Research Analyst

- Performed business analyst and project manager role in a top investment bank in London

Irevna - A Division of CRISIL: Senior Research Analyst

- Worked on analysis of corporate governance disclosures of companies in the Americas, Europe and Asia
- Worked on financial research projects
- Involved in project management

Hewlett-Packard Global eBusiness Operations Pvt. Ltd.: Senior Process Associate

- Process expert
- Involved in training, project management and client interaction



Sudarshan Dujari

English, Hindi
 B.Com., M E S College of Arts, Science and Commerce, Bangalore University

7 years 6 months of experience in ITES & BPO industry.

Convergys (India) Services Pvt.Ltd.: Manager - Command Center

- Supply planning, operations management and client relations for multiple clients
- Selection, training, development, performance management of 60 direct reports

Dell International Services: Senior Operations Analyst

- Leading work force optimisation function for US customer tech support
- Capacity planning, forecasting resource requirement for business growth

Genpact: Process Developer

- Involved with MIS, automation of reports, and dashboards



Tara Anand

English, Hindi, Punjabi, French
 Master of Social Sciences, National University of Singapore, Singapore
 Bachelor of Journalism, Lady Shri Ram College for Women, University of Delhi

6 years 6 months of experience in Telecommunications and Research & Consulting industry.

Nokia India: Manager, Consumer and Customer Insights

- Awarded 'Global Leadership Award' for Marketing Excellence
- Awarded for setting up first of its kind Retail Audit Programme

The Nielsen Company: Manager, Client Solutions Customised Research

- Won 'Nielsen Art Award' for exceeding revenue target by 35% in 2007
- Bid and set up Airtel Relationship Centre Audit Programme

IMRB International: Research Executive

- Managed Pizza Hut's Mystery Shopping Programme and Brand Track

Euromonitor International: Research Analyst

- Independently formulated two India specific reports - Travel & Tourism'05 and Consumer Food Services'05



Venkatesh Channaraj

English, Kannada, Tamil
 M.E. (Industrial Engineering), Texas A&M University
 B.E. (Production), PSG College of Technology, Coimbatore, Bharathiar University

6 years 9 months of experience in Financial Services industry.

Capital One Financial Services: Senior Business Analyst

- Developed an optimal fee waiver policy (credit cards) leading to a 10% decrease in retention and 15% reduction in calls
- Redesigned internet media efficiency framework, increasing spend efficiency by 15% (USD 2 million annual NPV)
- Delivered 10% gain in lead conversion rate through creative and functional improvements on the website
- Reduced marginal operations cost (credit card accounts) leading to a USD 20 million gain through incremental customer acquisitions



Yoganand Sundararajan

English, Tamil

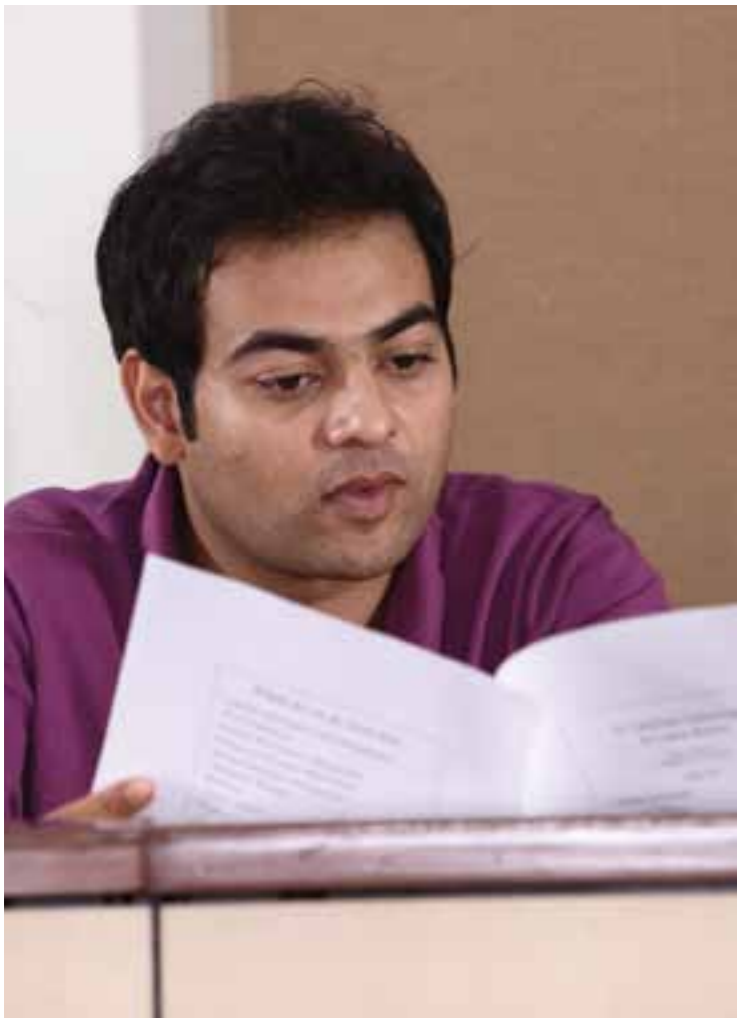
B.E. (Electronics & Communications), College of Engineering, Anna University

6 years 6 months of experience in IT (Services) industry.

Tata Consultancy Services Ltd.: Information Technology Analyst

- Project Manager - responsible for delivery, strategy and communication for a 35 member team. Saved USD 14 million with performance and process tuning initiatives
- Reviewer and promoter for Process Innovation for a 140 member relationship
- IT consultant for Integration of a major acquisition by BB&T
- Most Valuable Player for BB&T - TCS relationship
- Appreciation and recognition from clients and TCS management consistently





4 TO 6 YEARS



Abhijeet Anant Joshi

English, Hindi, Marathi, Japanese
 B.E. (Electronics and Telecommunication), Sinhgad College of Engineering, University of Pune
4 years 3 months of experience in Electronics and IT (Services) industry.
 KPIT Cummins Infosystems Ltd.: Senior Embedded Software Engineer

- 'Cheers' award for leading a firmware project at Tokyo for a top Japanese semiconductor company
- Expanded the scope of the project for a major Japanese client
- 'Wow' award for outstanding work in 2007
- Published 3 technical reports (now intellectual property of the client)

Cognizant Technology Solutions: Programmer Analyst

- Worked in BFSI domain on corporate investment banking projects for a US bank



Abhinav Kala

English, Hindi
 M.Sc. (Economics), London School of Economics
 M.A. (Economics), Delhi School of Economics, University of Delhi
 B.A. (Hons.) (Economics), Ramjas College, University of Delhi
5 years 6 months of experience in Financial Services industry.

American Express: Manager, Decision Sciences and Risk Management

- Portfolio Risk Management Advisory for partner banks in Europe
- Experience in leading and training staff in Russia, Romania, Greece, Latvia, UK and Hungary
- Patent award holder for developing portfolio acquisition strategies for the US market
- Background in portfolio management strategies for consumer credit products with an emphasis on quantitative modelling techniques



Aditya Bakshi

English, Hindi, Kashmiri
 MS (Computer Engineering), L.C. Smith College of Engineering, Syracuse University
 B.E. (Electronics & Telecommunications), Modern Education Society's College of Engineering, University of Pune
4 years 9 months of experience in Manufacturing and IT (Products) industry.

Unitherm Engineers Ltd.: Business Development Manager

- As part of the Corporate Management Team, led the strategic planning and business development activities of the four companies within our Business Group
- Facilitated growth in sales by 105% and 165% for two companies over three quarters

Microsoft Corporation: Product Manager

- Managed a team of Product Managers to execute pricing/ licensing policies for product launches across the globe
- Consulted with Business Groups within Microsoft on 117 products/ services launched



Aditya Shailesh Shah

English, Hindi, Gujarati
 MS (Computer Science), State University of New York, Stony Brook
 B.E. (Computers), Thadomal Shahani Engineering College, University of Mumbai
4 years 2 months of experience in Investment Banking industry.

Goldman Sachs, New York: Analyst Developer

- Developed software critical to Goldman Sachs proprietary trading desk for managing risk and P&L in real-time
- Worked actively with traders and portfolio managers to help them manage equity, credit, and interest rate exposures
- Implemented efficient trade processing for improved position and risk management
- Rated 'exceeding expectations' for each of the 4 years, putting me in the top bracket of my peer group



Abhishek Nag

English, Hindi, Bengali
 B.E. (Telecom Engineering), R V College of Engineering, Visvesvaraya Technological University
4 years 9 months of experience in IT (Products) industry.

National Instruments Corporation: Project Manager

- Managed development of communications/ RF products; (Team size - 10 to 15 engineers)

- Released six products in 2 years on time and within budget
- Single point for pre-sales support for India, ASEAN, Russia, Arabia, and Australia
- Evangelised communications/ RF products
- Awarded 'Proof of Concept Machine' for building PoCs resulting in USD 5 million revenue
- As Applications Engineer, received 'Outstanding Performance' award



Abhishek Satishkumar Rathi

English, Hindi, Gujarati
 CFA Charterholder, CFA Institute, USA
 CA, ICAI
 B.Com., Sydenham College of Commerce & Economics, University of Mumbai
4 years 1 month of experience in Financial Services industry.

Deloitte Corporate Finance Services India Pvt. Ltd.: Deputy Manager - Transaction Services

- Performed financial due diligence on acquisition companies
- Identified significant deal issues pertaining to gross margins and revenues affecting valuation
- Assisted an Indian IT company in a USD 500 million acquisition of BPO arm of a US bank
- Managed teams on mid-sized transactions up to USD 100 million
- Developed junior staff through on-the-job training; mentored two subordinates



Aditya Sohony

English, Hindi, Marathi
 B.E. (Electronics), Kavi Kulguru Institute of Technology & Science, Nagpur University
4 years 3 months of experience in Energy industry.
 Kalki Communication Technologies: Assistant Manager

- Business Development lead for Indian Utilities and Public Sector companies

- As Business Development lead, generated sales worth INR 40 million for enterprise level energy software
- Developed sales team for INR 500 billion initiative by Indian government in power sector

Areva T&D (India) Ltd.: Engineer - Software

- Commissioning Energy Management System for General Electric Company of Libya, across the country
- Training customers in software tools at Paris head office



Aditya Wasudeo

English, Hindi
 B.E. (Computer Technology), Yeshwantrao Chavan College of Engineering, Nagpur University
4 years 9 months of experience in IT (Products) industry.

Rhythm & Hues Studios India Ltd.: Lead Pipeline Support

- Led software development teams in India and Malaysia

- Handled technology recruitment and outreach activities. Invited to speak at a number of Open Source and technology events across India
- Conducted sessions to promote awareness of technology in visual effects amongst students and faculty members of various institutes
- Designed several business critical IT solutions and systems
- Extensive experience with Open Source software



Achal Gupta

English, Hindi
 B.Tech. (Information Technology), NIT Allahabad
4 years 10 months of experience in IT (Products) industry.

Decho Technology India Pvt. Ltd.: Software Test Lead

- Made authorisation server scalable from 10,000 to 1 million users

- Led quick response team and helped in improving customer satisfaction metrics by over 30%
- Headed Mozy mobile team, released first ever version of Android application for the product

Microsoft India R&D Pvt. Ltd.: Software Design Engineer in Test

- Received an award for contributions made towards release of Visual Studio 2005
- Led sustained engineering for eVC++, a product for developing mobile phone based applications



Aditya Atreya

English, Hindi, Kannada, Tamil
 B.E. (Electrical & Electronics), National Institute of Engineering, Mysore, Visvesvaraya Technological University
4 years 8 months of experience in Engineering industry.
 Techmek Engineers Pvt. Ltd., Bangalore: Regional Head (Chennai)

- Managed family business engaged in execution of water supply and sanitary installation works
- Started operations in Chennai and achieved INR 45 million turnover in 3 years
- Oversaw operations of the Bangalore unit (120 members)



Aishwarya Singh

English, Hindi, French
 B.E. (Hons.), Electronics and Instrumentation, BITS Pilani
5 years 9 months of experience in High Technology industry.
 Texas Instruments (India) Pvt. Ltd.: Lead Engineer

- Youngest in the business unit to lead a team and deliver an industry-leading wireless IP for European mobile giants

- Mentored a group of engineers and built a multi-functional team for designing customer critical components of a USD 100 million product
- Awarded certificates of excellence for beating customer standards of quality
- Created an automated system enabling a 10% power efficiency increase in multimedia components of wireless devices



Akash Maheshwari

English, Hindi
 B.A. (Economics), Kirori Mal College, University of Delhi
4 years 11 months of experience in Consulting industry.
 McKinsey Knowledge Centre: Senior Research Analyst

- Worked in McKinsey client teams for PE and conglomerate clients on strategic due diligence projects

- Led analyst teams on client projects across domains
- Managed analyst development programmes for the team
- Worked with two start-up teams focussed on corporate finance and PE research



Al Ameen Sherfuddeen

English, Hindi, Tamil, Kannada, Urdu, French
B.E. (Electrical and Electronics), Sri Venkateswara College of Engineering, Anna University, Chennai

4 years 9 months of experience in Communications industry.

Sasken Communications Technologies Ltd.: Assistant Manager

- Internal and Corporate Communications - Global Strategy and Execution
- Worked on employee history and career planning system - 'The Gene Pool'
- Changed management communications - internal ERP transition from PeopleSoft to SAP
- Set up real-time organisation 'Mood' meter and global recognition 'Virtual Marbles' tool
- Profiled by NASSCOM - CSR champ - 'Make a Difference'
- Profiled by Economic Times - 'Giving Rap the Native Touch'



Alok Jain

English, Hindi, Telugu
MS (Electrical Engineering), University of Cincinnati
B.E. (Electronics), Walchand Institute of Technology, Shivaji University

5 years 2 months of experience in Electronics industry.

Emag Technologies, Inc.: Senior Research Engineer

- Designed, fabricated and tested MEMS and Radio Frequency components on silicon and PCB
- Part of team that developed compact radar system for Boeing in under 6 months
- Responsible for Vendor development programme

Oerlikon USA: Applications Engineer

- Developed and optimised plasma-based etching and deposition processes for semiconductor materials
- Used Design of Experiments to reduce customers' costs by 25%

Siloam Biosciences: Fabrication Engineer

- Awarded Patent for blood separation device for lab on a chip



Anil Ananth Prabhu

English, Hindi, Marathi
Master of Management Studies, MET Institute of Management, University of Mumbai
B.Com., R A Podar College of Commerce and Economics, University of Mumbai

5 years 4 months of experience in Marketing & Advertising industry.

Asian Paints (India) Ltd.: Media Manager

- Reduced Consumer Activation project costs by 30% by introducing competitive bidding among vendors
- Conceptualised a 6-city radio campaign with aim of creating buzz among consumers

Mindshare: Activation Planner

- Managed a 5-city product effectiveness demonstration exercise for Domex, across multiple consumer touch points

FCB Ulka Advertising Pvt. Ltd.: Senior Media Executive

- Improved cost efficiencies of TV plans by 20% for a telecom client
- Trained new recruits in servicing an FMCG client at the Bangalore office



Anisha Krishnan

English, Kannada, Tamil
B.E. (Chemical Engineering), B M S College of Engineering Bangalore, Visvesvaraya Technological University

4 years 6 months of experience in IT (Services) industry.

Infosys Technologies Ltd.: Senior Systems Engineer

- Provided end-to-end customer support for applications in Insurance and Commodity trading
- Spearheaded the creation of knowledge repositories and extensive training modules for customer applications
- Performed client liaison, management reporting and application customisation
- Conferred with 'Outstanding Performance' award



Aman Raza Khan

English, Hindi
B.A. (Hons.) (Economics), Hansraj College, University of Delhi

4 years 7 months of experience in Consulting industry.

S. R. Batliboi & Co. (member firm of Ernst & Young): Consultant

- Provided consulting advice to various multinational clients on their global organisation structure from a tax efficiency and transfer pricing perspective
- Defended clients' tax practices in front of the Indian Revenue Authorities; amount involved INR 2 billion
- Managed the largest Global Transfer Pricing project in India spanning over 15 countries

AIIESEC, India: Vice President - Finance

- Responsible for planning and allocating annual budget of over INR 50 million
- Led teams of 14 local offices
- Instituted consolidated external audit practice for all 14 offices



Amit Dhingra

English, Hindi
B.E. (Computer Science), Delhi College of Engineering, University of Delhi

4 years 9 months of experience in High Technology industry.

Mentor Graphics: Lead Member Technical Staff

- Led Indian team to support new Hardware Description Language in ModelSim, a USD 150 million product
- Responsibilities included defining roadmaps, software development and client communication
- Developed an automated framework which improved team's productivity by 1.5x

UTStarcom India Telecom Pvt. Ltd.: Hardware Design Engineer

- Single-handedly managed device-driver development for Hardware Team

Axiom Softech: Co-founder

- Innovated Residential Welfare Association Management System and created advertising opportunities for local businesses by integrating SMS
- Developed financial and product strategies for venture



Anjani Bansal

English, Hindi, Spanish
MS (Computer Science), Centre for Advanced Computer Studies, University of Louisiana - Lafayette
B.E. (Mechanical Engineering), Regional Engineering College, Silchar

5 years 9 months of experience in Investment Banking industry.

Morgan Stanley: Associate, Equity Derivatives Division

- Led a team to provide risk management capability for equity derivatives trading teams globally
- Interfaced with global business units and developed project roadmaps by collating diverse requirements
- Developed an impact monitoring application for firm's market positions under high volatility

Fidelity National Information Services: Developer Analyst II

- Led a team to provide internet banking solution to bank's customers globally
- Developed and maintained anti-money laundering application in collaboration with the auditors



Ankit Bharat Patel

English, Hindi, Gujarati
CFA, Cleared Level III, CFA Institute, USA
CA, ICAI India
B.Com., H R College of Commerce & Economics, University of Mumbai

5 years 2 months of experience in Investment Banking industry.

Prime Securities Ltd.: VP - Corporate Finance

- Independently originated and executed transactions in the Corporate Finance domain
- Worked across verticals such as PE, M&A, ECM, and Debt Syndication
- Raised INR 330 billion debt for a CDR company
- Jointly closed out a PE transaction raising USD 225 million for a client in the Textile Space

B. V. Patel & Co. Taxconsultants: Associate

- Auditing of companies in the private and listed space
- Represented clients in appellate matters before ITOs



Anand Krishnakumar

English, Hindi, Tamil
CFA, Cleared Level III, CFA Institute, USA
CA, ICAI
B.Com., University of Madras

4 years 2 months of experience in Financial Services industry.

Deloitte & Touche (M.E.): Audit Senior

- Led teams for due diligence and business plan reviews across sectors on behalf of strategic clients
- Audit and analysis of financial statements under IFRS & US GAAP
- Co-editor of the monthly newsletter
- Member of Injaz - a mentorship programme for young Arab entrepreneurs

Ernst & Young: Engagement Auditor

- Performed statutory and other audits and advised clients on internal control issues



Anand Ramani

English, Tamil
B.E. (Electrical and Electronics), PSG College of Technology, Bharathiar University

4 years 9 months of experience in IT (Products) industry.

Robert Bosch Engineering and Business Solutions Ltd.: Senior Software Engineer

- Created design competency in the team for electronic control of automobiles resulting in revenue growth
- Improved the operational efficiency of the team, in development of electronic controls, by 80%
- Youngest trainer at Electronic Engine Controls Business Unit (600 associates)
- Awarded 'Outstanding Performer' twice, awarded to top 4%

Infosys Technologies Ltd.: Software Engineer

- Topper of the training batch



Ankit Gupta

English, Hindi, Punjabi, Gujarati
CFA, Cleared Level II, CFA Institute, USA
BS (High Hons.) (Biotechnology), Cook College, New Brunswick, Rutgers University

4 years 6 months of experience in Healthcare industry.

AIM Human Health Services: Manager

- Managed working capital, payables/ receivables, reduced days in receivable
- Prepared quarterly and annual financial statements analysis
- Led maximum awarded 3-year CARF (Council on Accreditation of Rehab Facilities) Accreditation, electronic medical record implementation reducing costs 10%, Medicaid non-billable hours 85%

eClinicalworks, LLC.: Implementation Consultant

- Implemented EMR at physicians' offices and hospitals across the U.S., improving revenue management, efficiency, streamlining processes

Adecco Employment Services: Research Assistant

- Scientific experiments and trend analyses for toothpaste product development at Colgate-Palmolive



Ankit Kumar Mehra

English, Hindi
Dual Degree - B.Tech. and M.Tech. (Electrical Engineering, Signal Processing), IIT Bombay

4 years 7 months of experience in IT (Products) industry.

Adobe Systems India Pvt. Ltd.: Computer Scientist

- Revamped a defunct team into product team that is expected to save USD 10 million annually
- Developed proprietary media container format standard
- Created active client engagement process to secure and analyse regular client feedback
- Transform team culture from ad hoc, internal goals driven to customer based management
- Conferred with 'SPOT' award for exceptional initiatives

Nvidia Graphics Pvt. Ltd.: Software Engineer

- Developed new cross-functional algorithm improving video performance on multimedia products by 10%



Ankur Gulati

English, Hindi
BBS, Shaheed Sukhdev College of Business Studies, University of Delhi

4 years 10 months of experience in Investment Banking industry.

Indcap Advisors Pvt. Ltd.: Senior Associate

- Assisted in deal origination, deal execution and negotiations

- Prepared pitch books, information memoranda and financial models

Evalueserve.com Pvt. Ltd.: Senior Business Analyst

- Financial modeling and valuation using relative valuation, DCF and SOTP
- Prepared research notes for sell side clients (Telecom & Media)
- Managed a pilot project and won USD 250,000 contract
- Received 'Quality & Productivity' award

P. N. Vijay Financial Services Pvt. Ltd.: Assistant Manager

- Assisted in portfolio monitoring
- Identified new stocks and monitored existing stocks



Ankur Gupta

English, Hindi
B.E. (Mechanical), Sri Venkateswara College of Engineering, Anna University

4 years 9 months of experience in Manufacturing industry.

Gypcrete Building India Ltd.: Director (Operations)

- Commercialised an Australian Green Building Technology in India

- Business development efforts contributing 30% of the firm's revenues
- Led a cross-functional team of 35 to set up a USD 6 million plant
- Worked with gypsum industry leaders to develop products for the Special Plasters market

- Developed new low cost walling products to target affordable housing market

Caterpillar Power India Pvt. Ltd.: Manufacturing Specialist

- 6 Sigma project lead
- Deployment of Caterpillar Production System across functions



Apoorva Kakkeri

English, Hindi, Kannada, Telugu
MS (Electrical Engineering), Louisiana Tech University, USA
B.E. (Electronics and Communications), S D M College of Engineering, Visvesvaraya Technological University

4 years 5 months of experience in Telecommunications industry.

QualComm Inc.: Engineer

- Developed an enhancement for video streaming application
- Brought down bug count level to zero in applications for clients

Advanced Micro Devices (AMD): Software Engineer Level 2

- Got patents approved for Channel Zapping in Mobile TV Technology
- Created an integrated hardware and software platform for mobile handsets

Wipro Technologies: Project Engineer

- Created a Centre of Excellence for Digital Signal Processing - Comm group and developed Intellectual Property for Wimax Technology

Polycom: Consultant - Software Engineer

- Developed User Interface functionalities for teleconferencing products



Arnab Kumar

English, Hindi, French, Italian
CFA, Level I, CFA Institute, USA
B.E. (Information Technology), BIT Mesra

4 years 9 months of experience in IT (Products) industry.

Oracle India Pvt. Ltd.: Project Lead (ERP Development)

- Led a team of six and developed the two most extensively used features of Oracle Financials applications for Fusion ERP

- Fusion features demonstrated to potential customers at Oracle Open World 2008
- Led Receivables development team in supporting six gold customers with their Oracle Release 12 ERP implementations

- Awarded Certificate of Excellence by Group Vice President
- Developed processes for reverse engineering; logistics for patent filing under review



Anoop Gopikumar

English, Hindi, Malayalam, Tamil
B.E. (Electrical and Electronics), Amrita School of Engineering, Coimbatore, Anna University

4 years 7 months of experience in IT (Services) industry.

Mercedes Benz R&D India (MBRDI): Senior Analyst

- Information Security Consulting for all internal Daimler units across the globe

- Setup and managed business for Application Security and Ethical Hacking
- Responsible for India division roll-out of Application Security in Software Development Life-Cycle of Daimler

Wipro Technologies: Associate Consultant

- Application security consulting and team lead for a BFSI major
- Business Development activities through pre-sales
- Progressed from Project Engineer to Specialist further to Associate Consultant in 3.5 years (faster than peers)



Anshul Sachdev

English, Hindi
B.Com. (Hons.), Hansraj College, University of Delhi

4 years 9 months of experience in Management Research industry.

A T Kearney: Team Leader

- Managed a team which catered to information requirements for communication and hi-tech projects, conducting market analysis and competitive intelligence

- Identified potential opportunities in knowledge process outsourcing, eventually shared with the top management for strategic decision-making

Copal Partners: Senior Associate

- Led a team of 12 analysts, managing projects for clients in investment banking and equity research
- Won 3 pilots adding USD 1.5 million to revenue
- Salvaged projects which were experiencing quality issues



Arpit Goyal

English, Hindi, Elementary Chinese
B.E. (Electronics & Communications), Manipal Institute of Technology, Manipal Academy of Higher Education

4 years 7 months of experience in Construction and Semiconductor industry.

Sangeeta Exzim Pvt. Ltd.: Director

- Started my entrepreneurial venture in construction industry

- Tapped new markets for soil-stabilising polymer to exceed the sales target by 50%
- Negotiated an order worth USD 200,000 from Reliance-ADAG
- Convinced the Ministry of Surface Transport to expedite our products approval process

STMicronics Pvt. Ltd.: Design Engineer - I (FTM/ R&D)

- Innovated a way to design schematics, saving 33% design-time
- Co-ordinated between teams to reduce the bug-resolution time by 10%
- Streamlined the groups project management practices



Arun Kawatra

English, Hindi
BBS, Shaheed Sukhdev College of Business Studies, University of Delhi

4 years 9 months of experience in Real Estate industry.

Jones Lang Lasalle Property Consultants (India) Pvt. Ltd.: Assistant Manager (Markets & Corporate Solutions)

- Managed global and regional accounts (Accenture, BankAM, Sun Microsystems) of the firm
- Strategised pan India real estate portfolios of companies (Microsoft)
- Worked with real estate developers (DIAL) to raise funds for the real estate projects
- Worked with real estate PE funds on investments
- Had won a few accounts (ST Microelectronics, Capital)

Capital IQ Inc.: Research Analyst

- Tracking and evaluating all the private equity transactions concluded globally



Anurag Sambyal

English, Hindi
B.Tech. (Electronics & Communication), NIT Hamirpur

5 years 6 months of experience in IT (Services) industry.

Infosys Technologies Ltd.: Technology Lead

- Led the team in the implementation of Drilling & Measurement project for Schlumberger

- Awarded with excellence award for Q2-2009

Merrill Lynch (India) Technology Services: Associate Consultant

- Instrumental in automating the workflow of loan servicing department
- Migrated old legacy Super Rapid Funding solution to new distributable web framework
- Awarded with the 'Outstanding Individual Achievement Award' for Q1-2008

Polaris Software Labs: Technology Engineer

- Developed Liquidity Monitoring System, a web-based solution



Anveshan Chaudhary

English, Hindi
B.E. (Hons.) (Chemical), Department of Chemical Engineering & Technology, Panjab University

4 years 9 months of experience in Energy industry.

Baker Hughes Singapore Pte (Baker Atlas): Field Engineer

- Planning and execution of well site wireline operations; responsible for crew and equipment (value USD >2 million)

- Lead Engineer & 'On-location' focal point for clients (Shell, Petronas, Reliance, Cairn, NAMCOR & ONGC)
- Worked across geographies in remote locations - Malaysia, Africa and India
- Core Value award for contribution to critical field operations
- Optimised rig time utilisation to expedite operations (received 'Letters of Appreciation' from client)



Ashiqul Hameed Rawther

English, Hindi, Tamil, Malay
MS (Manufacturing Systems), Nanyang Technological University

M.E. (Mechanical Engineering), National University of Singapore

B.E. (Mechanical Engineering), National University of Singapore

4 years 8 months of experience in Electronics industry.

Siltronics Samsung Wafer Pte Ltd.: Senior Engineer

- Part of the pioneering team to establish the new USD 1 billion wafer manufacturing facility
- Implemented and managed the most complex and bottleneck process of the high volume wafer production plant

Micron Semiconductor Asia Pte Ltd.: Process Engineer

- Responsible for process control of 3 processes namely PCBA singulation, BGA X-ray and PCBA rework



Ashutosh Pratap Singh

English, Hindi
B.Tech. (Computer Science), MMM Engineering College, Uttar Pradesh Technical University

5 years 6 months of experience in IT (Services) industry.

NASSCOM Foundation: Project Officer

- Conceived, designed and implemented Connect IT programme

- E-governance project for GOM
- apnaIT (incubated by Deshpande Foundation): Social Entrepreneur (CEO)
- Led a team of 22, providing solutions to non profits, schools and colleges
- Partnered with Google CSR to influence more than 80 non profit organisations adopt IT
- Taught IT skills to 60 social entrepreneurs
- Led an RTI movement; authored a book on RTI
- Tata Consultancy Services Ltd.: Quality Assurance Lead (Enterprise storage)
- Led quality assurance team
- Suggestions on internal restructuring implemented by CTO



Ashutosh Singh

English, Hindi
B.A. (Economics), St. Xavier's College, University of Mumbai
5 years 2 months of experience in Financial Services industry.

Yrals: Business Head/ Partner

- Partnered a startup and initiated strategies that generated revenue worth INR 3 million in a short span

Mecklai Financial and Commercial Services: Senior Analyst

- Assisted companies in managing their treasury operations worth over USD 400 million
- Advised companies on forex derivatives and complex trading strategies
- Helped clients manage their ECB and FCCB portfolio

Citibank NA: Executive

- Managed equity investments for HNI clients

Man Financials: Analyst

- Traded in Forex and commodities for Indian and Asian clients

Matrix Clothing: Junior Executive

- Created research reports on entry into European markets



Ashwin Gopala Krishna Shetty

English, Hindi, Kannada, Telugu
B.E. (Information Science), National Institute of Engineering, Mysore, Visvesvaraya Technological University
4 years 9 months of experience in Non-Profit & NGO industry.

Divyadeepa Trust: Director Strategy and Fund Raising

- Built and managed a core team of 6

- Conceptualised sustainable model for volunteering, developed partnerships with various colleges. Also Involved in media campaigns
- Event Manager for Mysooru Unplugged (<http://mysooruunplugged.info>)
- Founded Tees For Change (<http://teesforchange.info>), a social venture to sustain non-profits
- Raised INR 10 million

Juniper Networks Foundation Fund: Social Entrepreneur

- Led a team of 3 to implement CSR projects

- Managed USD 600,000 funding



Bhargavi V

English, Tamil
CWA, ICWAI
B.Com., Srimathi D N Bhatt Vaishnav College for Women, University of Madras

4 years 3 months of experience in FMCG and IT (Services) industry.

ITC Ltd.: Assistant Manager - Finance

- Resource management and vendor management for supply chain worth INR 400 million
- Product costing, contribution management and core member of 'Planning and Budgeting' team
- Independent vendor auditor for business worth INR 250 million
- Assisted ailing micro enterprises turnaround, resulting in employment generation for rural women

Tata Consultancy Services Ltd.: Trainee - Process Associate

- Co-ordinator for monthly management presentation of business verticals
- Responsible for team's quality assurance
- Laid down document management systems



Carlos Albert

English, Spanish, Italian, French
M.E. (Computer Science), Universidad of Zaragoza, Spain
B.E. (Computer Science), Universidad of Zaragoza, Spain
4 years 3 months of experience in Aerospace industry.

Indra Sistemas Madrid (Spain): International Consultant - Air Traffic Management (ATM)

- Compilation and interpretation of Competitive Intelligence Data for the ATM market
- High involvement in pricing procedures of projects
- Participation in the design of the marketing campaign and merchandise for ATM products worldwide

Embassy of Spain Tel Aviv (Israel): Associate

- Worked for 1 year in the Economic and Commercial Office through an ICEX scholarship (Spanish Government Foreign Trade Agency)



Augustya Keshav Somani

English, Hindi
CA, ICAI
B.Com. (Hons.), St. Xavier's College, University of Calcutta
4 years 4 months of experience in Financial Services industry.

Kotak Securities Ltd.: Financial Analyst

- Worked as an Equity Research Analyst (diversified mid-caps) covering more than ten companies across sectors
- Presented investment analysis to leading global institutional investors
- Responsible for independently authoring research reports in just 1.5 years, against industry average of 3-4 years

Morgan Stanley Advantage Services Pvt. Ltd.: Associate

- Worked as part of the Basic Material Group (Investment Banking Division)
- Supported global teams in making pitch books, valuation models and industry analysis



Avinash Kumar

English, Hindi, Bhojpurī
B.Tech. (Petroleum Engineering), ISM Dhanbad
4 years 9 months of experience in Energy industry.

Cairn India Ltd.: Senior Petroleum Engineer

- Increased the potential of KG gas field satellite by 15%, got an out-of-turn promotion for the same
- Delivered the first phase of digital oil field project in Rajasthan

- Implemented a process increasing the production of an oil field by 15%
- Prepared production forecasts for business plan

Reliance Industries Ltd. (Petroleum Business): Reservoir Engineer

- Monitored JV activities for Block-9 asset in Yemen
- Part of delegation visiting Yemen for business development



Chandini Hundalani

English, Hindi
BMS, H R R College of Commerce & Economics, University of Mumbai

4 years 1 month of experience in Investment Banking and Private Equity industry.

Aavishkaar Venture Management Services: Project Associate

- Created the pitch for investors for second microfinance fund
- Evaluated the social and environmental performance of the micro equity fund
- Completed an investment in a start up microfinance institution

JP Morgan Chase: Analyst

- Created a model for accounting analysis in the consumer and retail space
- Published three credit ratio handbooks, a high yield credit report and services handbook
- The sector team was ranked #1 by 'Institutional Investor, EMEA 2008'



Chandrasekhar Samiappan

English, Hindi, Tamil
MS (Mechanical Engineering), University of California, Santa Barbara

B.Tech. (Mechanical Engineering), IIT Madras

4 years 5 months of experience in Electronics industry.

GE India Technology Centre Pvt. Ltd.: Research Engineer

- Experience in initiating and leading short-term and long-term research programmes
- Led a multi-disciplinary research team towards developing next generation locomotive engine control systems - a USD 300,000 research programme
- Two patents filed in the area of magnetic refrigeration - new compressor free technology
- Won the best rookie award for overall performance
- Written for leading scientific and industry journals



Avishek Chandra

English, Hindi, Bengali
B.E. (Electronics & Communications), CMR Institute of Technology, Visvesvaraya Technological University
4 years 5 months of experience in IT (Services) industry.

Infosys Technologies Ltd.: Technical Analyst

- Involved in pre-sales to bag a USD 150,000 project

- Lead a 10 member team across 3 continents for a global application
- Business Integration project for Kraft by migrating their native applications into SAP ERP
- As KM anchor, developed a knowledge portal
- Certificate of Appreciation by Kraft CIO for implementation in 68 countries
- Winner of Best Project Award and consistent high feedback ratings from clients



Bharath Bhushan Aitha

English, Hindi, Telugu
B.Tech. (Electronics and Communications), Indur Institute of Engineering and Technology, JNTU Hyderabad
4 years 2 months of experience in IT (Products) industry.

Honeywell Technology Solutions Pvt. Ltd.: Senior Engineer

- Extensive experience in Intellectual Property Management

- Established a new business domain for Aircraft Cabin Management Systems in India
- Onsite Co-ordinator at Phoenix, USA for Aircraft Diagnostics and Maintenance Systems portfolio for the world's largest aircraft manufacturer
- Led teams responsible for improving real time system performance measurement accuracy in aircraft
- Won 'Partner Award' and 'Individual Excellence Award' for performance excellence



Charulata Singal

English, Hindi, Bengali, Punjabi
The International Economy and Business, Harvard University
PGPM (Finance & Marketing), Goa Institute of Management
B.Com., Sydenham College of Commerce & Economics, University of Mumbai

5 years 5 months of experience in Corporate Banking industry.

Unitus Capital Pvt. Ltd.: Consultant

- Strategy and Capital Raise Consulting to maximise social impact across Asia
- Conducted scope study on microfinance in China and advised optimal entry strategy

ING Vysya Bank Ltd.: Assistant Vice President

- Conducted detailed credit analysis for Risk approvals and ensured smooth execution
- Implemented ING's largest transaction (2008) within challenging deadlines
- Led a team to bag and execute Asia-Pacific's 'Deal of the Month'
- Chosen for fast-track growth and promoted to ING's youngest AVP



Chinmay Joshi

English, Hindi
B.Tech. (Chemical Engineering), IIT Bombay
4 years 11 months of experience in Consumer Products industry.

Cadbury India Ltd.: Manager - Process

- Scheduling and ensuring timely completion of 'Cadbury Silk' and 'Perk Glucose' launch activities

- Designed and commissioned manufacturing processes for new products
- Evaluated of technology options through experimentation and vendor interaction
- Increased crumb production capacity by 40% through innovation
- Asian Paints (India) Ltd.: Manager Production**
- Led a team of over 50 people in resin (paint intermediate) production unit
- Highest production of resin to meet market demand
- Implemented Lean manufacturing processes



Chirag Rakshit

English, Hindi
 BBA, Birla Institute of Technology, Noida Campus
4 years 6 months of experience in Marketing & Advertising industry.
Genesis Colors Pvt. Ltd.: Manager - Marketing & Corporate Communications

- Formulated and implemented marketing plans for 7 brands including Canali, Jimmy Choo and Paul Smith
 - Managed sales and brand promotion activities
 - Oversaw CRM, creative designing and brand collateral teams
 - Part of the core luxury marketing management team
- Perfect Relations Pvt. Ltd.: Associate Image Manager**
- Handled media communication of 8 accounts
 - Created marcom plans
 - Business development for new clients
 - Part of team selected nationally to manage International Film Festival of India - 2006



Christopher Devon Garnic

English
 BS (Biological Engineering), Cornell University
4 years of experience in Engineering industry.
MWH Americas, Inc.: Professional Environmental Engineer

- Wrote a Hydroelectric Feasibility Study for USA's largest supplier of treated water for 16 different sites and recommended 4 sites to be designed based on client's 15 year break-even limit
- Designed two Recycled Water Preliminary Design Reports, saving 25% of costs and serving 2,000 households
- Spoke at the 2009 Breckenridge Conference on the topic of delivering solar energy into a conventional project



Dipra Mukhopadhyay

English, Hindi, Bengali, Italian
 BBA, Bocconi University
4 years 6 months of experience in Sports industry.
IOS Sports & Entertainment: Manager, Business Development
 Led negotiations for a stake sale to PE companies
Katha: Manager, Funding & Business Development

- Managed payroll giving programmes with Unilever and IBM
 - Managed the Teach India campaign
- D. E. Shaw & Co.: Associate, Resource Development**
- Headed a project to analyse PE firms in the Middle East
- IOS Sports & Entertainment: Manager, Marketing & Business Development**
- Forged a strategic partnership with OSIAN's for acquiring and managing a football club
 - Negotiated a strategic partnership with Adidas
 - Marketed the Women's Boxing World Cup 2006



Divya Gianchandani

English, Hindi, Sindhi
 B.Com. (Hons.), Shaheed Bhagat Singh College, University of Delhi
4 years 6 months of experience in Consulting industry.
Hewitt Associates: Associate

- Responsible for execution of HR consulting projects in space of Manpower Planning, Total Rewards and Compensation Benchmarking
- Business development in Middle-East for HR consulting services
- Responsible for design and implementation of Expression of Interest (Eoi) based staffing system
- Consistent above average performance rating in all evaluations
- Attained the level of a Junior Consultant within one year of service



Deepa Prakash Kelkar

English, Hindi, Marathi
 CA, ICAI
 B.Com., M L Dahanukar College of Commerce, University of Mumbai
5 years 2 months of experience in Consulting industry.
Mindspring Advisors Pvt. Ltd.: Consultant

- M&A Advisory for SME clients across sectors
- Ernst & Young India Pvt. Ltd.: Senior Associate**
- Transaction Advisory services across sectors; deals up to USD 600 million
 - Team Lead for 2 due diligence (Facility Management Services & Road Projects) for ICICI Ventures
- PricewaterhouseCoopers: Senior Associate**
- M&A Advisory services to leading global/ Indian clients including strategic buyers and private equity
 - Worked on cross border deals (review of a European chemical company for acquisition by Indian company)



Deepthi Gupta

English, Hindi, Punjabi
 B.E. (Computer Science), Thapar University
5 years 8 months of experience in IT (Products) industry.
Aricent: Senior Software Engineer

- Led a team of 5 for integration, testing and deployment of Aricent Proprietary Test Tools
 - Designed and Developed software solutions for voice appliances and VSAT terminal devices
 - Handled Quality Assurance of software solutions
 - Received Best Customer Satisfaction Rating at Hughes Network Systems
- Siemens Information Systems Ltd.: Senior Systems Engineer**
- Designed and developed value added services for mobile operators
 - Implemented and tested software solutions
 - Received merit reward for successful implementation of a flagship project



Eashvarya Sharma

English, Hindi
 B.Tech. (Civil), IIT Roorkee
4 years 9 months of experience in KPO industry.
Evalueserve.com Pvt. Ltd.: Manager

- Registered Patent Agent with Indian Patent Office
- Led a team of 20 professionals, by providing technical and legal guidance in Intellectual Property
- Managed training plan and organised training sessions for team members and new recruits
- Received 'Best Employee' certificate in IP (2006) from the global COO
- Won 'Best Team' award in IP (2008)
- Won First prize in a company-wide online IP-Legal Quiz (2009)



Gaurabh Gulshan

English, Hindi
 B.A. (Hons.) (Economics), Delhi College of Arts & Commerce, University of Delhi
5 years 3 months of experience in Marketing & Advertising industry.
Draft FCB Ulka Advertising Pvt. Ltd.: Senior Account Executive

- Handled Whirlpool account - corporate and refrigerator; ran Diwali campaigns (4 years) and DC refrigerator campaigns (2 years)
 - Conceptualised and executed a lead generation campaign for a specific target segment (married women >25 years)
- Membrane Creative Pvt. Ltd.: Partner Director**
- Acquired the contract from Tulip software (INR 0.3 million)
 - First year turnover INR 1.5 million
- Dentsu Marcom Pvt. Ltd.: Junior Account Executive**
- Handled the launch campaign of Honda Unicorn (worth INR 120 million)
 - Competitive motorcycle market analysis



Deepthi Sen

English, Hindi, Bengali, Russian
 B.Tech. (Electronics and Communication), Guru Tegh Bahadur Institute of Technology, Guru Gobind Singh Indraprastha University, Delhi
5 years 9 months of experience in IT (Services) industry.
Column Technologies: Business Analyst - Business Development

- Handled north India region for sales, technical consulting and new business development
 - Closed deals on 2 accounts worth USD 200,000
 - Represented the company at industry forums and marketing events
 - Represented company as speaker in global 'User World' meet in Sydney, Australia February 2009
- Wipro Technologies: Technical Trainer - Remedy**
- Certified trainer in 5 modules, conducting training across 8 countries
- Hewitt Associates: Senior Support Engineer**
- Worked in core Product Development team



Dhaval Shah

English, Hindi, Gujarati
 B.E. (Electronics & Communications), Dharmsinh Desai Institute of Technology, Dharmsinh Desai University
4 years 9 months of experience in Telecommunications industry.
Agilent Technologies: Application Engineer

- Conducted papers on technology and solutions at strategic marketing seminars to leverage sales
 - Consultancy for best practices and solutions for testing wireless devices
 - Collected market intelligence from customers and provided feedback to the product R&D team
- Nokia India: Transmission Planning Engineer**
- Improved transmission network availability by 12.5% in 2 months
 - Special Award for relief-work during Surat floods in 2006
- Fascel Ltd. (Hutch): Graduate Engineer Trainee**
- Developed Site Folder Application for monitoring BSS Network Elements



Gaurav Chaturvedi

English, Hindi
 Master of Public Health, School of Public Health, Boston University
 MBBS, R N T Medical College, University of Rajasthan
4 years of experience in Pharmaceuticals and Healthcare industry.
Torrent Pharmaceuticals Ltd.: Manager-1

- Designed and conducted clinical trials for Phase 1 and Phase 2 of drug discovery
 - Assessed market potential and therapeutic positioning of new molecules
- Boston University, School of Public Health: Research Assistant**
- Applied health outcomes research fundamentals in Quality of care study
 - Designed Questionnaires for Quality of care study for epilepsy patients
 - Conducted research studies on HIV patients and Public Health in the USA
- All India Institute of Medical Sciences: Physician**
- Managed OPDs and wards for Medicine, Paediatrics and Gynaecology



Gaurav Nayyar

English, Hindi
 CA, ICAI
 B.Com. (Hons.), Shri Ram College of Commerce, University of Delhi
4 years of experience in Accounting industry.
BSR & Co (member firm of KPMG): Assistant Manager

- Diverse domains (power, telecom, advertising, luxury brand retailing, FMCG, software)
- Dealing with IFRS, US GAAP, UK GAAP, SOX
- Seconded to KPMG LLP, UK; worked in their Financial Services division (Towergate Insurance, HBoS, Prudential Group)
- Diverse clients (manufacturing, service, private equity, trading, banks, insurance)
- Led audit teams (4 to 15 members); worked on process analysis and risk assessments
- IPO work as per SEBI guidelines



Gurpreet Singh Bedi

English, Hindi, Punjabi
 Master of Technological Design, (Mechanical Engineering)
 National University of Singapore
 B.E. (Mechanical Engineering), Osmania University,
 Hyderabad
5 years 5 months of experience in Engineering industry.

Hewlett-Packard (Singapore) Pvt. Ltd.: Specialist Manufacturing Development Engineer

- As Program Lead, managed a key new product introduction project
- Key contributor to HP's overall manufacturing strategy for large-format printer manufacturing in Asia
- Led design activities for various manufacturing systems

Mikrotools Pvt. Ltd.: Product Engineer

- Managed Product Development for micro-machining tools
- Created company's first product lineup
- Achieved 10% manufacturing cost-reduction
- Contributed to USD 100,000 sales



Harpreet Kaur

English, Hindi, Punjabi
 B.Tech. (Hons.) (Electrical), Guru Nanak Dev Engineering
 College, Punjab Technical University
4 years 8 months of experience in Energy industry.
 NTPC Ltd.: Senior Engineer

- Supply-chain restructuring, planning of spares and services worth INR 20 million
- Techno-commercial project appraisal and management for multimillion renovation projects
- Process owner - ERP, CDM, QMS; Risk evaluation and prioritisation
- Led process improvement and energy efficiency projects Energy Management System reduced APC by 0.5%
- Power Minister Award - Best Trainee out of 570



Jayalakshmi Janakiraman

English, Hindi, Tamil
 B.E. (Hons.) (Electrical and Electronics), BITS Pilani
4 years 6 months of experience in Consulting and IT (Services) industry.
 Frost & Sullivan (India) Pvt. Ltd.: Research Analyst

- Analysed semiconductor industry dynamics and produced research reports
 - Consulted for global semiconductor manufacturers and aided their strategic decision making process
 - Authored market insights on the semiconductor industry for leading publications
 - Actively involved in proposal writing and meeting clients for new business development
- Wipro Technologies: Project Engineer**
- Significantly contributed to the maintenance and testing of System Management application running on large enterprise servers



Jinu Peyeti

English, Hindi, Telugu, Oriya, Marathi
 B.Com., Brihan Maharashtra College of Commerce,
 University of Pune
4 years of experience in Marketing & Advertising industry.
 Pinstorm Technologies: Assistant Manager

- Worked on digital advertising strategy for large global clients selecting channels and advertising
 - Built and tracked digital advertising for ICICI Bank and Shell
- Bluegrass Studios: Consultant**
- Setup customer acquisition and retention team for Bluegrass' digital media marketing business
- Conscience Compass: Head, Business Operations**
- Created CSR matrix for corporates to measure their CSR and carbon footprints
- Google India Pvt. Ltd.: Account Associate**
- Worked as Account Associate for Google AdWords customers in Europe
 - Two promotions within a year



Harshika Sarbajna

English, Hindi, Marathi, Bengali
 B.E. (Computer Science), Bharati Vidyapeeth's College of
 Engineering, University of Pune
5 years 6 months of experience in IT (Products and Services) industry.
 Sumtotal Systems India Pvt. Ltd.: Senior Software Design
 Engineer

- Led a team of 5 to conceptualise, develop and launch a new talent management tool targeting SMEs
- Led R&D Sustainance Engineering Group for customer issue management
- Won 2 customer awards for excellence in achieving customer delight

Infosys Technologies Ltd.: Programmer Analyst

- Delivered 3 marketing projects worth USD 1.2 million as an Onsite Consultant for USA's largest shoe-retailer
- Part of pre-sales team for European retailers
- President of Dot-Net CoE at Hyderabad



Hozefa Abbas

English, Hindi, Gujarati, Urdu
 CFA, Cleared Level I, CFA Institute, USA
 B.Tech. (Engineering Physics), IIT Delhi
4 years 10 months of experience in Manufacturing and Service industry.
 GE India Technology Centre Pvt. Ltd.: Research Intellectual
 Property Professional

- Identified opportunities (USD 10 million) and developed programmes for commercialisation of GE's technology portfolios
 - Awarded thrice by GE Leadership for 'Excellence' and 'Expertise'
 - Process improvement efforts through Six Sigma and Lean methodologies
- Pangea3 LLC.: Assistant Manager, Intellectual Property**
- Added 10+ clients, recruited and mentored 15+ Specialists, improved project profitability by ~30%.
 - Managed profitability metrics, resource planning and performance evaluation for the IP division (70+ employees)

XL Dynamics (India) Pvt. Ltd.: Associate Business Analyst (Mortgage products)

- Selected for the Management Development Programme



Kaja Ahmed Nawaz Mohamed Yusoof

English, Tamil, French
 B.E. (Mechanical Engineering), MIET Engineering College,
 Bharathidasan University
5 years 9 months of experience in IT (Services) industry.
 Infosys Technologies Ltd. (Airbus UK): Engineering Lead

- Pre-sales support, business development in European Aerospace Industry, handling Airbus UK and vendors
- Handled client interfacing and proposal preparation for USD 2.8 million multi-year Airbus aerospace outsourcing project
- Engineering Lead and Numerical Simulation Model Integrator at Airbus UK
- Aircraft Model acceptance and deliveries coordinator for Airbus' Global Design Team with Aerospace vendors
- Implemented processes that reduced design cycle time by 20%



Kanika Pandey

English, Hindi
 B.Tech. (Hons.) (Computer Science), MMM Engineering
 College, Uttar Pradesh Technical University
5 years 9 months of experience in IT (Services) industry.
 Infosys Technologies Ltd.: Consultant (Finacle)

- Led pre-sales activities of Finacle for banks like Cooperative Financial Services (CFS), National Australia Group Europe in UK and Kotak Mahindra, ING Vysya in India
- Instrumental in winning the strategic contract in Europe worth USD 100 million
- Pioneered the introduction of new features within the product for corporate banks in the UK
- Awarded Infosys Certificate of Excellence for contribution to the organisation



Jaideep Singh Chowdhary

English, Hindi, Punjabi, Tamil, Gujarati
 PGDM, Kirloskar Institute of Advanced Management
 Studies
 BBA (Hons.), Madras School of Management Sciences,
 University of Lincoln
5 years 11 months of experience in Consulting, Education and IT industries.

Triumphant Institute of Management Education: Senior Manager

- Identify business opportunities and develop business plans
- Conceived and implemented the branding/marketing plans for the School's venture
- Developed a 'pay-for-performance' model for the Public Relations Agency
- Overhauled courseware and methodologies for the course
- Designed programmes / modules for customised training

Equitor Management Consulting Pvt. Ltd.: Associate

- Planning and execution of client engagements from briefing to delivery
- Accounts worked on include Titan and DORMA GmbH



Jasdeep Singh Soni

English, Hindi, Punjabi, Konkani
 B.Tech. (Information Technology), NIT Allahabad
4 years 9 months of experience in IT (Services) industry.
 Cognizant Technology Solutions: Associate

- Led and implemented business strategy and pre-sales at Cognizant and client organisations
- Strategised and designed a USD 10 million data warehouse for a leading financial firm
- Led a team of 40 members to implement a USD 4 million reporting system
- Received 'Associate of the Year' & 'DW DON' award for successful delivery of a flagship project
- Worked in multiple geographies in India, Singapore and the USA



Kapila Monga

English, Hindi
 M.Sc., (Mathematics), IIT Delhi
 B.Sc., Mathematics (Hons.), Sri Venkateswara College,
 University of Delhi
4 years 9 months of experience in IT (Services) industry.
 Inforte India Pvt. Ltd.: Lead Consultant

- Designed and developed on-premise and on-demand CRM solutions (Siebel & Salesforce.com)
- Started the Oracle Life Sciences practise at India office
- Conducted trainings both technical and non-technical for employees & clients
- Was the Module lead for the first cloud computing implementation at Inforte (SalesForce.com CRM)
- Was awarded Star Performer in March '07
- Analysis and selection of CRM vendors for clients



Karan Sabharwal

English, Hindi, Telugu
 B.A. (Hons.) (Economics), SRCC, University of Delhi
4 years 7 months of experience in Consulting industry.
 Intellectual Capital Advisory Services: Associate Consultant

- Studied the impact of food inflation and monetary policy on microfinance institutions in Pakistan. Provided recommendations to the State Bank of Pakistan on possible interventions
- Erudite Educational Centre: Marketing Manager**
- Initiated, developed and maintained strong business relations with prospective clients in Singapore for a new educational content outsourcing initiative
- KPMG India: Analyst**
- Studied HR processes of a Government oil company. Presented various recommendations which were adopted by its Board



Karthik Bhat

English, Hindi, Kannada
CFA, Cleared Level III, CFA Institute, USA
CA, ICAI

B.Com., BHS First Grade College, Bangalore University

4 years 10 months of experience in Financial Services industry.

Ishwar and Co (Brokerage firm): Senior Manager

- Advising clients/proprietary desk on tactical/fundamental investment ideas
- Expanded firms client base by 7%; increased trading volumes by 10%

Goldman Sachs (India) Securities Pvt. Ltd.: Associate, Equity Research

- Member of top ranked Asian/Indian Energy research team
- Published over 100 research reports on Indian energy stocks
- Created a regional oil services index for clients seeking to invest in Asian Oil Services sector
- Chosen to attend the first 'GS Stock Picking College' in NY in Jan 08



Karthik Lakshminarayanan

English, Hindi, Tamil
B.E. (Electronics), Vidyalankar Institute of Technology, University of Mumbai

4 years 3 months of experience in Engineering industry.

Larsen & Toubro Infotech Ltd.: Alliance Executive

- Responsible for one of the top three key accounts- Cisco; jointly won multi-crore projects
- Prequalified prospects & generated 11 key leads (viz LG, Dolby)
- Created marketing collaterals for the worldwide sales team
- Led a mobile handset testing project from Florida, USA (team size - 6)
- Best team performance award, 2007 for design and development of a core mobile phone application
- Tracked mobile device market trends to drive R&D initiatives



Kumar Sunny Raja

English, Hindi
Bachelor of Nautical Sciences, Training Ship Chanakya College, University of Mumbai

5 years 3 months of experience in Shipping industry.

Seaarland Shipping Management: Second Officer

- Multinational leadership and management experience in 40 countries across six continents
- Cleared surveys, audits and inspections conducted by statutory bodies
- In-charge of voyage planning, logistics and cargo handling, charts outfit, life-saving, fire-fighting, radio and navigational equipment
- Improved training and safe working procedure onboard, which was replicated on all ships of the company
- Team leader for co-ordinating activities during emergencies



Lakshmi Srikanth Koduri

English, Hindi, Telugu
B.Tech. (Computer Science), Vellore Institute of Technology, Vellore

4 years 10 months of experience in Real Estate and IT (Services) industry.

Krisals Infra Pvt. Ltd.: Co founder

- Expanded our startup venture to an INR 30 million business
- Manage cash flow and co-ordinate planning, procurement and engineering divisions
- Identify potential locations for real estate development

Progress Communications Pvt. Ltd.: Wholetime Director

- Progress leadership and strategic guidance
- Played pivotal role in expansion from INR 100 million to INR 170 million
- Made our company #1 in advertising agro based products in Andhra Pradesh

Cognizant Technology Solutions: Programmer Analyst

- Worked in integration testing services for AT&T



Kaushik Dasgupta

English, Hindi, Bengali, Urdu
CFA, Level II, CFA Institute, USA
B.Tech. (Electrical Engineering), IIT Kanpur

4 years 7 months of experience in Financial Services industry.

Protiviti Member Firm (Bahrain) SPC: Assistant Manager

- Managed risk consulting projects at Islamic Banks in Middle East

Edelweiss Capital Ltd.: Manager

- Developed Credit Risk Model for corporate proposals
- Developed Collateral Management Framework for corporate clients for lending against securities

Deutsche Bank (Global Markets Center): Senior Analyst

- Setup waterfall/ratings analysis models for CDOs
- Asset Management Models (Buy/Sell/Hold enabler model)
- Worked in London for 9 months

Goldman Sachs Services Pvt. Ltd.: Analyst

- Led Private Wealth Management and End of Day teams
- Worked in US for 6 months



Kimberly Anderson Warriah

English
B.A. (Communication), University of Washington
4 years 6 months of experience in Financial Services industry.

Expeditors International of Washington, Inc.: Insurance Department Representative

- Managed over 100 cargo insurance accounts in ten countries

Option One Mortgage Corporation (I) Pvt. Ltd.: Mortgage Underwriter

- Authorised residential mortgage loans up to USD 750,000
- Analysed credit reports, titles, appraisals, and income documents
- Chaired Culture Committee
- Travelled to India twice to train and mentor new underwriters

Alpine Mortgage Service, Inc.: Loan Processor/ Personal Assistant

- Submitted loans to lenders and tracked loan process
- Updated/ standardised marketing database for mortgage officer (800+ clients)



Lekha Ojha

English, Hindi
B.Tech. (Electrical Engineering), NIT Jaipur

4 years 6 months of experience in IT (Services) industry.

Tata Consultancy Services Ltd.: Assistant System Engineer

- Analysed and worked on Cisco's Global Sales Platform
- Presented business solutions to improve Cisco's customer service
- Worked on Cisco's Partner Relationship Management applications
- Client appreciation for outstanding performance and lasting contribution
- Led many projects to successful completion as a Lead Quality Analyst



Madhusudanan Narayanan

English, Hindi, Tamil
B.E. (Hons.) (Electrical & Electronics Engineering), Nanyang Technological University

5 years 6 months of experience in Aerospace and IT Services industry.

Tata Consultancy Services Ltd.: IT Analyst

- Handled end-to-end pre-sales activities for primarily auto sector projects
- Marketing TCS' capabilities and solutions to prospective customers
- Secured projects with combined revenues of more than USD 12 million
- Alpha product release for an end-to-end automotive solution delivery for Nissan that registered 86% satisfaction index from dealers worldwide

Nanyang Technological University (collab. with Defence of Singapore): Research and Development Engineer

- Development of Singapore's first satellite
- Published Technical Paper on Systems Design for Asian Space Conference



Komal Gurnani

English, Hindi, Sindhi
B.E. (Hons.) (Computers), MCET, University of Rajasthan

4 years 6 months of experience in IT (Products) industry.

Oracle India Pvt. Ltd.: Senior Application Engineer

- Developed technical architecture for Oracle Fusion Patching Infrastructure

- Reviewed peer code, provided project completion estimates and mentored juniors
- Designed/ implemented enhancements for Fusion and Middleware patching architecture
- Contributed to QA automation process reducing testcycle by 2 days

Larsen & Toubro Infotech Ltd.: Software Engineer

- Conceptualised server side framework for Digital Home portal
- Developed the Web interface and UPNP libraries for the portal
- Significantly contributed to finish the project 15 days ahead of deadline



Kota Ravi Chandra

English, Hindi, Telugu, Oriya
CA, ICAI

B.Com., Osmania University
5 years 10 months of experience in IT (Products) industry.

World Health Organization-Regional Office for Africa: Budget & Finance Officer

- Lead for budget and finance areas in Global Management System (Oracle ERP)
- Responsible for budgeting and building capacity for 48 country offices
- Member of team to review 2-year position budgets for 48 country offices
- Traveled to 12 countries in EMEA

Satyam Computer Services Ltd.: Associate Consultant

- Lead consultant for Oracle Projects suite and implemented the same in WHO Project, Geneva
- Project Lead for PRM implementation at Temenos, Geneva/Chennai
- Awarded STAR performer



Mahesh Sridharan

English, Hindi, Tamil, Marathi, French
MS (Computer Engineering), University of Cincinnati, Ohio
B.E. (Hons.), Electronics and Communication Engineering, Sri Ramasamy Memorial Engineering College, University of Madras

4 years 3 months of experience in Electronics industry.

QualComm Inc.: Senior Engineer

- Helped architect and design next generation cell phone chips coming into the market 3-5 years in the future
- Introduced, developed and deployed hardware development processes that saved several man months of redesign time
- Enabled design teams to adopt emerging industry standards. Won Qualcomm outstanding achievement award for the same
- Enabled software development prior to hardware availability to reduce chip delivery time to market



Manas Sharad Lodhavia

English, Hindi, Gujarati
BMS, Narsee Monjee College of Commerce and Economics, Mumbai University

4 years 8 months of experience in Retail industry.

Athena Optics Inc.: Founder and CEO

- Grew client base and market share in USA, marketing of house brands like Oxford, Hilton and Senator range of eyewear
- Brands sold in 200 retail outlets
- Business earned USD 200,000 in FY09, FY09 sales growth was 50%
- Developed a highly profitable vintage line, comprising over 10% of sales

Google Inc, USA: SQA Tester

- Automation software saved 20 manhours of testing per release

Conti-Optics/Hilton Eyewear Ltd., UK: Intern

- Identified key marketing opportunities



Manasvi Vedhera

English, Hindi
 Master of International Business, Delhi School of Economics, University of Delhi
 B.Com. (Hons.), Goswami Ganesh Dutta S D College, Panjab University
4 years 11 months of experience in Insurance industry.

- ICICI Prudential Life Insurance Ltd.: Associate Regional Manager**
- Led North and East region, driving life insurance sales in ICICI Bank Assets segment
 - Partner relationship-management at zonal level to jointly achieve cross-sell targets
 - Initiated new business avenues through new tie-ups/ corporate programmes
 - Member of ICICI Employee-Talent-Pool based on leadership skills and consistent performance
 - Award for Special Contribution in setting up Credit Assure product vertical
 - Award for Highest Insurance Premium Value Contribution across all zones 2008-09



Mandeep

English, Hindi
 B.Tech. (Metallurgy), IIT Madras
5 years 10 months of experience in IT (Services) industry.
Infosys Technologies Ltd.: Technical Lead

- Built Management Information Systems for a fortune 50 financial major
- Won accolades from senior client managers for leading development of an efficient information architecture that made processes 20% faster
- Over three years experience of working at client location building relationships with clients to foster partnerships
- Awarded for delivering a mission critical project on time



Mihir Deepak Bhowani

English
 B.A. (Economics), State University of New York, University of Stony Brook
5 years 7 months of experience in Food & Beverage industry.
Pernod Ricard India Pvt. Ltd.: Key Accounts Manager

- Tracked sales and revenues across all Duty Free operators in India
 - Incharge of all promotion activities and in store branding across West India
 - Built all internal forecasts across all brands in all markets
 - Built business plans for all major clients
- Diageo India Pvt. Ltd.: Assistant Brand Manager**
- Assisted in launch of Smirnoff Black in India
 - Developed industry report on INR 500 Segment
- Diageo Venezuela: Financial Analyst**
- Financial planning and reporting - evaluating promotions
 - Tracking company overheads



Mohit Soni

English, Hindi, Sanskrit
 Dual Degree - B.Tech. and M.Tech. (Electrical Engineering), IIT Mumbai
4 years 9 months of experience in Healthcare industry.
Soni Hospitals Pvt. Ltd.: Executive Director

- Accredited organisation with 60 agencies. Grew credit-sales by 62 times over 24 months
 - Reduced Average Length of Stay for patients from 5.0 days to 4.0 days; increased occupancy from 80 to 120 patients per day
- Nvidia Graphics Pvt. Ltd.: Hardware Design Engineer**
- Designed and implemented PCIe-Advanced Error Reporting (AER) development in MCP 65 chip
 - Helped boost MCP65 chip sales in server segment



Manik Chandra

English, Hindi
 MS (Mechanical Engineering), Texas A&M University
 B.Tech. (Mechanical Engineering), IIT Kanpur
4 years 2 months of experience in Electronics industry.
AirTight Networks: Lead, Applications Engineering

- Responsible for pre-sales of AirTight's Wireless Security Product in multiple countries (directly or through resellers)
 - Led team of 5 for worldwide product deployment and post-sales services
 - Collaborated with channel partners to develop sales funnel
 - Helped AirTight sales to sign resellers
- Pathway Technologies: Project Research Engineer**
- Developed controller to regulate underhood temperature in SUVs adding 5% to mileage
 - Provided research input and wrote proposals for securing new projects and customers



Manika Sahni

English, Hindi
 B.A. (Economics), MCM DAV College, Chandigarh, Punjab University
4 years 6 months of experience in Food & Beverage and Media industry.
PepsiCo International: Assistant Manager, Sales Development

- Executed third party merchandising, contributing to 13% share gain in retail
 - Acquired multiplexes and restaurants, increasing market share in this channel by 5%
 - Implemented marketing calendars for institutional customers delivering 60% sales growth YoY
- The Times of India: Senior Officer, Response Development**
- Doubled the share of advertising revenues of Times of Chandigarh in 1.5 years
 - Conceptualised and launched ET Auto Mania resulting in a market share of 80% in the auto advertising category



Monil Rameshchandra Ruparel

English, Hindi, Gujarati, Arabic
 B.E. (Electrical), Sardar Patel College of Engineering, University of Mumbai
4 years 9 months of experience in Engineering industry.
Siemens Ltd., India: Senior Executive - Projects and proposal management / Deputy Project Manager

- Co-led project execution team (20 members) on PowerGrid project (INR 120 million)
- Team Lead of a Focus Group hand-picked by management to introduce PMU technology in India
- Deputed to Siemens AG, Germany (3 years) to lead an international team on a T&D project (Euro 160 million) in Libya
- Award of Excellence & Special Merit Award
- Head (Sales & Business Development - Energy Automations Solutions) for Western India



Mrityunjay Singh

English, Hindi
 Bachelor of Nautical Sciences, Training Ship Chanakya, University of Mumbai
4 years 3 months of experience in Shipping industry.
Seearland Shipping Management: Second Officer

- Led multinational teams while managing shipboard and cargo operations
 - Officer-in-charge of navigation, life saving, and hospital equipments
 - Handled ship's delivery from shipyard; cost of ship was USD 85 million
 - Improved ship's inventory management system, cut inventory costs by 15%
 - Chalked out and executed safety drills/trainings
 - Handled cargo operation at 40 ports across 5 continents
- Mitsui OSK Lines: Deck Cadet**
- Completed dry dock maintenance of a container ship



Mansi Khanna

English, Hindi
 M.A. (Economics), Delhi School of Economics, University of Delhi
 B.A. (Economics), Kirori Mal College, University of Delhi
4 years 9 months of experience in Consulting industry.
Inductis Pvt. Ltd. (Consulting Division): Project Manager

- Analytics and management consulting to Fortune 500 firms in financial, insurance and utility domains
- Worked across geographies - US, Southeast Asia and India
- Risk Analytics for SME (Southeast Asia) operations for a banking major
- Created marketing strategy for the world's leading Information bureau, generating USD 50 million
- Devised cost avoidance plan for an insurance major, saving USD 15 million
- 1st rank in Knowledge Data Discovery, Direct Marketing Challenge



Meha Raman Grover

English, Hindi, Gujarati
 M.Sc. and B.Sc. (Information Technology), J.P. Dawer Institute of Information Science & Tech, Veer Narmad South Gujarat University
4 years 11 months of experience in Financial Services industry.
Goldman Sachs Services Pvt. Ltd.: Associate

- Established new team (8 members) for development and quality assurance projects
- Managed development team to implement business needs for invoice processing, accrual calculation
- Managed quality team for implementing end-to-end quality checks
- Chosen as mentor for the new recruits and for 10K Women at ISB
- Reported to Global Head (controllers) in New York



Nalin Kumar Sharma

English, Hindi
 B.Tech. (Mechanical Engineering), IT-BHU
5 years 9 months of experience in Energy industry.
Bharat Petroleum Corporation Ltd.: Assistant Manager - Retail Sales

- Increased fuel/non-fuel revenues from INR 1.8 billion to INR 5.1 billion in five years
- Achieved second highest premium-fuel conversion all over India
- Tripled non-fuel revenues within a year (2008-09)
- Conducted Personality Development Programmes for over 1000 salesmen and workshops for over 70 officers, including seniors
- 'Letters of Appreciation' from GM-North India and Government of Uttar Pradesh
- Co-ordinated marketing initiative for 'Pure for Sure' across 213 cities



Namit Bhandari

English, Hindi
 B.E. (Computer Science), Thapar Institute of Engineering and Technology
4 years 5 months of experience in IT (Services) industry.
Sapient Corporation: SAP Senior Consultant L1

- Lead for SAP Portal and SAP HR team
 - Developed team that won bid for a USD 4 million SAP Portal project from US pharma client
 - Responsible for handling Request for Proposals, Estimation and Resource planning for Sap Portal and SAP HR projects
 - Consistently got 'Above Expectation' rating
- IBM India Pvt. Ltd.: Associate system engineer**
- Part of core team responsible for setting up SAP Portal practice
 - Youngest resource in company to get SAP Portal certification



Navin Kasa

English, Telugu
B.Tech. (Mechanical Engineering), K L College of Engineering, Vijayawada, Nagarjuna University
4 years 9 months of experience in IT (Services) industry.

Infosys Technologies Ltd.: Technology Analyst
• Architected iProve - web accessibility assessment and remediation product

- Filed 2 patents in the domains of web accessibility and usability
- Received Infosys Excellence Awards as a team of 5 for Innovation Initiatives

Infotech Enterprises Ltd.: Assistant Design Engineer

- Computer modeling, design and drafting of aeronautical engine components
- Led pilot projects involving technical writing and reverse engineering
- Responsible for team level quality maintenance in the role of ACE pilot



Neha Wadhawan

English, Hindi
B.E. (Computer Science), Army Institute of Technology, University of Pune

4 years 7 months of experience in IT (Services) industry.

Amdocs: Senior Subject Matter Expert
• Developed a system testing tool that reduced testing time by 10%

- Monitored the end-to-end testing of systems in the telecom domain
- Worked on system testing, gained experience on all cycles of billing in telecom

Infosys Technologies Ltd.: Software Engineer

- Worked in the design, development and testing of the enrolment application for a health insurance client
- Prepared design specification documents, unit test plans and release documents
- Involved in configuration management activities



Nithin Srinivasan

English, Hindi, Tamil
B.Tech. (Computer Science), NIT Trichy

4 years 9 months of experience in IT (Products) industry.

Microsoft R&D Pvt. Ltd.: Software Development Engineer in Test II
• Led a team of 10 testers to achieve 100% test automation

- Recognised as Gold Star of Office Business Platform Group, a recognition given to top 5% of employees

Verizon Data Services Pvt. Ltd.: Software Engineer

- Led team to achieve migration of 100,000 sales orders with 99.95% accuracy
- Recipient of 'Spot Award' for achieving CMMi level 5 compliance
- Among 10% in company to be awarded for exceptional performance



Padmasini Renga Bashyam

English, Hindi, Tamil
M.Sc. (Economics), Madras School of Economics, Anna University
B.Com., Stella Maris College (Autonomous), University of Madras

5 years 10 months of experience in Commercial Banking industry.

LatentView Analytics Pvt. Ltd.: Manager

- Led solution delivery and client engagement
- Business development and sales activities
- Research new analytic developments

Scope International Pvt. Ltd.: Manager - Portfolio Analytics

- Established off-shore analytic team as a single stop shop for all analytic activities
- Identified new revenue opportunities and CRM strategy

Citibank NA: Assistant Manager

- Predictive model development and implementation
- Established the off-shore engagement model
- Analytics support for new product introduction and business strategy

GEIS-Analytics: Marketing Analyst

- Developed customer acquisition models
- Portfolio profitability analysis - RFM, LTV Models



Niharika Kishore

English, Hindi
B.E. (Electronics and Communications), BIT Ranchi
4 years 6 months of experience in High Technology industry.

Wipro Technologies: Senior Project Engineer - Team Lead
• Responsible for migrating from a closed to open source design environment for a major US Semi Conductor vendor

- Handled design and development of custom cells for a Japanese electronics major
- Awarded Best Paper for paper presented at Business Unit Level Technical event in 2009



Nikhil Mehta

English, Hindi, Bengali, Punjabi
PGDBM (Finance and Marketing), Fore School of Management, New Delhi
B.Com. (Hons.), St. Xavier's College, University of Calcutta

5 years 9 months of experience in Commercial Banking industry.

Citibank NA: Assistant Vice President - Sales Head

- Led the Liabilities team of 10 Citigold Wealth Managers
- Recruited team members, mentored and set annual targets
- Won the Shooting Star award in 2008 as the best Citigold Business Relationship Manager
- Won 3 awards in 2009 as Sales Head

ICICI Bank Ltd.: Relationship Manager - Auto Finance

- Maintaining and strengthening relationships with Dealerships and DSAs
- Led 'Loan on Phone' campaign for East
- Featured in ICICI's talent pool for fast track career growth



Pallavi Gupta

English, Hindi
B.Tech. (Information Technology), NIT Allahabad

5 years 8 months of experience in IT (Products) industry.

Tata Consultancy Services Ltd.: IT Analyst
• Co-ordinated 3 projects for Base Station solutions generating revenue of USD 2 million

- Led teams across USA, UK, Korea and India for design and testing Wimax Base Station Test Simulator
- Demonstrated Wimax Test Simulator product to vendors, resulting in 3 buy-ins
- As Learning and Development co-ordinator for the account, trained and mentored 70 people

Aricent Technologies: Software Engineer

- Designed 3G Access Point Solutions for clients in Europe



Parikshit Deshpande

English, Hindi, Marathi
MS (Electrical Engineering), Texas A&M University
B.E. (Electrical Engineering), Govt. College of Engineering, University of Pune

5 years 8 months of experience in Consulting industry.

Deloitte Consulting LLP Boston: Consultant

- Setup project plans and governance structures, and facilitated decision making for enterprise transformation projects at large health plans, hospital systems and diagnostic testing companies
- Led interdisciplinary client and vendor teams in Poland, Australia, and the US to setup and interface medical devices at a large diagnostic testing company

Tata Technologies Ltd.: Graduate Trainee Engineer

- Led the requirements analysis, design, and development of an equipment maintenance system for a large auto-manufacturer



Nikhil Verma

English, Hindi
B.Tech. (Electronics & Communication), Amity School of Engineering, Guru Gobind Singh Indraprastha University
4 years 9 months of experience in IT (Services) industry.

Honeywell Technology Solutions Pvt. Ltd.: Senior Engineer
• Handled post sales functions for clients in Aerospace

- domain; gathered new requirements and periodic feedback from clients
- Awarded individual and team excellence awards for handling onshore-offshore support activities
- Transitioned support of crucial IT application from an external vendor to company

Accenture Services Ltd.: Software Engineer (Healthcare Domain)

- Worked on two projects in health insurance domain (for US and Ireland clients)
- Received JSE Achiever, Team Achiever and Best Performer in Training Awards



Niloy Sadhu

English, Hindi, Bengali
CA, ICAI
M.Com., University of Calcutta
B.Com., Prafulla Chandra College, University of Calcutta

5 years 5 months of experience in Consulting and Automotive industry.

PricewaterhouseCoopers: Assistant Manager

- Process improvement consulting
- SAP Risk Management reviews in Manufacturing, FMCG, Energy, Electronics, IT, Banking industries
- Led SAP services delivery and data analytics in India, Led international teams on Forensic analytics

Tata Motors Ltd.: Senior officer

- MIS reporting, pricing, budgeting, product introduction analysis, business analyst, SOX implementation
- Achieved cost reduction of INR 31 million; Led finance and production integration

Tata Services Ltd.: Group CA Trainee

- Costing, CAPEX analysis, audit compliance
- EVA and SAP-BIW implementation, developed cost analysis models



Parshav Mathur

English, Hindi
B.Tech. (Mechanical Engineering), IIT Mumbai

4 years 9 months of experience in Investment Banking industry.

Barclays Capital, New York: Analyst
• USD 123 million IPO and USD 65 million follow-on for LogMeIn, a remote connectivity software provider

- USD 550 million in High Yield financing for Iron Mountain (data storage company) in the US
- USD 1.8 billion merger of AsiaInfo Holdings with Linkage Technologies (IT services domain)

Lehman Brothers Ltd., India: Analyst

- Core team member, initiating Lehman's off-shore analytics team
- Recipient of 'Lehman Innovators Annual Award'

BA Continuum Solutions (Bank of America), India: Analyst

- Analysis of capitalisation structure, High Yield issuances, bank loan facilities and comparable companies



Parth Awasthi

English, Hindi
B.Tech. (Information and Communication Technology), Dhirubhai Ambani Institute of Information and Communication Technology, Gujarat

4 years 9 months of experience in IT (Products) industry.

Amdocs: Senior Subject Matter Expert

- Led design, development and processes transformations for telecom projects - USD 75 million each
- Worked on delivery of customer experience solutions across CRM, ordering and billing products
- Reduced defects in the solution by 50%, leading to cost reductions of USD 750,000
- Led implementation for integration of Amdocs products for Astro, a Malaysian satellite service provider

Tech Mahindra: Technical Associate

- Developed and supported solutions for a mission-critical billing gateway of British Telecom



Pawan Kumar

English, Hindi, Tamil
B.Com., Loyola College (Autonomous), University of Madras

5 years 2 months of experience in Private Equity & Hedge Fund industry.

Venture Intelligence: Head-Operations

- Led the research team focused on private equity/venture capital research

- Member of business development team, that increased firm's revenues by 400% over 3 years
- Designed, and sold new research offerings
- Extensive interaction with startups, investors, and intermediaries in the PE/VC ecosystem

D. E. Shaw & Co.: Associate

- Built competitive intelligence by tracking rival hedge funds across investment strategies
- Devised innovative ways for gathering, classifying and analysing information about competitors



Piyush Deepak Nahar

English, Hindi, Marathi
MBA, Sinhgad Technical Education Society's Institute of Management, University of Pune
B.E. (Mechanical), All India Shri Shivaji Memorial Society College of Engineering, University of Pune

5 years 9 months of experience in Manufacturing industry.

Tata Steel Processing and Distribution Ltd.: Senior Branch Manager - Sales (West)

- Functional responsibility for topline and bottomline; consistently achieved targets; increased share of business with key customers from 35% to 47%
- 'Star Manager' Award for last three consecutive years
- Reduced inventory levels during recession from 60 days to 30 days
- Represented the leadership team at 'Building on Excellence' TSDPL's Business Conference at Guangzhou, China
- Played key role in bagging national level 'Best Steelium Distributor' Award



Prashant Singh Sankhla

English, Hindi
MSE (Telecom & Networking), University of Pennsylvania
B.E. (Electronics & Telecommunications), Smt Indira Gandhi Engineering College, University of Mumbai

5 years 8 months of experience in Consulting industry.

KPMG: Assistant Manager

- Identified opportunity worth USD 22 million for a software publisher on lost revenue due to IPR violations
- Best Performer Award for IP compliance and infrastructure optimisation project
- Process consulting for game shows
- People Initiative idea selected for KPMG Idea Initiative

Wipro Infotech Ltd.: Consultant

- Saved 15% by optimising infrastructure for a client
- Managed governance for a NYSE listed Indian BPO
- Certificate of appreciation from client

Mahindra Special Services Group: Consultant (Information Risk Management)

- Conceptualised business impact war games



Prashanth Venkatesh

English, Hindi, Tamil
B.E. (Mechanical Engineering), Sri Venkateswara College of Engineering, Anna University

4 years 9 months of experience in Manufacturing and Service industry.

Eaton Corporation: Senior Business Development Executive

- Developed acquisition strategy and pipeline for two products (sales USD 3 billion) in APAC
- Worked on identifying USD 20 million cross-selling opportunities in renewable energy
- Member of global task force to capitalise on stimulus opportunities in USA and China

Frost & Sullivan Pvt. Ltd.: Senior Research Analyst

- Advised clients in automotive, energy and automation verticals on market entry and product strategy
- Handled pre-sales and solutions for two Fortune 50 accounts
- Trained new recruits on engaging clients



Prachee Dubey

English, Hindi
B.E. (Electrical Engineering), SPCE, University of Mumbai

5 years of experience in IT (Products) industry.

Hewlett-Packard India Sales Pvt. Ltd.: Storage Sales Specialist

- Sales specialist for storage solutions to clients like L&T, Bajaj Auto, RBI and Crest

- Achieved 162% of USD 4 million annual sales target
- Re-acquired long standing competitive accounts

Larsen & Toubro Infotech Ltd.: Business Development Executive - Europe

- Pitched the offshore model advantage to European clients like BMW, Volvo etc.
- Secured increased revenue from existing clients

Larsen & Toubro Ltd.: Account Executive

- Account management for telecom clients, achieved 133% of INR 30 million target
- Successful bid to partner BSNL with L&T



Pramod Menon

English, Hindi, Malayalam
BBS, College of Business Studies, University of Delhi

4 years 10 months of experience in Consulting industry.

A.T. Kearney: Team Lead (Retail Vertical)

- Led the retail research practice for the global service centre

- Led research on global flagship study 'Global Retail Development Index 2010' and 'India Luxury Market 2007'
- Provided value added research to consultants globally for client engagements and proposals
- Created and captured intellectual capital for the Consumer Industries and Retail practice



Prerna Jain

English, Hindi, French
B.E. (Electronics & Communications), Manipal Institute of Technology

5 years 10 months of experience in IT (Products) industry.

Motorola (India) Pvt. Ltd.: Senior Software Specialist

- Led market requirement analysis, designed test architecture and scenarios for Mobility Services Platform
- Worked on test project planning for 250,000 device operations for Walmart
- Designed process for end-to-end co-ordination between international engineering and marketing groups
- Led Womens' Business Council India chapter

Alcatel-Lucent India Ltd.: Software Engineer

- Designed test architecture, use cases to ensure product scalability for Sprint

Velankani Software Pvt. Ltd.: Member of Technical Staff

- Designed and managed test-bed setup for Occam Networks
- Won excellent contributor award from Occam



Pritika Idnani

English, Hindi
B.A. (Economics), University of Texas - Austin

4 years 3 months of experience in Consulting industry.

Hewitt Associates (India) Pvt. Ltd.: Associate

- Performance measurement and employee engagement projects

- Won a World Bank project for IT/ ITES development in an African nation
- Hewitt Ambassador Award (2008)
- Worked on HR Process consolidation project for a German auto major in China
- Worked on 'Employee Listening' project covering 7000+ employees for a large retail conglomerate in the Middle East

- Helped strategise outsourcing decisions for a large electronics company in US



Prasanna Tantri Laxminarayana

English, Hindi, Kannada
CFP, FPSB, Mumbai
CFA, ICFAI, Hyderabad
CWA, ICWAI
B.Com., MGM College, Mangalore University

5 years 11 months of experience in Financial Services industry.

AEGON Religare Life Insurance Co. Ltd.: Regional Manager - Training

- Conducted financial planning sessions for high net-worth clients and rendered investment advice
- Managed the south region training team

- Procured INR 10 million of business even in recessionary market of 2008

ICI Prudential Life Insurance Ltd.: Area Manager - Content Development

- Developed training modules for entire company on financial markets, financial planning and taxation
- Designed tools and techniques to overcome customer objections and facilitate sales

- Updated the sales teams regularly on market events



Prasanna Vignesh V Ganesan

English, Hindi, Tamil
MS (Information Networking), Carnegie Mellon University
B.Tech. (Information Technology), SVCE, University of Madras

5 years 5 months of experience in IT (Products) and Automobile industry.

Indee.tv: Co-founder and Chief Technology Officer

- Created content distribution platform for independent films
- Created and sold content submission and management platform for a film festival

General Motors Technical Centre - (India): Senior Researcher

- Conceptualised, managed and implemented several research projects for in-vehicle communication and safety
- Authored 4 international research papers, filed 3 patents (2 granted) and 3 internal tool inventions
- Served as single point interface with suppliers, internal purchase and IT to support prototype development



Puneet Jain

English, Hindi
B.Tech. (Chemical Engineering), IIT Mumbai

5 years 6 months of experience in Consulting & FMCG industry.

Accenture India Pvt. Ltd.: Consultant

- Global manufacturing strategy and capacity planning for a big oil field services player
- Strategic sourcing of auto ancillaries from India and China for a global freight and logistics leader
- Inventory optimisation and supply chain planning processes outsourcing for a healthcare hi-tech major

Procter & Gamble, Japan, K.K: Scientist

- Led the technical and financial feasibility analysis for new product launch
- Market and consumer research to identify target segments for multi-tier brand proposition



Puneet Makkad

English, Hindi, Punjabi
M.Com., Lala Lajpatrai College of Commerce & Economics, University of Mumbai
BMS, Narsee Monjee College of Commerce & Economics, University of Mumbai

4 years 8 months of experience in Financial Services industry.

Bloomberg L.P.: Sales Specialist

- Sales and product development and Training for financial institutions/ corporates across Middle East and South Asia
- Responsible for managing annual revenues of USD 7 million - largest individual responsibility in MESA
- Team achieved the highest net sales growth (globally) of 4% in 2009-10
- Awarded 'Sales - Most Innovative' 2009
- Increased business at a leading public sector bank by 300%
- Best performer globally in analytics department - 2006



Rachit Rungta

English, Hindi
B.Tech. (Ocean Engineering & Naval Architecture), IIT Chennai

5 years 9 months of experience in Consulting industry.

Aqua Management Consulting Group: Consultant

- Saved 12% in distribution cost through re-design of distribution network for a consumer goods company
- Implemented 10% reduction in procurement cost of MRO items for a steel company
- Effected 8% reduction in logistics spend for an auto ancillary company

IBM Global Business Services (GBS): Business Transformation Consultant - Supply Chain Strategy

- Achieved 5% reduction in operating cost of an air cargo company through re-design of business processes
- Formulated operating processes for a start up express delivery company

I2 Technologies (India) Pvt. Ltd.: Consultant (Supply Chain Management)

Infosys Technologies Ltd.: Software Engineer (Transportation & Services)



Raghav Bahl

English, Hindi
B.Tech. (Textile Technology), IIT Delhi

4 years 7 months of experience in Private Equity industry.

FIRE Capital Fund Pvt. Ltd.: Investment Associate

- Worked on 4 private equity transactions in the Real Estate sector

- Evaluated over 50 deals spanning residential, commercial and industrial real estate

Strategic Decisions Group: Business Analyst (Associate Consultant)

- Helped an Indian infrastructure major to increase the profitability of its airport
- Strategic due diligence of a financial services company for a leading private equity fund

ICF Consulting, India: Analyst

- Helped a global energy giant to assess the demand for Natural gas in the Indian power sector



Rajesh Daruka

English, Hindi, Bengali
B.Tech. (Mining Engineering), ISM Dhanbad

5 years 9 months of experience in Extractive Minerals industry.

Orica Mining Services - Indian Explosives Ltd.: Business Development Manager

- Managed product portfolio worth USD 60 million

- Launched a Revolutionary Excavation Technology (EBS) in India, increasing bottomline by 5% in 2007

- As Regional Manager, achieved growth of 15% in customer base and 22% in annual revenue for an SBU worth USD 8 million

- Global appreciation award 'Deliver the Promise' for strengthening the nascent consulting division in India.

- Certified Commercial Negotiator for Orica



Rajiv Baheti

English, Hindi
B.Tech. (Electrical Engineering), NIT Jaipur

5 years 7 months of experience in IT (Services) industry.

Infosys Technologies Ltd.: Technology Lead

- Managed client relationships and project development for a USD 15 million investment bank client

- Automated stock loan and stock borrow claims processing. Saving of 30 person-hours per week

- First consultant to be appointed as Domain Expert by the investment banking client

- Re-engineered asset servicing technology driven processes. Business revenue gain: USD 320,000

- Handled client in multiple geographies across India, Japan and the UK



Raghavendra D

English, Hindi, Tulu, Kannada, Tamil, Telugu, German, Basic Japanese

M.Sc., (Hons.) (Chemistry), BITS Pilani

B.E., (Hons.) (Mechanical Engineering), BITS Pilani

4 years 9 months of experience in Process Consulting - Automotive industry.

Mercedes Benz Research & Development India: Senior Lead Engineer

- Star Team Award 2009 winner for excellence in customer satisfaction ratings
- Consulted Daimler for improving Mercedes Benz vehicle testing processes

Altair Engineering (India) Pvt. Ltd.: Technical Analyst

- Altair India Best Employee award in 2007

- Consulted Honda, Japan and reduced the vehicle simulation time by 75%

- Published a design case study in an Engineering Textbook



Rahul Justin

English, Hindi, Malayalam, Tamil

B.Sc. (Mechanical Engineering), RIT, Jamshedpur

5 years 6 months of experience in Manufacturing industry.

Ashok Leyland Ltd.: Deputy Manager

- Core team member for Value Engineering and Field Failure Engineering Designs which led to annual savings of INR 270 million

- Single point contact for engineering design modification in sourcing

- Developed Machining, Forging and Casting components

- Meeting with suppliers for lower cost, better quality and timely delivery

- Formed quality circle winning a merit award at National Level Presentation

- Team member for implementation of Product Life Cycle management



Ravi Agnihotri

English, Hindi, Punjabi

B.Tech. (Hons.) (Electronics and Communication), Giani Zail Singh College of Engineering & Technology, Punjab Technical University

5 years 6 months of experience in Consulting industry.

Nokia Siemens Networks Pvt. Ltd.: Senior R&D Engineer

- Feature Manager for USD 1.5 billion 3G project for Verizon and France Telecom
- Led first ever product demo for PTT Telecom

Wipro Technologies: Module Lead

- Module lead in USD 12 million 3G Italtel project

Penta Consulting, UK: NGN Engineer

- Handled migration of 100,000 subscribers to new technology

Huawei Telecommunications (India) Co. Pvt. Ltd.: Switch and NGN Engineer

- Handled USD 70 million project

Green Commandos (founded in 2008, Bangalore and Mumbai): Founder

- Brought country's top professionals in Governing Council

- Current focus areas: Brand building, marketing, fund-raising, wxpansion in other cities, strategising for existing chapters



Rishabh Chopra

English, Hindi

Bachelor of Financial & Investment Analysis, College of Business Studies, University of Delhi

4 years 2 months of experience in Education industry.

MindValley LLC.: Project Manager

- Leading the Online Launch of Domain Advantage Early Education Products globally

AIESEC International: Vice President External Relations

- Leading multi cultural teams to expand global partnerships in emerging markets
- Achieved revenues of USD 1.2 million and signed largest partnership with a global bank

AIESEC in India: President of AIESEC in India

- Leading strategic growth and expansion of AIESEC in India to 14 cities and 900 members

- Leading the creation of AIESEC India vision 2010 document



Rahul Rajappa

English, Hindi, Tamil

B.E. (Electrical & Electronics), Sri Ramasamy Memorial Engineering College, University of Madras

5 years 6 months of experience in IT Products industry.

Verizon Data Services Pvt. Ltd.: Module Lead

- System architectures design, Resource Management

- Led the integration, testing, deployment and support for cross-functional teams
- 'On the Spot' Award for 3 consecutive years

- Developed and launched the first wireless product from Verizon India

Siemens Ltd.: Graduate Trainee Engineer

- Customer service directly or through vendors; Vendor Management

- Customer interaction and feedback analysis



Rajat Sehrawat

English, Hindi

B.A. (Economics), Delhi College of Arts & Commerce, University of Delhi

5 years 3 months of experience in Financial Services industry.

iVentures Capital Pvt. Ltd.: Vice President - Sales & Distribution/Trader

- Managed portfolio of INR 120 million Direct Equity, INR 50 million NIFTY OPTIONS, INR 80 million MF

- Raised capital for NSE membership

- Diversified into broking, built new distribution channels and expanded branch network resulting in 4 fold increase in profits

Deutsche Bank: Relationship Manager - Private Banking

- Acquired and Managed INR 200 million for HNIs and corporates

- Outperformed targets for 8 out of 8 quarters

DSP Merrill Lynch: Management Trainee

- Managed 150 distributors, 3 non bank and HDFC Bank relationships

- Increased upcountry business by 20%



Rishi Suri

English, Hindi

B.E. (Hons.) (Mechanical), Delhi College of Engineering, University of Delhi

4 years of experience in Consulting and Manufacturing industry.

Accenture Management Consulting: Consultant, Supply Chain Management

- Category profiling, industry analysis, spend analysis and negotiation strategy development for a financial services client: Achieved cost savings of USD 3 million

- Low-cost-country strategic sourcing engagement for an automotive client: Market Assessment and Vendor Management

- Pivotal in developing Global Offering in Sourcing and Procurement practice

Maruti Suzuki India Ltd.: Assistant Manager

- Project management: Designing processes and systems for inbound supply chain activities and sales and dispatch operations



Ritesh Kumar Sharma

English, Hindi, Punjabi

B.Tech. and M.Tech (Bio Chemical Engineering and Bio Technology), IIT Delhi

5 years 9 months of experience in Pharmaceuticals industry.

Biocon Ltd.: Deputy Manager

- Production Manager for five production units generating annual revenue of USD 22 million

- Completed certifications for regulatory audits by USFDA and European Medical Agency (EMA)

- Led a cross-functional team to optimize fermentation process for two products resulting in annual savings of USD 2.8 million

- Led two facility expansion projects with combined CAPEX of USD 5.75 million

- Reduced energy consumption resulting in annual savings of USD 180,000



Rohaan Kapoor

English, Hindi, German
B.Sc. (Hons.) (Computer Science and Management Studies), University of Nottingham, UK
4 years 6 months of experience in Private Equity industry.

MKT Securities Pvt. Ltd.: Director
• Co-founder of wealth management firm handling portfolios of HNIs

Dubai International Capital (DIC): Analyst

- Sourced and evaluated investment opportunities in emerging markets
- Developed portfolio companies through business expansion strategies
- Key member of India focus team

Citigroup: Relationship Manager

- Managed a portfolio of 30 firms for commercial corporate banking
- Project Lead for Real Estate Credit Programme for Citi UAE
- Selected for Management Associate Programme, a Global Leadership Programme within the corporate banking division



Rohit Bahadur

English, Hindi
B.Com. (Hons.), Shaheed Bhagat Singh College, University of Delhi

4 years 9 months of experience in Consulting industry.

Grant Thornton: Consultant
• Led a team for Business Plan Management, Project Planning, and client interface

- Evaluated business opportunities, firmed up business value propositions
- Was involved in Strategic Advisory and Financial Modeling. Also experienced in HR advisory which included Manpower Planning

Ernst & Young Pvt. Ltd.: Trainee

- Industry Analysis & Research and Transaction Support



Sachin Kumar Somani

English, Hindi, Marathi
B.E. (Computer Science), Sardar Patel College of Engineering, University of Mumbai

4 years 9 months of experience in Publishing & Media and IT (Services) industry.

Thomson Reuters: Sales Specialist
• Identified and qualified new opportunities in treasury and fixed income

- Formulated sales plans and exceeded target by 30% for treasury and fixed income products in South Asia
- Prepared and presented business proposals. Negotiated contracts
- Closed strategic deals worth USD 250,000 (annual recurring)
- Nominated to HiPo-a programme to groom top 10 percent for leadership roles

Accenture Services Ltd.: Software Engineer

- Designed solution by understanding client's requirements
- Managed software modules end-to-end



Sai Swaroop Thota

English, Hindi, Telugu
MS (Computer Science), University of North Carolina, Charlotte
B.Tech. (Computer Science & Engineering), Kakatiya Institute of Technology & Science, Warangal, Kakatiya University

4 years 3 months of experience in IT (Products) industry.

EMC Corporation: Technical Lead

- Developed and reviewed one of the modules of Storage Area Network management software
- Prepared the scoping document and wrote functional specification, unit test and integration test plan documents
- Gave technical presentations to pre-sales and testing teams
- Awarded 'EMC Who Done It!' prize for resolving a problem at one of company's largest clients

August Technologies: Software Consultant

- Fixed bugs in software and enhanced the product for future releases



Roopan Aulakh

English, Hindi, Punjabi
B.Tech. (Electronics and Communications), Dr. B. R. Ambedkar National Institute of Technology, Jalandhar

5 years 9 months of experience in Electronics and IT (Services) industry.

Freescale Semiconductors: Design Engineer II
• Handled India Design Center's activities related to verification of multi-core networking chip

- Coordinated with teams from Canada, US, Israel and external vendors
- Provided training to teams in networking department

Wipro Technologies: Senior Project Engineer

- Led design team of five in VLSI domain; interfaced with NewLogic team in France
- Received Excellence award 'Trailblazer', March 2006, for Best Project delivery
- Improved productivity by 20% and reduced power consumption of IP by 7%



Roshal Dsa

English, Hindi, Marathi, Konkani, French
CA, ICAI
B.Com., R A Podar College of Commerce and Economics, Mumbai University

4 years 2 months of experience in Investment Management industry.

Deutsche Asset Management (India) Pvt. Ltd.: Manager

- Was instrumental in setting up the complete back office process for the PMS Business
- Was up to date with the PMS Regulations and ensured compliance
- Played an important role in setting up first non discretionary PMS Product for mutual fund investments

ICICI Prudential AMC Ltd.: Assistant Manager

- Have a hands on experience of the entire back office processes
- Was rated 'Exceeds Expectations' in analytical thinking, process consciousness and initiative



Saket Giri

English, Hindi
B.Sc. and M.Sc. (Mathematics & Computing), IIT Kharagpur

4 years 6 months of experience in Financial Services industry.

Ocwen Financial Services: Practice Manager

- Led a team of 3 in constructing asset pricing models, used currently to price assets worth USD 48 billion

Futures First Info Services: Derivative Analyst

- Led a team of 4 to build predictive models used in pricing assets worth USD 40 billion
- Traded in world-wide crude markets on NYMEX and ICE exchanges with intra-day trading limit of USD 1 million
- Analysed geo-political factors affecting crude prices

I2 Technologies: Associate Consultant



Saliil Das

English, Hindi
BS (Computer Science), Georgia Institute of Technology

4 years 7 months of experience in Consulting industry.

Deloitte Consulting: Senior Consultant

- Extensive experience in full range of sourcing and procurement processes including category management, strategic sourcing, contracts management and supplier enablement as well as enabling technologies

- Deep experience with streamlining sourcing and contracts management processes, software selection, systems integration, and organisation design
- Helped organisational re-design and managed resulting change
- Worked with in-house General Counsels to redesign and implement contracts management
- Sole e-Sourcing consultant at Deloitte Consulting



Roshan Victor Joseph D'Souza

English, Hindi, Tamil, French
B.E. (Computer Science), Manipal Institute of Technology, Manipal Academy of Higher Education

5 years 6 months of experience in Consulting industry.

KPMG - UAE: Consultant
• Advised clients on strategic engagements from business plan development to business process re-engineering

- Co-developed and implemented strategy programmes to grow firms revenue by 37%
- Developed winning multi-million dollar global proposals with KPMG management from 35 global offices
- Expanded presence in the UAE by setting up a new office in another emirate

Torry Harris Business Solution: Business Development Executive

- Built relationships with global technology vendors
- Selected to set-up operations in Oman



Saad Ahmed

English, Hindi
BS (IT and Finance), Rochester Institute of Technology

5 years 3 months of experience in IT (Services) industry.

Tata Consultancy Services Ltd.: Assistant Systems Engineer
• Gap Analysis for centralising Citi Financials' subprime mortgage lending operations

- Implemented distribution channel for AXA Insurance which led to USD 28 million yield for insurance products
- Secured Technical Support offshoring project from CVS Pharmacy worth USD 8 million for TCS by submitting a competitive financial and technical proposal
- Streamlined Walgreen's supply chain and logistics operations across 3000+ US branches



Sameer Mehta

English, Hindi, Punjabi
B.E. (Computer Science), Shirdi Sai College of Engineering, Visvesvaraya Technological University

5 years 9 months of experience in IT (Products) industry.

SumTotal Systems India Pvt. Ltd.: Solutions Architect (Intercontinental Sales, APAC Region)

- Pre-sales and consulting for Human Capital Management Software products across domains
- Experienced in SaaS and Enterprise software deals in India and South East Asia
- End-to-end product life cycle development and management experience
- Created and launched the business plan for SaaS sales in India
- Created, implemented and managed global support processes for all customers in Japan



Sandeep Goel

English, Hindi
MS (Computer Science), University of Texas, Arlington

B.E. (Hons.) (Computer Science), Vaish College of Engineering, Maharshi Dayanand University

5 years 11 months of experience in Venture Capital industry.

Riverdale Investments Pvt. Ltd.: Founder

- Started a seed fund (Riverdale), raised USD 300,000
- Invested in Food & Beverage and SaaS for travel domain companies
- Handled finance and purchase for the investee company (F&B), grossing INR 50 million in revenues in its first year of operations

HCL Technologies Ltd.: Associate Business Manager

- Bid and won accounts (retail, media & entertainment) with USD 50 million annual sales
- Led HCL foray into E-Learning micro-vertical

Zensar Technologies Ltd.: Business Analyst (BFSI domain)

Tata Consultancy Services Ltd.: Systems Engineer (BFSI domain)



Sandeep Ramakrishnappa

English, Hindi, Kannada
B.E. (Mechanical Engineering), Golden Valley Institute of Technology, Visvesvaraya Technological University

5 years 8 months of experience in Manufacturing industry.

Deccan Hydraulics Pvt. Ltd.: Director - Material control
• Established a new logistics company, Deccan Logistics

- Improved output at factory producing Volvo chasis by 200%
- Increased productivity at factory producing fuel tanks by 50%
- Automated warehouse operations leading to a 20% inventory reduction
- Integrated SAP across all company offices and factories
- Taught students in rural schools as part of our foundation's activities

Deccan Hospital: Engineer

- Implemented hospital management software



Sandip Chaudhuri

English, Hindi, Bangla
B.Tech. (Hons.) (Instrumentation), IIT Kharagpur

5 years 9 months of experience in IT (Products) industry.

Vmoksha Technologies / Retive Solutions: Assistant Consultant
• Supervised enhancements to the Retail IT suite - 70% revenues for USD 1.5 million retail vertical

- Team Lead (6 members) for design and development of retail framework
- Built 15-member team in 8 months and delivered first solution within 6 months
- Managed integration of 10 applications across Tangs 4 subsidiaries
- Implemented USD 500,000 merchandising solution

Vmoksha Technologies: Associate Software Engineer (Retail domain)

- Redesigned RBS merchandising system, enabling the client to expand from 30 to 130 stores



Santhosh Shankar

English, Tamil
B.E. (Computer Science), PES Institute of Technology, Visvesvaraya Technological University

5 years 8 months of experience in IT (Products) industry.

Independent Technology Systems Pvt. Ltd.: Senior Development Consultant

- BSS/OSS Solution Architecture and Design for IP based data services for an ISP business
- Key role in delivery of BSS/OSS solutions for MTN Nigeria using an Agile Development approach
- Solution Effort Estimation and Business Impact Analysis

Tecnomen Lifetree Corporation: Senior Software Engineer, Delivery

- Managed project delivery for voice and broadband services for MTN Africa
- CMMI appraisal Team Member, part of important CMMI L3 SCAMPI
- Best Employee Award 2004



Santosh Reddy Nigudagi

English, Hindi, Telugu, Kannada
B.E. (Electronics and Communications), R V College of Engineering, Visvesvaraya Technonogical University

4 years 7 months of experience in Electronics industry.

Agilent Technologies India Pvt. Ltd.: Application Engineer
• Worked with sales on RF and Microwave solutions for Defense, Aerospace and Telecom

- Runners up position in Agilent India Innovation contest
- 'Quotabuster Award' and 'Top Contributor Award'

National Instruments: Product Specialist

- Grew sales of motion and vision products in Pharma and Manufacturing sectors
- Identified 2 channel partners for these product lines
- Conducted the first ever training on motion and vision products for channel partners



Sangeeth Aloysius

English, Hindi, Malayalam, Tamil
B.E. (Computer Science), Sardar Vallabhbhai National Institute of Technology, Surat

4 years 9 months of experience in IT (Services) industry.

CSC India Pvt. Ltd.: Senior Software Engineer
• Led a global team in an enterprise IT integration and successfully executed USD 2 million system integration project

- Recipient of Special Recognition Award from Global President of CSC Consulting
- Six Sigma Green Belt Certified
- Part of the task force that defined project processes for CSC India Consulting Group
- Led a Six Sigma project to improve product implementation and maintenance processes which reduced defect count by 40%



Sanjeev A Nichani

English, Hindi, Tamil, Sindhi
MBA, ICFAI University, Chennai
B.Com., Loyola College, University of Madras

5 years 1 month of experience in Retail industry.

Foodworld Supermarkets: Area Manager
• Setting budgets and monitoring performance of 6 stores in Chennai

- Identifying sites for the setting up of supermarkets to increase company presence
- Increased profitability by 7% using sales push and reducing costs

Spencers Retail: Assistant Manager

- Threefold increase in sales of apparel category in Chennai by using new Planogram
- Reduction in employee turnover by 20% in Chennai stores
- Effectuated a new training schedule resulting in reduction of employee attrition



Santosh S Kumar

English, Hindi, Kannada
Masters in Information Systems Management, Carnegie Mellon University

B.E. (Information Science), BMS College of Engineering, Bangalore, Visvesvaraya Technological University
4 years 8 months of experience in Consulting industry.

Collabera Solutions: Senior Consultant

- Advised mid-tier US Bank on the enterprise CRM strategy and vendor selection
- Managed an SOA migration strategy and evaluation for electricity grid regulator

Diamond Management and Technology Consultants: Senior Associate

- Managed the overall programme execution of a USD 15 million customer experience initiative at a leading financial services company

- Advised an investment bank on the launch of a national bank

Deloitte Consulting: Consultant

- Worked with healthcare and public sector clients on technology architecture and strategy projects



Sarabjit Singh Dua

English, Hindi, Punjabi, French
B.E. (Computer Science), Netaji Subhas Institute of Technology, University of Delhi

4 years 8 months of experience in IT (Products) industry.

Q3 Technologies, Inc.: Lead - Java Group
• New project appraisals, pricing and strategic planning for the Java division

- Nurturing and expanding the 20 member Java team

gDev: Team Lead

- Setting up and managing gDevs gTeam - a globally distributed team of developers
- Tracking team performance and help define workflow and service guarantees for gTeam

Tribal Fusion: Senior Software Engineer

- Designing strategies to improve performance of 'Lead Generation Platform'

Trilogy E-Business Software (India) Pvt. Ltd.: Technical Associate

- Part of core team that designed Ford's 'Build and Price' online solution



Sanjeev Bhalla

English, Hindi, Punjabi
B.Tech. (Electronics and Communication), IIT Roorkee

5 years 9 months of experience in Consulting industry.

Evalueserve: Group Manager
• Managed research on competitive and customer landscape, investment opportunities and technology evaluation for a Fortune 15 energy major

- Consulted global energy clients on optimising strategic intelligence and knowledge management portfolio
- Setup energy analyst teams in India, China and Chile
- Did business development in 10+ countries across 4 continents
- Won the Evalueserve leadership and best team awards

Larsen & Toubro Ltd.: Management Trainee

- Market and technology identification
- Preparation of commercial bids



Sanjit Singh Paul

English, Hindi, Punjabi
B.E. (Mechanical Engineering), Thapar University, Patiala

4 years 8 months of experience in Hospitality industry.

Sunshine Gardens: Managing Partner
• Saved 28% project cost constructing an event venue for 1000 capacity

- Consolidated event management services with the venue to provide one stop solution
- Consolidated event management publicity through networking and collaboration
- Estimated revenue from operations FY 2010 - INR 6.5 million



Sarath Chandran

English, Hindi, Malayalam
B.Tech. (Hons.) (Energy Engineering), IIT Kharagpur

4 years 9 months of experience in IT (Products) industry.

Sterling Commerce Solutions India Pvt. Ltd. (An AT&T Company): Delivery Consultant
• Analysing customer requirements and recommending customised IT solutions to meet their requirements

- Designed and Delivered customised supply chain IT solutions for several Fortune 500 retail majors
- Deployed IT solutions at customers sites



Satish Kumar Subramani

English, Hindi, Kannada, Tamil
B.E. (Electronics and Communication), Bangalore Institute of Technology, Visvesvaraya Technological University

4 years 10 months of experience in IT (Products) industry.

Hewlett Packard, India Software Operation Pvt. Ltd.: Software Engineer - (level T2)

- Team Lead for design and development of virtualisation and networking products for Storage and Server division
- Part of VSE evangelisation programme
- Worked on Think HP First fresh talent recruitment team
- Most Valuable Player for Q3 2007 from Sever Virtualisation and I/O lab
- Top Performer - Rated in the 'consistently exceeding expectations' band of employees for two consecutive years



Saurabh Jhamb

English, Hindi
B.Tech. (Information Technology), Bharati Vidyapeeth's College of Engineering, GGSIP University

4 years 7 months of experience in Electronics industry.

Freescale Semiconductors: Design Engineer 2

- Worked on pre-packaged chipset solutions for Automotive and Consumer Durable industry

- Showcased prototype solutions in product marketing cycles
- Led a team to win Clustor automation chip design for Nano
- Secured one defensive disclosure and wrote 6 technical publications
- Won Bravo awards for two consecutive years, one person selected

Montalvo Computer Systems Pvt. Ltd.: Design Engineer 1

- Module leader for microcontroller design

Conexant (India) Pvt. Ltd.: Software Engineer

- Led India team to win USD 5 million worth powerline communication design



Saurabh Verma

English, Hindi
Master in Finance and Control, Dept of Financial Studies, University of Delhi

B.A. (Hons.) (Economics), Shri Ram College of Commerce, University of Delhi

4 years 11 months of experience in ITES/BPO industry.

Genpact Ltd.: Senior Consultant - Catastrophe Pricing

- Estimated loss and premium for reinsurance policies covering natural catastrophic risk
- Worked on Catastrophe Bonds, insurance products related to terrorism and State Catastrophe Funds
- Analysed catastrophe exposed books for capacity allocation and provided real time loss estimates
- Trained reinsurance underwriters of client on catastrophe pricing
- Won the crucial business from the New York office of Swiss Reinsurance Corporation



Sharon Abraham

English, Malayalam
BS (Electrical/ Computer Engineering), Calvin College, Grand Rapids, Michigan

4 years 2 months of experience in Diversified Manufacturing industry.

Emerson Process Management: Principal Engineer

- Created and conducted test plans, established timelines and scope, generated reports and recommendations
- Led projects to standardise customer interfaces across product lines
- Restored BP project to schedule and cost parameters by utilising best practices
- Designed control system architecture for BP Texas City

ABB Inc.: Engineer - I

- Implemented ABB system for Chevrons West Africa Gas Pipeline
- Managed subcontractors work, providing training and assigning work



Shashi Ketu

English, Hindi, Mithilli
MS (Transportation), University of Missouri

B.Tech. (Civil), IIT Chennai

5 years 5 months of experience in Engineering industry.

ICON Consultant Group Inc.: Transportation Engineer/ Planner

- Performed technical analysis and design
- Negotiated over USD 5 million in Impact Fees for University of South Florida
- Prepared proposals and co-ordinated with clients (Public & Private)
- Developed efficient design and calculation procedures for the Traffic Design Group

Post, Buckley, Schuh & Jernigan, Inc.: Transportation Engineer

- Interpreted traffic data and forecast future travel demand (road sector)
- Performed operational analysis and recommended solutions
- Presented findings to client (Government)
- Presented findings review of studies conducted by other firms



Saurav Atri

English, Hindi
AFP, International College of Financial Planning, Financial Planning Standards Board, India

B.Sc. (Hons.) (Maths), Sri Venkateswara College, University of Delhi

4 years 9 months of experience in Education & Financial Services industry.

Bajaj Capital's International College of Financial Planning: Senior Manager - Strategic Education

- Strategic tie-ups for exchange programmes and corporate relations for placements
- Handled courses on personality development and communication skills
- 100% placements of students at pan-India campuses
- Launched Fuel Source Manpower Solutions (Executive Search Company) for Bajaj Capital

Fidelity Business Services India Pvt. Ltd.: Customer Relations Executive and Business Continuity Planner

- Handled escalated queries as per FSA procedures
- Handling breach department and MIS to senior management
- Platinum Award - highest individual award
- Best Newcomer Award



Sawan Sethi

English, Hindi
Bachelor of Applied Sciences (Electrical Engineering), University of Windsor

4 years 3 months of experience in Engineering industry.

Technico Industries Ltd., Bawal, Haryana: Chief Operating Officer

- Set up a new plant (300 workmen) for manufacture of auto parts
- Streamlined the supply chain and ERP (50 members)
- Production planning for assembly shop

Leggett and Platt Automotive, Windsor, Ontario: Control Systems Engineer

- Retrofitted major automated lines
- Trained engineers and skilled trades on automation
- Led the continuous improvement team - Plant Automation

Hastech Mfg, Linamar Corporation, Ontario: Manufacturing Controls Engineer

- Programmed robots, logic controllers
- Implemented 5S and lean methodology
- Improved operator health and safety



Shivam Gupta

English, Hindi
B.Tech. (Information Technology), College of Technology, Govind Ballabh Pant University of Agriculture & Technology, Pantnagar

4 years 6 months of experience in IT (Services) industry.

Tata Consultancy Services Ltd.: Assistant Systems Engineer

- Led a team to migrate OpenSource products for NonStop enterprise servers platform
- Managed client relationship for HP BenchMark Products Suite
- Reduced performance-footprint of HP flagship server by 300% in 4 months
- Won pitches for 2 development projects from HP
- Managed operations of team working in Transaction Services Group

BlackBull Investments: Co-founder

- Co-founder of a start-up in retail investor education



Shivang D Dave

English, Hindi, Gujarati, Marathi
B.E. (Computer Science), Mahavir Education Trust's Shah Anchor Kutchi Engineering College, University of Mumbai

5 years 7 months of experience in IT (Services) industry.

Dave Shah & Co. Switchgear Pvt. Ltd.: Director

- Started a new business vertical by providing end-to-end electrical solutions

- Deployed ERP to reduce operating costs, aid day-to-day management and support strategic planning
- Inventory management and vendor development

Satyam Computer Services Ltd.: Associate Consultant

- Worked on ERP projects across domains
- 100% resolution of all client issues within the SLA time

Godrej Infotech Ltd.: Programmer Analyst

- ERP programming and administration
- Technical Lead for ERP implementations
- Involved in 3 ERP implementations



Sayak Dey

English, Hindi, Bengali
CA, ICAI

B.Com. (Hons.), St. Xavier's College, University of Calcutta

4 years 8 months of experience in Consulting & Banking industry.

PricewaterhouseCoopers: Senior Consultant

- Part of Energy and Public Enterprise Reforms groups under PwCs GRID practice

- Involved in projects on disinvestments; performance improvement of electricity utilities

Citibank NA: Assistant Manager

- As part of Corporate Bank, led Cash Management Solutions team in Kolkata
- Handled migration of payment platform in Kolkata branch

PricewaterhouseCoopers: Consultant

- Involved in developing restructuring strategies for public enterprises
- Involved in successful privatisation of 3 enterprises of Government of West Bengal



Shally Gupta

English, Hindi
CA, ICAI
B.Com. (Hons.), Shri Ram College of Commerce, University of Delhi

4 years 7 months of experience in Consulting industry.

PricewaterhouseCoopers: Assistant Manager (Tax & Regulatory Services)

- Provided holistic business solutions and representation services to MNCs (Oil & Gas domain)
- Part of team implementing a scheme of merger and demerger for a listed company (3 stock exchanges)
- Instrumental in winning a case involving dispute of INR 15 billion at Tribunal Level
- Co-authored an article published in 'The Hindu' and Petrofed journal

SR Batliboi & Co. (member Firm of Ernst & Young India): Executive (Taxation)

- TP documentation/presentation

GE India Business Services Pvt. Ltd.: Senior Officer

- Designed and documented TP policies of GE Healthcare entities



Shreyans Daga

English, Hindi
B.Tech. (Civil), IIT Guwahati

5 years 8 months of experience in IT (Products and Services) industry.

Oracle India Pvt. Ltd.: Project Leader (Supply Chain Planning)

- Managed development and release efforts for Demand Signal Repository product at IDC

- Led development teams (6 members) for multiple products in Value Chain Planning area
- Designed and evaluated technical designs for data warehousing and analytics
- Appreciation for outstanding contribution in successful release of APCC and DSR products
- Recruitment panelist in campus and walk-in recruitment drives

Tata Consultancy Services Ltd.: Assistant Systems Engineer (Group Insurance)

- Developed software support for pricing decisions for a global major



Shruti Purohit

English, Kannada
B.E. (Computer Science), R V College of Engineering, Visvesvaraya Technological University

4 years 9 months of experience in IT (Products) industry.

Cisco Systems Inc.: Software Engineer

- Led a 3 member team on Fault handling for VPN failures

- Worked on In-service software upgrade project, reducing boot time of the router from 5 minutes to 5 seconds

- Formed and led a 6-member team on certification efforts for customers

- Worked on IPTRAN solution for Motorola; project revenue USD 65 million in the next one year

- Front-ended MGX India team for customer escalation



Shubhra Maji

English, Hindi, Bengali
 B.Tech. (Computer Science), ISM Dhanbad
5 years 8 months of experience in IT (Products) industry.
 ARIENE Inc.: Programmer Analyst (Project Lead)

- Analysed and designed global software architecture of AIG Life Insurance in close liaison with the CTO
- Led a team at AIG Life Insurance to develop Life Insurance softwares for branch offices worldwide

Oracle India Pvt. Ltd.: Member Technical Staff

- Managed Product Ownership of Oracle Business Intelligence Product suite
- Developed Business Intelligence software solutions

Infosys Technologies Ltd.: Software Engineer

- Delivered several high worth projects for Fortune 500 clients
- Member of Center of Excellence Team in Content Management division



Shukti Das

English, Hindi, Bengali
 B.Tech. (Computer Science), IIT Roorkee
4 years 9 months of experience in IT Products industry.
 Oracle India Pvt. Ltd.: Senior Applications Engineer

- Designed, developed new functionalities for Oracle Fusion
- Led projects to enhance security, decrease customer upgrade downtime
- Institutionalised processes to increase development-team efficiency
- Implemented more than 90 bugs (67 fixes, 23 features), lowest ratio of bugs reopened to bugs fixed
- Reviewed 60 bugs compared to an average of 25 by peers

Solidcore Systems (McAfee): Software Engineer

- Developed, tested new features of product in highly charged entrepreneurial environment



Sindhu V Kakade

English, Kannada, Marathi
 B.Tech. (Instrumentation Technology), SJCE, Visvesvaraya Technological University
4 years 8 months of experience in Consumer Products industry.
 Taylor Nelson Sofres (TNS) India Pvt. Ltd.: Research Executive

- Recommended client change advertising strategy, that increased sales by 15%
- Ensured field work completion even during floods and terrorist attacks

AC Nielsen Bases: Team Leader

- Worked on the concept and product testing for Clorox's Green Works, and P&G's Ariel Green concept, the first green products launched by these companies
- Designed and implemented business processes in the global research centre, of AC Nielsen Bases, India

Wipro Technologies: Project Engineer

- Rebranded a sales portal single handedly



Sireesha Dandu

English, Telugu
 B.E. (Electronics & Communications), ANITS, Andhra University
4 years 9 months of experience in IT (Services) industry.
 Mahindra Satyam: Developer

- Worked on Implementation of Collections and Billing system for Ericsson UK and Ireland
- Worked on Romanian roll out of UK Collections system
- Developed a middle layer application for real time integration between Billing and Collections
- Implemented Retail Point of Sale system for '3' UK to manage store sales
- Handled the Firepond email management for Contact Center of '3' UK



Shuvashish Chatterjee

English, Hindi, Oriya, Bengali, French
 B.E. (Mechanical Engineering), Vishveshwarya National Institute of Technology
4 years 8 months of experience in Aerospace and Automobile industry.
 Indian Space Research Organisation: Scientist Engineer C

- Co-ordination with multiple teams to evolve the optimised Launch Vehicle configuration
- Test, integration and handling stages and sub-assemblies
- Realised components for sub-assemblies and stages
- Designed, integrated and tested Moon Impact Probe of Chandrayaan mission
- In-house training workshop

Bajaj Auto Ltd.: Engineer

- Improved productivity, quality of cells in the shop with the implementation of TPM
- Reduced delivery time



Siddharth Rajiv Nair

English, Hindi, Malayalam
 B.Tech. (Electrical Engineering), NIT Rourkela
5 years 9 months of experience in IT (Services) industry.
 Cognizant Technology Solutions: Senior Associate - Projects

- Led and managed teams working on software maintenance and development projects
- Handled project estimation and resource management
- Consulted on software and process changes for overall system improvements and cost savings
- Proposed and implemented a project that saved our client over USD 7 million annually
- Worked on client locations in the USA
- Started projects and grew them into profitable business accounts for the company



Smitha Vijendra Purohit

English, Hindi, Kannada, Marathi
 B.E. (Information Science), PES Institute of Technology, Visvesvaraya Technological University
5 years 5 months of experience in IT (Services) industry.
 Dell Perot Systems: Technology Specialist

- Led a team to build workflow application to enable service booking, execution and fulfillment for largest relocation company in USA
- Customer interface to plan product roadmap
- Worked with the resource-management team for the USD 4 million account
- Was rated 'exceptional performer' every year



Somi Rai

English, Hindi
 MS (Electronics and Computer Engineering), The University of Birmingham
 B.E. (Hons.) (Electronics and Software Engineering), The University of Birmingham
4 years 11 months of experience in Telecommunications industry.

Ericsson: Local Customer Manager

- Represented Ericsson India on Global R&D Integration project
- Established SLAs with all clients
- Developed Test Environments for clients in India
- Setup Ericsson's Global Training Academy in Gurgaon

Ericsson UK: Computer Systems Engineer

- Upgradation of client's networks from 2G Mobile Technology to 3G Technology
- Ericsson UK's representative for two proprietary solutions, implemented across the globe

Interresource Ltd.: Developer

- Improved in-house content management system
- Worked one on one with client to develop their portal



Siddharth Raman Singh

English, Hindi
 B.Tech. (Computer Engineering), Sikkim-Manipal University
4 years 11 months of experience in IT (Services) industry.
 Encora Technologies Pvt. Ltd.: Module Lead

- Worked on internet trawling team to gather shopping related data for Google Base and Google Product search
- Increased the scope and productivity of my team resulting in higher customer satisfaction

Infosys Technologies Ltd.: Software Engineer

- Customer support interface for Risk Analysts at Goldman Sachs for Daily and Quarterly reporting needs
- Worked on validation of Credit Pricing model from technology perspective



Simrandeep Singh Parmar

English, Hindi, Punjabi
 B.E. (Computer Science), Thapar Institute of Engineering and Technology
4 years 8 months of experience in IT (Services) industry.
 Deloitte Consulting LLP: Consultant

- Client Facing Onsite Lead in USA for Data Migration, managing offshore team in India
- Requirement-Analysis, Scope-Design & Estimation in Procure to Pay & Financial ERP
- Worked as part of Deloitte RFP team to estimate project scope while bidding for Global ERP consulting projects

CSC India Pvt. Ltd.: Software Engineer

- Design and development of Oracle-EBS RICE components
- 6 certificates of appreciation for outstanding work in 3 years
- Nominated for CSC Employee of Quarter and CSC Worldwide Technical Excellence Award



Sowmya Ramakrishnan

English, Hindi, Tamil, Malayalam
 BS (Computer Science and Engineering), Nanyang Technological University, Singapore
4 years 9 months of experience in IT (Services) industry.
 IBM Singapore Pte Ltd.: Bid Manager, Asean Deal Hub

- Worked with multi-functional teams to develop competitive proposals to win business opportunities
- Handled proposals for finance, education and travel sectors of value USD 0.5 - 45 million with a success rate of 65%
- Led initiative to mentor and train the bid managers in Vietnam

IBM International Holdings: Software Engineer (Supply Chain Management Domain)

- Singapore Team Lead for a real time warehouse tracking project for Nestle
- Programme manager for ISC Inventor Awakening programme



Srikrishna Chaitanya Gujjar

English, Hindi, Marathi, Telugu, French
 Dual Degree - B.Tech. and M.Tech. (Civil Engineering), IIT Madras
4 years 10 months of experience in Construction industry.
 CRISIL Risk and Infrastructure Solutions Ltd.: Manager

- Managed teams on consulting assignments for urban infrastructure projects
- Worked on demand studies, financial feasibility, project structuring and risk assessment, bid process management

Tamil Nadu Road Development Company (TNRDC) Ltd.: Project Engineer

- Responsible for site supervision and approving contractors work on IT Corridor project in Chennai

Road Infrastructure Development Company of Rajasthan (RIDCOR) Ltd.: Project Engineer

- Involved in all stages of Mega Highways project - review of detailed Project Reports, selection of contractors, project implementation and co-ordination with government agencies



Srinath Gaddam

English, Telugu, German
 MS (Computer Science), Amherst, University of Massachusetts
 BS, Amherst, University of Massachusetts
5 years 5 months of experience in IT (Products) industry.
EMC Corporation: Senior Product Manager

- Product Strategy
- Managed product management initiatives for core portfolio products



Subhas Harishchandra Sumithra

English, Hindi, Kannada, Konkani, Tulu, French
 B.E. (Electrical & Electronics Engineering), NIT Suratkal
4 years 8 months of experience in Automation industry.
Honeywell Technology Solutions Pvt. Ltd.: Senior Engineer

- Tech specialist in the Avionics domain, with proven functional excellence in Test Instrumentation & Automation, Product Innovation, Project Management and Six Sigma implementation
- Six Sigma Green Belt and trainer, recognised for training excellence in 2008 and 2009
- Youngest recipient of the Honeywell 'All-Rounder' award, for excellence at work and in extracurricular activities
- Won two Partner Awards from customers for exceptional project execution



Suman Mohanty

English, Hindi, Oriya
 B.Tech. (Electronics and Communications), NIT Warangal
4 years 9 months of experience in IT (Products) industry.
Oracle India: Senior Applications Engineer

- Development of Human Capital Management modules for Oracle Fusion (ERP)
- Led a team for automated unit testing, which improved efficiency of Development Team by 12.5%
- Developed complete solutions for Dutch Human Resource Management legislative reports, which led to a 300% drop in time taken to produce reports
- Received team recognition award for a critical automation process for 9,000 employees



Sumit Maheshwari

English, Hindi
 CA, ICAI
 B.Com. and M.Com., Sydenham College of Commerce & Economics, University of Mumbai
4 years 9 months of experience in Consulting industry.
KPMG: Assistant Manager

- Accounting advisory on IFRS, US GAAP and Indian GAAP
 - Led IFRS conversion projects for companies in consumer-goods, mining, media and BPO industries
 - Wrote white paper on impact of IFRS on media companies
 - Conducted technical trainings
 - Assisted in business development activities
- BSR & Co (member firm of KPMG in India): Assistant Manager**
- Conducted financial statements audits and due diligences
 - Key responsibilities - project, team and client relationship management
 - Seconded to KPMG UK to learn international best practices



Sudeep Laad

English, Hindi
 Dual Degree - B.Tech. and M.Tech. (Chemical Engineering), IIT Bombay
4 years 8 months of experience in Consulting industry.
KPMG Advisory Services: Management Consultant

- Advised clients in Infrastructure, Consumer Markets, Healthcare, Travel & Leisure, and Financial services
- Strategy Consulting/Business Planning for domestic clients, Market Entry Strategy for foreign clients
- Transaction Advisory - Commercial/Financial evaluation of potential targets for PE investments (Buy/Sell)
- Operations Consulting - Business Process Re-design, Supply-chain optimisation, Large scale Transformation for private/ public sector
- Consistent exceptional performance, 2 successive promotions
- Co-developed Thought Leaderships, pioneered CSR education initiative



Sudhir Kumar Sharma

English, Hindi
 B.Tech. (Civil Engineering), IIT Roorkee
5 years 7 months of experience in IT (Services) industry.
Tata Consultancy Services Ltd.: Information Technology Analyst

- Led home loan administration application upgrade costing USD 8.2 million-reduced operational costs by 50%
- Built application to analyze the JPMC mortgage servicing application, involving 150 person months effort; developed an induction process for the project
- Trained 20 resources while transferring TCS development center from Noida to Bangalore
- Streamlined training for 60 resources across 3 functions - home finance, auto finance and IVRS, increasing monthly revenue by USD 100,000



Sumit Sachdeva

English, Hindi, Punjabi
 Executive Program in Applied Finance, IIM Calcutta
 PGDM (Agri-business), National Institute of Agricultural Extension Management
 Bachelor of Veterinary Science, College of Veterinary & Animal Science, Rajasthan Agricultural University
5 years 8 months of experience in Commercial Banking industry.

- Kotak Mahindra Bank Ltd.: Chief Manager (Corporate Banking - Large Corporate Group)**
- Acquisition and maintenance of Corporate Relationships for the bank
 - Handled various products like debt and equity capital market products, treasury and derivatives, working capital, etc
 - Handled two of the largest CMS and securitisation deals for the Bank
 - Selected 'Young Achiever of the Year' in FY 2007
 - Selected 'Best Relationship Manager' in FY 2008



Sushmita Sharma

English, Hindi
 B.E. (Electrical and Electronics), NIT Suratkal
4 years 8 months of experience in Electronics industry.
Ittiam Systems Pvt. Ltd.: Senior Engineer

- Led the MPEG based video CODEC's product line for Cisco's Telepresence solution
- Worked on an innovative underwater surveillance product for Lockheed Martin
- Worked on encoding/decoding processes on client-server model for an inflight entertainment system
- Contributed to product management initiatives by interacting with the customers across the globe and providing technical as well as pre-sales support



Sudip Ajit Shah

English, Hindi, Marathi
 B.E. (Electronics & Telecommunications), Pune Institute of Computer Technology, University of Pune
5 years 6 months of experience in IT (Products) industry.
KPIT Cummins Infosystems Ltd.: Senior Software Engineer

- Team Lead for product design lifecycles including system programming for industrial automation
 - Led a project on network sensors for Oil Tanks valued at Euro 225,000
 - Initiated quality processes such as automated documentation and regression analysis
- Embedded Computing Machines: Senior Embedded Engineer**
- Team-lead for product development of embedded system frameworks
 - Designed and delivered customised training modules to institutes such as C-DAC
- Persistent Systems Pvt. Ltd.: Member of Technical Staff**
- Research work towards a knowledge management system through Open Source collaboration



Suhas Khullar

English, Hindi, Punjabi
 CA, ICAI
 B.Com., D A V College, Amritsar, Guru Nanak Dev University
4 years 4 months of experience in Transaction Structuring Advisory industry.
S.R. Batliboi & Co. (member firm of Ernst & Young): Manager

- Managed end-to-end transaction structuring projects and client relationships
 - Developed regulatory and tax solutions for funding, restructuring, and acquisitions
 - Selected for Accelerated Career Path, which resulted in a double promotion
 - Advised on a debt funding transaction worth USD 5 billion
 - Led, developed and coached a team of ten people
- Anmol Sekhri & Associates: Trainee**
- Valued companies and brands



Tushar Agarwal

English, Hindi
 CA, ICAI
 B.Com. (Hons.), Hansraj College, University of Delhi
5 years 8 months of experience in Financial Services industry.
Macquarie Group Ltd.: Executive - Fund Accounting

- Migrated tax/finance work for PE funds from Sydney; reported directly to Sydney Associate Director
 - Prepared monthly investor reports for PE funds
 - Saved Euro 2.3 million in tax credits through key financials analysis for German PE fund
- Emaar MGF Land Ltd.: Assistant Manager - Management Assurance Services**
- Implemented risk management strategies/ practices across locations in India
 - Represented Emaar successfully in commercial site bidding
- Lovelock and Lewes (PricewaterhouseCoopers): Assistant Manager - Assurance and Business Advisory Services (ABAS)**
- Reported directly to partner on SOX, US GAAP/IFRS audits
 - High client satisfaction rating (5.5/6) on key assignments



Tushar Bhatia

English, Hindi
 M.Tech. (Computer & Information Technology), IIT Kharagpur
 B.Tech. (Computer Science), IIT Kharagpur
4 years 11 months of experience in IT (Products) industry.
Microsoft R&D Pvt. Ltd.: Software Development Engineer - II

- Led 3 engineers to design and develop components of Microsoft CRM (Customer Relationship Management)
- Patent for extensible charting engine for Microsoft CRM
- Patent for new method to detect duplicates in business data
- Microsoft Goldstar award for cross-team impact
- Conceived a peer-feedback mechanism to measure soft performance aspects such as quality, teamwork
- Microsoft India 2009 Innovation Award for best design among 75 projects developed in India



Uday Sangneria

English, Hindi
CFA, The Council of Chartered Financial Analysts, India
M.Sc. (Finance), ICFAI University
B.Com. (Hons.), St. Xavier's College, University of Calcutta
5 years 11 months of experience in Manufacturing industry.

Vedanta Resources Plc.: Product Manager - Primary Products

- Sales & Marketing of Primary Aluminium in Eastern India (except Chhattisgarh)- increased sales by 288% in 6 months
- Suggested implementable ways to increase productivity by 30% for Rolled Products (RP) division
- Developed Productivity and Costing Model for RP division
- 'Star of the Business' Award
- Expanded into new geographies - Sri Lanka, Greece, Nigeria (Aluminium Foils Division)

Narayani Nitwel Pvt. Ltd.: Executive

- Assisted in setting up the new production unit



Vaibhav Arren

English, Hindi
CA, ICAI
B.Com. (Hons.), Shri Ram College of Commerce, University of Delhi
4 years 7 months of experience in Financial Services industry.

KPMG, Transaction Services: Senior

- Part of the due diligence team on M&A transactions
- Analysed financial statements to identify issues and then recommend steps for risk mitigation
- Assisted clients (sell side) in setting up data rooms and managing buyer's diligence teams

PricewaterhouseCoopers: Associate

- Responsible for entire audit field work at client locations
- Maintained relationships with Audit Client's management team

Arren & Arren: Engagement Manager

- Managed client relationships
- Responsible for entire execution of the audit procedure



Vijay Rao

English
B.A. (History), Dartmouth College
5 years 8 months of experience in ITES/BPO industry.

Clutch Group, LLC.: VP - Marketing

- Sourced legal outsourcing assignments from US Fortune 500 companies and AMLAW 200 law firms

- Assisted the acquisition and merger of Jurimatrix with Clutch Legal to form Clutch Group

- Contributed to growing the team from 3 to 200

Accenture: Service Manager

- Quality Management
- SLA Management (HR, Insurance, F&A and Call Centre Clients)
- Vendor Management
- Tracked center-wide metrics

Weil, Gotshal and Manges LLP: Corporate Paralegal

- Assisted large transactions
- Maintained deal documents



Vikas Saroha

English, Hindi
B.Tech. (Electronics and Communications), NIT Hamirpur
4 years 8 months of experience in IT (Products) industry.

Wipro Technologies: Project Engineer

- Designed, developed and supported Layer 3 DSL multiplexer for Alcatel Lucent

- Managed networked environment of hardware and software providers and client resulting in better synergy

- Pruned switch software to improve maintainability resulting in 50% decrease in defect rate

- Designed new feature on switch for better fault detection and self correction

- Main organiser for team building and stress relieving activities

- Recognised for exceptional support from client



Varun Handa

English, Hindi
B.A. (Hons.) Fashion Merchandising and Production Management, Pearl Academy of Fashion, Nottingham Trent University
4 years of experience in Retail industry.

Landmark Group - Splash: Store Manager

- Research: Fashion Trends/ Competition/ Retail technology

- Achieved growth of 13% in sales revenue
- Improved conversion ratio by 10%
- Led a team of 40 people of different nationalities

ITC Ltd.: Assistant Manager Merchandiser

- Achieved annual growth of 20% delivering business of USD 6 million
- On-time shipping improved by 30%

Triburg Sportswear: Merchandiser

- Achieved a growth of 25% in revenue within 1st year of operations
- Promoted from Assistant Merchant to Merchant



Varun Rai Bansal

English, Hindi
B.E. (Instrumentation and Control), Netaji Subhas Institute of Technology, University of Delhi
4 years 8 months of experience in IT (Products) industry.

Ittiam Systems Pvt. Ltd.: Senior Engineer

- Designing, developing and productising various Video Compression algorithms on microprocessor based DSP Systems

- Owned the H264 encoder product and was responsible for its progress, quality and performance during entire life cycle

- Mentored juniors, planning and reviewing their work, faculty for initiation and training programmes

- Company representative for a strategic customer in USA. Converted requirements to technical specifications, feasibility analysis, effort estimation, presented the designed solution



Vinay Hukumchand

English, Hindi, Japanese
M.A. (Economics), School of International Studies, Jawaharlal Nehru University
B.A. (Hons.) (Economics), St. Stephen's College, University of Delhi
4 years 2 months of experience in Consulting industry.

Deloitte Research - Deloitte Services LP (USA): Senior Analyst

- Engaged with senior partners as member of strategic research group to produce thought leadership reports for business development
- Co-authored report 'Maximizing ROIC to drive growth in consumer products'
- Managed project deadlines and deliverables in collaboration with key senior directors and partners

- Led research for report on China's retail landscape
- Developed case studies of US Pharmaceutical companies

Confederation of Indian Industry: Executive

- Prepared briefs and white papers on WTO issues



Vinay Pamnani

English, Hindi
BBA, University of Texas, Austin
4 years 6 months of experience in Consulting industry.

Ernst & Young US LLP: Senior (Performance Improvement)

- Engagements include SOX 404, mortgage review and process improvement work in Energy and Financial Services domains

- Built a mortgage calculator improving confidence levels by 95% and achieving cost savings of USD 200,000

- Developed and deployed loss mitigation solutions in a targeted geography, saving USD 50 million

- Led SOX engagement for an Oil & Gas global leader in Australia

- Appointed Peer Advisor for new recruits



Vedhavalli S

English, Hindi, Tamil
MBBS, JIPMER, Pondicherry University
4 years of experience in the Pharmaceutical and Healthcare industry.

RxMD Pharmaceutical Physicians Pvt. Ltd.: Clinical Scientist

- Closely monitored dynamics of global medical emergency; involved in authoring relevant manuscript for publication
- Co-authored report serving as basis for health-authorities' drug-use guidelines for at-risk population
- Devised Risk Management Plan for adverse events from million dollar drug (in at-risk population)
- Authored sections of Drug Safety Reports evaluating need for change in drug safety profile
- Prepared guidance documents for global pharma leader for releasing/withholding microbe-contaminated drugs

SRM Medical College Hospital and Research Centre: Resident/Tutor

JIPMER: Medical Intern



Venkata Krishnan Mukundarajan

English, Hindi, Tamil
MS (Optics and Photonics), University of Alabama, Huntsville, USA
B.E. (Electronics and Communications), Dr M G R Engineering College, University of Madras
4 years 6 months of experience in Manufacturing industry.

Photonics Industries International Inc.: Laser Engineer

- Led manufacturing team, product development and set up quality and reliability criteria
- Tracked and monitored team performance against customer expectations, set up project schedules

- Provide pre and post sales support and liaison between customers and engineering
- Introduced innovative techniques in production and quality control

Laser Propulsion Group: Graduate Research Assistant

- Set-up project timelines, team meetings & monitor team and individual progress
- Worked on Joint Air Force & NASA funded (JANNAF) project



Vineeth Gururaj

English, Hindi, Kannada
B.E. (Electronics & Communication), R V College of Engineering, Visvesvaraya Technological University
5 years 8 months of experience in IT Products industry.

SAP America Inc.: Consultant

- Managed up to 8 accounts with combined support revenue of USD 6 million

- Handled critical customer situations by involving relevant party inside and outside SAP
- Provided technical advisory service for the design of end-to-end business solutions

- Two Service Achievement Awards in 2008 for contributions at New York Times
- Involved in pre-sales activities; Product demos to client executive teams

Sap Lab (India) Pvt. Ltd.: Software Developer



Vinod Chinni

English, Hindi, Telugu
B.E. (Hons.) (Computer Systems), University of Auckland
5 years of experience in Manufacturing industry.

Rakon Ltd.: Project Engineer

- Secured a key design win in a key mobile manufacturer's next generation phone (tier-1 US company)

- Managed a NZD 4.4 million government funded high precision time keeping (Calibrated Crystal Oscillator) project as technical lead

The Auckland Lite: Strategy and Marketing Director

- Created company with vision of making it the first free weekly newspaper for commuters in Auckland

- Sold advertising space of up to 45% of total revenue in 4 months and formed partnerships



Vinod Subramanian Sundaram

English, Hindi, Tamil, Kannada, Malayalam
LLB, Seshadripuram Evening Law College, Bangalore University
B.Com., Christ College, Bangalore University
5 years 7 months of experience in Legal Services & Audit industry.
Tata Advanced Materials Ltd.: Deputy Manager (Legal)

- Negotiated 3 high ticket international contracts for the company
- Trained 130 employees on Export Controls
- Awarded educational grant by Sir Ratan Tata Trust

Pramata Knowledge Solutions Pvt. Ltd.: Delivery Lead - Data Analysis Group

- Responsible for advanced business analytics for Clients in outsourcing domain
- Built internal controls around contractual information and provided strategic management solutions

UAE Exchange LLC., Dubai: Assistant Manager - Legal, MIS and Pricing Analysis

- Drafting, vetting and reviewing Agreements, implementing anti money laundering policies for the entire company

Trans Movers and Packers Pvt. Ltd.: Manager (Internal Audit & Legal)

C R Nulvi and Associates: Audit Team Leader



Vishal Motwani

English, Hindi, Sindhi, Marathi
B.E. (Computers), TSEC, Mumbai, University of Mumbai
5 years 7 months of experience in IT (Services) industry.
Emirates Bank Group: Senior Analyst
• Led the project to calculate Fund Transfer Pricing between treasury and other units

- Integrated Credit Card unit performance reporting into MIS
- Assessed software license utilization resulting in USD 100,000 savings

Orient Information Technology Ltd.: Senior Systems Analyst

- Single point contact for MIS requirements for Profitability, Cost Allocations and interest statements

NSE Infotech Services Ltd.: Associate System Analyst

- Led F&O Data-Mart Project to enable assessment of performance of F&O segment



Vivek Shrivastava

English, Hindi
B.E. (Electronics and Telecommunications), Government Engineering College, Jabalpur, RGPV
5 years 5 months of experience in Telecommunications Industry
Aricent Technologies (Holdings) Ltd., Gurgaon: Technical Lead

- Recruited and managed a team of 10 engineers for 3G testing in Europe (Poland, France, Germany and UK) and Korea
- Responsible for USD 600,000 billing by the customer

Invest Faith Technologies Company Ltd., Hong Kong: Consultant

- Due diligence phase of Capital Semiconductor, a USD 200 million start-up
- Built up the team and procured IP and test equipment, worth USD 50 million

Freescale Semiconductors, Bangalore: Software Engineer

- 3G Feature lead on Freescale chipset, handling 6 engineers
- Received employee excellence award



Vivek Vikram Singh

English, Hindi
B.Tech. (Electronics and Telecommunications), Army Institute of Technology, University of Pune
5 years 5 months of experience in IT (Services) industry.
Accel2Market: Co-Founder
• Built company from scratch to a cash positive venture in 4 months

- Worked on marketing projects with IT companies across APAC and USA

Calsoft Pvt. Ltd.: Manager - Business Development

- Led sales team in India; revenues earned were 50% of company's total revenues
- In the USA, handled Account Management for Silicon Valley and Boston Area clients
- Closed maximum number of deals for the company; deals varied from start-up to Fortune 500 clients



Vishal Sharma

English, Hindi, Punjabi
B.E. (Mechanical), Delhi College of Engineering, University of Delhi
5 years 9 months of experience in Energy industry.
Hindustan Petroleum Corporation Ltd.: Project Engineer
• Received 500 crossings approvals, 75 days earlier than expected date for the project of INR 4.5 billion entailing

- laying of an underground finished product pipeline
- Publication of Gazette notification and disbursement of compensation for land acquisition in record time
- Energy savings through innovations like commissioning of solar system at outlets
- Commissioning of 7 outlets in Uttarakhand enabling HPCL to attain market leadership

Godfrey Phillips India Ltd.: Graduate Engineer Trainee



Vishesh Sethi

English, Hindi, Punjabi
B.Tech. (Computer Science), Main Campus, Guru Nanak Dev University
4 years 5 months of experience in IT (Products) industry.
Microsoft R&D Pvt. Ltd.: Software Design Engineer/Test 2
• Winner of Microsoft IDC Innovation Award 2009, for

- development of Automation Health indicator which saved USD 2 million in costs
- Received Gold Star Award for Execution excellence for handling critical situations such as security attacks by hackers
- Promoted twice in a span of 3 years, for successfully executing million dollar projects

Wipro Technologies: Project Engineer

- Won the Best Delivery Manager Award in the Project Lifecycle competition arranged for new joiners



Vivek Vishal

English, Hindi
B.Tech. (Hons.) (Civil), IIT Roorkee
5 years 9 months of experience in IT (Products) industry.
Amdocs Inc.: Senior Subject Matter Expert
• Led a team of 8 at AT&T, USA supporting business and product development in telecom billing segment

- Designed systems saving USD 2.5 million per month in costs and increased productivity by 10%

Amdocs (India) Pvt. Ltd.: Senior Subject Matter Expert

- Proposed, designed and developed an Order Management Application (budget USD 10 million) for Sprint, USA

Infosys Technologies Ltd.: Software Engineer

- Designed and developed a mortgage application for Bank of America

Tata Motors Ltd.: Graduate Engineer Trainee

- Worked on design and implementation of Tata-Daewoo (NOVUS) Assembly Line



Yuvraj Chadha

English, Hindi
B.E. (Industrial Engineering & Management), R V College of Engineering, Visvesvaraya Technological University
5 years 8 months of experience in Consumer Products and Automotive industry.
Adidas (India) Marketing Pvt. Ltd.: Area Manager - Sales (Golf - South Asian Region)

- Grew outlets from 17 to 78
- Grew sales from USD 150,000 in 2007 to USD 1.1 million in 2009
- Tapped new markets - Pakistan, Nepal, Sri Lanka (USD 150,000 sales)

Tata Motors Ltd.: Manager - Dealer Development (Northern region)

- As Head of Process Action Group, achieved the highest growth and improvement in the region for M I P index
- Grew the dealers from 36 to 44
- Contributed to Northern region scoring 1st in TNS Sales Satisfaction Survey

Piaggio Vehicles Pvt. Ltd.: Sales and Service Engineer



Visweswaran Gowrisankaran

English, Hindi, Tamil
M.Sc. (Biological Sciences) and B.E. (Electrical & Electronics), BITS Pilani
5 years 6 months of experience in High Technology industry.
QualComm Inc.: Senior Engineer
• Benchmarking and Optimisation of Qualcomm Android Solution

Mediatek (India) Pvt. Ltd.: Software System Design Engineer II

- Technical interface with the Marketing team for RFWS GSM/GPRS Wireless baseband product definition
- Project Lead for Validation activities in Hyderabad

Analog Devices (India) Pvt. Ltd.: Software Systems Design Engineer II

- Product definition for Wireless Baseband chipset, AGPS technology
- System Analysis and Benchmarking
- Device Driver Development and Validation



Vivek Sekar

English, Hindi, Tamil
Bachelor of Law (Hons.), Cardiff University, UK
4 years 3 months of experience in Consulting industry.
Deloitte Consulting: Business Analyst
• Conducted strategic supply chain analysis, identified USD 185 million in savings for a global LCD manufacturer

- Identified USD 125 million in savings for an international oil shipping company
- Founding member of Deloitte Advanced Analytics Group

QuisLex, Inc.: Project Manager

- Led one of the world's largest corporate forensic investigations (80-member team, 40+ countries)
- Managed industry's first large-scale offshore antitrust analysis (100-member team)
- Spearheaded initiative to achieve enterprise-wide ISO accreditation - industry first



UPTO 4 YEARS



Aarathi Rao

English, Hindi, Kannada, Tamil, Telugu
MBBS, Bangalore Medical College, Rajiv Gandhi University of Health Sciences

3 years 3 months of experience in Healthcare industry.

Columbia Asia Hospitals Pvt. Ltd.: Operations Executive

- Formulated policies, SOPs, MIS formats and quality indicators across the hospital chain

- Productivity/ utilisation management, inventory management, process improvement and quality monitoring
- Involved in NABH accreditation process

National Institute of Mental Health & Neuro Sciences (NIMHANS): Medical Officer

- Managed neurosurgery patients
- Co-ordinated study workflow, identified inefficiencies and instituted corrective measures

Bangalore Institute of Oncology: Medical Officer

Bangalore Medical College: Intern

- Managed patients across 7 government hospitals, village health camps, anganwadis and government schools
- Handled more than 50 patients per day



Abhinav Bhatia

English, Hindi
B.E. (Mechanical Engineering), Delhi College of Engineering, University of Delhi

2 years 9 months of experience in Automobile industry.

Maruti Suzuki India Ltd.: Assistant Manager

- Conceptualised, created, and implemented Maruti Insurance Express, a breakthrough product that generated more than a 1000 additional sales leads from Total Loss Claims

- Reduced the Incurred Claim Ratio of insurance companies by 3%
- Designed Maruti Suzuki's in-house online claims processing system
- Spearheaded customer relationship management of insurance claims across India
- Co-ordinator of South zone (115 dealers) for overall business development



Abhiram Alamuru

English, Hindi, Telugu
B.Tech. (Naval Architecture and Ocean Engineering), IIT Madras

3 years 8 months of experience in Investment Banking industry.

Morgan Stanley India: Manager

- Involved in design and implementation of sales and operation performance reporting for top management

- Designed an integrated product repository of all global investment management products of Morgan Stanley
- Conducted trainings on reporting application at Chicago and New York
- Worked on streamlining development lifecycle and improving quality of deliverables
- Mentored and guided new recruits



Abhishek Modi

English, Hindi
Dual Degree - B.Tech. and M.Tech. (Mechanical Engineering), IIT Bombay

3 years 9 months of experience in Investment Banking industry.

BA Continuum Solutions (Bank of America): Analyst

- Worked as part of global corporate and investment banking team to provide transactional and business development services

- Developed advisory proposals on M&A, capital raising and restructuring
- Gained expertise in building LBO, DCF and accretion/ dilution models
- Created a comprehensive idea generating proposal on the Indian real estate market
- Gained exposure in the real estate, financial sponsors and healthcare sectors



Abhinav Garg

English, Hindi
CFA, Cleared Level III, CFA Institute, USA
B.E. (Hons.) (Computer Engineering), Nanyang Technological University

3 years 9 months of experience in Financial Services industry.

Deutsche Bank, AG, Singapore: Associate

- Defined and helped launch DB direct, the strategic multi-million Euro global transaction banking product, to serve as a single global internet channel
- Defined and analysed a new liquidity management product for DB's transaction banking and capital markets verticals
- Received 'Recognising and Rewarding Excellence' (RARE) award in 2009 for top 2% performance
- Initiated a global knowledge sharing programme among all business analysts which facilitated internal transfers



Abhinav Jain

English, Hindi
B.Tech. (Hons.) (Chemical Engineering), Institute of Engineering & Technology, Lucknow, Uttar Pradesh Technical University

3 years 8 months of experience in Energy industry.

Technip KT India Ltd.: Engineer - Sales and Marketing

- Led teams of technical/ commercial experts to prepare techno-commercial proposals

- Handled the high-end technology client, AXENS and generated record business of USD 1.4 million
- Developed a new client in pharma sector, a new sector for our company
- Chosen to be part of the six-member team to jointly bid with Paris office for international projects
- Junior most member of corporate planning committee, consisting of 70 managers across India



Abhishek Srivastava

English, Hindi, French
MS (Environmental Engineering), Georgia Institute of Technology

B.E. (Environmental Engineering), Delhi College of Engineering, University of Delhi

2 years of experience in Consulting industry.

Trinity Consultants, USA: Environmental Consultant

- Sales and marketing lead in USA and globally for BREEZE 'Risk Analyst' software, an internally developed environment risk analysis software
- Primary technical leader for company's first human health risk assessment project
- Developed Greenhouse gas inventories and climate change cost analysis for USD 2.8 billion natural gas distribution client
- Managed three clients for environmental compliance projects (amounting to USD 60,000)
- Achieved highest billable utilisation (94.8%) in Atlanta office in 2008



Aditya Jha

English, Hindi, Bengali
B.E. (Environmental Engineering), Delhi College of Engineering, University of Delhi

2 years 9 months of experience in Consulting industry.

Evalueserve SEZ (Gurgaon) Pvt. Ltd.: Senior Business Analyst (Energy Vertical)

- Worked with an Oil and Gas major on strategy formulation, market assessment, competitive intelligence and industry monitoring
- Team lead (2-4 analysts) for more than 20 projects in energy sector
- Evaluated new business offerings for the company
- Assisted client executives in business development
- Spearheaded the implementation of productivity improvement initiative (VB based) in the team
- Co-ordinated with teams across geographies and functions



Abhinav Khare

English, Hindi
B.Tech. (Chemical Engineering), IIT Mumbai

3 years 9 months of experience in Consulting industry.

ZS Associates (India) Pvt. Ltd.: Associate Consultant

- Designed customers targeting strategy to optimise sales efforts

- Streamlined and optimised brand marketing efforts across promotion channels
- Evaluating promotion efforts and recommending changes to enhance results
- Modeled customer life-cycle to identify high impact marketing opportunities and designing appropriate interventions
- Health outcomes research to identify and capitalise on drug purchase and usage patterns of industry stakeholders
- Deployed onsite (US) to deliver the preceding 3 projects



Abhineet Bhardwaj

English, Hindi
B.Sc. (Computer Science), Amity School of Engineering, Guru Gobind Singh Indraprastha University

3 years 10 months of experience in IT (Products and Services) industry.

Microsoft Corporation: Software Development Engineer

- Led a design and development team for analytics in business intelligence software

- Development lead in project onboarded successfully from USA; project was worth USD 5 million
- For Windows 7, developed automation software, reducing testing time from 3 months to 3 days, awarded 'IT Star'
- Awarded Microsoft 'IT Pro - Dependable' for stabilising global technical reporting consolidation

Verizon Data Services India Ltd.: Database Administrator

- Point of contact for order management website



Akila Jayaraman

English, Hindi, Tamil
B.Arch., Dr B N College of Architecture for Women, University of Pune

3 years 8 months of experience in Real Estate industry.

CB Richard Ellis Inc.: Assistant Manager - Transaction Management Group

- Provided optimum real estate solutions to clients
- Won multiple prestigious clients such as Canon, Daesung, etc.
- Real estate supply management for office and IT spaces

Vishwashree Constructions: Architect

- Conceptualised and designed for hospitality, educational and residential projects

SE ARCH: Architect

- Designed and detailed for existing residential and commercial projects including landscape design
- Granted opportunity to handle a project with the principal architect



Akshat Kshetrapal

English, Hindi, Punjabi
B.Com. (Hons.), SGTB Khalsa College, University of Delhi

2 years 9 months of experience in Consulting industry.

WTE Energy Pvt. Ltd.: Entrepreneur/ Senior Consultant

- Consulted Hero Group USD 3.5 million carbon finance project, project due for UN registration

- Worked with Stanford University to evaluate 103 renewable energy start-ups for Sequoia Capital

Nucleus Software Exports Ltd.: Management Trainee

- Interfacing with the PR agencies in 3 regions - APAC, ME and India
- Supervised the PR campaign for IIT Delhi's Nucleus Formula Car, achieved 100% funding requirement
- Brought a new PR agency on-board for EMEA region, increasing PR coverage to 166%



Akshay Bawa

English, Hindi
BS (Biomedical Engineering), Drexel University
3 years 2 months of experience in Pharmaceuticals industry.

Jubilant Organosys Ltd.: Executive Assistant to MD
• Market strategy for key product lines for entering into the Indian market

- Growth strategy for the allergy and the animal nutrition business
 - Led the merger and acquisition team for the Kazakhstan market
- Jubilant Biosys Ltd.: Assistant Manager - Corporate Planning
- Developed a mutual go-to-market strategy with Japanese consultants for Japanese market
 - Identified and assessed potential acquisition options in the Chinese contract research market
 - Mapped and documented processes across 5 core functional departments



Akshay Chopra

English, Hindi
B.A. (Hons.) (Economics), Delhi College of Arts & Commerce, University of Delhi

3 years 6 months of experience in Consulting industry.

Corporate Executive Board: Senior Analyst - Corporate Strategy and Development

- Transformed CEB India from cost centre to APAC revenue centre with CFO cohorts project generating approximately USD 1 million in 2009
- Advised CFOs at some of India's largest companies on risk management, IFRS and governance
- Published articles in leading business journals (including Mint and Business Line) on governance practices
- Launched management best practices advisory networks for Indian CEOs and CFOs



Anal Ghosh

English, Hindi, Bengali
B.Sc. (Statistics), St. Xavier's College, University of Calcutta
3 years 9 months of experience in Consulting industry.

McKinsey Knowledge Centre: Analyst
• Led analytical projects for clients across functions and industries

- Worked largely on credit risk management projects for clients in finance vertical
- Star Award for a marketing analytics project for a leading bank in Thailand
- Awarded 'Best Analyst' twice for exceptional client impact (US bank major)
- Conducted excel training workshops for McKinsey consultants and clients
- Led training efforts (statistics, SAS and SPSS) for new joiners



Anand Ananthapadmanabhan

English, Hindi, Malayalam, Tamil
B.Sc. (Statistics), Loyola College Chennai, University of Madras

3 years 10 months of experience in Financial Services industry.

Goldman Sachs Services Pvt. Ltd.: Associate
• Responsible for portfolio accounting and asset servicing of private wealth management accounts

- Involved in setting up the private wealth management anti money laundering and compliance team in Bangalore
- Founded the Goldman Sachs Bangalore Environmental Committee with a view of reducing the carbon footprint of the office



Akshay Satish Gupta

English, Hindi
B.E. (Mechanical), K J Somaiya College of Engineering, University of Mumbai

3 years 10 months of experience in Engineering industry.

Auditra Engineering Pvt. Ltd. (part of Agra Engineering Company Group): Head of Business Development

- Set up a business to export machinery and consumables to mini steel plants in Africa
- Turn key contracts for a steel rolling mill project and a plastic tube manufacturing project in Tanzania
- Initiated sales to Uganda, Ethiopia, Mozambique, etc.
- Created a strong network of domestic vendors
- Implemented SAP in the company



Akshay Rajagopalan

English, Hindi, Tamil, Telugu
B.Tech. (Metallurgical Engineering), IIT-BHU

2 years 9 months of experience in Energy industry.

Shell Technology India Pvt. Ltd.: Materials and Corrosion Engineer

- Project leader in the US chemical plant to solve a critical plant reliability issue, which averted a potential shutdown, and prevented a loss of USD 150,000 per day
- Won special recognition award for my work in Malaysia, drafted a global strategy for appraising mills that manufacture pipelines
- Saved approximately USD 100,000 by re-framing cylinder inspection strategy
- Prepared materials selection report for Brunei LNG



Anant Veer Harlalka

English, Hindi, Bengali
CFA, ICFAI
B.Com. (Hons.), St. Xavier's College, University of Calcutta

2 years 11 months of experience in Auto Components industry.

Aditya Gears Group: Director
• Led a 3-member team to restructure the secured loans with a commercial bank

- Instrumental in obtaining job work contracts and resuming trading activities which was vital in turning around the company
- Negotiated effectively with creditors, dealers and other major stakeholders to implement the proposed restructuring plan
- Conceptualised and implemented innovative marketing campaigns which increased sales by 10% beyond target
- Designed management and performance reporting frameworks



Ananya Ukil

English, Hindi, Bengali
B.A. (Hons.) (Sociology), Lady Shri Ram College for Women, University of Delhi

2 years 7 months of experience in Consumer Products industry.

Trutopia Foods Pvt. Ltd.: Managing Director
• Liaised with investors, vendors, government bodies and consumers and executed pilot run for fresh fruit juice business

- Hindustan Unilever Ltd.: Area Sales & Customer Manager
- Designed BTL launch plan for Clear Shampoo and helped launch Vaseline Body Wash in Thailand
 - Rallied team of 25 field staff and 56 distributors to deliver highest ever territory turnover of INR 720 million in first year on the job
 - Director's Award for outstanding team performance in customer development



Amit Ojha

English, Hindi, Danish
B.E. (Hons.) (Electronics and Communications), P D Memorial College of Engineering, Maharshi Dayanand University

3 years 9 months of experience in IT (Products) industry.

IBM India Pvt. Ltd.: Associate System Engineer

- Test analyst for a customer service and fulfillment application in shipping industry
- Planned and executed end-to-end testing on legal and regulatory documentation flow
- Worked on building an application for container allocation and movement tracking
- Rated amongst top performers for last two years
- IBM Bravo awards two years in succession



Amit Singla

English, Hindi
B.Tech. (Electrical Engineering), IIT Roorkee

3 years 9 months of experience in Energy industry.

Hindustan Petroleum Corporation Ltd.: Engineer - Projects

- Installation and commissioning of electrical equipments costing INR 140 million for effluent treatment plant
- Co-ordinated with consultants, vendors and contractors for timely completion of projects
- Prepared and reviewed tender specifications for materials and services contracts
- Won HPCL's zonal level annual business simulation contest



Anila Narla

English, Hindi, Telugu
B.Tech. (Information Communication Technology), DAICT Gandhi Nagar

3 years 11 months of experience in IT (Services) industry.

Pioneer Marketing Corporation: Head Business Development

- Worked on marketing and retail strategy ensuring 18% growth during recession
 - Planned and organised promotional event - 'Laptop Mania'
 - Attracted new corporate clients to Pioneer
- Infosys Technologies Ltd.: Software Engineer
- Core member of the UNIX and database solutions team
 - Became team lead for Kraft Foods UNIX track within 9 months
 - Improved efficiency of assessment phase of migration projects by nearly 99%
 - Consistently rated among top 5% of peer group



Anindita Mukherjee

English, Hindi, Bengali
M.Tech. (Computer Science and Electrical), IIT Delhi

B.Tech. (Electronics), ISM Dhanbad

3 years 10 months of experience in Electronics industry.

Calypto Design Systems Pvt. Ltd.: Senior Member, Technical Staff

- Conceptualised and developed multiple language synthesis products which contributed to 30% of Calypto's revenue in 2009
- Project lead for 64-bit products; led team of 35 engineers in India and the USA, enabling product deployment on large designs for customers like Texas Instruments, Apple, Cisco and Sony
- Single point of contact for the hardware language synthesis team across India, USA, Japan and Europe



Anish Jain

English, Hindi
B.E. (Computer Science), Institute of Technology & Management, Maharshi Dayanand University
3 years 9 months of experience in IT (Services) industry.

Infosys Technologies Ltd.: Technical analyst

- IT consulting in information security and business continuity planning space for BFSI clients

- Sales and pre-sales work, preparing RFP response and project estimates
- Cost and effort negotiations with multiple vendors and stakeholders for pre-sales proposals
- Building a knowledge repository for pre-sales activities



Anjali Rajendra Datar

English, Marathi, German
B.E. (Printing), PVG's College of Engineering Technology, University of Pune

3 years 3 months of experience in Publishing and BPO industry.

Macmillan Publishing: Manager - Account Management

- Managed operations and support for a team of 65 members

- Handled the complete portfolio for two of our largest yellow page advertising clients
- Affinity Express, India Pvt. Ltd.: Project Manager**
- Led a team of 45 associates
 - Handling operations for four newspaper clients in USA and Canada
 - Dual functions of Project Manager-Advertising and Transition Manager-Advertising
 - Trained 500+ associates - Indian and Filipino. Set up processes in Philippine Centre



Anupama Pande

English, Hindi
B.Tech. (Hons.) (Computer Science), Harcourt Butler Technological Institute, Uttar Pradesh Technical University

3 years 6 months of experience in Consulting industry.

IBM India Pvt.Ltd.: Consultant (Business Consulting Services)

- Developed the business strategy for IBM in BFSI captives segment

- Developed the roadmap for post-merger integration of two large US financial services firms
- Matured the first Swedish BFSI client deal for IBM GBS India
- Consulted for RBS, Barclays, JP Morgan and ANZ
- Published two technical papers in international conferences in ICNN (Cairo) and ICAAS (Athens)
- Filed a patent on genetic algorithms



Anuradha Agrawal

English, Hindi
B.E. (Electronics and Communication), Manipal Institute of Technology, Manipal Academy of Higher Education

3 years 9 months of experience in Semiconductor industry.

Freescall Semiconductors: Design Engineer

- Led platform design team; created roadmap, defined responsibilities and timelines

- Managed project through its lifecycle and ensured achievement of targets
- Co-ordinated activities of all chip design teams across India, USA, Israel and China
- Developed process for improvement in design methodology; published in Cadence CDN Live, an international semiconductor conference
- Was awarded Freescale commendation award - 'Bravo' several times for outstanding performance in projects



Ankit Kumar Garg

English, Hindi
CFA, Cleared Level III, CFA Institute, USA
B.Tech. (Textile Technology), IIT Delhi

3 years 10 months of experience in Investment Management industry.

Irevna Research Services Ltd.: Senior Research Analyst

- Part of the clients, a London based hedge fund, relative value desk

- Responsible for conceptualising investment strategies using technical, fundamental and macroeconomic indicators
- Worked on asset allocation and sector rotation models that outperformed benchmark allocations by 5%
- Developed models to identify turning points in equity indices

Indus Valley Partners Pvt. Ltd.: Software Engineer

- Conceptualised the integration of additional trading desks and products during the client site stint in New York



Ankur Sharma

English, Hindi, Dogri, Punjabi
B.Tech. (Computer Science), NIT Kurukshetra

3 years 7 months of experience in IT (Products) industry.

Computer Sciences Corporation India Pvt. Ltd.: Application Developer / Programmer Analyst

- Tech Design for AXA's annuity insurance products using CSC's wealth management product

- Customer interface with AXA for CSC's wealth management product
- Co-ordination of quality compliance, causal analysis for defects and post-project reviews
- Recipient of CSC's Key to Success Award '09; Nominated for CSC's Young Turk Award '07
- Always rated under performance category 1
- 3 Certificate of appreciation awards for excellence in process optimisation



Anurag Sharma

English, Hindi
B.Tech. (Hons.) (Chemical Engineering), IIT Kharagpur

2 years 9 months of experience in Energy industry.

Shell Global Solutions (US) Inc.: Senior Associate Consultant, Hydrocarbon Management

- Implemented advance crude constraint management system

- Developed yield and properties validation system for refineries
- Shell Technology India Pvt. Ltd.: Senior Associate Consultant, Feed Supply**
- Led basic data and process modelling activity for Tupras Oil Company, Turkey
 - Solved crude assays problem for PTTAR, Thailand, saving USD 500,000
- Shell Global Solutions International B.V.: Senior Associate Consultant, Supply Chain Optimisation and Management**
- Developed models and methodology to calculate CO2 footprint for every refinery product
 - Led process modeling activities for Port Arthur Refinery expansion



Anusha Pai

English, Hindi, Kannada, Konkani, Mandarin (Chinese)
M.Sc. (Economics), Singapore Management University
B.A. (Hons.) (Economics), St. Stephen's College, University of Delhi

2 years 8 months of experience in Energy industry.

Platts: Petrochemicals Editor - Asia and Middle East

- Daily market coverage of petrochemicals across Asia, including news, pricing, analysis

- Managed a trading window every afternoon and settling pricing disputes
 - Engaged the industry through seminars in Dubai, South Korea
 - Extensively covered Chinese market using market knowledge and language skills
- GMO LLC.: Intern Economist**
- Macroeconomics research and industry analysis of the Middle East
 - Analysed the equity market and means of investing in Saudi Arabia
 - Using econometrics to study macroeconomic trends



Anmol Joneja

English, Hindi
B.Sc. (Hons.), St. Stephen's College, University of Delhi

3 years 9 months of experience in Automobile industry.

Maruti Suzuki India Ltd.: Territory Sales Manager

- Worked in Gurgaon and Rewari markets, handling 5 dealers, achieving INR 300 million sales per month

- Led a team to revive A-Star performance in Delhi NCR resulting in a 25% sales growth
- Co-ordinated marketing activities for the entire region
- Regional brand manager for A-Star brand: created and executed a marketing roadmap for the brand
- Controlled costs in the regional office, saving INR 27.5 million



Anugrah Aggarwal

English, Hindi
B.Tech. (Metallurgical Engineering), IIT Bombay

3 years 9 months of experience in Consulting industry.

Sterlite Technologies Ltd.: Project Analyst

- Worked on assessing market potential of broadband in India

Analysys Mason India (Formerly BDA Connect Pvt. Ltd.): Senior Analyst

- Performed due diligence of wireless broadband provider for a leading Singapore based PE company
- Developed go-to-market strategy for a Fortune 10 technology vendor in IPTV space in India

Deloitte Consulting India Pvt. Ltd.: Senior Analyst

- Growth strategy and validation of business plan for a Fortune 10 company in optical films and display business
- Go-to-market strategy for a leading network equipment vendor in India



Anusha Ramakrishnan

English, Hindi, Tamil
B.Com., Stella Maris College (Autonomous), University of Madras

2 years 9 months of experience in Financial Services industry.

Goldman Sachs Services Pvt. Ltd.: Technical Specialist

- Provided back office support to settlement of credit derivative trades

- Point of contact for the team for the quarterly roll process
- Set the record for the highest match rate (99.68%) during September '09 roll
- Deputed to Goldman Sachs International, London for business continuity programme
- Involved in projects to implement process improvements for the work flow in trade settlements
- Trained new members inducted into the team



Anwesh Das

English, Hindi, Bengali
B.E. (Electrical Engineering), Sardar Patel College of Engineering, University of Mumbai

3 years 9 months of experience in Manufacturing industry.

Larsen & Toubro Ltd.: Executive Design Engineer

- Designed and developed for manufacture, a wide variety of MCCB and associated accessories

- Validated designs through type testing of newly developed products
- Have filed for 3 patents under my name in a span of 3 years



Apurva Prakash

English, Hindi
B.Tech. (Civil Engineering), IIT Delhi
2 years 9 months of experience in IT (Products) industry.

Manhattan Associates India: Consultant

- Consulting for supply chain solutions, expertise in warehouse management
- Ensuring smooth product implementations and subsequent defect resolution
- Providing design for client specific enhancements, suggesting product improvements based on industry requirements
- Redesigning warehouse operations flow that improved daily shipped volume for the India factory of one of the world's largest cosmetics firm
- Increased shipping capacity for Middle Eastern supermarkets chain by reducing post implementation defects by 70%



Archana Ramana

English, Hindi, Telugu, Tamil
B.E. (Hons.) (Civil), BITS Pilani
2 years 6 months of experience in Energy industry.

Schlumberger Asia Services Ltd.: Field Engineer

- Worked as a lead engineer in over 20 oil well commissioning projects both on onshore and offshore rigs, responsible for job planning and execution
- As assistant supervisor led the first ever temperature array system installation in the KG-D6 deep-water gas-field for Reliance Energy
- Worked in several, short duration, well commissioning projects for British Gas, Total, ONGC and Hardy



Ashish Gupta

English, Hindi
B.E. (Electronics and Communications), Delhi College of Engineering, University of Delhi
3 years 8 months of experience in Consulting and Semi Conductor industry.

BG Jeffreys Consulting: Consultant

- Helped clients install performance management systems in their organisations
 - Provided solutions to clients to eliminate inhibitors to growth
- ST Microelectronics Pvt. Ltd.: Design Engineer - II
- Developed design platforms that enabled significant reduction in product development cycle times
- Conexant (India) Pvt. Ltd.: Design Engineer
- Evolved innovative designs that significantly reduced product costs



Ashwinder Singh Sethi

English, Hindi, Punjabi
B.E. (Computer Science), Thapar Institute of Engineering and Technology, Patiala
3 years 10 months of experience in Financial Services industry.

BA Continuum Solutions (Bank of America): Team Leader

- Created a new revenue stream with a projected worth of USD 3 million for an engagement with Bank of America-Merrill Lynch
 - Only candidate from India office to be selected for the quantitative management programme, conducted by the bank in the USA
 - Developed profit and loss statements for various online banking products
- Inductis (India) Pvt. Ltd.: Programmer Analyst
- Generated critical business insights using advanced statistical, econometric and stochastic modeling methodologies



Arjun Krishna Bhatt

English, Kannada
BS (Electrical Engineering), Georgia Institute of Technology
2 years 11 months of experience in Electronics industry.

Siemens Industry Inc.: Sales Application Engineer (F & B domain)

- Technical consultant to P&G evaluations and advised on project rollouts
- Executed an energy management project for Pepsi
- Top+ 2009 Award for business process improvement project
- Inducted into Siemens through the prestigious engineering leadership development programme
- Led and executed a business generation project
- Top+ 2008 Award for contribution to marketing division of discrete automation business unit



Arjun Singh

English, Hindi
CFA, Cleared Level I, CFA Institute, USA
B.Sc. (Accounting), Bethune-Cookman University
2 years 8 months of experience in Financial Services industry.

UTI Asset Management Company Ltd.: Private and Foreign Banks Channel - Relationship Manager

- Drive sales in region allotted through the channel
 - Equity AUM grew from INR 80 million to INR 140 million from Aug '09 to Apr '10
- Motilal Oswal Securities Ltd.: Advisor
- Advise clients on their investment and trading positions in equities and derivatives
 - Achieved three times target in 2007-08, and target in 2008-09 in a tough environment
 - Increased customer base by 15% over 2 years



Aurelio Gutierrez Perez

English, Spanish, German
M.E. (Telecommunications), University of Oviedo
Master in Innovation and Business Development Management, University of Oviedo
3 years 3 months of experience in Manufacturing industry.

Arcelor Mittal: Research Engineer

- Worked on identifying key research ideas for R&D center at Asturias
- Launching of research axis for blast furnace hearth wear estimation
- Project proposals approved for regional (2), national (1) and European (1) R&D programmes
- Support for blast furnace blow-in in different plants of the group (Bosnia, Belgium, France, Spain)
- Pursuing Ph.D. in project management at University of Oviedo



Ayush Ahuja

English, Hindi
B.E. (Computers), Sardar Patel College of Engineering, University of Mumbai
2 years 4 months of experience in Education industry.

Career Launcher India Ltd.: Key Accounts Manager

- Headed 2 centers with revenues of INR 16 million and 11 member team
 - Responsibilities for P&L, marketing, team management, develop new key accounts
 - Led regional launch of new products and marketing campaigns
- MindTree Ltd.: Pre-Sales Team Lead, Concierge
- Led team of 3 to negotiate, implement and present prototype to Danamon, Al-Rajhi and SCB business heads
 - Prototype lead, P&G MDM reporting
 - Top 5% in the campus learning programme among 585 recruits



Arpit Patni

English, Hindi
B.Tech. (Mechanical Engineering), IIT Kanpur
3 years 8 months of experience in Transportation & Analytics industry.

Prem Cargo Movers: Business Manager

- Streamlined business operations like inventory management, preventive maintenance and payment processes
 - Developed vehicle tracking system and fleet permit expiration tracking
 - Initiated buying vehicles by online-bidding, online fund transfers and online tender listings for cost savings of 5%
- Zinnov Management Consulting: Senior Consultant - Analytics
- Led a team to develop work force planning model for a Fortune 10 company
 - Prepared a model to estimate call centre operation-cost for a Fortune Global 500 company



Arun Panta

English, Hindi, Telugu, Tamil
B.Tech. (Chemical Engineering), Alagappa College of Technology, Anna University, Chennai
3 years 5 months of experience in IT (Services) industry.

Cognizant Technology Solutions: Associate - Projects

- Worked on transfer agency application for a large financial services major in USA
- Quality and innovation team champion, automated code migration resulting in USD 75,000 savings
- Certified with knowledge of the transfer agency business and youngest entrant to the Global TA team
- Lead of a Team of 5 associates in M&A activities
- Won Cognizant Star award among 35,000 employee group



Ayush Mathur

English, Hindi
B.E. (Hons.) (Mechanical Engineering), IIT Kharagpur
2 years 9 months of experience in Manufacturing industry.

ITC Ltd.: Assistant Manager Process Improvement

- Spearheaded 13 Six Sigma, 12 lean, 101 innovation and 110 work-out projects saving INR 51 million
- Led training of 44 managers on process excellence
- Improved quality standards of 8 brands and reduced complaint index by 60%
- Achieved zero non-conformities in ISO audits
- Evaluated cigarette-buffer systems to purchase technology worth INR 200 million
- Reduced maintenance in Munger factory in Bihar from 2 shifts to 1 shift



Bhairav Rajnikant Shah

English, Hindi, Gujarati, Marathi
CFA, cleared all Levels, CFA Institute, USA
CA, ICAI
M.Com., Sydenham College of Commerce & Economics, University of Mumbai
B.Com., Narsee Monjee College of Commerce & Economics, University of Mumbai

- 3 years 9 months of experience in Financial Services industry.**
- Warburg Pincus India Pvt. Ltd.: Research Analyst
- Key member of deal teams that evaluated private equity opportunities across sectors
 - Closely monitored the performance of portfolio companies
 - Valued a diversified financial services company with presence in banking, insurance, asset management and capital markets; stress tested the bank's provisioning needs
 - Evaluated investment opportunities in media - broadcasting, cable and satellite
 - Evaluated an opportunity in the thermal power generation space
- HDFC Securities Ltd.: Research Analyst
- Covered the mid-cap sector



Bharath Bevinahally Raghunath

English, Hindi, Kannada
B.E. (Mechanical), M S Ramaiah Institute of Technology, Visvesvaraya Technological University

2 years 9 months of experience in IT (Services) industry.

Infosys Technologies Ltd.: Senior Engineer

- Performed structural analysis and provided engineering solutions for a major aerospace client

- Handled the offshore implementation for a new application development project in the insurance domain
- Awarded a certificate of recognition by the CEO for a HRD brand building initiative, 'In-Corporate'
- 'Extra Miller' award for Q3 FY 2009-10
- Worked on adopting the 'Toyota Production System' in the internal work flow processes



Chaitrali Sujay Joshi

English, Hindi, Marathi, German
B.E. (Computer Engineering), Cummins College of Engineering, University of Pune

2 years 7 months of experience in IT (Services) industry.

Deloitte Haskins & Sells/ S. B. Billimoria: Assistant Manager

- Worked on risk management and assurance projects for global and Indian organisations across industries

- Led contract risk and compliance teams and recovered upto INR 20 million in shortfall for two software multinationals
- Excelled in marketing, business development and creating brand material, identified 700 prospective clients through independent research
- Nominated by senior management to conduct internal training sessions on analytical and communication skills and mentor analysts



Deepika Seth

English, Hindi
B.Com. (Hons.), Sri Venkateswara College, University of Delhi

2 years 6 months of experience in Consulting industry.

The Energy and Resources Institute: Research Associate

- Identifying financing mechanisms for the 'Lighting a Billion Lives (LaBL)' campaign

- Developed PDD for LaBL as a project under Clean Development Mechanism (CDM)
- KPMG: Analyst**
- Understood process controls for manufacturing, BPO, hospitality, media and power clients
 - Identified risks and suggesting process controls along with cost-benefit analysis
 - Recommended controls for existing processes and redesigning processes
 - Exceptional performer rating in both years
 - Handled 4 out of 9 clients independently



Deepshikha Yadav

English, Hindi
B.E. (Electrical Engineering), Shri Govindram Seksaria Institute of Technology and Science, Indore, Rajiv Gandhi Proudyogiki Vishwavidyalaya

3 years 3 months of experience in IT (Services) industry.

Accenture: Senior Software Developer

- Worked on data modelling for an insurance client based in USA
- Capgemini (India) Pvt. Ltd.: Consultant (P2) (Software Developer)**
- Part of the team that developed sales analytical tool for client's ROI analysis
 - Developed a data model to bring in supply chain data for client
 - Awarded 'Best Learner' for overall performance during the freshers' training programme
 - Awarded first prize for presentation on 'Business Intelligence & Virtual world'



Chitra Gurnani

English, Hindi
B.Tech. (Information and Communication Technology), Dhirubhai Ambani Institute of Information and Communication Technology

3 years 11 months of experience in Tourism and IT (Products) industry.

Thrillophilia Adventure Tours Pvt. Ltd.: Co-founder; Marketing Head

- Established own venture (boot-strapped); led business development and operations of the company
- Grew the company from staff strength of 2 to 10; achieved INR 1 million sales in 6 months
- Relationship management with media partners - Outlook Traveler, Kingfisher, FM and radio partners
- Online marketing and search engine optimisation

Sap Lab (India) Pvt. Ltd.: Senior Software Engineer

- Software development (supplier relationship management)
- Led team for customer ramp-up for SRM 7.0 product; achieved zero customer escalations

Infosys Technologies Ltd.: Software Engineer



Daniel Gomez Diaz-Pines

English, Spanish, French, German, Hindi
M.E. (Telecommunications), Higher Engineering College, Sevilla, Universidad de Sevilla

3 years 9 months of experience in Telecommunications industry.

red.es - Spanish Government: Project Manager

- Implementation and reporting of European commission policies for the i2010 programme for the development of the information society in Europe

- Technical design and implementation of infrastructure projects for the public sector
- Negotiation and co-ordination with different stakeholders in order to ensure their participation (state governments, private corporations, independent institutions)
- Budgeting, tracking and financial reporting; harmonisation with European reporting standards and intra-communitary partners

red.es - Spanish Government: Trainee



Dhruv Vohra

English, Hindi, German
B.Com. (Hons.), Sri Venkateswara College, University of Delhi

2 years 9 months of experience in Consulting industry.

PricewaterhouseCoopers: Associate (Business Advisory Services)

- Executed business advisory, process review and internal audit assignments for clients in oil & gas, FMCG, professional services and aviation domains
- Developed approach papers on Clause 49, SOX and internal control frameworks
- Member of business development and marketing team - obtained projects from RIL and Canadian High Commission

Corporate Executive Board: Research Associate

- Researched on internal and external databases for solutions and best practices in financial service industry



Divyashree

English, Hindi, Kannada
B.E. (Industrial Engineering & Management), R V College of Engineering, Visvesvaraya Technological University

3 years 9 months of experience in Consulting industry.

Deloitte Consulting: Consultant

- Unified the order management solution for an industrial gases major with over 7 million customers

- Onsite co-ordinator for the above engagement
- Process Lead in a solution upgrade project for an aircraft manufacturer (team size - 8)
- Trained and mentored new recruits in the SAP practice
- Applause Award for a SAP design solution for a utilities major



Deepak J. Parayanken

English, Portuguese
Dual Degree - M.E. (Software Engineering), University of Southampton

2 years 9 months of experience in Diversified Manufacturing and Service industry.

Mozambique Holdings Ltd.: Executive Director

- Administration of main company and subsidiaries

implemented automated inventory and accounting system, which reduced inventory cost by 5%

- Managed Exim Bank of India funded water project, of size USD 28 million
- Managed restoration of Maputo Oil Terminal (largest source of oil for Mozambique)
- Creating and managing of contracts/ tenders
- Designed hospital project for funding



Deepak Subramanian

English, Hindi, Tamil
BBM, Christ College, Bangalore University

3 years 3 months of experience in Consumer Products industry.

ROR Infotech: Marketing Manager

- Consumer research and cross promotional tie-ups

Hindustan Unilever Ltd.: Brand Officer, Ice Cream Division

- Brand activation of all the brands in the ice cream portfolio
- Sales-support - retail visibility rollouts and on-ground activation
- Marketing budget - brand allocation and control
- Planned & Executed Project Doorstep: Home Delivery of Ice Creams
- Favourable mention in book 'Where's my ketchup' (Gonda & Khan) for handling of Consumer Complaint

J Walter Thompson Pvt. Ltd.: Trainee Account Executive

- Worked on the Levi Strauss account



Durga Madhab Dash

English, Hindi, Oriya, Bengali
B.Tech. (Hons.) (Energy Engineering), IIT Kharagpur

3 years 9 months of experience in FMCG industry.

ITC Ltd.: Assistant Manager-Projects

- Driving design, planning and execution of a INR 3.5 billion Greenfield cigarette manufacturing factory
- Development and competency building of a multi national vendor base

- Initiation and implementation of a knowledge portal to manage projects
- Certified Six Sigma black belt and lean green belt
- Member of the management team to negotiate manpower rationalisation with trade unions



Dyuti Barma

English, Hindi
B.E. (Computer Science), Thadomal Shahani Engineering College, University of Mumbai

2 years 9 months of experience in IT Products and Engineering industry.

Acrovent Systems Pvt. Ltd.: Engineer (Planning)

- Project engineering, planning and management for two big air-conditioning projects for CMC and L&T

- Handled a small manufacturing unit
- Increased production by introducing a new payment strategy for workers

Google India Pvt. Ltd.: Software Test Engineer

- Led a team of vendors and co-ordinated the testing for Google Pack
- Increased productivity by making the automation language independent
- Owned integration/ releases of applications
- Moved release processes to Hyderabad from Kirkland



Esha Agarwal

English, Hindi
B.E. (Information Technology), DCE, University of Delhi
2 years 9 months of experience in Consulting industry.

PricewaterhouseCoopers: Consultant
• Engaged with healthcare, retail and government clients for MS dynamics ERP implementation

- Involved in implementation of travelers clinic and staff clinic modules for a hospital in Bangladesh
- Was instrumental in getting two new projects for the organisation



Farshid Aspan Cooper

English, Hindi, Gujarati, Marathi
M.Com., H R College of Commerce & Economics, University of Mumbai
BMS, H R College of Commerce & Economics, University of Mumbai
3 years of experience in Construction & Financial Services industry.

- Spenta Properties Pvt. Ltd.: Director**
- Management of day-to-day operations
 - Organisation of funding and liaising with government officials for required permits and permissions
 - Oversaw the first certified green building built by the company
 - Handled accounting, tax planning, marketing and sales
- JP Morgan Chase: Analyst**
- Conducting fundamental credit research on JPM's IB clients
 - Working with portfolios managers and traders to manage real estate portfolio



Gaurav Taragi

English, Hindi
B.Tech. (Electronics), Harcourt Butler Technological Institute, Uttar Pradesh Technical University
3 years 8 months of experience in Engineering industry.

- Schneider Electric (India) Ltd.: Senior Automation Engineer**
- Generated revenues worth INR 70 million for the financial year 2009-2010
 - Business development for automation products and solutions
 - Channel and strategic account management for sustained business
 - Awarded best graduate engineer trainee for the GET batch 2006
 - Selected as one of the only two members across India for the Marco Polo programme
 - Youngest member of the automation team



Gautam Narendra Dalmia

English, Hindi
B.E. (Information Technology), Dworkadas J Sanghvi College of Engineering, University of Mumbai
2 years 6 months of experience in Manufacturing industry.
Strata Geosystems (India) Pvt. Ltd.: Business Development Executive

- Identified the potential for geocells in India after analysing several geosynthetic products
 - Instrumental in establishing a partnership with PRS, worldwide leaders in geocells
- o3 Capital Advisors Pvt. Ltd.: Assistant Manager - Technical**
- Set up and implemented an automated arbitrage trading system, generating an above average return using complex derivative trading strategies
 - Initiated and implemented a CRM solution
 - Designed and developed a portfolio management system for our broking operations



Gaurav Arora

English, Hindi
M.A. (Economics), Delhi School of Economics, University of Delhi
B.A. (Hons.) (Mathematics), St. Stephen's College, University of Delhi
3 years 10 months of experience in Investment Banking industry.

- ICICI Bank Ltd.: Manager Structured Finance Group**
- Worked with McKinsey & Co to devise road map for bank foray into distressed asset market
 - Worked on India's first distressed asset securitisation worth USD 80 million; completed securitisation worth USD 1 billion across product classes and multiple buyers
 - Handled strategic carve out of debt collection division worth USD 100 million
 - Carried out equity investment in distressed funds and credit bureaus



Gaurav P. Sajjanhar

English, Hindi, Russian, Spanish
B.A. (Economics), Yale University
3 years 7 months of experience in IT (Services) industry.
TwoFour Global: Systems Analyst

- Software solutions delivery for BFSI domain
- Worked on FX trading systems for Morgan Stanley private wealth management
- Redesigned work flow systems for a new ABS/ CDS trading system at Merrill-Lynch
- Worked at London and New York markets
- Drove initiative to create internal knowledge base to collect and categorise known system issues
- Independently wrote VBA macro packages to improve efficiency of test creation team



Gautam Sharma

English, Hindi
Green Belt Certification in Six Sigma, BMG International, Mumbai
B.Tech. (Hons.) (Chemical), IIT Kharagpur
2 years 9 months of experience in FMCG industry.
ITC Ltd.: Maintenance Incharge, PMD (Primary Manufacturing Department), Bangalore

- Led maintenance team of 23 to implement condition based monitoring and reliability centric maintenance, reducing plant downtime by 23%
- Developed and implemented primary knowledge portal for cigarette manufacturing; trained 45 managers post implementation
- Planned and executed capex projects (INR 12 million)
- Executed process improvement projects using Six Sigma to improve tobacco utilisation by 1.3% (INR 8 million savings)



Gautham Krishnan

English, Hindi, Malayalam
B.Tech. (Mechanical Engineering), NIT Calicut
3 years 8 months of experience in Offshore Oil & Gas EPC Industry
Larsen & Toubro Ltd.: Assistant Manager - Marketing and Business Development (MENA)
• Incharge of evaluating opportunities (above USD 100 million) from technical, commercial and strategic perspective

- Worked closely with management on internationalisation strategy for oil and gas projects
- Part of the team that formed strategic business unit at Abu Dhabi
- Among the few identified and promoted to the top talent scheme Management Leadership Programme (MLP)
- Project management team for 4 WPP (value: USD 250 million) managing sub-contractors at fabrication yard and offshore



Gaurav Pasricha

English, Hindi
BBS, College of Business Studies, University of Delhi
3 years 6 months of experience in Consulting & Financial Services industry.

Talent365: Founder
• Launched an online platform for companies to recruit from colleges

- UBS AG: Project Officer, Global Strategy & Business Development (Wealth Management)**
- Managed the project to develop retail banking strategy
 - Led an offshoring project from Zurich, New York and London to Hyderabad
 - Worked on the annual global planning project for the top management
- KPMG: Analyst (Risk Advisory Services)**
- Advised clients about business risks and controls required to mitigate them
 - Conducted process reviews, analysis and interviews with clients across different industries



Gaurav Priyadarshi

English, Hindi
B.Tech. (Hons.) (Mechanical), IIT Kharagpur
3 years 6 months of experience in IT (Products) industry.
Adobe Systems India Pvt. Ltd.: Member of Technical Staff
• Research and development on Flash and IDE
• Filed 5 US patents

- 'Special Contribution' award for leading strategic enterprise partnerships for product development
 - Worked towards market development of Flashbuilder
 - Worked with business teams of technical collaborators
- Onmobile Asia Pacific Pvt.Ltd.: Software Engineer Trainee**
- Acting technical lead for IS team
 - Received 'OnMobile Employee Icon' award



Gayatri Rajagopal Tampi

English, Malayalam, Bengali, Marathi
B.A. (Economics), St. Xavier's College, University of Mumbai
3 years 8 months of experience in Broadcasting industry.
Discovery Networks Asia-Pacific: Assistant Manager - Advertising Sales
• Handled 33% of all India annual sales target of INR 250 million

- Achieved annual sales target with YoY growth of 10%
- Worked on deepening and expanding customer segments, notably PSUs, auto and finance
- Sales person for Discovery Travel and Living's largest client HUL for 2 years in a row, growing it by 20% YoY
- Youngest non-MBA employee in sales function



Geetesh Ahuja

English, Hindi, Sindhi
CA, ICAI
B.Com., PMB Gujarati Commerce College, Devi Ahilya Vishwavidyalaya
3 years 7 months of experience in Financial Consulting and Banking industry.
Grant Thornton India: Senior Consultant

- Led teams for business plan reviews and financial due diligence across sectors
 - Worked on one of the largest BPO acquisitions in India
 - Advised various corporate clients on M&A and IFRS related valuations
- Citibank NA: Assistant Manager (Product Control Group)**
- Supported FX treasury front office in decision making and risk management
 - Was part of the team that implemented new risk management system



Geetika Chhabra

English, Hindi
B.A. (Economics), Hansraj College, University of Delhi
3 years 11 months of experience in Real Estate industry.

- DLF Ltd.: Deputy Manager, Finance and Investor Relations
 - Raised INR 10 billion commercial papers
 - Raised INR 5 billion corporate loan from UCO Bank,

- also worked on other funding proposals including NCDs
- Got short-term rating from CARE for commercial papers
- Increased equity research coverage to 25 brokerages
- Close liaisoning with analysts/ investors

Adfactors PR Pvt. Ltd.: Account Executive - Investor Relations

- Investor relations for 10+ clients across sectors
- Strategising information flow for key events and financial results
- Organised roadshows with top funds



Hana Al Fahoum

English, Hindi
BMS, Jai Hind College and Basantsingh Institute of Science and J T Lalwani College of Commerce, University of Mumbai
3 years 8 months of experience in Consulting industry.

- Protiviti Consulting Pvt. Ltd.: Business and Risk Consultant Incharge

- Rebranded a consulting firm - performed a comprehensive review of the client's business offerings
- Reviewed operations in hospitality, manufacturing and retail sectors and developed standard policies and processes for clients in these sectors
- Recognised as the most emerging player (March 2009)

Axis Risk Consulting Services Pvt. Ltd.: Senior Analyst

- Re-designed the channel management strategy for a DTH service provider
- Analysed the effectiveness of marketing promotional spends for an entertainment service provider



Ipshita Sinha

English, Hindi, Bengali, German
B.A. (Hons.) (Economics), Miranda House, University of Delhi
3 years 9 months of experience in Consulting industry.

- McKinsey Knowledge Centre, McKinsey & Co: Research Analyst

- First research team in company to interact directly with clients
- Specific areas of research focus include market and competitive intelligence in consumer electronics industry
- Conducted workshops to coach junior colleagues on workflow processes
- Received annual award for excellence in process and people capabilities, given to top 5% of employees
- Received an award for introducing changes that reduced turnaround time in preparing reports by 50%



Ipsita Das

English, Hindi, Bengali
B.Sc. (Hons.) (Physics), St. Stephen's College, University of Delhi
3 years 9 months of experience in Transportation industry.

- A.P. Moller Maersk Group: Assistant Manager, Dubai
 - Co-ordinated movement and port operations of ships

- calling West & Central Asian ports from Dubai, including US Military cargo ships
- Nominated from West and Central Asia for global project 'On Time Delivery' in Copenhagen
- Achieved highest customer satisfaction score for North India, as team leader (customer service) with 17 members
- Among top 10 in Maersk Leadership Management Programme
- Saved USD 500,000 in costs in January 2010



Haresh Vazirani

English, Hindi
B.E. (Civil Engineering), Delhi College of Engineering, University of Delhi
2 years 9 months of experience in Real Estate industry.

- Laing O'Rourke: Package Engineer
 - Resource planning, tendering, sub-contractor management and project commercials for packages worth USD 31 million (team size: 40)

- Projects: Dubai International Airport, Harvard University Hospital
- Filed a patent for 'Method of locating and managing elements in built environment'
- CSR, environment and health and safety representative

Laing O'Rourke: Assistant Manager

- Consultant to teams (7-8 members) for construction software/ hardware development
- Established processes for product commercialisation
- Client interactions for sales; materialised a deal with ALDAR



Hari Krishna Chava

English, Hindi, Telugu
MBBS, NTR University of Health Sciences, Osmania Medical College
3 years 9 months of experience in Construction industry.

- Chava Techno Constructions: Managing Partner
 - Constructed a 30 apartment residential complex at Khammam

- Single-handedly founded the company, conceived the project and executed the same
- Marketed the project and sold the apartments at an average price of INR 2 million per flat



Jagjeet Harode

English, Hindi
M.A. (Economics), Delhi School of Economics, University of Delhi
B.A. (Hons.) (Maths), St. Stephen's College, University of Delhi
3 years 9 months of experience in FMCG industry.

- ITC Ltd.: Assistant Brand Manager (Candyman & Mint-O fresh)

- Launched Candyman into lacto and fruit-toffee segments and Mint-O GOL across India
- Member of Bingo task force, strategised launch of Bingo - 16% market share in 9 months
- As AM, market research, analysed retail audit data to strategise promotions
- Developed long-term forecasting models with confidence level of 98%
- As ASM, increased cigarette sales of AP by 27%, second highest in the country



Jainam Bharat Shah

English, Hindi, Gujarati
B.E. (Computers), SAKEC, University of Mumbai
2 years 4 months of experience in IT (Products) industry.

- Tata Consultancy Services Ltd.: Assistant Systems Engineer
 - In-charge of new customer onboarding process automation for a large telecom client

- Designed change control system for 115 teams, implemented for 25
- Team received record customer satisfaction index of over 99% for three half-year periods
- Project achieved savings worth 5000 manhours annually
- Key driver behind successful global rollout of domestic content management system
- Received 'Outstanding innovations and out-of-the-box thinking' certificate at TCS



Hariharan V S

English, Hindi, Tamil
B.Sc. (Statistics), Loyola College, University of Madras
2 years 9 months of experience in Market Research industry.

- AC Nielsen ORG-MARG Pvt. Ltd.: Senior Diagnostic Consultant
 - Worked on market research projects across domains - FMCG, telecom, durables, OTC, F&B, alcohol, etc.

- Five Circle of Excellence Awards
- Lead role in development of a new market research framework
- Lead person for two techniques - segmentation and product launch areas
- Supported upto 10 clients at one time across geographies - Asia and Europe
- Handled studies of major clients like P&G, Kraft, Phillips, etc.



Henna Mehta

English, Hindi, Punjabi
B.Tech. (Hons.) (Electronics & Communication), Guru Nanak Dev University, Amritsar
3 years 9 months of experience in IT (Services) industry.

- Wipro Technologies: Senior Software Engineer (BFSI domain)

- Development and implementation of scripts for global general ledger project
- Managing quarterly and off-cycle releases single handedly
- Providing effective design solutions to internal and external teams based out of Asia, Europe and US
- Sole onsite co-ordinator of the team at Singapore for fifteen months
- Recognised as 'Key Talent of the Company' for the year 2009



Janaki Ramakrishnan

English, Hindi, Tamil
B.E. (Electronics and Telecom), CCOEW, University of Pune
3 years 3 months of experience in IT (Products) industry.

- Netezza Corporation (USA): Technical Support Engineer
 - Provided support to data warehouse operations of big retailers

- Worked on extending capabilities of existing data warehouse
- 'Customer Support Engineer of the Month' in the second month of work

Archibus/ FM Pvt. Ltd. (USA): Application Engineer

- Managed customer service escalations
- Developed the user interface for facilities management product
- Provide custom solutions to partners and direct customers

Brainvisa Pvt. Ltd.: Associate Programmer/ Project Lead

- Designed and developed e-learning courseware
- Mentored new members of the project team



Japun Ahluwalia

English, Hindi
B.Sc. (Hons.), St. Stephen's College, University of Delhi
2 years 9 months of experience in Financial Services industry.

- Ernst & Young Pvt. Ltd.: Analyst (Oil & gas domain for M&A)
 - Valuation studies, comparative benchmarking, investor searches and business development

- Preparing pitches, information memoranda, client presentations for transactions
- Helped clients win city gas and NELP bids
- Independently executed data rooms
- Evalueserve.com Pvt. Ltd.: Business Analyst
 - Financial and business research for private equities and hedge funds
 - Project management of market studies and competitive analysis
 - Instated offshore research centers
 - Thought leadership modules (sovereign wealth funds, PIPES, etc.) posted on intranet



Jince Joy

English, Hindi, Malayalam
B.Tech. (Electrical & Electronics), College of Engineering, Thiruvananthapuram, University of Kerala

3 years 8 months of experience in Manufacturing industry.

Victory Glass and Aluminium, Dubai: Operations Manager

- Increased production capacity by 60%, from 50 to 80 glass sheets per day

- Ensured zero downtime from machinery breakdown
- Formed the design department thereby increasing the product base
- Established the trading division of the company

Larsen & Toubro Ltd.: Graduate Engineer Trainee (Strategic sourcing department)

- Made over USD 3 million worth of purchase with 16% savings
- 10 annual maintenance contracts for the financial year 2007-08



Juhi Dang

English, Hindi
B.Arch., C R State College of Engineering, Maharshi Dayanand University

2 years 8 months of experience in Hospitality and Consulting industry.

Vatika Hotels Pvt. Ltd.: Executive - Product Strategy

- Project management - back of house areas of The Westin Hotel (Starwood); 'Top Performer of the Company' award for cost reduction

- Co-ordination with management, purchase and operations to facilitate procurement and approvals
- Worked with consultants and contractors to resolve site related issues

Incubis Consultants (India) Pvt. Ltd.: Executive - Architecture

- Design consultant - The Metropolitan Hotel (Emaar MGF)
- Technical detailing; project cost and material requirement estimation
- Preparing bills of quantities, tender documents, finishing schedules



Karthik P Kishore

English, Hindi, Kannada, Telugu, German
B.E. (Mechanical), R V College of Engineering, Visvesvaraya Technological University

3 years 9 months of experience in Automotive industry.

National Instruments India: Field Sales Engineer

- Managed USD 2 million territory across SW India; account manager from concept to delivery; clients included RBI, GE, L&T and American Power Conversion

- Exceeded revenue targets; grew business by 40% in 2009-10
- Executed agreement (USD 1 million revenue) with NIT Suratkal for establishing a COE

Robert Bosch (India) Ltd.: Engineer

- Worked onsite (Germany) on specifications for automotive diagnostic content
- Increased project deliveries by 35% QoQ
- 'Best Employee of the Department', 2007



Khilan Haria

English, Hindi, Gujarati, Bengali
B.Tech. (Information Technology), NIT Durgapur

2 years 10 months of experience in IT (Products) industry.

Cisco Systems Inc.: Software Engineer

- Led the R&D efforts for two new hardware modules, collaborating with global cross functional teams

- Owned the development activities of service modules on Catalyst 6500, an enterprise/ internet switching product
- Filed two patents: one on increasing servicing capacity of a network, and another on efficient load sharing and connection movement in a network
- Awarded 'Cisco Achievement Award' and 'Cisco STAR' for overall performance



Julien Levrier

English, French, German
M.E. (Electrical Engineering), IITM, University of Karlsruhe
B.E. (Electrical Engineering), Institute National Polytechnique de Grenoble

3 years 9 months of experience in Automotive industry.

Robert Bosch GmbH, Stuttgart, Germany: Chassis System Engineer

- Initiated numerous process improvements to reduce timelines.
- Growing expertise and enthusiastic leadership made me become a key player
- Took the initiative to set up small teams to work on thrilling research topics
- Estimation of vehicle mass as well as end-of-line testing led to patents



Karan Sahnii

English, Hindi
B.Tech. (Mechanical Engineering), NIT Suratkal

2 years 9 months of experience in Automotive industry.

Tata Motors Ltd.: Assistant Manager

- Responsible for performance of channel partners in after sales and service marketing across North

- Co-ordination and implementation of JD Power related activities
- Deployment of after sales policy initiatives in the region
- Key role in achieving highest growth in JDP CSI survey '09 for Delhi/ NCR region
- Led Kaizen initiative - improved productivity of free service category by 74%



Komal Jalan

English, Hindi
M.Sc. (Employment Relations), London School of Economics

B.A. (Hons.) (Literature) and M.A. (Literature), Hansraj College, University of Delhi

3 years 6 months of experience in Consulting industry.

GradTrain: Associate Director

- Business head for a startup in education sector
- Responsible for product development, sales and managing team of ten employees

Ernst & Young Pvt. Ltd.: Associate Consultant - Business Advisory Services

- Consulting experience across retail, utilities, infrastructure, banking and technology for competency development, ESOP's and sales force effectiveness
- Streamlined knowledge management system for the practice



Krishanu Sinha

English, Hindi, French
B.Tech. (Metallurgy), IIT Kharagpur

3 years 9 months of experience in Investment Banking industry.

Global Market Centre, Deutsche Bank Group: Senior Analyst

- Equity structuring, structured/ priced more than 300 complex exotic derivatives using state of art techniques

- Help Deutsche Bank structure and hedge USD 4 billion cash/ synthetic/ hybrid CDOs

Byte Consulting Pvt. Ltd.: Software Engineer

- Building models for debt cashflows
- Modeling securitisation of assets using deal documents



Karan Sood

English, Hindi
BS (Electrical Engineering), Purdue University

3 years 9 months of experience in Manufacturing industry.

Zenith Forge Ltd.: Executive Director

- Implemented two expansion projects for manufacturing automotive finished products

- Conceptualised a management information system to monitor quality and cost
- Set up an ancillary unit for the Tata Nano; production facilities being shifted to Pune
- Implemented new quality certificate TS16949

Motorola Inc.: Electrical Engineer

- Team launched the first MOTOPAZR in Japan
- Conceptualised a matrix to track Six Sigma logistics
- Integrated an RFID prototype on a cellphone



Karn Bhugra

English, Hindi
BBS - Finance, College of Business Studies, University of Delhi

2 years 8 months of experience in Manufacturing industry.

Supra Craft Packaging Pvt. Ltd.: Manager-Marketing and Process Controls

- Developed marketing and business development strategy for the company
- Involved in a 3-month long packaging project for Honda India
- Conducted internal assessment of systems orientation and process re-engineering, and worked to introduce an ERP system to improve operations
- Co-ordination between marketing and production, planning and control

KPMG Business Advisory: Analyst

- Undertook internal audits, made model business processes and SOPs for some of the country's leading companies



Kriti

English, Hindi
B.Sc., St. Stephen's College, University of Delhi

2 years 9 months of experience in Consulting industry.

Accenture Services Ltd.: Business Analyst

- Worked on strategy and supply chain projects, delivered 20% cost savings in the supply chain of a consumer electronics client

- Shareholder value analysis to identify potential areas of engagement
- Developed business worth INR 20 million in strategy consulting
- Consistently ranked amongst top 5% in peer group
- Created an M&A tool kit to identify cost benefits of USD 10 million for a US telecom company



Kunal Kapur

English, Hindi
BS (Electrical and Computer Engineering), Carnegie Institute of Technology, Carnegie Mellon University

2 years 8 months of experience in Internet Development Services industry.

SnatchKing Online Pvt. Ltd.: Founder and CEO

- Exclusive alliances with Times of India Group, Mid-day and Dainik Bhaskar for online classifieds

- Operated India's largest online classified website SnatchKing.com
- Provisional patents in artificial intelligence and natural analysis
- Grew the company from an employee strength of 2 to 15 in 2 years
- Company has now been acquired by Mid-day Infomedia Limited



Kunal Bansal

English, Hindi
B.E. (Computer Science), Delhi College of Engineering, University of Delhi
3 years 9 months of experience in Pharmaceuticals and Market Research industry.

Medo Chem Laboratory Pvt. Ltd.: Director

- Instrumental in setting up two pharmaceutical manufacturing plants in North India

- Diversified company's product portfolio by introducing nutraceuticals
- Increased revenues by 80% in two years by launching products in five new states
- Implementing global manufacturing, environmental and supply chain practises

The Smart Cube: Consultant

- Advised Asian supply chain strategy for global petrochemicals company
- Strategised entry of European air cargo company into the express courier services in the Nordic Region



Kunal Garga

English, Hindi
CFA, Cleared Level I, CFA Institute, USA
B.Tech. (Civil), IIT Roorkee
2 years 9 months of experience in Financial Services industry.

Capital One Services (India) Pvt. Ltd.: Senior Associate

- Identified fraud trends and constructed defences to save over USD 10 million annually (7.7% of overall transaction fraud)
- Received 'Capital One - Icon' award for mentoring junior analysts
- Collaborated with teams across geographies to design and implement 'International Traveller' strategy
- Developed break-through quantitative models to improve 'default risk' predictions in collections



Manavendra Davar

English, Hindi
B.Tech. (Hons.) (Electronics & Communication), NIT Kurukshetra
3 years 9 months of experience in IT (Services) industry.

Accenture: Senior Software Engineer

- CRM solution architect for a major public services 'Diamond' client
- Client-liaison person, responsible for scheduling project releases
- Team lead in the software test phase, involving 900 man-days of effort
- Co-ordinator for Life@Accenture social events and team success surveys
- Responsible for end-to-end testing of 2 CRM functionalities
- Winner - ASE Achievers Award 2006-2007 and contributed to offshoring of 70% project activities



Manjari

English, Hindi
B.Tech. (Civil), IIT Kanpur
3 years 9 months of experience in Financial Services and IT (Services) industry.

HSBC Electronic Data Processing India Pvt. Ltd.: Assistant Manager (Analytics)

- To assess and mitigate credit-risk in personal financial services portfolio of HSBC, Europe
 - Started environmental club to make HSBC a greener place
- Fair Isaac Software (India) Pvt. Ltd.: Software Quality Assurance Engineer
- Detailed analysis of features of predictive analytics product, a credit risk management tool
 - Spot Award for outstanding performance
 - Mentor for Fair Isaac Buddy Programme for campus recruits, 2008



Kunal Sabharwal

English, Hindi, French
B.A. (Economics), Franklin and Marshall College
3 years of experience in Real Estate industry.

Knight Frank India Pvt. Ltd.: Assistant Manager - Research

- Worked on first ever office rent forecasting model formulated by an Indian IPC
- Formulated model to quantify potential market size of middle income housing by 2011

Zenta Knowledge Services Pvt.Ltd.: Process Lead - Citigroup/ Barclays Underwriting Team

- Instigated a reduction of cycle time for underwriting of Citigroup/ Barclays commercial mortgages
- Awarded 'Employee of the Month' for the success of a quality control model I devised for a project

Zenta: Consultant: Bear Stearns Securitization Group

- Oversaw asset summary report preparation and client communication



Laxmipat Singhi

English, Hindi
Masters in Finance & CFA Charter, ICFAI University
B.Com. (Hons.), Bhawanipore Education Society College, University of Calcutta
2 years 11 months of experience in Insurance industry.

AON Specialist Services Pvt. Ltd. (ASSPL): Assistant Manager

- Investment advisory services for pension funds
- Team Lead (10 members) handling the highest revenue generating office
- Actuarial valuations and asset liability modelling for pension funds
- Advisory services for pension fund buyouts
- One of six out of 100 selected for the leadership development programme of the company

Rakhecha Insurance Consultants Pvt. Ltd.: Consultant

- Team lead for sourcing clients for insurance brokerage business
- Handled the largest client account



Mayank Agarwal

English, Hindi
B.E. (Information Technology), Delhi College of Engineering, University of Delhi
2 years 9 months of experience in Electronics industry.

ST Ericsson: System Software Engineer

- Evaluate and implement new design features in Bluetooth IP
- Create and standardise testing and validation procedures for new features
- Invented process for enabling communication stack to run across several devices, patent pending
- Invention recognised as amongst top 3 patent proposals from India
- Nominated for CEO's corporate recognition award for developing key product differentiator for IP
- Significantly improved efficiency of testing processes by creating automated suite



Mayank Bharat

English, Hindi, Tamil
MBBS, Sri Ramachandra Medical College & Research Institute, Sri Ramachandra University
2 years 10 months of experience in Healthcare industry.

Dr. Ram Manohar Lohia Hospital: Junior Resident

- Helped organize 'Wound Con 2009' and 'World Kidney Day'
- Public Health Foundation of India: Intern
- Assisted senior staff in carrying out research activities
 - Undertook a study on the Arogyasri scheme to understand the utility of such schemes in future
- Pushpanjali Medical Centre Heart and Trauma Hospital: Resident Medical Officer
- Undertook the initiative of reducing billing time by 50%
- Dr. Ram Manohar Lohia Hospital: Intern
- Exposure to rural aspect of health services through three months rural posting
 - Active participant in the national pulse polio eradication campaign



Madhumita N

English, Hindi, Telugu
B.Arch., JNTU School of Planning & Architecture, Hyderabad
3 years of experience in Real Estate industry.

Freelancer: Architect/ Interior Designer

- Design aspects - space planning, volumetric study, furniture and illumination design
- Management aspects - client servicing, project planning, product specification and financial estimations, periodic site evaluation and supervision

Freelancer: Actress/ Model

- Acted in four Telugu films (Karthikeya Creations - Sasirekha Parinayam, SM Creations - Lifestyle, WorthWatching Entertainment - Yuvatha, Amigos Creations- Happy Days)
- Acted in a Telugu television serial (Annapurna Studios - Yuva)



Mallika Kodali

English, Hindi, Telugu
B.Tech. (Civil), IIT Madras
3 years 5 months of experience in Financial Services industry.

Capital One Bank (UK): Senior Business Analyst (credit cards)

- Identifying impact of loyalty/ satisfaction on customer value
- Creating monthly marketing plans aligning with business strategy
- Relaunched direct-mail channel with >75% reduction in fixed-cost
- Created 'Balanced-Scorecard', a first of its kind attempt to integrate strategy across different teams
- Developed cheques targeting model leading to 40% decrease in marketing spend
- Created 2008, 2009 and 2010 marketing budget plans for entire acquisition/ customer-management activity



Mayank Sharma

English, Hindi
Dual Degree - M.Tech. (Mechanical Engineering), IIT Madras
2 years 9 months of experience in FMCG industry.

ITC Ltd.: Maintenance Incharge

- Part of management team to plan and negotiate the long-term agreement with labour union
 - Capital expenditure planning worth INR 830 million
 - Led 17 Technicians to increase plant productivity by 25%
- ITC Ltd.: Project Engineer
- Improved operations and maintenance systems of two niche tobacco processing lines with focus on labor productivity and capacity planning
 - Led Six Sigma project to improve overall product quality gains worth INR 3 million
 - Worked on INR 2100 million green field tobacco processing project



Meenakshi Ganesh

English, Hindi, Tamil, Spanish
B.Com. (Hons.), Lady Shri Ram College for Women, University of Delhi
2 years 10 months of experience in Consulting industry.

Ernst & Young: Analyst

- Led 15 member team to achieve INR 6 million cost saving, through supply chain efficiencies, for a INR 7 billion company
 - Conducted INR 4 million market-study for a Fortune 500 company
 - Initiated E&Y's first pro-bono consulting engagement
- Bank of America: Project Trainee
- Independently handled a USD 70 million letter of credit account
 - Led a team of four to centralise trade finance operations in Chennai
- KJ John & Co: Research Analyst
- Recommended relevant case laws to support counsels in preparing argument



Megha Yethadka

English, Hindi, Kannada
B.Tech. (Hons.) (Computer Science), NIT Jamshedpur
3 years 9 months of experience in IT (Services) industry.

MindTree Ltd.: Associate

- Co-ordinated with teams from Europe, US and Asia, managing global purchasing applications for an automobile manufacturer

- Initiated application performance improvement and achieved cost reductions
- Mainframe community champion; organised knowledge sharing sessions for 250 members

Cognizant Technology Solutions: Programmer Analyst

- Led a 7-member team to design and implement healthcare enterprise capitation modules
- Analysed and automated business processes reducing efforts by 35%
- Adjudged 'Best Performer' for contributions to finance and healthcare verticals



Mehul Choudhary

English, Hindi, Bengali
CA, ICAI
B.Com. (Hons.), Shri Ram College of Commerce, University of Delhi

1 year of experience in Investment Management industry.

Jai Maa Vinimay Pvt. Ltd.: Director

- Identified and analysed investment opportunities in equity markets and formulated investment strategies
- Expert investor in opportunities like open offer and delisting
- Managed an investment portfolio of approximately INR 100 million
- Earned 36% return for the portfolio in 2009-10
- Extensively interacted with SEBI and merchant bankers in relation to investments and the laws governing situations like open offer and delisting



Mrinalini Sinha

English, Hindi
B.E. (Computer Science & Engineering), Saphagiri College of Engineering, Visvesvaraya Technological University
3 years 6 months of experience in IT (Services) industry.

Infosys Technologies Ltd.: Technology Analyst

- Worked on production support of retail execution and production planning applications for Kraft foods
- Led KM soft skills and leadership initiatives for a 600 member team
- Presented Infosys' work methodologies and KM initiatives to several clients
- Performed the role of offshore team lead
- The KM team I led, received Infosys Excellence Awards and Best Practice Award from the client
- Received 'Ms Innovator' award



Mudita Chauhan

English, Hindi
B.E. (Computers), Nanyang Technological University
3 years 8 months of experience in Investment Banking industry.

Credit Suisse AG: AVP Product Control

- Ensured the integrity, completeness and accuracy of profit and loss and balance sheet for Asia-Pac equity desk
- Performed independent price verification and market analysis in adherence with the firm's policies
- Involved with strategic and continuous improvement projects and operation excellence initiatives
- Deployed product control functions from London to Singapore
- Designed and managed induction programmes for new joiners



Mihir Shailesh Kamdar

English, Hindi, Gujarati
CA, ICAI
CS, Institute of Company Secretaries of India
B.Com., Narsee Monjee College of Commerce & Economics, University of Mumbai

2 years 3 months of experience in Investment Banking industry.

Classic Stripes Ltd. (ASTARC Group): Analyst

- Prepared entry strategy and business model for new business line (fleet graphics) of existing company

- Prepared business model for 1320 MW power plant

Yes Bank Ltd.: Associate

- Prepared first real estate model of the investment banking team
- Negotiated term sheets for 2 prospective investments
- Prepared financial models and investor pitches across industries (education, OOH, real estate and mobile VAS)
- Unearthed frauds in 3 branch audits



Mili Kapoor

English, Hindi, Bengali, Punjabi, Marathi
B.Des. (Fashion Design), NIFT Delhi

2 years 8 months of experience in Textiles and Apparel industry.

Technopak Advisors Pvt. Ltd.: Associate Consultant

- Marketing services: Representation for business development for a globally renowned fashion forecasting service in the Indian sub-continent

- Travel and mall retail strategy, involving brand portfolio development, performance management and market research

V. F. Arvind Brands Pvt. Ltd.: Designer

- Product development, womenswear, Wrangler: Trend forecasting, line conceptualisation, graphics and silhouette design
- Marketing activities: Assistance in taking forward the development of marketing material such as catalogues, line books, photoshoots and fashion shows



Namrata Kohli

English, Hindi, Punjabi, Marathi
B.E. (Electronics & Telecommunications), Vivekanand Education Society's Institute of Technology, University of Mumbai

2 years 8 months of experience in IT (Services) industry.

Accenture Services Pvt. Ltd.: Senior Programmer

- Worked on several large strategic initiatives to provide business intelligence solutions to US-based electronics retail giant
- Automated quarterly PCI/ SOX audit compliance process for retail clients
- Key areas - application design, development and enhancement, onshore co-ordination and knowledge transition
- 'ASE Achiever's Award' for excellence in performance as a business operator and value creator
- Letter of appreciation from MD for commitment to developing people at Accenture



Namratha Jagadish

English, Hindi, Kannada, French
B.Com., Mount Carmel College for Women, Bangalore University

2 years 10 months of experience in Consulting industry.

KPMG: Business Executive - Risk Advisory Services

- Provided industry-tailored solutions such as business process re-engineering, internal audits and model business processes
- Re-engineered HR functions of a leading multinational IT solution provider's Indian operations
- Obtained repeat engagements for KPMG based on work performed at various clients
- Selected by Executive Director of KPMG for business development initiatives
- Coached and supervised junior team members



Mitalee Mulpuru

English, Hindi, Telugu
MS (Telecommunications), James Clark School of Engineering, University of Maryland, College Park
B.E. (Electronics and Telecommunications), Cummins College of Engineering for Girls, University of Pune

2 years 10 months of experience in Telecommunications industry.

IBM (India) Pvt. Ltd.: Package Solution Consultant

- Developed 3 modules of the telecom clients extensive call centre application

Tech Mahindra (Formerly Mahindra British Telecom): Technical Associate

- Led 2 releases for the quality control of a mobile telecom operator's salesforce application
- Assigned team leader role with 2 years experience, against the 3-4 year requirement
- Undertook project management and budgetary responsibilities

Linkwell Telesystems: Research Associate

- Research on international telecommunications union modem transmission standards
- Implemented 60% of telecom transmission hardware in software code



Mithilendu Kumar Jha

English, Hindi
B.Tech. (Mechanical Engineering), IIT Guwahati

3 years 9 months of experience in Investment Banking industry.

Global Markets Centre, Deutsche Bank Group: Associate

- Structured credit products - involved in nearly 15 deals ranging from USD 400 million to USD 2 billion

- Helped Deutsche Bank to reduce exposure to nearly USD 4 billion of leveraged loans during recent credit crisis

- Developed models to implement S&P/ Moody/ Fitch criteria for rating and pricing credit derivatives

Byte Consulting Pvt. Ltd.: Software Engineer

- Developed models for identifying trade opportunities and assessing credit risk
- Developed municipal bond trading system



Natasha Sood

English, Hindi
B.E. (Communications), Main Campus, Purdue University
3 years of experience in Manufacturing and Financial Services industry.

Zenith Forge Pvt. Ltd.: Procurement Manager

- Materials procurement and management

Halcyon Resources and Management Pvt. Ltd.: Analyst

- Part of the investment team that analysed and researched prospective investment opportunities

- Did industry and company specific research on a variety of sectors

Trading Technologies: Associate Quality Engineer

- Created automated test cases using internal automation software

- Solo project with Xetra



Navdeep Gupta

English, Hindi
B.Tech. (Mechanical Engineering), IIT Delhi
3 years 9 months of experience in Engineering industry.

Applied Materials: Technical Leader - Mechanical

- Provided automation solutions for solar cell and semiconductor manufacturing

- Filed US patent for gripper design for handling ultra thin solar silicon wafers

- Technical paper selected for presentation at annual international emerging technology conference amongst top 350 papers selected globally



Navendu P Dogra

English, Hindi, Punjabi
BBA (Finance), JIMS, GGS Indraprastha University
3 years 9 months of experience in Financial Services industry.

Capital IQ Inc.: Senior Research Associate

- Researched public offering transactions
- Established and led the non-US and non-English coverage processes

- Standardised research guidelines
- Became the process trainer within 10 months of joining
- Performed quality analysis and mentored subordinates
- Trained new recruits

PNB Principal Financial Planners Pvt. Ltd.: Relationship Assistant

- Sourced new clients for mutual funds and bonds
- Maintained clients portfolios.
- Recorded highest sales in the team.
- Initiated the 'Rotary Club Project' that substantially increased sales
- Mentored my colleagues on communication skills



Navneet J Sharma

English, Hindi
MS (Pharmacology), Medical School, University of Minnesota - Twin Cities
B.Pharm. (Pharmaceutical Science), Institute of Chemical Technology, University of Mumbai
3 years 2 months of experience in Pharmaceuticals industry.

Genentech Inc.: Research Associate

- Business development for large protein therapeutics
- Regulatory filings (US, Canada and EU)
- Pre-clinical and clinical trial PK-PD
- Peer reviewed journal publications
- Launched multiple USFDA compliant applications

Colgate Palmolive (India) Ltd.: Research Assistant

- Independent research on clinical simulations
- Global competitive analysis in area of fabric care and oral care

Express Pharma Pulse and Express Healthcare Management: Sub-Editor and Reporter

- Industry specific scientific articles
- Liaison with leaders in the healthcare industry
- Shortest time to front page on 'Express Healthcare Management'



Nidhi Batra

English, Hindi
CA, ICAI
B.Com., Sri Venkateswara College, University of Delhi
1 year 9 months of experience in Financial Services industry.

BSR & Company (KPMG): Assistant Manager, Assurance

- Provided quality services to clients in diverse industries by ensuring compliance with accounting and auditing standards
- Led audit teams for proper execution and completion of IFRS, US GAAP, SOX, statutory and tax audits
- Built relationships with key client contacts
- Rated an exceptional performer, in the top 10% of the company
- Key resource in providing audit services to SEC listed client



Nikhil Alok Goenka

English, Hindi
BS (Computer Science), Purdue University
3 years 2 months of experience in Telecommunications & Financial Services industry.

Starent Networks (India) Pvt. Ltd. (now part of Cisco): Program Manager

- Led the release management for GGSN, InTracer and TTG products

- Worked with customer and product strategy teams
- Awarded 'Employee of the Month' twice

Citigroup, Jacksonville: Project Manager

- Led planning and development activities for 'One Citi View' software releases totalling 100,000 manhours of work
- Reduced critical customer issues by 15% in citi business cards
- Spearheaded creation of a support system for North American employees to enhance telecommuting



Neeharika Chenna

English, Hindi, Telugu, Tamil
B.E. (Hons.) (Electronics and Instrumentation), BITS Pilani
2 years 9 months of experience in Telecommunications industry.

Cisco Systems Inc.: Software Engineer

- R&D for Operations Administration and Management (OAM) on ethernet networks on a USD 10 million project

- Research and development in ethernet technology on Cisco products
- Handled customer cases involving direct interaction with Cisco customers spread across different geographies
- Sole ownership of a Cisco product component within 1st year at Cisco
- Represented the BU at Tech Show 2007



Neeti Mishra

English, Hindi
Post Graduate Program in Broadcast Management, MICA Ahmedabad
B.A. (Economics), St. Xavier's College, University of Mumbai
3 years 7 months of experience in Media industry.

NDTV Media: Senior Executive, Sales

- Managed ad sales for NDTV 24x7 with annual target of INR 130 million for 2009
- Client relationship manager for HUL, L'Oréal, Pepsi and BSNL for more than a year each
- Handled sponsorship for televised events such as 'NDTV Indian of the Year'
- Achieved 100% sales targets for three consecutive years
- Awarded two promotions in one year



Nikhil Gupta

English, Hindi
B.Tech. (Electrical Engineering), JSS Academy of Technical Education, Uttar Pradesh Technical University
3 years 10 months of experience in Consulting industry.

The Corporate Executive Board: Senior Research Analyst, Technology Practice

- Developed strategic research products that provided guidance to a client-base of 600+ PMO and applications executives
- Co-authored 3 books, white papers, and webinars on top PMO management-specific issues, including EPMOs, stakeholder management, agile methodologies, and project business outcomes
- Received firm-wide 'Outstanding Contribution to Social Service' award for leading a pro-bono consulting engagement at Delhi-based NGO, Khoj Foundation



Nikita Pandey

English, Hindi
B.Tech. (Hons.) (Computer Science), International Institute of Information Technology
2 years 11 months of experience in IT (Products) industry.

Amazon Development Center (India) Pvt. Ltd.: Software Development Engineer II

- Designed technical solutions to a variety of business problems in Amazon's worldwide customer service space
- Standardised the CS process of transferring customer contacts resulting in annual savings of USD 744,700
- Mentored peers across different sites
- Received customer obsession award for taking initiative and reducing search latency in internal applications
- Honoured for presenting technical paper 'Wizard as a Rule Engine' at Amazon Developer Conference '09



Neha

English, Hindi
B.Tech. (Mechanical Engineering), NIT Allahabad
2 years 9 months of experience in Energy industry.

Schlumberger: Mechanical Engineer

- Member of team that established Schlumberger Technical Services India (STSI) in India; responsible for defining and implementing organisational vision and goals

- Responsible for building, training and supervising team of engineers working on equipment design for first Singapore clients of STSI
- Project manager for oil well services equipment of USD 1 million
- Served as 'Site Security Officer' for information security of Schlumberger, Pune



Neha Khurana

English, Hindi, Punjabi
B.E. (Production Engineering), Punjab Engineering College, Chandigarh
2 years 8 months of experience in IT (Services) industry.

Accenture Services Pvt. Ltd.: Analyst Programmer

- Involved in requirement gathering, high level design and functional design - technical design transition at onsite

- Defined testing objectives for success of the programme, mobilised team
- Responsible for production and ownership of high quality test deliverables
- Team lead of assembly test team at offshore for all project releases
- Associate software engineer - achievers award for exceptional performance



Nirav Shah

English, Hindi
CA, ICAI
B.Com., H R College of Commerce & Economics, University of Mumbai
1 year 9 months of experience in Consulting industry.

IK Oils: Director - Operations and Commercial

- Prepared the production plan for refinery unit of a INR 1 billion company
- Identified opportunities to increase the turnover by creating better distributor channels
- Set up a B2B marketing plan to organised retail chains
- Led a team of 50 employees

Ernst & Young: Consultant

- Identified favourable tax jurisdictions for companies
- Part of the core team to advise on international acquisition deals



Nishchay Chadha

English, Hindi
B.Tech. (Mining Engineering), ISM Dhanbad
3 years 10 months of experience in Energy/ Extractive Minerals industry.

Hindustan Zinc Ltd. (Vedanta Resources Plc.): Associate Manager - Commercial

- Handled annual sales of USD 250 million to 9 Asian countries

- Led market share improvement from 4.5% to 23% within 2 years
- Won the prestigious 'Star of Business' award
- Handled procurement, worth USD 30 million, of commodities, speciality chemicals, OTR tyres and equipments
- Delivered annualised savings of USD 3.6 million in procurement
- Played key role in feasibility assessment for rail transport of acid, a first for India



Nitin Mohta

English, Hindi, Bengali

B.Tech. and M.Tech. (Mechanical), IIT Kharagpur
3 years 7 months of experience in Consumer Products industry.

ITC Ltd.: Assistant Manager - Technical (Haridwar)

- Part of the 3-member team responsible for starting and stabilising ITC's only owned biscuit factory (90%+ efficiencies)

- Head of engineering, leading 8 managers and 22 workmen
- Worked on changeover of biscuit SKUs from standard packet sizes to new declared sizes to increase contribution
- Technology evaluation and assessment for all projects at plant
- Energy audit - reduced consumption of power by 20% and fuel by 8%



Nivesh Seth

English, Hindi

B.E. (Hons.) (Electronics & Communication), Delhi College of Engineering, University of Delhi

3 years 9 months of experience in IT (Products) industry.

LearnBiz Simulations LLP: Co-Founder & Designated Partner

- Designed and developed computer-run intellectual business simulations and software applications
- Handled other technical aspects for smooth functioning of the venture

Motorola (India) Pvt. Ltd.: Software Engineer

- Engineered the design and development of Windows Mobile Smartphones which involved stints in New Jersey office
- Led the process for successful functioning of the phone's keypad and RIL driver
- Collaborated with Motorola's US, China and Latin America teams for the development of Q-Series Smartphones
- Mentored and helped the 'on-boarding' of new recruits



Piyush Singh

English, Hindi

B.Tech. (Hons.) (Electrical & Electronics), IT-BHU

3 years 9 months of experience in Telecommunications industry.

Samsung India Software operations: Senior Software Engineer - 2

- Outstanding contribution award for USD 50 million Linux mobile platform project leading 300 professionals

- Led global team (120 developers) for USD 20 million JV project between Vodafone and Samsung
- Business contribution award for leading 3 projects with 35 professionals
- Star Performer Award for overall contribution

Arada Systems Pvt. Ltd.: Member of Technical Staff (MTA) - Embedded Systems Engineer

- 5 Star Performer Award for design and development of USD 2 million ARE Project
- Deployed business processes facilitating 80% defect closure saving 35% manhours



Prabhu Ramadas

English, Hindi, Tamil

B.E. (Computer Science), BSA Crescent Engineering College, Anna University

3 years 10 months of experience in IT (Products) industry.

Oracle India Pvt. Ltd.: Senior Applications Engineer

- Worked on development of CRM quota management in fusion suite

- Handled quality and bug triaging for the product development team
- Led division wide initiatives for bringing standards in product development
- Sole point of contact for external development and project management teams
- Received two promotions in three years

Infosys Technologies Ltd.: Software Engineer

- Received training at Infosys Mysore and selected for retail vertical



Pankhuri Sakhuja

English, Hindi

B.Tech. (Hons.) (Mechanical Engineering), IT-BHU
2 years 10 months of experience in Consumer Products industry.

Hindustan Unilever Ltd.: Production Manager - Toothpaste Plant

- Led a team of 7 executives and 243 workmen at HUL's biggest toothpaste plant; annual capacity of 16000 tons and turnover of INR 4 billion

- Led initiatives to reduce plant conversion cost by 20% and delivered savings of INR 30 million
- Delivered 70% improvement in quality at depot level & 5% increase in productivity
- Youngest leader of material wastage reduction team across 8 global oral factories in Unilever



Parul Jindal

English, Hindi

B.Tech. (Electronics & Communication), Malaviya National Institute of Technology, Jaipur

2 years 9 months of experience in IT (Services) industry.

Tata Consultancy Services Ltd.: Assistant Systems Engineer

- Module leader in the retail domain
- Suggested methods as a business analyst to optimise the client's (US retail major) inventory and thereby reduce operational cost by 2-3%
- Improved the performance of data mining operations by 50%
- Developed a work force management system that improved the utilisation of manpower by 3%



Pranav Rastogi

English, Hindi

B.E. (Electrical & Computer Engineering), Georgia Institute of Technology

3 years 1 month of experience in High Technology and Development industry.

World Possible: Co-Founder, Chairman & CEO

- Design and lead, green community center development

- Advisor to Ministry of Education, Oman, Ethiopia and Sierra Leone for ICT infrastructure
- Developed stand-alone low cost education servers for Ethiopia, Sierra Leone, India, and New Guinea

Cisco Systems Inc.: Design and Development Engineer

- Designed the next generation Cisco 3K switch
- Established best hardware design practices thereby saving USD 175 million in annual engineering re-spins
- Manage product revenue stream of USD 1 billion



Prasanthy Gurugubelli

English, Hindi, Telugu

B.Tech. (Mechanical), NIT Warangal

2 years 7 months of experience in Manufacturing industry.

Larsen & Toubro Ltd.: Senior Engineer

- Played key role in launching India's first nuclear-submarine, INS Arihant

- Production in-charge for integration and setting to work the main hydraulics and torpedo, missile systems
- Designed and commissioned high-pressure decontamination plants for submarines for first time in India
- Developed 200 indigenised procedures for submarine outfitting and system integration, saving INR 50 million
- Worked on marine business development - market studies and collaboration exploration with European companies



Payal Bhuptani

English, Hindi

B.E. (Computer Science & Engineering), CMRIT, Visvesvaraya Technological University

3 years 9 months of experience in Electronics industry.

National Instruments India: Training and Services Manager India

- Grew services revenue - training, certification, H/W and S/W services by 40% to INR 35 million
- Increased number of NI certified engineers to 500 in 2009

National Instruments India: Technical Sales Consultant Lead

- Led a team to manage transactional business for USD 6.6 million South-West region (30% of NI revenue)
- Worked with OEM/ VARS and the top accounts in the defence, aerospace and automation segments
- Recorded the highest individual annual sales of INR 45 million



Pearl Jain

English, Hindi

B.Tech. (Electronics and Communications), NIT Kurukshetra

3 years 9 months of experience in IT (Services) industry.

IBM India: System Engineer

- Designed, developed and implemented retail management modules to facilitate in-store sales, service and activation for a major US mobile phone services provider

- Led a 7 member development team for the order management system of a large telecom company
- Nominated for the 'Top Talent Programme' by VP & GM, Global Delivery, IBM India
- Won the 'Bravo Award' for outstanding contribution to projects and client delivery excellence



Pratibha Vaishnavi

English, Hindi

B.E. (Environmental Engineering), Delhi College of Engineering, University of Delhi

2 years 9 months of experience Business Research and Consulting industry.

The Smart Cube: Assistant Manager

- Led teams in the strategic services group to deliver projects to clients across diverse industries

- Assessed market opportunities in niche markets, such as biometrics, microstock photography, and e-governance, for Fortune 500 companies
- Conducted skill enhancement trainings for Indian and Romanian analysts
- Developed prototype of product benchmarking vendors for clients; initiated a knowledge management solution
- Received Outstanding Achievement Award (2009) and Golden Cube Award (2008)



Preeti Kumar

English, Hindi, French

BBS, College of Business Studies, University of Delhi

2 years 8 months of experience in Consulting industry.

McKinsey Knowledge Centre: Research Analyst

- Worked with healthcare, consumer goods and retail clients

- Developed a customised analytical model for an expansion strategy for a leading pharmaceutical company
- Conducted extensive research to improve primary healthcare delivery in low-income countries
- Led the formation of a dedicated research team for the South Africa office in India
- Designed skill enhancement workshops for over a 100 colleagues
- Recipient of the 'Super Contribution Award'



Prerak Bhatia

English, Hindi
B.A. (Hons.) (Economics), Delhi College of Arts & Commerce, University of Delhi
3 years 9 months of experience in Financial Services industry.

Capital IQ Inc.: Senior Research Associate

- Led 2 teams (15 members) for research on private equity firms for iBanking clients

- Introduced new data sets - sovereign wealth fund and shariah funds
- Designed and implemented new workflow processes that ensured faster data delivery to clients and reduced manpower requirement
- Authored guideline documents followed by global research teams
- Created a wiki used by client support teams in global offices to resolve client queries



Prerna Singh

English, Hindi
B.Tech. (Chemical Engineering), IIT Kanpur
3 years 9 months of experience in Chemicals industry.

Johnson Matthey Chemicals (I) Pvt. Ltd.: Process Engineer

- Three years of experience as process engineer in syngas and GTL industry

- Led introduction of breakthrough methanol converter catalysts in APAC
- Led introduction of fuel cell business in India and acquired first customer at INR 5 million
- Reduction in customer response time by 20 % by optimisation of tasks/ processes
- Worked on customer analytics and targeting strategies

Evalueserve.Com Pvt. Ltd.: Research Associate, Intellectual Property

- Worked on patent drafting and invalidation searches



Raghuram Ananthasayana

English, Hindi, Tamil
CFA, Cleared Level I, CFA Institute, USA
B.E. (Computer Engineering), VESIT, University of Mumbai
3 years 9 months of experience in Investment Banking industry.

Nomura Services India Pvt. Ltd.: Developer

- Single-handedly transitioned an op-risk application to India operations

- Enhanced op-risk application for new hierarchical structure of acquiring company and drill downs
- Collaborated with India risk managers to go-live on market risk application for primary dealership business

Lehman Brothers Ltd.: Developer

- Implemented regulatory compliance report resulting in USD 1 billion savings
- Automated M&A deal capturing in the firm's market risk management system



Raghuveer Veeramachaneni

English, Hindi, Telugu
BS (Business Administration), California State University, Pomona
2 years 9 months of experience in Financial Services industry.

PricewaterhouseCoopers: Senior Analyst (Corporate Finance & Investment Banking)

- Worked on engagements involving private equity placement (real estate sector)
- Scope of work - information memorandum, financial projections, investor identification, transaction structuring
- Identified strategic partners for Fairmont's entry into South India (hospitality transaction) and syndicated private equity (USD 12 million)
- Executed USD 60 million equity investment into a real estate development in Bangalore
- USD 10 million equity investment into TeleDNA communications by Peepul Capital



Priyanka Baxi

English, Hindi
CFA, Cleared Level I, CFA Institute, USA
B.E. (Information Technology), DJS College of Engineering, University of Mumbai
3 years 2 months of experience in Financial Services industry.

Citigate Dewe Rogerson: Executive

- Prepared reports on market perception, shareholding, stock update, peer review
- Prepared corporate presentations, business reports, press releases
- Sales pitch to prospective clients for managing their investor relations

IDBI Capital Markets Ltd.: Research Analyst

- Technical research on secondary market
- Macroeconomic analysis
- Introduced mutual fund distribution business in 25 branches of IDBI Capital

Mastek Ltd.: Software Engineer

- Consulted projects to improve efficiency of applications
- Delivered training to 250 people on database tuning



Priyanka Malik

English, Hindi
B.Sc. (Statistics), Hindu College, University of Delhi
2 years 10 months of experience in Consulting industry.

McKinsey Knowledge Centre: Analyst

- Led the analytics workstream on consulting projects across the globe

- Handled multiple clients in Singapore on various IT and banking projects
- Provided mentorship/ coaching to new recruits
- Awarded 'Tracking+' ranking twice (received by the team's top 5%)
- Built team capability in niche domains through trainings, training modules covered 15-20 people at a time
- Worked in multiple locations in India and Singapore



Rahul Arora

English, Hindi
BS (Entrepreneurship & Economics), Babson College, Wellesley, Massachusetts
3 years 4 months of experience in Media industry.

ADI Media Pvt. Ltd.: Business Unit Head (Healthcare & Telecom)

- Responsible for business and process development for ADI Media (a business information vendor in B2B segment in healthcare, telecom, consumer electronics and broadcast domains)

- Transformed a print-intensive business to a broadbased media business
- Doubled the healthcare business in two years and grew the telecom business by 40%
- Controlled editorial content and built pan-India readership
- Managed and expanded relationships with vendor partners



Rahul Jain

English, Hindi
B.Tech. (Computer Science), IIT Roorkee
3 years 9 months of experience in IT (Products) industry.

Amazon.com: Software Development Engineer

- Managed project scheduling and dependencies across internal teams

- Ownership of the design, development and release of product features
- Trilogy E-Business Software (India) Pvt. Ltd.: Senior Technical Associate
- Consulting with clients, providing customised solutions for business requirements
- Generated new revenue streams worth USD 6 million by migrating client's compensation systems onto Trilogy's products
- Rated annual top performer in 2008 for ensuring 'customer success' for company's biggest financial domain client
- Executed projects involving collaboration with cross-functional teams



Priyanka Mishra

English, Hindi, Maithili
Bachelor of Fashion Technology, Apparel Production, NIFT Bangalore
2 years 10 months of experience in Apparel and Retail industry.

Madura Garments, A division of Aditya Birla Nuvo Ltd.: Assistant Manager-Retail Buying and Merchandising

- Handled 35 exclusive brand outlets across South and East region
- 110% achievement of targeted sales and profits for 2 consecutive years
- Turned around 4 stores, from degrowth to 40% growth
- Managed 12 new store openings

Lifestyle International Pvt. Ltd. - MAX Retail Division: Regional Retail Planner

- Enhanced sales through merchandise/ space planning for stores in South India
- Strengthened womenswear category, increased sales at full price to 80% of total sales
- Awarded A+ rating twice in a year



Priyanko Basu

English, Hindi, Bengali
PG Diploma in Pharmaceutical Management, Narsee Monjee Institute of Management Studies
B.Pharm., Jamia Hamdard, Delhi
3 years 11 months of experience in Consulting and KPO industry.

McKinsey Knowledge Centre: Senior Research Analyst

- Specialist member of consulting team during studies and client interactions
- Fulfilling research for healthcare clients
- Codifying knowledge into practice documents
- Bronze Medal winner at the Global Knowledge Olympics, USA 2008
- ORG-IMS Research Pvt. Ltd.: Executive
- Servicing information requirements for clients in healthcare
- Creating corporate presentations for client marketing teams
- Training clients on delivery platforms and softwares for data analysis
- First junior executive invited to top management's half yearly strategic conference



Rahul Malik

English, Hindi
MS (Financial Economics), Said Business School, University of Oxford
B.A. (Hons.), Shri Ram College of Commerce, University of Delhi
3 years 2 months of experience in Financial Services industry.

Ernst & Young India Pvt. Ltd.: Analyst (Transaction Advisory Services)

- Identifying potential targets, preparing pitches and information memoranda
- Preparing business plans and carrying out company valuations
- Integral member of team advising Modern Dairies on raising funds from IFC
- Integral member of team advising Serco Group's USD 40 million acquisition of InfoVision BPO
- Advised a telecom operator on 3G license bidding and a listed educational services firm raising funds



Rahul Prasad

English, Hindi
B.Tech. (Ocean Engineering & Naval Architecture), IIT Kharagpur
3 years 5 months of experience in Investment Banking & Consulting industry.

SBI Capital Markets Ltd.: Deputy Manager (Project Appraisal & Structured Finance)

- Preparation of project information memorandum and raising funds for infrastructure projects (ports, power plants and coal mines)
- Achieved financial closure of 4 debt syndication assignments with combined deal-size of over INR 25 billion
- Worked on Gopalpur, Mumbai and Salaya Port projects
- i-maritime Consultancy Pvt. Ltd.: Consultant
- Preparation of business plans, entry strategies and techno-commercial feasibility studies for development of projects in maritime infrastructure domain
- Executed the first international project of our company in Africa



Rajat Agarwal

English, Hindi
B.Tech. and M.Tech. (Chemical Engineering), IIT Delhi
2 years 9 months of experience in Consulting industry.

McKinsey and Company: Business Analyst

- Worked on market entry and growth strategies, sales and marketing transformation projects, strategic due diligence and M&A across telecom, food products, chemicals and contract research industries

- Rated among the top two business analysts at McKinsey



Rakesh Krishnan

English, Hindi, Tamil, Gujarati, Malayalam
B.Tech. (Electrical and Electronics), NIT Trichy
2 years 9 months of experience in IT (Services) industry.

J235 Software India Pvt. Ltd.: Software Engineer

- Lead an offshore team of 6 as the onsite co-ordinator in Boston having worked in the areas of project planning and estimation, requirements gathering, design, development, testing and deployment

- As quality auditor, audited internal engineering processes based on CMMI level 3/5 guidelines
- Worked on a variety of technologies and platforms having worked on enterprise-level data migration, custom application development and ERP implementation



Sambhav Jain

English, Hindi, French, Spanish
B.E. (Electronics and Communications), Thapar Institute of Engineering and Technology, Patiala
3 years 10 months of experience in IT/ ITES and Commodity Trading industry.

Sambhav Enterprises: Manager/ Partner

- Business Management for 10 member yarn-trading company

- Managed turnover of INR 30-40 million annually
- Personalised client engagement and removed intermediaries
- Achieved 28% revenue growth

LearningMate Solutions Pvt. Ltd.: Senior Business Analyst

- Worked on e-learning products for global publishers
- Worked on sales proposals with feasibility analysis, effort and cost estimation
- Acquired projects worth USD 500,000
- Awarded star performer

IBM (India) Pvt. Ltd.: Application Programmer

- Application testing on CRM for Bharti Airtel
- Team member for pan-India CRM deployment



Samhita Das Sharma

English, Hindi, Bengali, Assamese
B.Com. (Hons.), SRCC, University of Delhi
3 years 9 months of experience in Consulting industry.

KPMG India: Executive

- Spokesperson for Global Green at KPMG International
- Implemented carbon reduction solutions

- Reduced carbon footprint by 25% in KPMG

Make a Difference (MAD) Dilli: Founder and President

- Supervised team of 52 volunteers teaching 120 children at 2 shelter homes
- Appointed VP (Finance) for MAD India
- Liaisoned with Colt and IBM for fundraising

Ernst & Young India Pvt. Ltd.: Principal analyst

- Developed the business plan for Commonwealth Games, 2010
- Project leader for feasibility study of Delhi VAT
- Developed enterprise risk management for CellTel



Ravitej Sriram

English, Hindi, Telugu, Tamil
B.E. (Electronics & Communication), Madras Institute of Technology, Anna University
2 years 9 months of experience in High Technology/ Electronics industry.

Nvidia Graphics Pvt. Ltd.: ASIC Design Engineer

- Developed automation process to reduce verification effort of each peripheral controller on the computer chip by 3 man-months
- Performed logic (gate) level testing for the memory controller module of a breakthrough chip that provided 5X improvement in graphics performance of Apple Mac Books
- Led migration to new methodology that reduced time to market chips by 20%
- Presented in international conferences and conducted training sessions



Ridhi Kumar

English, Hindi
B.Com. (Hons.), SRCC, University of Delhi
2 years 7 months of experience in Consulting industry.
Accenture: Analyst

- Executed market entry business research and developed competitive market landscape for communication and hi-tech clients

- Created trade execution blueprint for an FMCG major for modern trade
- Worked on optimal routing plan for an airline major in post merger scenario using passenger data
- Attended a global training in Spain with 200 consultants
- Awarded the 'Above and Beyond' award



Samyajit Das

English, Hindi, Bengali
B.Sc. (Hotel Management), Institute of Hotel Management, National Council for Hotel Management and Catering Technology, IGNOU
3 years 9 months of experience in FMCG industry.

ITC Ltd.: Assistant Manager - Sales

- Relationship manager for South Mumbai (corporates and consulates) at The Maratha

- Responsible for liaison with Hyderabad, Pune and Kolkata marketing offices for The Maratha
- Custodian for sales force tracking and lead management at The Maratha
- Confirmed and managed the UBS Investor Meet for 3 consecutive years, with revenues worth INR 16.5 million
- Confirmed and managed the celebrity engagement of former Miss World Yukta Mookhey



Sandeep Gupta

English, Hindi, Bengali
M.A. (Economics), Delhi School of Economics, University of Delhi
B.A. (Economics), St. Xavier's College, University of Calcutta
3 years 9 months of experience in Financial Services industry.

Citi, GDM: Assistant Manager

- Developed off-us spend estimation GLM model, recommended for patent in Citi
- Developed strategy to optimise capital across Citi APAC businesses to maximise ROE
- 'Outstanding Performance' and 'PG DM Project Excellence' awards

Inductis (India) Pvt. Ltd.: Junior Modeler

- Applied survival analysis on a project for a top US insurance player to estimate customer lifetime value which won 'Annual Project Excellence' and 'Best IP Created' awards
- Held a company-wide seminar on survival analysis



Rishi Gupta

English, Hindi, Bengali
CA, ICAI
B.Com. (Hons.), SRCC, University of Delhi
1 year of experience in Investment Banking Industry.

Goldman Sachs: Analyst - Investment Banking

- Helped a Canadian energy company acquire another oil and gas company for USD 5.5 billion and boost production from prolific unconventional gas holdings

- Advised an American coal company to sell its coking coal assets for USD 568 million to a Russian mining and metal company
- Helped an American environmental and hazardous waste management services company to acquire a Canadian service provider for USD 380 million



Sai Prasad

English, Hindi, Telugu, Tamil, Sign Language
B.E. (Electrical & Electronics Engineering), Chaitanya Bharathi Institute of Technology, Osmania University
2 years 7 months of experience in IT (Products) industry.

The Princeton Review: Verbal Faculty

- Trained 115 students for GMAT and GRE exam

University of Wisconsin, Madison: Research Assistant

- Wrote C program functions for optimal bus selection in a distributed network system
- To create a database of network IP addresses and maintain them
- Awarded research scholarship of USD 17,646
- Cavinkare Ability Award, 2009

Infosys Technologies Ltd.: Software Engineer (Telecom domain)

- Environment team lead for the joint project for British Telecom with Tech Mahindra and TCS
- 'Best Trainee of 2006 batch' award



Sandeep Salunkhe

English, Hindi, Marathi, Spanish
MS (Electrical Engineering), Illinois Institute of Technology
B.E. (Electronics), Thadomal Shahani Engineering College, University of Mumbai
3 years 3 months of experience in Transportation & IT industry.

International Road Dynamics South Asia Pvt. Ltd.: Manager - Business Operations

- Streamlining operations in Maharashtra and Gujarat led to recovery of receivables worth INR 3 million over 5 months
- Acquired new projects worth INR 1.5 million
- Contract management turned unprofitable contract into profit for the company
- Competitive benchmarking of products and solutions

Cintra Concesiones de Infraestructuras de Transporte S.A.: Project Engineer

- Planning, specification and estimation of bid proposals
- Planning, procurement and installation of toll collection systems
- Negotiating with IT partners

Motorola: Test Engineer - Contractor

- Mobile telecom device testing



Sandhya Venkatesh Boyapati

English, Hindi, Marathi, Telugu, Spanish
B.E. (Electronics and Telecommunications), Fr. CRIT, University of Mumbai
2 years 4 months of experience in IT (Services) industry.

Mastek Ltd.: Executive - Project Management Office

- Led initiatives to reduce the cost per resource, cost of quality, and productivity improvement which led to a cost reduction of USD 120,000
- Aided implementation of centralised online system for customer feedback, resulting in 80% of customers giving feedback, as compared to 20% earlier
- Featured twice in Mastek hall of fame
- Awarded monthly recognition award thrice in a row for top performance



Satyajit Mallick

English, Hindi, Bengali
CA, ICAI
B.Com. (Hons.), St. Xavier's College, University of Calcutta
3 years 8 months of experience in Financial Services industry.

PricewaterhouseCoopers: Assistant Manager

- Risk and controls review across portfolio of clients including IBM and Infosys

- Client relationship management
- Direct reporting responsibility to senior partners
- Managed accounts reconstruction project in Sudan for Kenana, world's largest integrated sugar company
- Secondment with the UK office - financial audits across industry segments with clients such as Volvo, AT&T, TNT and Eon, recognition award by the UK office
- Supervision and coaching of peers



Saumya Chandra

English, Hindi
B.Tech. (Information Technology), IIIT Allahabad
2 years 9 months of experience in IT (Products) industry.

Kuliza Technologies: Senior Developer & Manager

- Part of initial team for Web 2.0 based social media product LifeBlob

- Enhanced and extended open source content management solutions for a non-profit organisation
- Spearheaded knowledge base and application development on Django
- Spearheaded the effort to launch online portal for web team and company recruitment
- Recruitment champion at Kuliza
- Special recognition award for customer success



Shailesh Lohia

English, Hindi
B.Tech. (Hons.) (Chemical Engineering), IIT Kharagpur
3 years 10 months of experience in Energy industry.

Schlumberger Asia Services Ltd.: Senior Field Engineer

- Prepared estimation and work schedule for turnkey drilling projects for various national and international clients

- Mobilised project resources at drilling sites within different parts of the country
- Monitored project progress and performance goals. Final report delivery to client on achieved objectives
- Plan and execute well testing to establish reservoir performance. The main parameters include productivity, flowrate and composition etc. of the oil reservoir



Shalu Birbal Bhanwariya

English, Hindi
B.Tech. (Chemical Technology), Institute of Chemical Technology, University of Mumbai

3 years 9 months of experience in Chemicals industry.

C-Tech Corporation: Senior Manager - International Business Development

- Developed international markets for Rodrepe® and Termirepel® products
- Explored potential application areas and technically assisted customers on new product developments
- Assisted TEC, Government of India in formulating specifications
- Represented C-Tech at various international forums
- Spearheaded the CSR project of the company, 'Fanales India'; produced and exported hand-made wax shapes (German brand)

Atul Ltd.: Management Trainee

- Carried out product testings (chemicals) in laboratory
- Technically assisted bulk trials at customers end



Saurabh Jain

English, Hindi
Dual Degree - B.Sc. and M.Sc. (Exploration Geophysics), IIT Kharagpur
2 years 10 months of experience in IT (Services) and Infrastructure industry.

Bansal Highway Constructions: Partner

- Devised strategies for vertical integration

- Standardised sub-contracts and devised incentive packages for contractors
- Increased revenue by 300% in one year
- Maintained complete fleet operations

Headstrong Services India Pvt. Ltd.: Senior Associate

- Maintained and developed trading applications
- Was part of the 'Headstrong: Team of the Year - 2008'
- Conducted domain training sessions on basics of finance, fixed income assets and derivatives



Saurabh Roy

English, Hindi, French, Spanish
CFA Level II, CFA Institute, USA
B.Tech. (Hons.) (Metallurgical & Materials Engineering), IIT Kharagpur

3 years 8 months of experience in Investment Banking industry.

Credit Suisse: Quant Analyst

- Quantitative equity research for stock selection for 130/30 products
- Developed a model to predict hard to borrow stocks with approximately 70% hit ratio
- Analysed special situation trades for the proprietary desk
- Pricing of custom fund derivatives

TransMarket Group Research India Pvt. Ltd.: Associate

- Fixed income derivatives trader



Shashvat Rai

English, Hindi
CFA, Cleared Level II, CFA Institute, USA
B.Tech. (Computer Science), IIT Mumbai

2 years 2 months of experience in Investment Banking industry.

UBS AG: IT Analyst

- Developed front-office investment banking applications

- Developed the web-based FX trade settlement system
- Automated the settlement of Korea swap trades
- Introduced charting to the reporting engine for hedge fund clients
- Provided technical support to business



Shashwat Nigam

English, Hindi
B.Tech. (Mechanical Engineering), IT-BHU

3 years 10 months of experience in Consumer Products industry.

Hindustan Unilever Ltd.: Project Engineering (Manager)

- Managed projects worth INR 1.2 billion, setting up new manufacturing units

- Designed factories, handling internal teams, teams of engineering consultants, and over 500 contractors
- Designed and executed a INR 700 million project to set up engineering infrastructure in 8 HUL factories for a product innovation
- Led a 6 months, fast-tracked INR 500 million project of setting up a new detergents factory
- Conceptualised design of HUL's biggest creams-lotion factory



Shailendra Hegde

English, Hindi, Kannada
B.E. (Information Technology), NIT Surathkal
3 years 9 months of experience in Financial Services industry.

Goldman Sachs Services Pvt. Ltd.: Analyst Developer (Private Wealth Management)

- Managed the IT infrastructure development of risk management for private banking Escrow services

- Led the risk-management analytics programme for wealth management vertical, delivering the system ahead of schedule with 30% savings in project cost
- Voted among top 3 innovative projects for conceptualising and developing a securities management system to detect sensitive trades, saving 2 hours of work per day for 440 analysts worldwide



Shailendra Nath Jha

English, Hindi
B.E. (Information Technology), Netaji Subhas Institute of Technology, University of Delhi

3 years 9 months of experience in IT (Services) industry.

Inductis (India) Pvt. Ltd.: Assistant Manager

- Created a score card to measure productivity and identified improvement areas for customer service division of British Gas

- Led Inductis team as customer interface to British Gas account
- Employee of the quarter for two successive quarters

CSC India Pvt. Ltd.: Software Engineer

- Level 2 support lead for an online insurance storefront for a leading UK Insurance co.



Shaun Nicholas Lobo

English, Hindi, Konkani, Portuguese
B.A. (Economics), St. Stephen's College, University of Delhi

3 years 8 months of experience in Consulting industry.

Hay Consultants India Pvt. Ltd.: Associate Consultant

- Led project delivery modules and implementation of change management initiatives

- Worked across the manufacturing, real estate, steel, oil & gas, textile and telecom sectors

Assisted in sales of largest strategy consulting project worldwide

HDFC Ltd.: Officer Operations

- Led a sales team (11 members) to achieve home loan targets
- Disbursed home loans amounting to INR 540 million in 14 months
- Achieved highest ULIP sales in the NCR Region - INR 1.2 million



Sheshadri Mookherjee

English, Hindi, Bengali
B.E. (Mechanical), PES Institute of Technology, Visvesvaraya Technological University

2 years 8 months of experience in Engineering industry.

Larsen & Toubro Ltd.: Senior Engineer - Sales

- Sales of construction and mining equipment to Kolkata based customers

- Interface with financing companies for sales aid financing and market information
- Achieved sales of INR 120 million over 20 months
- Prepared fleet recommendation process for customers which has since been accepted by other territories
- Conducted market and product studies for the Eastern region



Shikha Gupta

English, Hindi
B.E. (Information Technology), Netaji Subhas Institute of Technology, University of Delhi
2 years 9 months of experience in Consulting industry.

GRAIL Research: Associate

- Supported monitor consultants on various assignments that included market entry strategy, product positioning, and market segmentation
- Set up and operated a new collaborative team structure to assist monitor consultants, developed an effective online interface for client interaction during such assignments
- Managed teams on three retainer accounts that were recognised for outstanding client service
- Trained new employees for analyst roles



Shikha Sharma

English, Hindi
B.Com. (Hons.), SRCC, University of Delhi
2 years 9 months of experience in Consulting industry.

Inductis (India) Pvt. Ltd.: Senior Financial Analyst

- Provided investment recommendations by conducting industry and company diligence
- Integral part of business development, formulated strategy for pitching to new clients
- Instrumental in steering a private equity client account to stable phase
- Mentored 2 newly hired senior team-members on an industry analysis assignment
- Commended by the CEO of EXL for building a marketing pitch for insurance companies



Shuchita Pai

English, Hindi, Kannada
B.E. (Telecommunication), R V College of Engineering, Visvesvaraya Technological University
3 years 5 months of experience in Hospitality and IT (Services) industry.

ITC Ltd.: Lobby Manager

- Responsible for managing front office operations for ITC Windsor
- Increased room revenue by INR 0.5 million through relationship management
- Enhanced customer retention and loyalty by proactively seeking customer feedback
- Implemented brand standards of the ITC Welcomgroup through rigorous training of team members

Cognizant Technology Solutions: Programmer Analyst

- Core team member of the pilot project that acquired an online retailer account
- Developed code and test plans for an online retail application



Shyam Sunder Subramanian M

English, Hindi, Tamil
B.E. (Electrical Engineering), VJTI, University of Mumbai
3 years 10 months of experience in IT (Products) & Investment Banking industry.

Nomura India Services Pvt. Ltd.: Analyst

- Led the design and development of the margin reporting application gateway for Nomura's prime brokerage business
 - Interacted with global system owners to manage requirements, development and testing
 - Nominated to company's corporate social responsibility committee
- IBM India Pvt. Ltd.: Associate System Engineer
- Analyzed business requirements to design use cases and data models
 - Implemented proof-of-concept interfaces in various product development tools
 - Conducted technical workshops for team members, which saved USD 20,000 in training costs



Shilpa Shah

English, Hindi
BS (Computer Science), Texas A&M University
2 years 10 months of experience in IT (Products) industry.

Microsoft Corporation: Programme Manager II

- Led the design, planning, development and release of Microsoft Office Live's first personalisation platform
- Integrated 3rd party email service provider - received the integration award from email service provider
- Ownership of sign-up for a complete release, and increased customer conversion by 30%
- In top 6% of Microsoft business division - invited to technical leadership development programme
- Intern programme co-ordinator and mentor for Microsoft Office Live



Shivani Sharma

English, Hindi
B.A. (Economics), Ferguson College, University of Pune
2 years 9 months of experience in Internet Development Services industry.

Google India Pvt. Ltd.: AdWords Senior Representative

- Optimised AdWords accounts for better revenue recognition and improved RoI for clients
- Interfaced with advertisers to offer solutions for their online advertising campaigns
- Accomplished an international project at Silicon Valley, undertaken to improve real-time client interaction and facilitate retention
- Nominated and served as a 'Productivity mentor' based on high productivity
- Based on quality of work, selected to mentor peers on a core process



Siddhartha Jain

English, Hindi, Punjabi, Marathi
BMS, Jai Hind College of Commerce, University of Mumbai
2 years 10 months of experience in Financial Services industry.

TresVista Financial Services: Senior Analyst, Business Development

- Headed business development efforts in Middle East, South Asia and North America
- Worked on formulating the business plan for the company for raising round A funding
- Financial analyst for 2 years, executing financial consulting, valuation and research assignments
- Worked with PEs, IBs and entrepreneurs in TMT and financial services sectors
- Planned and launched company's blog



Sidhant Srivastava

English, Hindi
B.Tech. and M.Tech. (Chemical Engineering), IIT Kharagpur
2 years 7 months of experience in Consulting industry.

ANB Consulting: Consultant

- Helped a telecom infra company save 3% of operating costs by streamlining project management
 - Helped Tata Teleservices develop product profitability matrix to assess profitability of new products
 - Helped reduce operating expenses of a BPO by quantifying work force requirements
- Rio Tinto Alcan: Process Engineer
- Worked in an aluminium melting plant in Australia
 - Achieved 5% reduction in per ton metal cost by implementing temperature control strategy
 - Achieved USD 30,000 savings through waste reduction



Shubhadipa Sarkar

English, Hindi, Bengali
B.Sc. (Computer Science), St. Xavier's College, University of Calcutta
3 years 9 months of experience in Marketing & Advertising industry.

Google India Pvt. Ltd.: Account Associate

- Managed Google AdWords clients in North American retail and agency clients
 - Managed client portfolios that generated revenue over USD 11 million
 - Worked with high potential unresponsive clients during recession which improved their campaign RoI by 12%
- Google India Pvt. Ltd.: Senior Representative
- Worked on optimising AdWord campaigns, improved ad quality and providing customer support
 - Led a project that improved Google AdWords' global customer satisfaction by 13%



Shubhasish Chattoraj

English, Hindi, Bengali
B.Tech. (Hons.), (Manufacturing Science and Engineering), IIT Kharagpur
2 years 9 months of experience in Energy industry.

Shell Technology India & Shell Global Solutions International, Netherlands (Royal Dutch Shell): Senior Associate Engineer - Mechanical and Lead Coordinator - Logistics Management & Sourcing

- In Amsterdam, supervised EPC teams, performed efficiency optimisation and onsite commissioning exercises for key client refineries across Europe and Asia-Pacific
- Designed and implemented the global logistics and supply chain for chemical feeds and capital equipments for Bangalore pilot plants, ensuring compliance with EXIM policies and EOU SEZ regulations
- Co-ordinated with 10 cross-functional business groups in Shell to execute sourcing and maintenance contracts with major vendors



Sidharth Malhotra

English, Hindi
B.E. (Computer Science), Delhi College of Engineering, University of Delhi
3 years 10 months of experience in Electronics industry.

ST-Ericsson India Pvt. Ltd.: Senior System Software Engineer

- Led 6 member international team for wireless telecommunication projects worth USD 5 million in USA, China
- Youngest member, worldwide system architecture team that defines ST-Ericsson's roadmap for mobile platforms
- Represented ST-Ericsson in a USD 120 million partnership with Samsung Mobile in Korea
- Founded 'Innovation Group' in India office and led initiatives towards building intellectual property within the company
- Led USD 3.2 million SmartPhone project for a European telecommunications major



Smita Singla

English, Hindi, Punjabi
B.E. (Electrical Engineering), Thapar Institute of Engineering and Technology, Thapar University
2 years 9 months of experience in Oil & Gas industry.

Fluor Daniel: Electrical Engineer

- Provided electrical design solutions for the construction of petrochemical refineries
- Led substation engineering and design for a USD 1.9 billion oil and gas project
- Led motor schematics design for a USD 585 million polysilicon production facility
- Youngest engineer from the department to be chosen for a strategic talent development initiative for Fluor employees worldwide



Sombit Bhattacharyya

English, Hindi, Bengali
 M.Sc. (Physics), IIT Kanpur
 B.Sc. (Hons.), (Physics), Presidency College, University of Calcutta
2 years 9 months of experience in Insurance industry.
 ICICI Prudential Life Insurance Ltd.: Manager-Business Intelligence Unit

- Forecast board key performance indicators on policyholder persistency through predictive modelling
- Aid strategic decision making through quantitative measures and analysis of impact on enterprise value
- Report new business profitability to shareholders
- Quantify reasons for variance in margin and initial capital requirement and present to top management
- Sensitivity analysis to determine relevance of actuarial assumptions
- Develop/ modify retention campaigns to meet internal persistency metrics



Sonal Dubey

English, Hindi
 CFA, Cleared Level III, CFA Institute, USA
 B.Tech. (Textile Technology), IIT Delhi
3 years 10 months of experience in Investment Banking industry.
 Nomura Structured Finance Services Pvt. Ltd.: Associate

- Worked with commodities index trading team to develop a third generation commodity index
 - Developed models to conduct technical and fundamental analysis of the commodities
 - Worked with equity structured products desk trading with European and Asian clients
 - Priced derivative structure based on equities, indices and commodities
 - Managed and hedged trading book based on commodities
- Qwest Telecom Software Services Pvt. Ltd.: Software Engineer**
- Software development
 - Led a team of six people



Srishti Bakshi

English, Hindi
 Bachelor of Mass Media, St. Xavier's College, University of Mumbai
2 years 10 months of experience in Marketing & Advertising industry.
 KPMG: Executive

- Map developments and the firm's activity in the ICE sector to identify areas for expansion
 - Assisted partners in formulating and implementing a business expansion strategy in ICE LoB
- India Today Group: Senior Executive**
- Conducted business development for HBR and Business Today
 - Launched and led the team for India Today Woman magazine
 - Achieved 108% of my 2008-09 advertising target
 - Awarded the 'Most Innovative Employee of the year' at the annual conference 2007-08



Srividya Varanasi

English, Hindi, Telugu
 MS (Electrical Engineering), University of Texas - Arlington
 B.Tech. (Electrical & Electronics), Gayatri Vidya Parishad College of Engineering & Technology, JNTU
3 years 6 months of experience in Engineering industry.
 Eaton Corporation: Engineer (Aerospace Division)

- Developed new concepts to provide control technology solutions to engineering problems faced by customers
- Developed proof of concept through rapid prototyping and model based design for aerospace and automobile divisions
- Worked in a team of 6 to launch a new driver warning system in the US automobile market
- Awarded E-star for innovation in 2008



Sourav Sekhar

English, Hindi, Oriya
 B.Tech. (Mechanical Engineering), NIT Warangal
3 years 5 months of experience in IT (Services) industry.
 Caggemini Fssbu India: Associate Consultant

- Handled a multi-million debt restructuring project
- Recommended modifications to loan rejection/intimation project and successfully completed the project realising sixteen man month revenue
- Converted high cost database storage to low cost file storage resulting in savings of USD 50,000 on annualised basis
- Received best mentor and facilitator award for inducting sixty new joiners



Sreeram Ramachandran

English, Hindi, Tamil
 Bachelor of Mass Media, Jai Hind College, University of Mumbai
3 years 7 months of experience in Marketing & Advertising industry.
 Cartwheel Creative Consultants Pvt. Ltd.: Copywriter and Content Developer

- Worked on advertising and creative strategies for Reliance Communications and UTVi news channel
 - Co-initiated a cricket R&D lab to develop new tools to cover cricket for print, online and television
 - Invited by the ICC to present a paper on ranking players
 - Ran a cricket website holdingwiley.com
- Nobby Brand Architects: Associate**
- Worked on product planning and marketing strategies



Subhashini Prasad

English, Hindi, Tamil, Indonesian
 BS (Finance & Marketing), Kelley School of Business, Indiana University Bloomington
3 years 10 months of experience in Consulting industry.
 Deloitte Consulting (USA): Consultant - Strategy & Operations

- Realised USD 2 million in annual savings for an auto finance company through IT offshoring strategy
 - Advised CXOs of a commercial bank to implement profitable IT investment strategy
 - Redesigned supply chain network for a coffee producer incorporating distribution channel feedback
- Deloitte Consulting India Pvt. Ltd.: Consultant (promoted June 2008)**
- Developed claims processing strategy for a property and casualty insurance firm
 - Introduced an investment bank (Hong Kong) to offshoring, saving 20% in annual costs



Suchita Rao Ketineni

English, Hindi, Telugu
 BBA (Hons.), University of Windsor, Canada
3 years of experience in Marketing & Advertising industry.
 Wipro Technologies: Senior Marketing Communications Specialist

- Won two innovation awards
 - Migrated a pilot process offshore
 - Delivered strategic projects that served as benchmarks
- Deloitte Consulting: Analyst, Communications**
- Introduced tangible improvements to the newsletter
 - Ran campaigns for high-profile, firm-wide initiatives
 - Launched four internal websites
 - Won a CSR Award
- Deloitte Support Services: Associate Analyst, Marketing and BD**
- Established a new research deliverable
 - Promoted and awarded 'Deloitte Woman of the Year 2008'
 - Top 5 idea finalist in Deloitte US-wide Innovation Quest
- JWT mindset: Account Executive**
- Managed key corporate accounts



Sridhar Vishwanathan

English, Hindi, Tamil, Marathi, French
 B.E. (Electrical Engineering), VJTI, University of Mumbai
3 years 7 months of experience in Consulting industry.
 Deloitte Consulting India Pvt. Ltd.: Consultant

- Provided CRM consulting services for Fortune 100 companies
- Led a team of consultants in USA to provide a marketing solution for America's leading healthcare organisation
- 'Outstanding Team Contribution' award on a service transformation project in Singapore/ USA for global telecom company
- Top performance ratings on CRM implementation projects in insurance, bio-medical sectors
- Promoted to consultant on fast track (FY09)
- Appreciation Award (FY07) from MD, Deloitte Consulting



Sriraman Pattabiraman

English, Hindi, Tamil, Sanskrit
 B.E., (Computer Science), Crescent Engineering College, Anna University
3 years 6 months of experience in IT (Products) industry.
 Expicient Inc.: Business Consultant

- Led a software engineering team that licensed 'iPhone' application for a Fortune 500 retail client
 - Co-negotiated a USD 1 million service contract through cost-benefit strategies and presentations
- Oracle India Pvt. Ltd.: Applications Engineer**
- Built key integrations for Oracle's CRM software offerings that supported a USD 83 billion FMCG account
 - Delivered Oracle CRM with section 501 compliance, building software enhancements for visually challenged software users
 - Set up teams of software engineers for India operations



Sukanya Chakraborty

English, Bengali
 B.E. (Electrical Engineering), Jadavpur University, Kolkata
3 years 8 months of experience in Consulting industry.
 PricewaterhouseCoopers: Consultant

- Team lead experience in SAP consulting projects across diverse industry sectors
- Implemented methodologies resulting in significant improvement in production efficiency, cost reduction and profitability of clients
- Assisted in firm's business development efforts generating 20 % of planned billing targets in the region
- Led initiatives for capability development of teams and developing new value propositions
- Youngest team lead in batch of 2006



Sumit Kumar

English, Hindi
 MS (Biomedical Engineering), University of California, Los Angeles
 B.Tech. and M.Tech. (Biochemical Engineering & Biotechnology), IIT New Delhi
2 years 6 months of experience in Consulting industry.
 Kinapse Inc.: Senior Analyst

- Managed a data-collection project covering over 50 countries for 9 major marketed drugs
- Executed a large-scale BD project spanning 200 small and mid-tier pharma companies across Pennsylvania
- Helped assess and redesign a legacy financial disclosure process for a top-10 big pharma
- Enhanced the client's EMEA compliance through identification of deviations from EMEA guidelines
- Developed a white paper highlighting links in FDA submissions and performance in device sector



Sundeep Reddivari

English, Hindi, Telugu, Kannada
 PGP, Hospital Management/ Hospital Administration, IHMP, Bangalore
 BDS, M S Ramaiah Dental College, Rajiv Gandhi University of Health Sciences
3 years 6 months of experience in Healthcare industry.

Columbia Asia Hospitals Pvt. Ltd.: Customercare Executive

- Implemented LEAN methodology in discharge process, to reduce discharge time by almost 50%
- Automated patient feed back management
- Managed daily operations, finance and insurance
- Prepared hospital for mid-term assessment of National Accreditation Board for Healthcare Organisations
- Utilisation study of OPD led to efficient management of peak hours
- Prepared medical quality indicators report for hospital

Impressions Multi-speciality Dental Care: Private Practitioner

- Introduced family card for dental care, which increased patient satisfaction



Suparna Dasgupta

English, Hindi, Bengali
 M.A. (Economics), Delhi School of Economics, University of Delhi
 B.A. (Economics), St. Stephen's College, University of Delhi
3 years 11 months of experience in Printing & Publishing and Research industry.

India Infrastructure Publishing Pvt. Ltd.: Research Analyst

- Wrote articles for 3 B2B magazines
- Wrote 200 to 300 page sector reports on 'Internet and Broadband in India', and 'Investment Opportunities in Infrastructure in India'
- Oversaw content for B2B website on global urban transportation systems
- Worked in a team to carry out company's first syndicated research on enterprise telecom segment
- Organised conferences on infrastructure sector for industry



Swetha Balasubramanian

English, Hindi, Tamil
 B.E. (Computer Science), BIT Mesra
2 years 7 months of experience in IT (Products) industry.
 Microsoft R&D Pvt. Ltd.: Software Design Engineer in Test

- Led the design and quality control of multiple features from inception through the full product ship cycle for Windows 7
- As product security owner for core features of Windows 7 XP mode, conducted systematic verifications to find critical security issues
- Designed automation systems that reduced validation effort by 90%
- Collaborated with a global team and external partners to ensure high quality and timely delivery



Tanvi Kapoor

English, Hindi, Spanish
 B.Tech. (Hons.) (Electronics and Communication), NIT Kurukshetra
2 years 9 months of experience in Telecommunications industry.
 Amdocs (India) Pvt. Ltd.: Senior Subject Matter Expert

- Offshore business analyst for requirements analysis for telecom billing application
- Led client support team to ensure smooth deployment of deliverables
- Technical architect and project co-ordinator throughout application development
- Appreciation award from client for implementation of 4 major releases
- Managed multiple accounts as a core member of the implementation team
- Onsite co-ordinator for 6 months at client production site, in USA



Suryanka Jatain

English, Hindi
 B.E. (Hons.) (Computer Science), Lingaya's Institute of Management & Technology, Maharshi Dayanand University
3 years 10 months of experience in IT (Products and Services) industry.
 Amdocs (India) Pvt. Ltd.: Senior Subject Matter Expert (Tandem Technologies)

- Resource scheduling, capacity planning, estimation studies for AT&T projects
- Implemented a utility to search account, increasing search speed by 50%
- Special bonus for transitioning carrier interface systems from acquired company to AT&T
- Completed initial system training within 50% of allocated time

Infosys Technologies Ltd.: Senior Software Engineer (Healthcare)

- Developed a capacity planning product for hospitals
- Delivered solutions for health insurance clients (billing and claim processing areas)
- Defect prevention and knowledge management anchor



Sushama

English, Hindi
 B.Tech. (Civil), NIT Warangal
2 years 9 months of experience in IT (Products) industry.
 Oracle India Pvt. Ltd.: Applications Engineer

- Enhance the value of the existing enterprise applications by seamless flow of business processes using integration framework and technology
- Conceptualised and developed productivity enhancement tools for key customers and developers
- Defined real world scenarios for the usage of product and accessed the quality of the product
- Mentored the new team members



Tanya Gupta

English, Hindi, Punjabi
 B.A. (Hons.) (Economics), St. Stephen's College, University of Delhi
2 years 9 months of experience in Marketing & Advertising industry.
 Hindustan Unilever Ltd.: Brand Manager

- Responsible for launching Cif (Unilever's biggest household care brand), first national brand launch in 3 years, Cif gained 160 bps in 6 months
- Worked towards making Vim liquid a USD 10 million brand
- Solely responsible for managing Rexona - the USD 40 million brand with an A&P budget of USD 6 million
- Completed the business leadership training programme at HUL for 15 months acquiring cross-functional experience



Taru Bazaj

English, Hindi
 B.Tech. (Electrical Engineering), Banaras Hindu University
2 years 7 months of experience in Investment Banking industry.
 Morgan Stanley Advantage Services Pvt. Ltd.: Manager

- Manager for client relationship team for prime brokerage business
- Business process analysis, re-engineering to achieve operational efficiencies and savings
- Strategic planning, building project roadmaps, training end users and documentation
- Streamlined and automated legal client interactions with the firm, enhancing client relationships
- Built an exception management system, contributing millions of dollars to revenues
- Built a client analytics tool to help take strategic decisions based on trends



Swaraj Shergill

English, Hindi, Punjabi
 Bachelor of Software Engineering, Ottawa, Carleton University
2 years 4 months of experience in Manufacturing and IT Consulting industry.
 Cast Profiles Pvt. Ltd.: Executive Director

- Setting up of IT infrastructure
- Decreased worker attrition by 10%, through improved relations between workers and management
- Involved in setting up two projects worth USD 4 million

Thinkwrap Inc., Canada: Software Consultant

- Responsible for the support and development of Department of Foreign Affairs and International Trade's online portal for businesses
- Trained and mentored new recruits in the organisation



Swathi Parthasarathi

English, Kannada, French
 B.E. (Industrial Engineering), R V College of Engineering, Visvesvaraya Technological University
2 years 6 months of experience in Manufacturing and Service industry.
 Industries Chimiques du Senegal: Procurement Engineer

- Managed procurement process for mechanical and electrical spares
- Identification of new suppliers
- Registration and relevant procedures for new office establishment in Brussels
- Communication facilitation among French, Belgian and English suppliers and colleagues

Achindra Online Marketing Pvt. Ltd. - Hungryzone.com: Business Development Manager

- Worked on online and offline marketing campaigns

Corporate relationship development

Miebach Consulting - India (Supply Chain Engineering): Associate Consultant

- Physical warehouse planning and design
- Provided network analysis services
- Completed 5 projects moving seamlessly between engineering and supply chain strategy



Tarun Bhabra

English, Hindi, Punjabi
 M.Tech. (Structural Engineering), IIT Kharagpur
2 years 4 months of experience in Manufacturing industry.
 ITC Ltd.: Assistant Manager, Process Improvement and Innovations

- Conceived, designed and launched ITD's first innovation centre
- Managed 60 innovation projects and 20 lean Six Sigma initiatives
- Achieved cost savings of INR 20 million and initiated additional projects with potential of additional INR 30 million
- Developed in-house structured problem solving training module

ITC Ltd.: Assistant Manager, Quality

- Achieved lowest market complaint level: 1 in a year
- Rated 'outstanding' for improving quality scores across 10 brands of the unit



Thilak Ramanathan Subramanian

English, Hindi, Tamil, Kannada
 M.Tech. (Metallurgy and Material Science), IIT Madras
 B.E. (Metallurgical Engineering), Government College of Engineering, Salem, Periyar University
3 years 9 months of experience in IT (Services) industry.
 IBM Global Business Services (GBS): Segment Analyst

- Was part of the internal consulting team that built a pricing and profitability analysis framework for IBM's hardware business
- Customer segment, competition and industry analysis to aid IBM's marketing strategy
- Qualitative and quantitative market research pertaining to aid IBM's consulting and system integration business
- Worked on micro-vertical entry strategy into the Indian dairy market for IT services
- Won the 'IBM Bravo Award' for outstanding performance



Toshit Bharara

English, Hindi, Punjabi
 B.Tech. (Chemical), IIT Delhi
2 years 10 months of experience in FMCG industry.
 ITC Ltd.: Assistant Manager, Purchasing (Tobacco division)

- Handled USD 14 million buy for packaging materials
- Led a Six Sigma project to achieve USD 110,000 (2%) savings in metallised paper cost
- Re-engineered business processes for merchandise procurement
- Developed packaging and sourcing strategy for a new product category
- As logistics manager, Kidderpore, developed KPIs for demand fulfillment process; reduced stock-outs by 25%
- Negotiated long-term agreement with union. Improved manpower productivity by 20%



Treasa Tomy

English, Hindi, Malayalam
 B.A. (Hons.) (Economics), St. Stephen's College, University of Delhi
2 years 9 months of experience in Consulting industry.
 PricewaterhouseCoopers: Analyst

- Corporate finance - research and analysis for M&A transactions
- Involved in projects with client interaction and negotiation
- Business development for financial advisory services
- Part of the markets and industries vertical
- Co-authored a study on the Indian retail sector which was presented at the RAI Retail Leadership Summit in January 2010
- Launched a thought leadership study on the Indian aerospace industry at Aero India Show 2009



Unni V

English, Hindi, Malayalam
 B.Tech. (Mechanical Engineering), NIT Calicut
3 years 8 months of experience in Automotive industry.
 Ashok Leyland Ltd.: Deputy Manager - Product Management Group

- Responsible for identifying emerging opportunities in the road-based mass transportation through market studies and conceptualising solutions
- Responsible for new product development process implementation and training
- Ashok Leyland Ltd.: Deputy Manager - Sales and After-sales Support
- After-sales service co-ordinator for key customers and dealer management
- Developed and implemented a sales process for increasing institutional sales
- Winner of Ashok Leyland Improve Award and Best Project by graduate engineer 06-07



Uttam Kumar Tripathi

English, Hindi
 B.Tech. and M.Tech. (Computer Science), IIT Kanpur
2 years 9 months of experience in IT (Products) industry.
 University of Applied Sciences Northwestern Switzerland, School of Business: Software Development Researcher

- Worked on EU funded cloud computing project; submitted two proposals since subsequently approved
- Amazon India Development Centre: Software Development Engineer
- Building advertising solutions for affiliates team
- Building, deploying and monitoring distributed system set-up used for serving out the advertisement
- Became owner of core front-end component in just over one year of starting the job
- Came up with a business idea involving social networking sites, part of which was implemented and launched by Amazon



Tressa Joy

English, Hindi, Malayalam
 B.E. (Electrical Engineering), VJTI, University of Mumbai
2 years 9 months of experience in Manufacturing industry.
 Siemens Ltd.: Executive - Marketing

- Responsible for product positioning and product gap analysis
- Launched product from China into India, aimed at price sensitive market
- Analysis of orders lost to competition, with strategies to recover lost customers
- Developed and conducted product trainings for channel partners and sales team across India
- Supported sales teams and channel partners with promotional activities for products
- Matched product with varying customer requirements



Udayan Dasgupta

English, Hindi, Bangla
 B.Tech. (Pulp and Paper Engineering), IIT Roorkee
3 years 10 months of experience in IT (Services) industry.
 Infosys Technologies Ltd.: Associate Consultant

- Co-ordinated the execution of HR reorganisation project at Infosys in 2009 for 70,000+ developers in the organisation
- Led a process consulting assignment for a large distribution client resulting an annual saving of USD 1.43 million for the client, and reduction in total cost of ownership of IT systems by USD 504,000
- Founder chairperson of Infosys Green Corridor initiative for engagement with rural population in India



Vaibhav Badjatya

English, Hindi
 CFA, Cleared Level III, CFA Institute, USA
 CA, ICAI
 B.Com., Shri Vaishnav College of Commerce, Devi Ahilya Vishwavidyalaya, Indore
3 years 6 months of experience in Private Equity and Investment Banking industry.

- Bain Capital Private Equity: Analyst
- Industry/ Company Diligence/ Modeling/ Valuation
- Dealing with advisors
- Executed USD 100 million investment in Himadri Chemicals
- Evaluated USD 200 million investment in leading retail company
- Evaluated USD 420 million deal in Indian auto industry
- Evaluated USD 170 million buyout of Indian BPO company and investment in crop protection chemical company
- Morgan Stanley Advantage Services Pvt. Ltd.: Associate
- Worked on providence/ pemira USD 2 billion bid for EMAP B2B
- Advising private equity firm on buying stake in Pyramid Saimira Theaters



Vaibhav Shah

English, Hindi, French
 B.Sc. (Industrial Engineering), Georgia Institute of Technology
2 years 6 months of experience in Consulting industry.
 A.T. Kearney: Senior Business Analyst

- Conducted the due diligence and valuation of an acquisition target for a segment-leading US-based juice-drinks company
- Developed a growth strategy and long-term business plan for a leading Indian multi-brand apparel retailer
- Conducted a global cost reduction assessment and contract negotiations for a European brewery
- For a leading Indian telecom operator, developed a global telecom business evolution roadmap and designed an enterprise-wide capex management process



Ujjaval Gupta

English, Hindi
 B.E. (Production Engineering), Sardar Vallabhbhai National Institute of Technology, Surat
3 years 3 months of experience in Non-Profit & NGOs.
 Samanvay Pariwar Trust: Project Coordinator

- Created infrastructure for financial rehabilitation of 400-500 disabled persons
- Got Samanvay's property tax reduced by 70% (a reduction of INR 1 million approximately)
- Patni Computer Systems Ltd.: Software Engineer
- Worked on web-based solutions for asset management applications for GE Asset Management
- Dream Team Award 2007



Umesh Shankar Saha

English, Hindi, Bengali
 B.Tech. (Ocean Engineering & Naval Architecture), IIT Kharagpur
3 years 8 months of experience in Maritime industry.
 Axsys Technologies Ltd.: Team Lead (Marine Engineering & Design)

- Led 40% of design projects with company, which included a container, coal barge and offshore supply vessel
- Helped acquire international clients, increasing ongoing project value by 25%
- Redesigned quality management system, to reduce design delivery time
- Indian Register of Shipping: Assistant Surveyor
- Inspection and certification of structural designs of new vessels
- Assessment of loadline conditions and issuance of loadline certificates
- Worked with national and international clients on projects worth INR 20 million



Vani Malik

English, Hindi
 B.E. (Electrical Engineering), Vaish College of Engineering, Maharshi Dayanand University
3 years 8 months of experience in Engineering industry.
 Korus Engineering Solutions Pvt. Ltd.: Senior Design Engineer

- Led team on projects with total investment of INR 7 billion for key clients
- Acted as an interface for negotiations between client and vendors
- Developed calculator for power factor improvement that reduced errors and execution time by almost 60%
- Increased team's productivity by 20%
- Created induction and training module for new employees, which included the operational processes and domain knowledge



Varun Chadha

English, Hindi
 B.A. (Political Science), Duke University
3 years 9 months of experience in Investment Management industry.
 Raymond James & Associates, Inc.: Research Associate

- Research communications software sector companies and stocks
- Initiated coverage of a separate industry (e-commerce) to create incremental revenue opportunities
- Increased client base by initiating coverage of over 10 companies
- Also worked with telecom and software industry groups
- Interacted with clients to make stock recommendations that facilitate informed investments



Varun Jalan

English, Hindi
BS (Hons.) (Finance & Accounting) and B.A. (Hons.) (Economics), Wharton School, University of Pennsylvania
2 years 10 months of experience in Consulting industry.

African Timber & Farming Corporation, Mozambique: Managing Director and CEO

- Set up JV with South African paper company, Sappi for 30,000 hectares of Eucalyptus
- Obtained USD 2 million VC funding from Mirabaud Bank

Cha De Magoma, Mozambique: Managing Director

- Modernised tea factory adhering ISO and fair-trade standards
- Marketed and sold 2 million kgs/year of tea to Unilever, Starbucks etc.

Oliver Wyman: Consultant

- Restructured PMS of a multi-national bank leading to 17% increase in sales
- Mapped out growth route and entry strategy for a US bank entering India

Raigarh Jute & Textile Mills Pvt. Ltd.: Director



Veena Kondaveeti

English, Hindi, Telugu
B.E. (Hons.) (Electrical and Electronics Engineering), BITS Pilani
2 years 9 months of experience in Non-Profit & NGOs.

Dastkar Andhra: Head - Promotions

- Built a CRM at retail stores for marketing campaigns, improved sales to achieve break-even

- Prepared content and delivered staff trainings on customer service, product knowledge and staff motivation
- Prepared co-operative and district level database on weavers in AP

Infosys Technologies Ltd.: Software Engineer

- Introduced tools and methodologies and ensured their use during the course of projects
- Secured a CGPA of 4.9/5 in Finacle (banking solution), ranked among toppers to lead teams



Vikas Garikipati

English, Hindi, Telugu, German
B.Tech. (Engineering Physics), IIT Bombay
3 years 5 months of experience in IT (Products) industry.

Sap Lab (India) Pvt. Ltd.: Senior Software Engineer

- Design team member of business rules management, responsible for conceptualisation and development of new features

- Usability expert for NetWeaver BRM, focusing on enhancing the end user product experience
- Recognised as 'High Potential' and 'Top Talent', awarded to less than 1% of the global work force

- Prepared customised research report for clients across domains

Yasu Technologies Pvt. Ltd.: Developer - Grade 1

- Designed the user interface for QuickRules Analytics



Vikas Shah

English, Hindi, Gujarati
BBS, College of Business Studies, University of Delhi
3 years 5 months of experience in Consulting industry.

Ernst & Young, Global Shared Services: Research Analyst (Power sector)

- Knowledge support to power (focus on renewables) and metals sector

- Presented white paper to CII on power transmission & distribution and renewable energy
- Received multiple 'EY Extra Miler' awards

RocSearch India Pvt. Ltd.: Junior Research Analyst

- Prepared customised research report for clients across domains
- Team lead (6 members) for country reports on mining and metals sector
- Involved in business development - worked on pilot project for acquiring KPMG account



Venkatesh Rangan

English, Hindi, Marathi, Tamil
M.A. (Economics and Development), The University of Leeds
B.A. (Economics), St. Xavier's College, University of Mumbai
3 years 1 month of experience in Financial Services industry.

Credit Analysis and Research Ltd.: Manager

- Sub-sovereign, sovereign, public sector, infrastructure and municipal credit rating
- Economic research and analysis, forecasting, model development
- Reference quantitative modelling
- In-charge of prestigious Gol mega rating assignment under JNNURM
- Team leader in important strategic projects

Business Standard Ltd.: Staff Correspondent

- Feature write-ups on equity analysis and research
- Articles on policy, M&A, capital markets
- Coverage of automobile, power, industrial appliances and infrastructure sectors
- Part of smart investor team



Vibha Adlakha

English, Hindi
B.A. (Hons.) (Economics), Miranda House, University of Delhi
2 years 9 months of experience in Marketing & Advertising industry.

Google India Pvt. Ltd.: AdWords Account Associate

- Worked on Google AdWord clients, managed portfolio valued at USD 3 million

- Worked on key fashion and apparel clients like Tommy Hilfiger, Elizabeth Arden, Wolverine World Wide for managing their online business
- Specialised in search engine marketing, ad content and display advertising
- Worked on piping ads to social networking media such as Facebook, Youtube etc.
- Representation in Google's global sales and operations conference



Vikram Beri

English, Hindi
BS (Mechanical Engineering), University of Illinois, Urbana-Champaign
2 years 8 months of experience in Manufacturing industry.

Beri Udyog Pvt. Ltd.: Director - Marketing

- Grew domestic market by 33% and international market by 75% in West Africa and North America

- Forged strategic tie-ups with leading tractor manufacturing companies like John Deere and Escorts, retail chains like Hariyali
- Segmented operations into 3 focused business units leading to operational efficiency and enhanced market presence

Deloitte Consulting: Business Technology Analyst

- Procurement strategy for a first of its kind logistics solution for a Forbes 100 manufacturer



Vikram Pradeepkumar Bagepalli

English, Hindi, Telugu, Tamil, Kannada
B.E. (Electronics and Communications), R V College of Engineering, Visvesvaraya Technological University
3 years 7 months of experience in High Technology/ Electronics industry.

Texas Instruments (India) Pvt. Ltd.: Design Engineer

- Improved the test-coverage for digital circuits by 20% with automation

- Received an innovator award for designing a new level-shifter circuit with patent application
- Worked on power management techniques and analysis for yield at circuit level
- Presented a paper on challenges in 45 million circuit design at company conference
- Worked with clients including Cisco across India, USA, UK and France



Vibha Naryan

English, Hindi
B.Arch., IIT Roorkee
3 years 9 months of experience in IT (Services) industry.

Wipro Technologies: Project Engineer

- Selected for 'Performance Reward Programme' for contribution to the success of the client account and business unit

- Part of LEAN implementation for client, that led to improvements in utilisation of manpower
- Single point of contact for project module, at client location in UK
- Involved in inception, design, development, testing and support of business critical applications in UK and India



Vibhuti Gupta

English, Hindi
B.Tech. and M.Tech. (Biochemical Engineering and Biotechnology), IIT Delhi
3 years of experience in Consulting industry.

Kinapse: Consultant

- Advised top 10 pharmaceutical, biotech, consumer healthcare and specialty clients

- Prepared business plan, executed demerging strategy and refined value proposition for a Norwegian biotech to support USD 11.9 million IPO launch on Oslo Exchange
- Developed diversification strategy for a global pharmaceutical into 'Rare Diseases' segment to tap the USD 82 billion potential market
- Formulated the resource management model for the Euro 10.6 billion post-merger integration of European biotech majors

NDG Global: Analyst



Vinayak Kaushal Thakur

English, Hindi
B.E. (Electronics), Netaji Subhas Institute of Technology, University of Delhi
2 years 8 months of experience in Sales and Trading industry.

Noble Resources and Trading India Pvt. Ltd.: Associate Research Analyst, Veg Oils

- Traded grains (soybean complex) and vegetable oils on National Commodities Exchange (NCDEX) and Multi-Commodities Exchange (MCX)
- Headed demand-side research in India for 3 commodities
- Represented India office in global analyst meets

Evalueserve.Com Pvt. Ltd.: Group Representative - Macros and Business Analyst

- Research for financial consultancies for commodities
- White paper on NSE index analysis selected for 'Knowledge Olympics'

Futures First Info Services Pvt. Ltd.: Derivatives Trader

- Traded soft commodities on LIFFE and NYBOT
- Net AUM - USD 600,000; net profit - GBP 35,000



Vishal Chadha

English, Hindi
CFA, Cleared Level III, CFA Institute, USA
BBS, College of Business Studies, University of Delhi
2 years 11 months of experience in Financial Services industry.

Inductis (India) Pvt. Ltd.: Senior Financial Analyst

- Financial modeling, equity research, industry assessment and credit research for hedge funds, private equity and commercial banking clients

- Conducted complete business review of a Qatar based real estate developer for an emerging markets focused hedge fund
- Designed a rigorous counterparty credit risk assessment model for institutional lender in the USA

Ameriprise Financial India Pvt. Ltd.: Analyst

- Driving preparation of financial reports and metrics showing Ameriprise's financial results



Yamini Chandrashekhar Yavarna

English, Hindi, Tamil, Telugu
B.Tech. (Hons.) (Instrumentation Engineering),
IIT Kharagpur

3 years 9 months of experience in Consumer Products industry.

Procter & Gamble (India): Vendor Manager

- Manage capital sourcing from India (USD 2 million) for P&G global needs

- Identification of new equipment needs, defined technical and operational specifications to most qualified vendor and monitored fabrication process
- Build vendor capability in project management and quality compliance
- Delivered India's first skincare modular production plant
- Received 'Special Appreciation Award' from P&G India CEO at National Meet '08
- SPOC for energy utilisation improvements in the plant



Yamini Tandon

English, Hindi
B.A. (Hons.), Lady Shri Ram College, University of Delhi

2 years 6 months of experience in Marketing & Advertising industry.

Euro RSCG Advertising Pvt. Ltd.: Strategic Planner

- Developed brand communication strategy in the FMCG, travel and telecom industries

- Studied consumer behaviour and industry trends
- Developed communication strategy which increased market share (soap brand)
- Developed proposals for a global marketing meet
- Part of business development team
- Liaised with global team to facilitate knowledge sharing amongst offices

TBWA (India): Management Trainee (Account Management)

- Part of team responsible for 4 key accounts
- Evaluated creative work to ensure effectiveness, fit with strategy



Yash Kumar

English, Hindi
Bachelor of Financial & Investment Analysis, College of
Business Studies, University of Delhi

2 years 11 months of experience in Consulting industry.

McKinsey Knowledge Centre: Research Analyst

- Supported McKinsey's India office on business issues that require research and analyses

- Awarded McKinsey India centre annual excellence award for 'Distinctive Client Impact'
- Authored two internal knowledge documents, 'Logistics opportunity in India' and 'Indian Aviation'
- Appointed lead faculty for training on macroeconomic concepts for new joinees
- Provided active coaching to junior colleagues and new joinees



Yomika Ghanshyam Agarwal

English, Hindi, Marathi
M.Com. (Banking & Finance), Sydenham College of
Commerce & Economics, Mumbai

BMS, Jai Hind College and Basantsingh Institute of
Science and J T Lalwani College of Commerce

2 years 9 months of experience in Sales & Trading and Logistics Industry.

DGR Logistiks Pvt. Ltd.: Vice President

- DGR provides specialised comprehensive logistics solutions for large projects - turnover INR 125 million
- Managed the logistics needs of a large green field manufacturing unit, for a large primary metals major

Edelweiss Capital: Junior Associate

- Sales trader for global investment banks
- Accountable for generating annual turnover and annual brokerage of INR 200 billion and INR 50 million respectively
- Converted global hedge funds into revenue generating clients



Zubin Gokhro

English, Hindi, Gujarati
B.Tech (Civil Engineering), IIT Bombay

3 years 9 months of experience in Energy industry.

Shell Technology India Pvt. Ltd.: Senior Associate Engineer

- Concept development and design of a USD 10 million port expansion project for Algeria's national oil company

- Won IDEAS game changer competition for novelty in 'Smart LNG Tunnels'

Nigeria LNG Ltd.: Technical Assurance Engineer (On secondment)

- Technical assurance for a USD 3 million site development work
- Received special recognition award for efficient delivery

Hazira Port Pvt. Ltd. (HPPL): Project Civil Engineer (On secondment)

- Managed onsite projects worth USD 0.5 million clocking 25,000 injury free manhours
- Involved in business development, represented HPPL in commercial bid negotiations

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Group Chairman and CEO
Reliance Anil Dhirubhai Ambani Group

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Rahul Bajaj*
Chairman, Bajaj Auto Limited

Manvinder S Banga
Operating Partner
Clayton, Dubilier & Rice, LLC

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Former President and CEO, GE India

Riley Bechtel
Chairman and CEO, Bechtel Group, Inc

Lloyd C Blankfein
Chairman and CEO
The Goldman Sachs Group, Inc

Sally Blount
Dean, Kellogg School of Management

Ronnie Chan
Chairman
Hang Lung Development Company

Purnendu Chatterjee*
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Yogesh Deveshwar*
Chairman, ITC Limited

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Member of the Group Executive Committee
Deutsche Bank AG

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Chairman, The Godrej Group

Prabhu Goel
Founder and Chairman, Signet Solar Inc

Rajat Gupta*
Chairman, ISB;
Senior Partner Emeritus
McKinsey & Company, Inc

Vinita Gupta
Founder, Quick Eagle Network

Vinod Gupta
Founder and CEO, infoGROUP, Inc

Urs Hofmann
Managing Director, Credit Suisse Group

Donald Jacobs
Dean Emeritus
Kellogg School of Management

Dipak Jain
Former Dean, Kellogg School of Management

Uday Khemka
Director, SUN Group of Companies

Vinod Khosla
General Partner
Kleiner Perkins Caufield & Byers

Chanda Kochhar*
CEO, ICICI Bank Ltd

Bon-Moo Koo
Chairman
LG Chemical Ltd. / LG Electronics Inc.

Uday Kotak*
Executive Vice Chairman and
Managing Director
Kotak Mahindra Bank Limited

Andrew Likierman
Dean, London Business School

Arjun Malhotra
Chairman and CEO, Headstrong Corporation

Harish Manwani*
President, Asia & Africa Unilever Plc;
Chairman, Hindustan Unilever Limited

Kiran Mazumdar Shaw*
Chairman and Managing Director
Biocon India Limited

Aman Mehta
Former Chief Executive Officer, HSBC Limited

Heinz-Werner Meier
Chairman of Management Board and
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Sanofi - Aventis Deutschland GmbH

Victor Menezes
Former Senior Vice Chairman, Citigroup

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President and CEO, ArcelorMittal

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Vice Chairman, Bharti Enterprises

Sunil Bharti Mittal*
Chairman and Managing Director
Bharti Enterprises

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Chairman and CEO, Orix Corporation

Mark Moody-Stuart
Director, HSBC Holdings Plc

James Murdoch
Non-Executive Director and Chairman
British Sky Broadcasting

Pawan Munjal*
Managing Director and CEO
Hero Honda Motors Limited

Sunil Kant Munjal*
Managing Director
Hero Corporate Services Limited

Shiv Nadar*
Founder, HCL Technologies Limited

N R Narayana Murthy*
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Lakshmi Narayanan*
Vice Chairman, Cognizant

Sanjay Nayar*
CEO, KKR India

Vikram S Pandit
Chief Executive Officer, Citigroup Inc

Deepak Parekh*
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Rajendra Pawar*
Chairman, NIIT Limited

Teh Kok Peng
President, GIC Special Investments Pte
Limited

G V Prasad*
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Dr Reddy's Laboratories Ltd

N Prasad*
Group Chairman, VANPIC

Atul Punj*
Chairman, Punj Lloyd Limited

Srini Raju*
Managing Director and Co-Founder
Peepul Capital

Ajit Rangnekar
Dean, Indian School of Business

Girish Reddy*
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Syam Prasad Reddy*
Chairman and Managing Director
Indu Projects Ltd

Thomas Robertson
Dean, The Wharton School

Arun Sarin
Former Chief Executive
Vodafone Group Plc

James Schiro
Chief Executive Officer
Zurich Financial Services

Ajay Shah
Founder and CEO, Shah Capital Partners

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Chairman and Managing Director
Max India Limited

K P Singh*
Chairman of the Board, DLF Limited

Pramath Raj Sinha*
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Founder and Managing Director
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Rana Talwar
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Daniel Vasella
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CEO and Managing Partner
Symphony Technology Group

Jacob Wallenberg
Deputy Chairman
Skandinaviska Enskilda Banken

Arshad Zakaria
President and CEO
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Peter Zencke
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