



# THE LOCAL NEWS

SERVING HUNTINGTON BEACH & NORTH WEST ORANGE COUNTY, CA • 5901 WARNER AVENUE, #429 • HUNTINGTON BEACH, CA 92649

50¢

Plastic Bag Ban Gone  
page 8

100 Used Cars  
page 5 & page 14



## End of Year Blowout Closeout Vehicle Sale

Want to save money, get a great deal, feel as though you are trying to keep your sales dollars at home? Then, if you are in the market for a new or previously owned vehicle...Shop HB...start with one of the ten Members of the HB Auto Dealers Association between now and January 15th.

Buy or Lease any New Vehicle and receive a valuable Annual HB Beach Parking Pass...good for one year from the date of purchase or leasing from one of our ten dealers. Ten strong domestic and import Dealers generously supporting our community every day in so many ways. They employ almost 1,000 men and women paying huge payrolls, property tax and, of course, enabling the city to better take care of all us through their generation of very significant levels of sales tax.

**HB Dodge, Chrysler Jeep Ram - pg 18**  
(866) 554-8590  
[www.hbchryslerjeep.com](http://www.hbchryslerjeep.com)

**Huntington Beach Mitsubishi - pg 19**  
(714) 375-9493  
[www.hbmitsu.com](http://www.hbmitsu.com)

**Huntington Beach Mazda - pg 3**  
(855) 362-9320  
[www.ocmazda.com](http://www.ocmazda.com)

**Surf City Nissan  
of Huntington Beach**  
(714) 500-6010  
[www.surfcitynissan.com](http://www.surfcitynissan.com)

**DeLillo Chevrolet - pg 15**  
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[www.delillo.com](http://www.delillo.com)

**Huntington Beach Ford - pg 35**  
(888) 516-4195  
[www.huntingtonbeachford.com](http://www.huntingtonbeachford.com)

**Car Pros Kia of Huntington Beach**  
- pg 32  
(714) 274-4848  
[www.orangecountykia.com](http://www.orangecountykia.com)

**McKenna VW Huntington Beach**  
(888) 766-8007  
[www.mckennasurfcityvw.com](http://www.mckennasurfcityvw.com)

**Toyota of Huntington Beach - pg 36**  
(888) 433-1447  
[www.toyotaofhb.com](http://www.toyotaofhb.com)

**Norm Reeves Honda Superstore - pg 34**  
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SHOP  
PLAY  
STAY  
HB

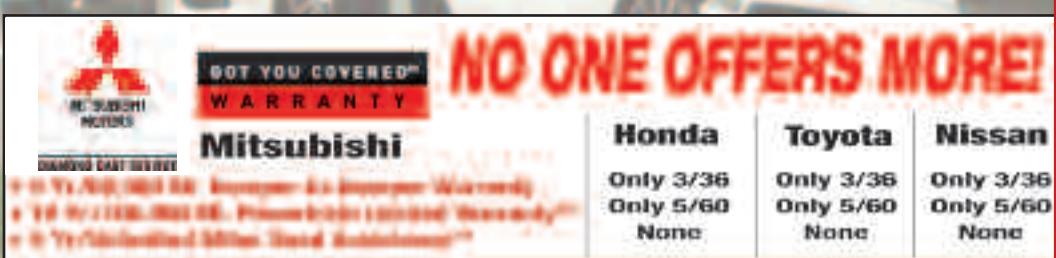
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# SOUTH COAST MITSUBISHI

**#1 volume new car sales in the USA!**  
**#1 volume Evolution sales in the World!**



<b>06' Chevy Corvette</b> MSRP \$41,999 Mileage: 77,500 Stock #: CM2741 <b>\$37,790</b>	<b>02' Chevy Camaro</b> MSRP \$30,800 Mileage: 25,200 Stock #: S6619B <b>\$28,800</b>	<b>05' Chevy Corvette</b> MSRP \$29,999 Mileage: 51,700 Stock #: H14221A <b>\$25,988</b>	<b>03' Chevy Express</b> MSRP \$25,999 Mileage: 33,800 Stock #: CM2907 <b>\$23,900</b>	<b>11' Mitsu. Lancer</b> MSRP \$37,295 Mileage: Please Call Stock #: S13255A <b>\$31,900</b>
<b>10' Acura TSX 2.4</b> MSRP \$21,999 Mileage: 44,400 Stock #: S6630P <b>\$18,900</b>	<b>10' Nissan Cube</b> MSRP \$16,999 Mileage: 31,115 Stock #: S5001P <b>\$14,688</b>	<b>08' BMW 128 i</b> MSRP \$26,499 Mileage: 50,300 Stock #: CM2658 <b>\$20,800</b>	<b>95' Dodge Viper</b> MSRP \$32,999 Mileage: 30,400 Stock #: CM2681A <b>\$27,800</b>	<b>05' Ford F-250 Lariat</b> MSRP \$25,999 Mileage: 93,400 Stock #: CM2816 <b>\$20,999</b>
<b>10' Hyundai Santa Fe</b> MSRP \$19,999 Mileage: 57,752 Stock #: S10225PA <b>\$18,800</b>	<b>10' Ford F-150</b> MSRP \$35,999 Mileage: 109,500 Stock #: S6537P <b>\$33,968</b>	<b>04' Ford F-350 XLT</b> MSRP \$20,999 Mileage: 118,500 Stock #: CM2517A <b>\$15,988</b>	<b>07' Cadillac Escalade</b> MSRP \$32,999 Mileage: 45,900 Stock #: CM2710 <b>\$31,800</b>	<b>03' Chevy Impala</b> MSRP \$9,499 Mileage: 113,100 Stock #: C14104A <b>\$7,988</b>
<b>11' Honda Civic EX</b> MSRP \$15,999 Mileage: 48,500 Stock #: S14027A <b>\$14,800</b>	<b>04' Hummer H2</b> MSRP \$19,999 Mileage: 133,900 Stock #: CM2758 <b>\$16,790</b>	<b>11' Lexus IS-F</b> MSRP \$53,999 Mileage: 30,500 Stock #: S6472P <b>\$48,780</b>	<b>12' Honda Odyssey</b> MSRP \$28,499 Mileage: 15,000 Stock #: S13528A <b>\$26,968</b>	<b>00' Ford Mustang GT</b> MSRP \$10,999 Mileage: 87,900 Stock #: CM2891A <b>\$7,988</b>
<b>05' Honda S2000</b> MSRP \$17,800 Mileage: 103,100 Stock #: S14418A <b>\$14,988</b>	<b>10' Mazda Mazda3</b> MSRP \$17,499 Mileage: 48,200 Stock #: S13016A <b>\$15,968</b>	<b>09' Mercedes Benz</b> MSRP \$38,499 Mileage: 87,800 Stock #: S6542P <b>\$36,880</b>	<b>07' Lexus LS 460</b> MSRP \$32,999 Mileage: 66,900 Stock #: 09100 <b>\$29,900</b>	<b>07' Jeep Wrangler</b> MSRP \$25,999 Mileage: 24,900 Stock #: CM2859 <b>\$21,900</b>



**SOUTH COAST MITSUBISHI**

2860 Harbor Blvd • Costa Mesa CA 92626

[www.southcoastmitsubishi.com](http://www.southcoastmitsubishi.com)

**866.314.9311**



All advertised prices exclude government fees and taxes, any finance charges, any dealer document preparation charge, and any emission testing charge. Financing in lieu of factory rebates for all advertised vehicles.  
\*Must finance through Mitsubishi Motors Credit of America to qualify. All dealer added accessories at retail price. Offer good through close of business Friday 01/17/14. Photos for illustration purposes only.



**GET INTO A MAZDA. GIVE BACK TO YOUR COMMUNITY.**



## John Patterson's Huntington Beach



**mazda**

*Any Day, Every Day Over 500 Vehicles To Choose From*

### 2014 MAZDA2

Starting at \$14,720\*

- Up to EPA-est
- 35 HWY MPG†
- Seating for 5



### 2014 MX-5 Miata

Starting at \$23,720\*

- Up to EPA-EST
- 28 MPG HWY†
- Seating for 2



### 2014 MAZDA3

Starting at \$18,945\*

- Up to EPA-EST
- 40 MPG HWY†
- Seating for 5



### 2013 MAZDASPEED3

Starting at \$24,200\*

- Up to EPA-EST
- 25 MPG HWY†
- Seating for 5



### 2014 MAZDA3 4-Door

Starting at \$16,945\*

- Up to EPA-EST
- 41 MPG HWY†
- Seating for 5



### 2013 MAZDA5

Starting at \$19,940\*

- Up to EPA-EST
- 28 MPG HWY†
- Seating for 6



### 2014 MAZDA6

Starting at \$20,990\*

- Up to EPA-EST
- 40 MPG HWY†
- Seating for 5



### 2014 CX-5

Starting at \$21,395\*

- Up to EPA-EST
- 35 MPG HWY†
- Seating for 5



### 2014 CX-9

Starting at \$29,985\*

- Up to an EPA-est
- 24 hwy MPG†
- Seating for 7



### NEW Mazda 3 (2013) Sport

Turn "Liquid Silver  
in Liquid Gold"  
Vin: M852821

**TOTAL NET SAVINGS:  
\$3,750**

### NEW Mazda CX 9 (2013) iSport - 2WD

**IN YOUR DRIVEWAY:  
\$25,750**

**NEW 2014 Mazda 6 80 to choose from**

**LEASE AS LOW AS  
\$199/Mo.**  
\$1999 Down +Tax /  
Lic. & normal fees  
MPG 38

**Every Color Available  
90 days til' first payment**

All Vehicles subject to prior sale and exclusive of Tax / Lic. & Fees!

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# BEACH BOULEVARD *of Cars*

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# END OF THE YEAR CLEARANCE GOING ON NOW



1 BOULEVARD • 10 GREAT DEALERS • THOUSANDS OF VEHICLES



SAVE HUNDREDS • EVEN THOUSANDS

**0% APR  
FINANCING**  
ON SELECT NEW MODELS  
ON APPROVED CREDIT

UP TO  
**\$6,000**  
IN CUSTOMER CASH  
ON SELECT NEW MODELS

Californians like to dream big. We want our top down, the sun shining, and an open road in the land of endless Summer. The 10 dealers on Beach Boulevard of Cars have the perfect fit for you and are ready to turn your California dreams into reality. Shop online at BeachBlvdoFCars.com or cruise right down to Beach Boulevard of Cars!



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Ad prices exclude government fees and taxes, any finance charges, any dealer document preparation charge and any emission testing charge. Offers expire 12/31/13.

# Beach Blvd of Cars

# Time To Buy!

# USED CAR CLEARANCE!

YR.	MAKE	DESCRIPTION	MODEL/I.D.	PRICE	DEALER
1989	TOYOTA	TERCEL	421672	\$3,989	Car Pros KIA Huntington Beach
2000	Ford Explorer XLS	1 owner, auto, pwr windows and locks, 139695 miles	M389743A	\$4,990	HB Mazda
2001	VW	BEETLE	KH6283A 410238	\$5,781	Car Pros KIA Huntington Beach
2003	Chevy Malibu	Auto,ac/pr gp/alloys	230887/3m676138	\$5,995	Toyota of HB
2005	Chrysler PT Cruiser	Manual/2.4L/4 Cyl	988263/637151	\$6,490	Norm Reeves Huntington Beach
2007	KIA	OPTIMA	KH6017A 104670	\$6,776	Car Pros KIA Huntington Beach
2002	Mercury Sable ls	Auto/ac/pr gp/lea	231210/2g622286	\$6,995	Toyota of HB
2006	HONDA CIVIC HYBRID	AUTO, ALLOYS, LOADED, GAS SAVER	S14668A	\$7,988	HUNTINGTON BEACH MITSUBISHI
1996	Ford Ranger xl	Autu/cd/bedliner	231103/tuc02923	\$7,995	Toyota of HB
2001	Mit Eclipse	AC/pr gp/roof/alloys	231166?1e229055	\$7,995	Toyota of HB
2002	Nissan Altima sl	Auto,ac/pr gp/lea	231260/2c234317	\$7,995	Toyota of HB
2002	GMC SIERRA 1500 SLT	LIFTED, BIG TIRES, LEATHER MUST SEE	S14734A	\$8,988	HUNTINGTON BEACH MITSUBISHI
2002	Toyota Tundra	Auto / Ac,pwr gp/lea/roof	23102/4a021926	\$8,995	Toyota of HB
2002	Honda Odyssey ex	AC/pr gp/cd/alloys	231226/2b007814	\$8,995	Toyota of HB
2008	Mazda CX-7	Auto, power equipped, alloy wheels, AM/FM CD player	#30154	\$9,000	HB Jeep
2010	Mazda 5 sport	Auto, power equipped, multi-CD, alloy wheels	#30158	\$9,000	HB Jeep
2006	Mazda 3 s GT	1 owner, local trade, leather, 5dr GT, 124697 miles	M111977A	\$9,292	HB Mazda
2006	Toyota Tacoma	AC,cd,bed liner	231164/62309232	\$9,495	Toyota of HB
2006	Chevy HHR	LT, 1 OWNER-NO ACCIDENTS * GOOD MPG *79348 miles	M112256A	\$9,511	HB Mazda
2004	BMW 325i	Blue, local trade, leather, auto, 92739 miles	SR46697A	\$9,549	HB Mazda
2009	hyundai elantra gls	Power group,gas saver	#633717	\$9,597	Surf City Nissan
2004	Chevy Tahoe LT	Auto, DVD System, Tow package, alloy wheels, Bose sound system	#30190	\$9,750	HB Jeep
2011	Nissan Versa	Auto,air,cd player	#39568	\$9,985	DeLillo Chevrolet
2010	nissan versa s	Power group, gas saver	#414880	\$10,597	Surf City Nissan
2003	Infiniti G35	Clean history, low miles, leather, auto, 64365 miles	M398081A	\$10,790	HB Mazda
2010	MITSUBISHI LANCER ES	ONE OWNER, AUTO, GAS SAVER, 311 MPG	C2796A	\$10800	HUNTINGTON BEACH MITSUBISHI
2004	Toyota Pruis	Auto /Air/ Pwr Grp +	231233/40021385	\$10,995	Toyota of HB
2007	MITSUBISHI OUTLANDER LS	7 PASSENGER, LOADED, V6, ONE OWNER, PREMIUM SOUND	H14205A	10995	HUNTINGTON BEACH MITSUBISHI
2002	audi tt roadster	Low miles, flawless	#101359	\$10,997	Surf City Nissan
2007	FORD	F150	KH6265A E67040	\$10,999	Car Pros KIA Huntington Beach
2006	CHEVY	COBALT SS	KH6237A 832558	\$10,999	Car Pros KIA Huntington Beach
2011	Dodge Calibur	Auto, power equipped, alloy wheels, keyless entry	#30142	\$11,250	HB Jeep
2008	Impala	PW/pdl/auto,only 42k miles	#39562	\$11,288	DeLillo Chevrolet
2007	Honda Odyssey LX	Auto/3.5L/6 Cyl	988236/051432	\$11,470	Norm Reeves Huntington Beach
2008	Saturn Sky	Clean history, good mpg, black, convertible, 94917 miles	M115445A	\$11,487	HB Mazda
2007	NISSAN	ALTIMA Must see to appreciate	KH5969A 442917	\$11,883	Car Pros KIA Huntington Beach
2011	KIA	SOUL	KH5975A 267257	\$11,933	Car Pros KIA Huntington Beach
2005	ACURA RSX TYPE S	6 SPEED, LEATHER, ALLOYS, VTECH,	C14366A	\$11988	HUNTINGTON BEACH MITSUBISHI
2004	Honda Accord	Auto/ac/pwr gp/lea/ roof	231202/4a021926	\$11,995	Toyota of HB
2009	VW jetta wolfsburg	Loaded, flawless condition	#044256	11,997	Surf City Nissan
2011	Chev Aveo	4 door auto,loaded, great mileage	#39519	\$11,998	DeLillo Chevrolet
2012	Nissan Versa SL	Automatic , Power equipped, AM/FM CD player	#29440	\$12,000	HB Jeep
2012	MITSUBISHI LANCER ES	AONE OWNER, AUTO, GAS SAVER 34 MPG, TRACTION CONTROL	C14123A	\$12,800	HUNTINGTON BEACH MITSUBISHI
2003	MERCEDES BENZ	E320	KH6333A 334836	\$12,831	Car Pros KIA Huntington Beach
2009	Nissan Altima	2.5 sedan auto loaded	#39564	\$12,866	DeLillo Chevrolet

Used Car List continued on page 14

# HAPPY 22ND ANNIVERSARY THE LOCAL NEWS

## Dear Friends, Family, Neighbors & Residents:

We are 22 years on old; The Local News is celebrating our 22nd year serving the communities of Huntington Beach, Fountain Valley, Westminster, Seal and Sunset Beach... We've come along way baby.

And, where are we today. When we started we were the 17th largest City in the State of California...now we are the 18th. We have about 180,000 people and now...if you count everybody...even the ones who don't get counted we are probably at about 215,000 population.

I can remember us being the safest city in America in our population group. The greatest city to raise children in...the best dog friendly City in the Country, etc. well, we are still dog friendly at least.

I have a thought, why don't we look back at those years 1998 -2002 and see what we did to earn those titles -and start doing whatever that was again.

I think I saw where home invasion crimes were up a bit in HB, certainly Downtown HB is both a Jewel and a Jeopardy. Come-on... we can do it. Part of it is leadership, part of it is drafting a set of realistic, achievable goals that help us be who we should be.

One thing for sure...banning things is not necessarily the answer...encouraging, proactively reaching out and bringing great partners to our community is the best thing we could do. Instead of telling people you can't come if you want to serve alcohol...how about we really get proactive and bring those people we want who do serve alcohol here ourselves.

We need to invest in our community. An insightful modern government should not be accused of making gifts of public funds when they intelligently, knowingly, practically...intentionally invest a few dollars to attract the sorts of businesses and people we want to come and live here.

While I think how we satisfy our need to supply affordable housing is at times insane (allocating valuable Beach Blvd. property) the need to do it somewhere is mandatory.

Like wise our past leaders that had a vision for an Equestrian community...the same for our Estate communities were brilliant in their time, the same for our water-oriented community...the same for our Estate communities were brilliant in their time, elitist in any of that...that planning and political leadership was a model for diversity as it should be for our commercial / industrial communities as well.

So, God Bless America...God Bless the citizens of HB..all 76 Past Mayors, Police Chiefs, Past & Present City Managers (and Administrators) and all those volunteers that have made HB the great place it is...Can we make it even better...you bet your oxen.

Regards,  
Don't forget your HB Gold Card



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## Another Thought Of the Day....

*Calling an illegal alien an 'undocumented immigrant' is like calling a drug dealer an 'unlicensed pharmacist'*

# The Weak That Was

## America: Home of the Free because of the Brave

### Mirror Image - Reflection



I remember when I was young and poor...On Christmas Eve, I thought it would be nice to buy my Mom a little gift for the next day. Always short of money, I thought long and hard about what that present might be!

Unable to decide, I went to a large Department store and in the

cosmetics section I asked the girl, 'How about some perfume?' She showed me a bottle costing \$75.

'Too expensive,' I muttered.

The young lady returned with a smaller bottle for \$50. 'Oh dear,' I groused, 'still far too much.'

Growing rather annoyed at my approach, the sales girl brought out a tiny \$10 bottle and offered it to me.

I remember becoming really embarrassed, 'What I mean', I said, 'is I'd like to see something really cheap.'

The sales girl handed me a mirror.

#### TRUE STORY:

Getting into elevator at Macy's. As we rode up on the elevator to the 3rd floor, one-by-one they noticed a \$50 bill lying on the elevator's floor.

Ah you ask...which one picked up the \$50 bill, and handed it in at reception?

Santa of course, the other two people didn't actually exist!



**Dave Garofalo**  
Publisher

### My Nighttime Prayer

Now I lay me down to sleep,  
I pray the new Police Chief, my City to keep  
Make Downtown safe and sane  
I ask this cuz' I live on Main  
No more bans -No more No's  
We need a Santa with Economic Development he Knows  
Safest City -Best City for this and that  
Let's stop the infighting and those political spats  
If I should die before I wake,  
Keep the best of Surf City. in place. for old time sake!



### Remembering Grandma's Clothesline

How I do remember my Grandmother and her ritual as I grew up a sa child....

Certainly brings back memories!!

Remembering Grandma's Clothesline

There is one thing that's left out.

We had a long wooden pole (clothes pole) that was used to push the clotheslines up so that longer items (sheets/pants/etc.) didn't brush the ground and get dirty.

You have to be a "certain age" to appreciate this one....

I can hear my mother now.....

#### THE BASIC RULES FOR CLOTHES-LINES:

(If you don't even know what clotheslines are, better skip this.)

1. You had to hang the socks by the toes... NOT the top.

2. You hung pants by the BOT-TOM/cuffs... NOT the waistbands.

3. You had to WASH the clothesline(s) before hanging any clothes - walk the entire length of each line with a damp cloth around the lines, because the lines might have been dirty, and leave marks on the clean clothes you pegged there.

4. You had to hang the clothes in a certain order, and always hang "whites" with "whites," and hang them first.

5. You NEVER hung a shirt by the shoulders - always by the tail! What would the neighbors think?

6. Wash day on a Monday! NEVER hang clothes on the weekend, especially on Sunday, for Heaven's sake!

7. Hang the sheets and towels on the OUTSIDE lines so you could hide your "unmentionables" in the middle (perverts & busybodies, y'-know!)

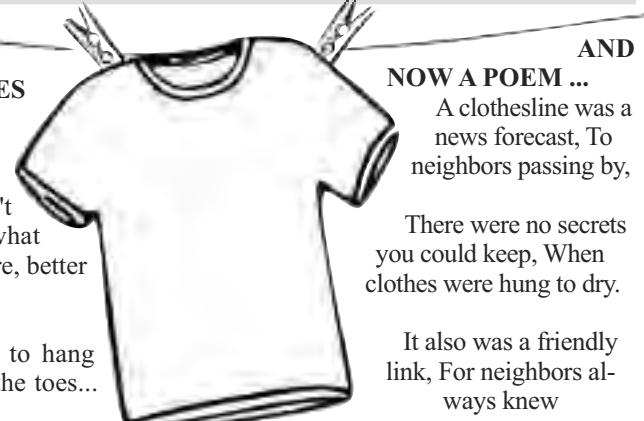
8. It didn't matter if it was sub-zero weather... Clothes would "freeze-dry."

9. ALWAYS gather the clothes pins when taking down dry clothes! Pins left on the lines were "tacky!"

10. If you were efficient, you would line the clothes up so that each item did not need two clothes pins, but shared one of the clothes pins with the next washed item.

11. Clothes off of the line before dinner time, neatly folded in the clothes basket, and ready to be ironed.

12. IRONED????! Well, that's a whole OTHER subject!



#### AND NOW A POEM ...

A clothesline was a news forecast, To neighbors passing by,

There were no secrets you could keep, When clothes were hung to dry.

It also was a friendly link, For neighbors always knew

If company had stopped on by, To spend a night or two.

For then you'd see the "fancy sheets", And towels upon the line;

You'd see the "company table cloths", With intricate designs.

The line announced a baby's birth, From folks who lived inside,

As brand new infant clothes were hung, So carefully with pride!

The ages of the children could, So readily be known

By watching how the sizes changed, You'd know how much they'd grown!

It also told when illness struck, As extra sheets were hung;

Then nightclothes, and a bathrobe too, Haphazardly were strung.

It also said, "On vacation now", When lines hung limp and bare.

It told, "We're back!" when full lines sagged, With not an inch to spare!

New folks in town were scorned upon, If wash was dingy and grey,

As neighbors carefully raised their brows, And looked the other way.

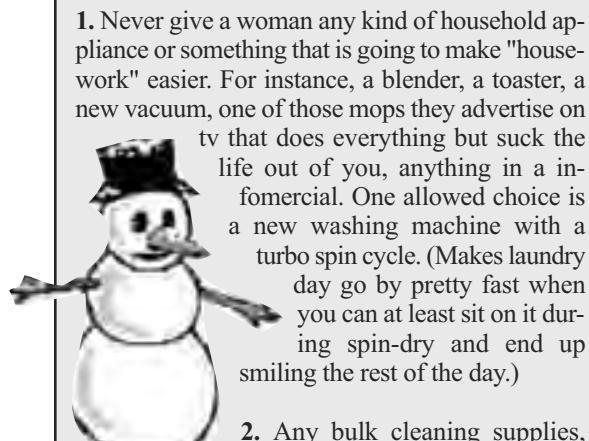
But clotheslines now are of the past, For dryers make work much less.

Now what goes on inside a home, Is anybody's guess!

I really miss that way of life, It was a friendly sign

When neighbors knew each other best... By what hung out on that line.

## Learn From My Mistakes



1. Never give a woman any kind of household appliance or something that is going to make "house-work" easier. For instance, a blender, a toaster, a new vacuum, one of those mops they advertise on tv that does everything but suck the life out of you, anything in a infomercial. One allowed choice is a new washing machine with a turbo spin cycle. (Makes laundry day go by pretty fast when you can at least sit on it during spin-dry and end up smiling the rest of the day.)

2. Any bulk cleaning supplies, "honey, I got you that large box of Tide you have been wanting." "This Windex should last you a while." "I got a good deal on the industrial strength toilet bowl cleaner."

3. Any sharp objects made by Ronco which slices or dices, or a set of ginsu knives. These may one day be used as a weapon against you when you come home with lipstick on your collar after a "night out with the boys."

4. Do not buy gifts for yourself and pretend they are for her. "Honey, I'm sure you'll get a lot of use out of the new drill I bought you."

5. Any lingerie made of flannel, such as a pair of feet pajamas with a trap door in back. A Little Mermaid or Barney cartoon character nightgown. It gives her the idea that you do not consider her the

beautiful woman that she is.

6. No name perfume which costs you \$1.99, such as Eu de Toilet, which actually smells like the bathroom, moldy fruit, or your dirty socks. If you are going to buy her perfume, spring for the brand names.

7. Any type of cubic zirconia jewelry you see on the Home Shopping Network. It will be quite embarrassing when she is showing off that fabulous diamond to her friends and tries to cut glass with it. (We actually test them you know.)

8. Please do not buy her clothes because you think for one minute you have good taste in woman's clothing. An additional hint, plaids do not go with stripes (even though you think your golfing outfit looks just fine). Its a known fact to the rest of the world that is a taboo. In the Northeast, that's like wearing white after Labor Day.

9. Do not give her a gift certificate to Jenny Craig or Weight Watchers.

10. Last but not least, never buy a woman anti-wrinkle cream, or a book on "How not to be Nasty Sunday through Saturday." These are not considered gifts, they are considered reasons for seriously injuring the person who bought it and just may stand up in court of law.

Please learn from my mistakes...



**Hurricanes**  
BAR & GRILL  
Huntington Beach, Ca.

**• GOLD CARD MEMBERS**  
Two for One Appetizers  
(Of equal or Lesser Value)  
During your Happy Hour Visit

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# Chris MacDonald

## On the road in Surf City

The Local News

By Chris MacDonald, Writer/Photographer,  
HB Ambassador/The Local News Columnist

# Bolsa Chica's Christmas at the Beach Draws a Large Crowd and Santa



Members of The Huntington State Beach Lifeguard Association. They are Left to Right: Bryan Etnyre (Vice President), Melanie Launius (Public Relations Coordinator), Aristotle Deleon (Delegate) and Diego Busatto (President).

Life's definitely a beach this Christmas at Bolsa Chica State Beach when Santa arrives on a lifeguard wattercraft. Along with his helpers from Huntington State Beach Lifeguard Association (HSBLA), he rescued Christmas for children worried that Santa hasn't read their letters. With a wink, nod and "ho, ho, ho," Santa assured adorable girls & boys that he's received and examined all their requests for Christmas gifts.

The 2nd annual Christmas at the Beach party hosted by world-famous Bolsa Chica State Beach and HSBLA featured sunglasses-clad Santa Claus, a spectacular sunset, toasty beach bonfires, free food such as hot dogs, crafts, a

holiday movie and holiday entertainment. The third most-visited state park in California welcomes millions of vacationers and beach-goers annually. They love to fish, surf, bike, jog, play basketball and learn about the area's wildlife and history at an interpretive center inside the lifeguard headquarters. RV camping also is popular. Thanks to its incredible activities, staff, officers and lifeguards, people feel like it's Christmas all year-long at Bolsa Chica State Beach, which extends 3 miles from Sunset Beach to Seapoint Ave. See [parks.ca.gov](http://parks.ca.gov).

Be sure to stay tuned lots of activities are being planned for The 150th Anniversary of the State Parks in 2014.

# Need Transportation Low Interest High Trade-In Values Hmm... Perfect Story



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If the spirit of giving — or of treating yourself — has inspired you to buy a car this holiday season, you're in luck. Many local auto dealerships are overflowing with sedans, trucks and SUVs, so there are deals to be had.

The bargains, dealers say, depend a lot on what car, SUV or truck you want to buy. There are good deals on even the small and midsize car segments.

We are told...Ford dealers nationwide have about a 90-day sup-



Most dealers have abundant supplies of 2013 models, and 2014s are arriving as automakers keep factories humming. Since dealers pay interest on money borrowed to buy the cars, they're probably anxious to sell them soon.

The December holiday season normally is a good time to buy as dealers clear out old models and sales people feel pressure to meet year-end targets. Some sales ran early this year as automakers tried to get a piece of the Black Friday retail holiday.

Normally you can get 5 to 6 percent off the sticker price when dealing, but that could rise to 8 or 10 percent this month, said Alec Gutierrez, senior analyst for Kelley Blue Book. That means, for instance, you can get roughly \$1,880 to \$2,351 off a 2014 Chevy Malibu 1LT with a sticker price of \$23,510.

Consumers have been in the spirit of buying cars for the past three years. U.S. sales are expected to reach 15.6 million this year, compared to just 10.4 million in 2009. And the latest retail sales figures from the government show that steady hiring and rising household wealth are encouraging more big-ticket purchases.

ply of Fusion midsize cars, while other manufacturers' dealers have 75-80 days of midsize car inventory. Don't completely ignore some of the hotter segments, such as small crossover SUVs like the Honda CR-V and Ford Escape. Luxury car dealers advertise heavily for the holidays and offer good lease deals.

**MORE DISCOUNTS COMING:** We are also told the last weekend of the year is typically when prices are the lowest.

In addition to the high inventory, there are other factors in consumers' favor: Interest rates are low and used-car values are still close to record highs, making trade-ins worth more money.

Also, automakers still are offering sweet lease deals, with leases running at about 25 percent of sales, near a record high. Electric car lease deals are especially good. Ask about the electric Nissan Leaf if interested in a Lease. If you wait until next year you run some risks. Interest rates may rise and trade-in values are likely to drop a bit, we are told.

Merry Merry...if you need transportation...the time is right to get serious.

# More to This Than Just a Plastic Bag Ban

## Dear HB Residents:

There are many reasons I felt the need to start a petition drive to repeal the bag tax and plastic bag ban recently voted on by the HB City Council. The initiative is scheduled to be on the ballot in 2014.

I wish I didn't have to go through this petition process but the city council majority has refused to let our residents decide this issue. Four city council members (Connie Boardman, Joe Shaw, Jill Hardy and Jim Katapodis) voted against the motion to have this issue put on the November 2014 ballot denying the rest of us a voice in this issue.

First, I have a real skepticism about the claims the four city council members made pertaining to the supposed environmental scourge of these plastic bags. The bags have been around for about 40 years. I have yet to see a greater impact from these bags than any other item that we dispose of. What I do know is that the bags are extremely convenient and, despite the claim they are "single use", they have MANY uses after they are brought home and the groceries put away.

Secondly, the same four city council members mandated a tax of 10 cents per paper bag used to bag groceries. These are the same paper bags that the stores gave away as a convenience to their customers prior to this mandate. The Municipal Code calls this a 10 cent charge since the stores keep 100% of the proceeds. Calling it a charge just masks the fact that the stores are mandated by a city council majority to charge the tax. Sure, it's a source of revenue for big super market chains, probably one reason they were silent when the city council majority was voting on this item. Is this the way free enterprise is run in Huntington Beach?

What other price fixing will this city council majority mandate in the future?

This also affects a large percentage of the commerce locally. Local stores are feeling the effect of customers simply going across the city line to Fountain Valley and Costa Mesa to do their shopping. Who gets the brunt of the impact? Of course, the small mom and pop stores that are already struggling to survive in this economy. This just adds one more burden for them to overcome.

A city council majority that is big enough and imposing enough to mandate how a grocery store runs their business is big enough and imposing enough to tell any of us how to run our businesses. What's to stop these four from coming into ANY of our work places and mandating, by a 4-3 vote, that we run our business as THEY see fit?

As you can see, this issue goes beyond plastic bags. Not only does it affect the pocket books of a large percentage of our citizens, we were NOT consulted prior to the four city council members making this decision. This is a huge over reach by the council majority. We need an opportunity to speak on this issue. When this measure makes it to the ballot and wins, this will send a message to this city council majority and future city councils that if you have wide ranging plans for this city, you had better come to the people first.

If you are interested in signing the petition and helping get the 15,000 signatures needed to place this on the November ballot, contact me at [repeal@franklograsso.com](mailto:repeal@franklograsso.com).

Frank Lograsso



# Where's the Sanity - Where's the Fairness

Dear HB City Council:  
(Letter to the Editor)

Please reconsider your No Vote on the City-wide question of Banning Plastic Bags!

The recent Ban on Plastic bags city-wide involving most major retail outlets in our community seems to be one of those few issues that should be considered by the many vs. a few before implementation. Now we are confronted with a decision by 4 -Council Members that affects the lives of 200,000+ residents and a whole bunch of small, medium and large size businesses.

This prohibition, without the consent of the people, seems harsh at best. If the City Council majority of four are convinced their decision to Ban the Bags was right -then there should be no fear of overturn from the voters when this goes to a vote on the ballot.

True leadership and political confidence would be reflected in your change of heart and agreeing to place this on the ballot...so that the voice of the people is heard loud and clear.

I am not even sure how I would vote at the moment...but I sure would like to have that right.

Sincerely,  
Mike Posey

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By Jordan Kobritz

# Free Volunteer Help Can Cost Million!

**Kobritz  
on  
Sports**

The practice of having volunteers staff concession stands at sporting events can be viewed as a reckless disregard for the community at large or a financial bonanza for community non-profit groups, depending on your perspective.

To supplement their regular work force many concessionaires, including Aramark and Center-

the money can be very good, certainly more than can be generated from the traditional lemonade stands, bake sales and car washes.

On the surface, using volunteers to staff concession operations at sporting events is a win-win for the company and the non-profit groups that supply the labor. The groups earn money for their worthwhile activities and the companies pay less than they otherwise would if they hired their own personnel and they avoid the attendant hassle that

comes with hiring additional employees. But there is a dark and sometimes tragic underside to the practice.

Concession volunteers are usually inexperienced, which can be especially problematic when it comes to alcohol sales. Most companies require volunteers to receive some training. Centerplate, which holds the concessions contract to Lucas Oil Stadium, home of the Indianapolis Colts, requires all volunteers who sell alcohol to undergo a three-hour class in responsible alcohol sales. If volunteers pass a test, they are "certified" to sell alcohol for three years. But that's not nearly enough training given the circumstances volunteers deal with. Even the best trained, full-time concession worker will find it difficult to assess sobriety in a stadium setting, with hundreds of boisterous people waiting in

line clamoring to be served.

A number of tragic occurrences have brought the practice of using volunteers into question. In 2005, a New Jersey jury awarded a \$105 million judgment against Aramark after a drunk driver caused an accident that paralyzed a 2-year old in another vehicle. The driver was a New York Giants fan who continued to buy beers at a 1999 game even though he was drunk. In 2010, an Indianapolis Colts fan driving home from a game swerved off the road and ran over two 12-year old girls, killing one of them and injuring the other.

Concession operators and facilities have adopted a variety of procedures in an effort to reduce drunkenness among sports fans. Despite those efforts, there is no way to guarantee that all fans will leave a sporting event sober, even if all alcohol servers are experienced. But the practice of using volunteers to sell alcohol makes that possibility less likely.

*Jordan Kobritz is a former attorney, CPA, and Minor League Baseball team owner. He is a Professor and Chair of the Sport Management Department at SUNY Cortland and is a contributing author to the Business of Sports Network and maintains the blog: <http://sportsbeyondthelines.com> Jordan can be reached at [jordan.kobritz@cortland.edu](mailto:jordan.kobritz@cortland.edu)*

*The information contained in this column does not necessarily reflect the opinion of The Local News.*



plate, solicit youth sports groups, church groups, scouting groups and other non-profit organizations to staff concession stands. Volunteers work for free and their organizations are paid a commission, with the industry standard being 8% on alcohol sales and 9% on food sales. The more product the volunteers sell, the more they earn for their organization. And

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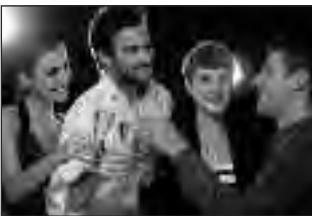
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## COMMUNITY

### Catch of the Day

Local snaps up 18-pound monster lobster off California coast

A member of the Ali family at Zacks on the beach...Joseph Ali, 27, of Huntington Beach shows off an 18 pound California spiny lobster he caught with his hands while free diving, without tanks, near the pier. (AP Photo/The Orange County Register, Ken Steinhardt) Photograph by: KEN

STEINHARDT,

Joe told the OCR he was down about 15 feet (four meters) going after a smaller lobster when he saw the giant. He says it was too big to grab properly, but it latched onto him, and he wrestled it to shore.

The lobster weighed nearly 18 pounds (8 kilograms) — even a 5-pounder (2.3-kilogram) is considered trophy-sized — and was likely at least 30 years old.



### Supervisors Define Vicious Dog: Perhaps the Law Also Defined...

Penny Arévalo (Editor) of the Patch does a good job to define what a problem dog is. We've made a word substitution in the story and it seems to be a solution to some other crime related, social issues we have as well.

Vicious dogs (people) will be graded on three levels in Orange County. Patch file photo.

The Orange County Board of Supervisors Tuesday tentatively approved an ordinance changing how vicious canines (people) will be defined and dealt with, but nixed a proposal to create a website that would identify dangerous dogs (people).

The ordinance, which was unanimously approved on first reading, defines "provocation" in an incident involving a dog (person) and allows Orange County Animal Care officials to designate vicious pets (people) as level 1, 2 or 3.

A Level 1 dog (person) is one that on two occasions during a 36-month period does anything that puts someone or another animal (person) in a "defensive, protective or fleeing" position to avoid bodily injury. A dog (person) could be categorized as Level 1 if it bites a (another) person without provocation and

leaves at most a minor injury.

A **Level 1** dog (person) could also graduate to a Level 2 canine if the bad behavior persists.

A **Level 2** dog (person) is one that makes an unprovoked attack on four separate occasions, forcing someone or another animal (person) to avoid injury. The Level 2 designation could also apply to dogs (people) that have caused a severe or substantial injury to a (another) person or other animal.

Dogs (people) used for fighting or trained to fight also will be given the Level 2 designation.

A **Level 3** canine (person) is one that kills someone or causes a severe injury such as maiming. Police or military dogs (persons) on the job are exempt.

The ordinance also allows for the release of some dogs (people) back to their owners during an investigation, which is aimed at saving

the county money in boarding and caring for the animals (people).

A **Level 3** dog (person) could be euthanized, said Ryan Drabek, director of Orange County Animal Care.

However, the owners of a **Level 3** dog (person) would still have the right to ask for an administrative hearing, and, if the animal (person) is still ordered to be euthanized, could appeal to an Orange County Superior Court judge, who would make the final ruling, Drabek said.

The supervisors will take a final vote on the ordinance at a future board meeting.

Get our drift here...seem the connection...Life should be so easy..



# Beach Blvd of Cars

# Time To Buy!

# USED CAR CLEARANCE!

Used Car List continued from page 5

YR.	MAKE	DESCRIPTION	MODEL/I.D.	PRICE	DEALER
2012	FORD	FIESTA	HP0968 173758	\$12,883	Car Pros KIA Huntington Beach
2011	HYUNDAI SONATA GLS	LOADED MUST SEE	S14533A	\$12,900	HUNTINGTON BEACH MITSUBISHI
2003	FORD MUSTANG GT	ONE OWNER, LOW MILES, LEATHER, CROME WHEELS, MUST SEE	H13233A	\$12,944	HUNTINGTON BEACH MITSUBISHI
2007	Honda Accord	Navigation, moonroof, leather, auto, 94196 miles	P288528A	\$12,990	HB Mazda
2012	KIA	RIO	HP0994 088141	\$12,991	Car Pros KIA Huntington Beach
2005	Nissan Frontier LE	v6, power group	#440412	\$12,997	Surf City Nissan
2005	Infiniti G35	Auto/6 Cyl/MP3 Player	988283/410103	\$13,473	Norm Reeves Huntington Beach
2012	Jeep Patriot	Auto,pw,pdl,cd,+much more	#39555	\$13,588	DeLillo Chevrolet
2011	Nissan Altima S	Special addition, Navigation	#404873	\$13,997	Surf City Nissan
2008	Saturn Vue xr	Low miles, leather	#630735	\$13,997	Surf City Nissan
2011	Ford Taurus	Auto, power equipped, leather, bluetooth, Chrome wheels	#30091	\$14,000	HB Jeep
2006	Avalanche	Fully loaded	#39471	\$14,988	DeLillo Chevrolet
2012	Honda Civic EX	Auto/2 Door/One Owner	988174/559076	\$15,476	Norm Reeves Huntington Beach
2012	Chevy Malibu	1 owner, LT, auto, 27246 miles	0R246454	\$15,614	HB Mazda
2012	MITSUBISHI OUTLANDER SPORT	ONE OWNER, LIKE NEW, AUTOMATIC, ALLOYS, MUST SEE,	H13047A	\$15,800	HUNTINGTON BEACH MITSUBISHI
2012	Chevy Cruze	Auto,pw,pdl,cd,super low miles	#39550	\$15,877	DeLillo Chevrolet
2012	Honda Civic LX	Auto/1.8L/4 Cyl	988255/364090	\$15,923	Norm Reeves Huntington Beach
2011	Honda Accord LX	Auto/2.4L/4 Cyl	988298/017292	\$15,931	Norm Reeves Huntington Beach
2007	Honda CR-V	Leather, EX-L,black, 65765 miles	M376509A	\$16,264	HB Mazda
2007	Dodge Ram 1500	Hemi, Navigation	#607218	\$16,577	Surf City Nissan
2008	Nissan Pathfinder	3rd row seating, Navigation	#643442	\$16,597	Surf City Nissan
2012	Honda Accord LX	Auto/2.4L/4 Cyl	988290/086828	\$16,771	Norm Reeves Huntington Beach
2011	FORD FIESTA	AUTO 6SPD/SELECT SHIFT,SYNC, POWER CONTROLS. LOW MILES, LEATHER	5930P	\$16,900	HUNTINGTON BEACH FORD
2007	GMC Acadia SLT	3rd row seating, leather	#154109	\$16,997	Surf City Nissan
2010	Toyota Prius	Great mpg, blue, auto, 49812 miles	0A220111	\$17,115	HB Mazda
2013	Chevy Captiva	Loaded,privacy glass,alloys	#39549	\$17,937	DeLillo Chevrolet
2008	Cadillac Escalade	Auto, Parking Sensors, Leather, Roof Rack, Chrome wheels	#30165	\$18,500	HB Jeep
2011	Nissan Maxima	Auto, XM Radio, Bluetooth, Back up Camera, Leather	#30180	\$19,000	HB Jeep
2012	Hyundai Genesis	Auto, power equipped, Leather, Bluetooth, XM Radio	#30056	\$19,500	HB Jeep
2011	Honda Element EX	Auto/4 Cyl/MP3 Player	988183/003743	\$19,993	Norm Reeves Huntington Beach
2010	Honda CR-V EX-L	Auto/2.4L/4 Cyl	988265/043943	\$20,435	Norm Reeves Huntington Beach
2007	Tahoe	Alloy wheels leather loaded	#39565	\$21,988	DeLillo Chevrolet
2011	Honda CR-V EX-L	Auto/4 Cyl/One Owner	988300/016433	\$22,538	Norm Reeves Huntington Beach
2013	FORD MUSTANG	AUTO 6SPD/SELECT SHIFT, PWR CONTROLS, KEYLESS ENTRY	5872P	\$22,600	HUNTINGTON BEACH FORD
2013	FORD FUSION	AUTO, PWR CONTROLS, KEYLESS ENTRY , LOW MILES SYNC	5906P	\$23,900	HUNTINGTON BEACH FORD
2010	DODGE CHALLENGER RT	6 SPEED, HEMI, LEATHER, ALLOYS, NAVIGATION,	CM2738A	\$24,800	HUNTINGTON BEACH MITSUBISHI
2010	Silverado	Ext cab,loaded, 20" custom wheels	#39570	\$25,998	DeLillo Chevrolet
2011	Ford F-150 Lariat	Automatic, power equipped, FULLY LOADED! Leather, Running boards	#30022	\$26,000	HB Jeep
2011	FORD TAURUS	AUTO, SYNC, PWR CONTROLS, BACK UP CAM	5892P	\$26,300	HUNTINGTON BEACH FORD
2013	FORD FLEX	AUTO 6SPD/SELECT SHIFT,SYNC, PWR CONTROLS, BK UP CAM , LEATHER	5931P	\$27,100	HUNTINGTON BEACH FORD
2012	FORD EDGE	AUTO, PANORAMA ROOF, NAV, PWR CONTROLS, SYNC	5925P	\$27,200	HUNTINGTON BEACH FORD
2012	FORD EXPLORER	AUTO, PARKING SENS/BACK UP CMRA, NAV LOW MILES , SYNC	5927P	\$32,800	HUNTINGTON BEACH FORD
2012	FORD EDGE	AUTO 6SPD/SELECT SHIFT,PAN ROOF, SYNC, PWR CONTROLS. LOW MILES	5929P	\$34,700	HUNTINGTON BEACH FORD
2012	FORD EDGE	AUTO 6SPD/SELECT SHIFT,SYNC, PWR CONTROLS,PAN ROOF, BK UP CAM , LEATHER	5926P	\$34,800	HUNTINGTON BEACH FORD
2013	FORD EXPEDITION	AUTO, HEATED SEATS, PWR CONTROLS, SYNC, PARKING SENS/BK UP CAM	5895P	\$43,900	HUNTINGTON BEACH FORD

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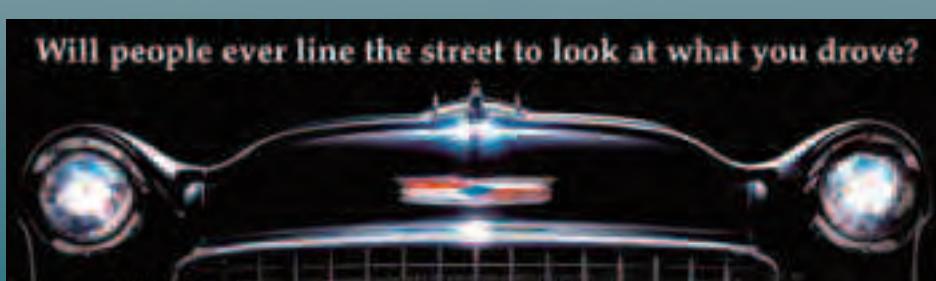
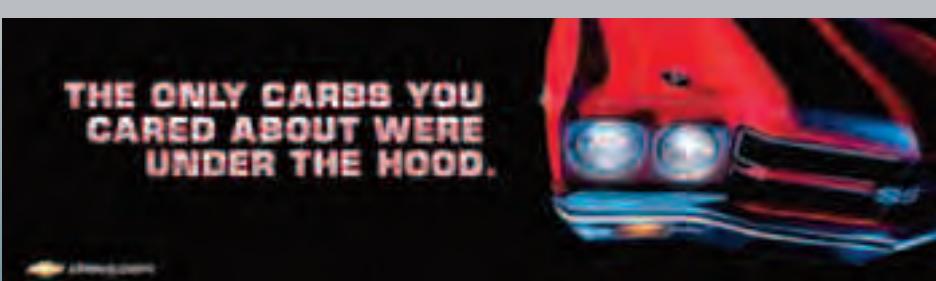
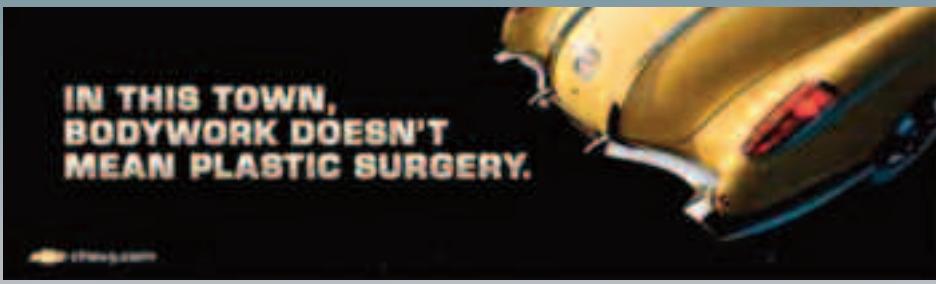
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2012 Nissan <b>VERSA</b> <b>\$12,000</b> 101,069 Miles & One Owner Factory Warranty & Alloy Wheels Clean CarFax   29440	2011 Dodge <b>CALIBER</b> <b>\$11,250</b> 32,229 Miles & Alloy Wheels One Owner   Keyless Entry Clean CarFax   29432	2011 Nissan <b>MAXMIA SV</b> <b>\$19,000</b> 17,558 Miles & One Owner Bluetooth   XM Satellite Clean CarFax   30180	2011 Ford <b>F-150</b> <b>\$26,000</b> 40,219 Miles & Clean CarFax One Owner   Moon Roof Tow Package   30022	2004 Chevrolet <b>TAHOE LT</b> <b>\$ 9,750</b> 94,947 Miles & Leather Seating Tow Package   Alloy Wheels Tow Package   30190

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Model: LN41-B

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Customer Rebate • \$1,500  
Military Rebate • \$500  
Stock #: H14064  
Model: OS45-A

**70**  
In Stock

### 2014 LANCER GSR SEDAN



**\$32,900**  
NET COST

MSRP • \$35,790  
Loyalty Rebate • \$500  
Military Rebate • \$500  
Stock #: S14507  
Model: LE41-B

### 2014 OUTLANDER ES SUV



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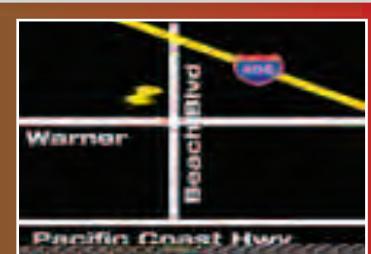
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# Inspiration / Perspiration Gonzales Oils the Machine

Tony Gonzalez is probably the best tight end in NFL history and continues to produce at a high level on Sundays.

Huntington Beach won a section title on Friday.

But this past weekend Gonzalez took some time away from his preparation to give a few words of inspiration to the high school football players at his alma mater, Huntington Beach (Calif.).

Gonzalez sent a video to the team before its CIF Southern Section Southwestern Division championship game last Friday against Newport Harbor.

He wished the players luck in attempting to bring home the school's first-ever section title, saying they were

playing for everyone who has ever worn the uniform, and encouraged them to savor the moment.

The Oilers appeared to take the words to heart, as they came up with a 42-28 victory to win the section championship.



File photo by Terry Jack



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The Miss Fountain Valley Scholarship Pageant is a non-profit organization dedicated to furthering the education of young women in Fountain Valley through academic scholarships. We are a local preliminary for the Miss America Organization, we provide over \$45 million annually in educational scholarships to our participants.

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Keeli Scott Lisack, Executive Director (714) 846-7533  
Contestant Liaison: Sandi Licata (714) 501-9616  
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# PREPARING THE NEXT GENERATION TO BECOME INNOVATORS IS KEY TO U.S. GLOBAL LEADERSHIP



In 2006, the United States National Academies expressed concern about the declining state of STEM education in the United States. STEM is a term that refers to Science, Technology, Engineering and Mathematics and is typically used in addressing education policy and curriculum choices in schools to improve our nation's competitiveness in the global economy. According to the National Math +Science Initiative, only 45 percent of 2011 U.S. high school graduates were prepared for college-level math and only 30 percent were ready for college-level science. 25 years ago, the U.S. led the world in high school and college graduation rates. Today, the U.S. has dropped to 20th and 16th. These statistics are alarming.

The United States National Academies' Committee on Science, Engineering and Public Policy developed a list of 10 actions federal policy makers could take to advance STEM education in the United States to compete successfully in the 21st century. Their top three recommendations were to: increase America's talent pool by improving K-12 science and mathematics education; strengthen the skills of teachers through additional training in science, math and technology; and, enlarge the pipeline of students prepared to enter college and graduate with STEM degrees. 38 percent of students who go on to college to pursue a

STEM major ultimately do not graduate with a STEM degree.

In 2008, 4 percent of U.S. bachelor's degrees were awarded in engineering; compared to 31 percent in China. Jobs in computer systems design and related services, a field dependent on high-level math and problem-solving skills, are projected to grow 45 percent between 2008 and 2018, but the U.S. may be short as many as three million high-skills workers by 2018. It is critical that students be inspired early on to learn STEM concepts and apply what they learn to real life, hands-on activities.

For 18 years, Orange County students have had the unique experience of getting to do just that by working with some of the most accomplished scientists, engineers and environmental experts at the Children's Water Education Festival. This year's event, hosted by the Orange County Water District, Disneyland Resort, National Water Research Institute and the OCWD Groundwater Guardian Team, will take place March 26-27, 2014, at the University of California, Irvine. The event is the largest water festival of its kind in the nation and will educate nearly 7,000 Orange County third, fourth and fifth grade students about water and the environment. Since its inception, it has taught more than 100,000 children important lessons on how to protect natural resources and that STEM fields can be fun, enriching and can provide them with great professional options and opportunities.

The Festival is provided at no cost to schools, making public and private financial support absolutely crucial to the success of this educational event and its continued growth. In addition to monetary and in-kind donations, the Festival also requires more than 600 volunteers, staff and presenters. Knowledge is capital, which drives innovation and economic growth for our country. The Festival, with the magnificent backdrop of one of the most prestigious universities specializing in many STEM related fields, is a transforming experience for our next generation of innovators. To sponsor, donate supplies, present an activity or volunteer, please contact Gina Ayala at (714) 378-3323 or [gayala@ocwd.com](mailto:gayala@ocwd.com). To learn more about the event and/or to watch a brief video, please visit [www.childrenwaterfestival.com](http://www.childrenwaterfestival.com).

*Cathy Green was elected to OCWD in November 2010. She served two terms on the Huntington Beach City Council and was Mayor twice. Huntington Beach has been home to the Green Family over 41 years*



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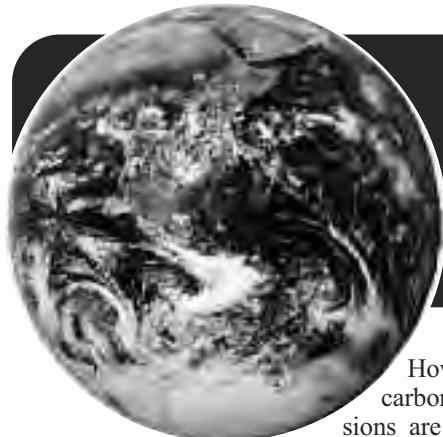
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# EarthTalk®

From the Editors of  
E/The Environmental  
Magazine

**Dear EarthTalk:**

How can it be that carbon dioxide emissions are the lowest they

have been in the United States in 20 years despite the fact that we have no binding federal legislation limiting them?

~ Jason Johnson, Port Chester, NY

Carbon dioxide emissions are indeed lower than at any time since 1994, according to data recently released by the U.S. Energy Information Administration (EIA). But if you think that the rise of the hybrid car, our embrace of public transit, walking, biking and those new windows on the house are behind the trend, think again. According to the EIA, increased

energy efficiency has played a role, as have recent warmer winters and the recession, but the key driver has been the swapping out of coal at power plants and industrial facilities across the country for cleaner-burning and now more abundant natural gas.

The reason so much natural gas is around is the rise of hydraulic fracturing ("fracking"), a technique whereby drillers inject water and chemicals into underground shale rock deposits to free up otherwise trapped natural gas. Fracking has allowed U.S. oil companies to access huge natural gas deposits from the Marcellus Shale in the Northeast and elsewhere. The increased supply has brought natural gas prices down so that it has been cheaper than coal during the last few years. Our carbon footprint benefits because burning natural gas to generate electricity generates about half the carbon emissions of coal for every megawatt hour of power generated.

But Americans might not want to pat themselves on the back for too long, as the positive trend won't continue indefinitely. "Replacing coal with natural gas reduces smokestack emissions of carbon dioxide, sulfur dioxide and mercury, but natural gas production and distribution comes with a host of problems, including methane leaks, contaminated water supplies, destroyed streams and devastated landscapes," says Dan Lashof of the Natural Resources Defense Council (NRDC), a leading environmental group. "And while gas-fired power plants have lower carbon dioxide emissions than coal-fired ones, their emissions are still far too high to be considered a global warming solution."

Furthermore, EIA says our energy-related carbon emissions are already rising again given recent increases in natural gas prices that have steered some utilities back to coal. The EIA anticipates U.S. energy-related carbon emissions rising 1.7 percent in 2013 and another 0.9 percent in 2014. The most important remaining question, says Lashof, is whether or not the U.S. will continue to re-

duce its CO2 emissions to achieve the president's 2020 goal of a 17 percent reduction from 2005 levels—and eventually the 80 percent or more reductions needed to prevent the most dangerous risks of climate disruption. The target is within reach, he says, but power plant carbon pollution standards, among other changes, will be needed.

Lashof adds that the only way to keep the ball rolling is via a coordinated effort including stricter federal carbon and energy efficiency standards, new state renewable energy and energy efficiency incentives and reworked zoning and transportation policies that discourage the use of private automobiles. "We can build the clean energy future we need, but we aren't there yet and it's not going to happen by itself."

Also, even if Americans can mobilize to get their emissions in check, will it matter? During 2012, energy-related carbon emissions fell by some 3.7 percent in the U.S., but rose 1.4 percent overall around the world. Indeed, global carbon emissions are on an unrelenting upward march as developing nations acquire the taste for the extravagant fossil-fuel-driven lifestyle perfected in the U.S.

**CONTACTS:**

U.S. Energy Information Administration,  
[www.eia.gov](http://www.eia.gov);

NRDC,  
[www.nrdc.org](http://www.nrdc.org).

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*The information contained in this column does not necessarily reflect the opinion of The Local News.*



Credit: Portland General Electric

Though natural gas emissions are still far to high for the fuel to be considered a global warming solution, lower overall CO2 emissions over the past 20 years are in large part due to the swapping out of coal at power plants and industrial facilities across the country for cleaner-burning and now more abundant natural gas. Pictured: The Port Westward Natural Gas Powered Electricity Plant in Clatskanie, Oregon

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## HELP!

Huntington Beach Senior Services is seeking volunteers for the Home Delivered Meals program. In their own vehicle, volunteers deliver meals from the Senior Outreach Center to older residents one weekday between 9:30 a.m. and 11:30 a.m.

Volunteers give back to the community, brighten someone's day, have fun, and meet interesting people. Because of the dedicated team of volunteers, Huntington Beach has a thriving senior center and outreach center with a wide range of services, activities, and classes.



For more information on Home Delivered Meals or other volunteer opportunities, contact Diane Swarts, Volunteer Coordinator, 714-374-1544, or [dswarts@surfcity-hb.org](mailto:dswarts@surfcity-hb.org).

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## December/January Line Up

12/28	..... Parkai Moon
12/31	..... Dub 8
1/2	..... Karaoke Night
1/3	..... Defalco
1/4	..... The Blast
1/9	..... Karaoke Night
1/10	..... The Jack Pot Club
1/11	..... Parkai Moon
1/16	..... Karaoke Night
1/17	..... Back to the 80's

# On the Vine

## For Value, Avoid the Familiar

'Tis the season to party.

With 2014 just a few weeks away, holiday party season is in full swing. So hosts everywhere are assembling menus, fretting about guest lists, and blowing their budgets on decorations. Fortunately, selecting wines doesn't have to be stressful or expensive.

Just avoid the familiar. As New York University economics professor Karl Storchmann recently explained to Food & Wine, "[The market] adds a premium for certain places or grapes."

Consider Champagne.

Under European Union trade laws, wine can only be sold as "Champagne" if it comes from the Champagne region of France and is made in the "traditional method," which is a very expensive process. While real Champagne is a treat, it's expensive -- even "budget" options cost upwards of \$35 per bottle.

Like Champagne, America's iconic wine regions are pricey. Napa Valley makes some exceptional Cabernet Sauvignon. But it's nearly impossible to find a decent bottle for less than \$35. Sonoma County's Russian River Valley produces some lovely Chardonnay, but most cost \$25 or more.

The list goes on. Trophy regions are almost always expensive.

Fortunately, the world is awash in affordable, great-tasting wine. As Storchmann explained, just as some regions come with a built-in surcharge, oth-

ers come with a built-in discount. Finding such wines is as easy as opening up your palate to unheralded regions.

Storchmann should know. In addition to teaching at New York University, he edits the Journal of Wine Economics. So he spends quite a bit of time studying these issues.

With sparkling wine, there are plenty of affordable options so long as you're willing to forgo Champagne.

Two of my favorite sparklers from America, the entry-level bottlings from Roederer Estate and Domaine Carneros, can be found for less than \$20. More affordable options are found outside the States. For around \$15, Graham Beck in South Africa makes a delightful bubbly. If you're only looking to spend about \$10, consider Cava, a Spanish wine that's produced just like Champagne but using native grapes.

After all, no one is going to ask if they're drinking "real" Champagne while jockeying for position under the mistletoe.

Wines from Spain and South Africa are worth considering when stocking up for a party.

When I'm asked to help select a crowd-pleasing white, I often suggest Albarino, a high-acid, aromatic variety grown across northwest Spain. Good Albarino is almost always a hit, as it's appealing to almost every white wine drinker -- it has qualities that remind me of Riesling, Chardonnay, and Sauvignon Blanc.

For around \$15, I'm particularly fond of the offering from Paco & Lola. But affordable and delicious options abound.

When I'm asked to help select a crowd-pleasing red, I typically steer people towards Spanish Grenache. Most Spanish vintners produce Grenache that's juicy and approachable, like Pinot Noir, but ripe, like Cabernet



David White

Sauvignon. So it appeals to almost every red wine drinker.

For around \$15, Bodegas Borsao's Tres Picos is an amazing value.

Of course, it's important to remember the crowd. While values are easier to find with obscure grapes from outside popular wine regions, some guests might be terrified of grapes with names they can't pronounce. This is where South Africa crushes it.

Last year, I spent some time with Andre Shearer, a South African entrepreneur who began sharing his nation's wines with the world when the last remaining Apartheid laws were abolished in the early 1990s. Today, his company, Cape Classics, is the largest importer of South African wines to the United States.

"The value of South African wines is extraordinary," Shearer explained. "The past few years have actually been very good for us, because Americans are seeking value... and American consumers are open minded and willing to try wines from unfamiliar places."

To most Americans, South Africa remains an unfamiliar place. So when I'm asked to select budget friendly Chardonnay and Cabernet Sauvignon, I almost always look to South Africa. The entry-level offerings from Glen Carlou, a winery in Paarl, South Africa, are always impressive.

Wine is agricultural. So if you and your guests crave the iconic, you don't have a choice. But your wallet will thank you if you leave your comfort zone.

**David White** is the founder and editor of [Terroirist.com](http://Terroirist.com), which was named "Best Overall Wine Blog" at the 2013 Wine Blog Awards. His columns are housed at [Palate Press: The Online Wine Magazine](http://PalatePress.com) ([PalatePress.com](http://PalatePress.com)).

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#### Wednesday Special

\*Bronx Pie .....\$16.00

#### Thursday Special

\*Calzone w/ 2 toppings .....\$8.00

**TIP:** Whenever you put a Pizza in a Box, the moisture from the pizza goes up then comes back down on top of the pizza which can make it soggy. To correct this, you can put your pizza in the oven for 2 - 3 minutes at around 400 degrees. It will take the most of that moisture out and make your pizza more crisp. Keeping the lid of the box open on the drive home



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# Questions & Answers

From the Mailbag

**Moe News Than You Can Handle:  
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## Please Read - Bad Virus?: UPS/Fed Ex



Feel this worth passing along. With the holidays coming up, I can see where this could be a real problem.

The newest virus circulating is the UPS/Fed Ex/USPS Delivery Failure. You will receive an e-mail from UPS, Fed Ex, or USPS along with a packet number. It will say that they were unable to deliver a package sent to you on such-and-such a date. It then asks you to print out the invoice copy attached. DON'T TRY TO PRINT THIS. IT LAUNCHES THE VIRUS!

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## DUI Checkpoint : 2 DUI Arrests and Six Citations for Unlicensed Drivers

The Huntington Beach Police Department conducted a Sobriety and Drivers License checkpoint on Saturday, December 14, 2013, from 7:15 p.m. to 2:20 a.m. Checkpoints are placed in locations that have the greatest opportunity for achieving drunk and drugged driving deterrence and provide the greatest safety for officers and the public. Over the past year, there have been 25 alcohol-related collisions on Pacific Coast Highway. These resulted in 25 injuries to the vehicles occupants. There have also been 104 citations issued to drivers on Pacific Coast Highway for being unlicensed or driving on a suspended/revoked license.

Sobriety/Drivers License checkpoints help lower DUI related deaths and injuries. A major component of checkpoints is the deterrent effect they have on those who might drive drunk and/or drug impaired, unlicensed, or with a suspended/revoked license. Checkpoints help to bring more awareness to motorists and encourage everyone to use sober designated drivers.

According to the National Highway Traffic Safety Administration (NHTSA), checkpoints have provided the most effective documented results of any of the DUI enforcement strategies.



Here are some of our statistics from Saturday's checkpoint:

- 2,330 vehicles through the checkpoint;
- 1,164 vehicles screened and given a pamphlet with information about DUI;
- Four Standardized Field Sobriety Tests administered;
- Two DUI- Alcohol impaired suspects arrested;
- Six Drivers cited for operating a vehicle while unlicensed;
- No Vehicles impounded;
- Four citations issued for other Vehicle Code violations

Huntington Beach Police Department will be conducting another Sobriety/Drivers License Checkpoint on December 27, in our ongoing commitment to reducing deaths and injuries upon our streets and highways. Funding for this checkpoint is provided to the Huntington Beach Police Department by a grant from the California Office of Traffic Safety, through the National Highway Traffic Safety Administration, reminding everyone to continue to work together to bring an end to these tragedies. If you see a Drunk Driver – Call 9-1-1.

## David Cooley Spins in HB! PIZZA



At Odell [EaterWire] spins this story about ..."David Cooley, founder of West Hollywood's most celebrated gay bar The Abbey, will announce plans for his next project, Cooley's (which replaces Raffi's Jewelry, Bailamos Dance Studio and Unicorn Alley on Santa Monica Boulevard at Robertson) tomorrow from 6 to 7:30 p.m. at The Abbey. Reps for the forthcoming 10,000 square foot venue describe the concept as "West Hollywood's first modern gastropub restaurant and beer garden," which will meld indoor and outdoor space, with inspiration derived from the adjacent West Hollywood Park. Tomorrow's reception is supposedly the first of several preview events before Cooley presents his proposal to the City of West Hollywood for approval.

HUNTINGTON BEACH— SPIN! Neapolitan Pizza is yet another new custom pizza joint presently based on Orange. However, management is looking to expand with two new locations, first to Los Alamitos this month and then to Huntington Beach's Bella Terra mall next spring.

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# Arnaud Dufour

## The Fed Begins Its Exit: \$10 Billion Here, \$10 Billion There, Pretty Soon It Adds Up...

In the final meeting under outgoing Chairman Ben Bernanke, the Federal Reserve made the decision to begin scaling back its accommodative policies. Under its Quantitative Easing (QE) program, the Fed has been spending \$85 billion per month (roughly \$1 Trillion per year) purchasing Treasury bonds and mortgage

fragile to risk pulling back the program too early. The Labor Force Participation Rate (LFPR) remains the lowest it's been since 1978. As one economist put it, "although the unemployment rate has improved, the employment rate has not."

Another school of thought used an altogether different logic to conclude that tapering had to happen now. Very simply, QE was Ben Bernanke's baby. He designed it, he implemented it, and he's managed it every step of the way. He will want to see its dismantling handled under his watch. This was the primary reason behind the belief that tapering would happen in December, at the final meeting with Bernanke as Chairman. This belief appears to be based on correct logic.

The Fed's decision was to scale back its purchases from \$85 billion to \$75 billion per month. The \$10 billion reduction will

be evenly split amongst treasuries and MBS, with each being reduced by \$5 billion per month.

As expected, mortgage bonds have not reacted favorably to the news and mortgage rates have risen slightly since the announcement.

Surprisingly, the stock

market soared on the news, with the Dow rising nearly 300 points after the decision was announced. The dollar also strengthened, gaining value against foreign currencies.

What happens next is still a guessing game. Fed decisions have become mostly predictable under Bernanke's leadership, a comfort that may wane when Janet Yellen takes the helm in January. Although some have said she may be the most qualified Chairman ever, she will be new to the position. Newness will eliminate some of the familiarity that the markets have become accustomed to under Bernanke. This increase in uncertainty will increase market volatility.

In the end there is only one direction for rates to go from here. Up. Although it will likely take years for the Fed to completely unwind the full effects of QE, the first major steps will likely take place in 2014. With each announcement, MBS are likely to suffer and rates will continue to rise. The Fed's decision to end QE now effectively signals that the era of record low mortgage rates will be coming to an end in the very near future.

Fed Chair Ben has a good laugh

backed securities (MBS). The program essentially subsidized the market to create record low interest rates. The program also helped propel the stock markets to record highs under the notion that corporations would benefit from cheap money.

While the Fed's decision to taper the program now was a big surprise to some, it was largely expected by others. There were many who thought that the economic recovery was still too

*The information contained in this column does not necessarily reflect the opinion of The Local News.*

Arnaud Dufour is a Sr. Mortgage Banker at Newport Beach based DLJ Financial. With more than eleven years in the industry, Arnaud is available to answer questions in Real Estate Finance. E-mail: [adufour@dljfinancial.com](mailto:adufour@dljfinancial.com) Call: 714-677-4107. CA DRE # 01360217 • NMLS# 335758

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## Green Side of the Grass!

A couple of years ago I was told by a doctor that I had arthritis in my back.

He made it official.

I'm old.

See, when I was a kid with not a care in the world, if I ever heard the word arthritis, I immediately associated the word with "Old People."

So in my mind, when he told me I had arthritis, I knew I had reached that dreaded milestone and had become an "Old Person."

I had a bit of a flare up over the weekend and I used a cane to help me get up and moving.

Harry looked at the cane and said, "Do you really need it?"

"Would you rather pick me up off the ground?" I asked.

"Well, it makes you look old," Boy Wonder answered.

"Today, I feel old," Granny Koehler responded.

But, then a day or two later, I was in the pool and I felt like Michael Phelps.

Am I an Old Person? Or am I just at an age where I have Old Person moments? I'm going with the latter. I'm still way too young to be old.

I received this email the other day and got a kick out of it. It's a song by Libby L. Allen titled "Green Side of the Grass." It goes like this:

"On the other side of 50,  
There's something you should know,  
The eyesight fades, the hearing fails,  
And when you sneeze the bladder goes.

The walk becomes a shuffle,  
The bathroom's now your friend,  
Cause without a single warning,

You've got to go again.  
The wrinkles in that mirror,

Just can't be on your face,  
You think a stranger's in your house,  
Cause your things are out of place.

Arthritis comes to visit,  
Gravity takes its toll,  
The list of meds is growing long,

Just a part of getting old.

Look on the bright side,  
You're on the Green Side of the Grass,

You're not six feet under,  
This day is not your last.

There may be senior moments,  
Cause the memory's fading fast,

But at least you're still on  
The Green Side of the Grass."

Thank you LINDA KOEHLER for pinning my feelings to a tee.

# Nutcracker Meets Don Quixote

**B**oeing will cut 200 to 300 Southern California jobs in a nationwide realignment of its research and development workforce to make the operation more nimble.

The cuts will come from Boeing's Research & Technology Division, where roughly 700 workers are currently spread across plants in El Segundo, Long Beach, Seal Beach and Huntington Beach.

Most of those employees work in Huntington Beach, with some in Seal Beach and smaller numbers in Long Beach and El Segundo, Boeing spokesman Daryl Stephenson said.

"It's going to be a gradual thing over the next couple of years or so," Stephenson said. "The plan is to have the new research centers up and running by the end of 2015. We're beefing up our capability in the other sites, so there are requirements for more people in

those other sites."

The Southern California work will include Boeing's Flight Sciences, Electronics and Networked Systems, and Structures departments.

Over the summer, Boeing announced another realignment to spread out work for its Commercial Airplanes business. That plan will create several hundred jobs in Long Beach.

While the most recent realignment plan will cut local R&D jobs, other regions will gain positions. For example, Alabama, Missouri and South Carolina will each get 300 to 400 jobs, Boeing said.

Boeing also is looking outside Washington to possibly build the new 777X airliner after a Puget Sound machinists union rejected a contract offer to build the plane.

We love you Boeing all 50 years in HB.. You have help make HB the community it is today



# CALLING ALL ARTISTS

**C**alling all artists! The Huntington Beach Art Center is inviting all artists to join us for the annual Centered on the Center exhibition. This is an open call, un-juried show that allows artists to submit up to two pieces for exhibition. Art Center members can drop off their work on Saturday, January 11, from 10:00 a.m. – 1:00 p.m. All other artists can drop off that day from 2:00 p.m. – 4:00 p.m. and again on Sunday, January 12, from 10:00 a.m. – 2:00 p.m. For additional information call the Art Center at 714-374-1650 or visit our website at [www.huntingtonbeachartcenter.org](http://www.huntingtonbeachartcenter.org).



## Congrats FV Fire Chief Coppolino



**B**attalion Chief Tony Coppolino became the Fire Chief for the City of Fountain Valley. Tony is a Fountain Valley native and has served the FVFD in increasing levels of responsibility over the past 25 years:

- Volunteer Reserve Firefighter from 1988-1989.
- Hired as a full-time Firefighter in 1990.
- Promoted to Firefighter/Paramedic in 1995.
- Promoted to Fire Captain in 2002.
- Assigned to Administrative Fire Captain in 2007.
- Promoted to Battalion Chief in 2011.

Tony was officially be sworn in at the 12/17 City Council meeting.

I would also like to acknowledge our interim Chief Bart Lewis for his 2 years of service. Bart's very broad experience and knowledge has been extremely valuable to Fountain Valley. During his time with the City he has not only served in the capacity as Chief he has proven to be a good mentor for the department and developed a succession plan that should ensure a smooth transition into the future. Thank you Bart!

Please join us in congratulating Tony Coppolino as the Fire Chief of Fountain Valley.

## Rehabilitation Helps Older Drivers Keep Their Keys

**T**hanks AOL Auto... "Worrying about an elderly family member driving can be stressful, but as The New York Times reports there are alternatives to hiding the keys.

Driving rehabilitation specialists are physical therapists who ride along with seniors to assess how older drivers are coping on roadways. They test everything from range of motion to driving habits to reflexes. Often, older drivers don't need driving privileges revoked entirely. Sometimes older drivers just need to unlearn bad habits they've developed, or they

need to restrict their driving to only during the day or to local roads.

There is no comprehensive national plan on how to deal with aging drivers. The issue is mostly left to family members to hash out, and sometimes drivers end up behind the wheel long after they should have hung up the keys.

Driving rehabilitation specialists assessments are sometimes covered by health insurance or Medicaid. The American Occupational Therapy Association provides a tool on their website



for locating such specialists by zip code.

Older drivers aren't usually automatically tested by the state unless there has already been a problem. Many states provide hotlines for anonymous tipsters who spot dangerous drivers, but only one state, Illinois, requires elderly drivers to retake road tests. The National Highway Traffic Safety Administration released a five year plan this month for implementing nationwide tools to assess older driver's roadworthiness.

Americans are getting older on average and it shows on the road. NHTSA found a 20 percent increase since 2003 in drivers over 65. That is 35 million elderly licensed drivers on the road. They also found crashes involving the elderly have increased. In 2012, drivers over 65 were involved in three percent more fatal crashes and 16 percent more injuries than the previous year."

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Local ownership means that important decisions are made locally by people who live in the community and who will feel the impacts of those decisions.

## 4. Keeping Dollars in the Local Economy

Your dollars spent in locally-owned businesses have three times the impact on your community as dollars spent elsewhere. When shopping locally, you simultaneously create jobs, fund more city services through sales tax, invest in neighborhood improvement and promote community development.

## 5. Job and Wages

Locally owned businesses create more jobs locally and, in some sectors, provide better wages and benefits than chains do.

## 6. Entrepreneurship

Entrepreneurship fuels America's economic innovation and prosperity, and serves as a key means for families to move out of low-wage jobs and into the middle class and keep this spiral going in communities like ours.

## 7. Public Benefits and Costs

Local stores in neighborhood shopping areas require comparatively little infrastructure and make more efficient use of public services and combine with larger shopping experiences to give our community the total look it needs to survive.

## 8. Environmental Sustainability

Local stores help to sustain vibrant, compact, walkable town centers - which in turn are essential to reducing sprawl, automobile use, habitat loss, and air and water pollution. We can help build this model if you support your local merchants.

## 9. Competition

A marketplace of tens of thousands of small businesses is the best way to ensure innovation and low prices over the long-term. we are getting there...a little more patience, leadership and support.

## 10. Product Diversity

A multitude of small businesses, each selecting products based, not on a national sales plan, but on their own interests and the needs of their local customers, guarantees a much broader range of product choices...and guarantees us the consumers convenient access to what we want and need.

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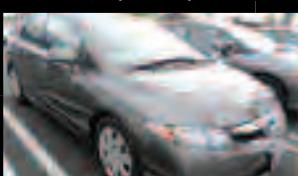
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|                                                                                                             |                                                                                                                |                                                                                                                        |                                                                                                                            |                                                                                                                         |                                                                                                                |                                                                                                                           |
|-------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------|
| '03 CHEVROLET MALIBU V6<br>Auto, air, power group, CD player (230887/3M676138)<br><b>\$5995</b>             | '02 MERCURY SABLE LS PREMIUM<br>Auto, air, power group, leather, moon roof (231210/2G622286)<br><b>\$6995</b>  | '96 FORD RANGER XL<br>Auto, air, power steering, CD player, bed liner (231103/TUC02923)<br><b>\$7995</b>               | '01 MITSUBISHI ECLIPSE GT COUPE<br>Air, power group, sunroof, CD player, spoiler, alloys (231166/E229055)<br><b>\$7995</b> | '02 NISSAN ALTIMA SL<br>Leather, power group, premium sound, alloys (231260/2C234317)<br><b>\$7995</b>                  | '02 HONDA ODYSSEY EX<br>Leather, air, power group, CD player, alloys (231226/2B007814)<br><b>\$8995</b>        | '08 FORD FUSION SE<br>Auto, air, power group, CD player, sunroof, alloys (231116/8R26678)<br><b>\$10,495</b>              |
| '10 FORD FOCUS SES<br>Auto, air, power group, CD player, tilt (330376/AW290328)<br><b>\$11,495</b>          | '10 TOYOTA YARIS<br>Air, power group, CD player (330489/A1362510)<br><b>\$12,495</b>                           | '12 NISSAN VERSA<br>Auto, air, power group, CD player, tilt, used (330415/CL920616)<br><b>\$12,995</b>                 | '07 TOYOTA CAMRY LE<br>Auto, air, power group, CD player, alloys (231182/7U100374)<br><b>\$12,995</b>                      | '07 CHEVROLET COLORADO CREW CAB LS<br>Auto, air, power group, CD player, bed liner (231097/78246014)<br><b>\$12,995</b> | '12 TOYOTA COROLLA LE<br>Auto, air, power group, CD player, used (330354/C9176066)<br><b>\$13,995</b>          | '05 ACURA AWD MDX TOURING<br>Navigation, DVD, BOSE prem. sound, alloys (231172/5H500499)<br><b>\$13,995</b>               |
| '07 HONDA ELEMENT SC<br>Auto, air, power group, Navigation (231207/L012033)<br><b>\$13,995</b>              | '12 SCION IQ<br>Low miles, auto, air, MP3 CD player, used (330467/CJ019897)<br><b>\$13,995</b>                 | '12 HYUNDAI ACCENT SE<br>Auto, air, power group, CD player, spoiler, alloys, used (231105/CU020107)<br><b>\$14,495</b> | '08 FORD RANGER SPORT<br>Auto, air, power group, CD player, tilt (330412/8PA16535)<br><b>\$14,995</b>                      | '11 SCION XB<br>Auto, air, power group, MP3, tilt (330397/B1139399)<br><b>\$14,995</b>                                  | '12 JEEP LIBERTY SPORT<br>Auto, air, power group, CD player, alloys, used (330494/CW144843)<br><b>\$15,495</b> | '05 TOYOTA HIGHLANDER V6<br>Leather, 3rd row seat, moon roof, CD player, tow, alloys (231151/50127042)<br><b>\$15,495</b> |
| '07 TOYOTA AVALON XLS<br>Auto, air, power group, CD player, tilt (330378/7U212499)<br><b>\$15,495</b>       | '12 HONDA CIVIC LX<br>Auto, air, power group, CD player, tilt, used (330524/CE311579)<br><b>\$15,995</b>       | '08 TOYOTA PRIUS VI<br>Leather, air, power group, CD player, Navigation (330428/87790478)<br><b>\$15,995</b>           | '11 VOLKSWAGEN JETTA TDI<br>Auto, air, power group, moon roof, alloys (231012/BM064419)<br><b>\$16,495</b>                 | '07 TOYOTA CAMRY XLE<br>Auto, air, power group, JBL sound, alloys (330508/7U572596)<br><b>\$16,495</b>                  | '11 TOYOTA CAMRY LE<br>Auto, air, power group, CD player, power seat (330482/BU642522)<br><b>\$16,995</b>      | '12 FORD FOCUS TITANIUM<br>Navigation, leather, moon roof, auto, air, used (230947/CL362505)<br><b>\$16,995</b>           |
| '12 TOYOTA COROLLA LE<br>Auto, air, power group, CD player, used (330510/CP046564)<br><b>\$16,995</b>       | '07 TOYOTA 4RUNNER SR5<br>Auto, air, power group, moon roof, tow, alloys (330481/7U0092364)<br><b>\$16,995</b> | '13 TOYOTA COROLLA LE<br>Auto, air, power group, CD player, used (330479/DP076294)<br><b>\$17,495</b>                  | '11 TOYOTA CAMRY LE<br>Auto, air, power group, CD player, power seat (330529/BR094998)<br><b>\$17,495</b>                  | '07 TOYOTA TUNDRA DOUBLE CAB SR5<br>Auto, air, power group, CD player, tow (231235/7X003763)<br><b>\$17,995</b>         | '11 TOYOTA CAMRY LE<br>Power group, CD player, moon roof, alloys (330505/BR141944)<br><b>\$17,995</b>          | '10 MAZDA 3 S HATCHBACK<br>Leather, Navigation, moon roof, MP3 multi-disc, alloys (231263/A1343165)<br><b>\$17,995</b>    |
| '13 DODGE CARAVAN SXT<br>Auto, air, power group, CD player, tilt, used (330441/DR536766)<br><b>\$18,995</b> | '11 TOYOTA PRIUS II<br>Auto, air, power group, CD player, spoiler, alloys (231185/BO263219)<br><b>\$19,495</b> | '08 LEXUS RX 400 HYBRID<br>Auto, air, power group, CD changer, prem. wheels (230872/82007065)<br><b>\$19,995</b>       | '10 TOYOTA PRIUS III<br>Navigation, power group, spoiler, CD player, alloys (330488/A0176225)<br><b>\$20,495</b>           | '08 TOYOTA FJ CRUISER 4X4<br>Auto, air, power group, CD changer, tow (330429/8K019298)<br><b>\$22,995</b>               | '12 TOYOTA AVALON<br>Leather, power group, sunroof, CD player, used (330466/CU454230)<br><b>\$25,495</b>       | '10 TOYOTA TACOMA ACCESS CAB 4X4<br>Auto, air, power group, CD changer, tow (330450/AZ728908)<br><b>\$25,995</b>          |

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