



**INSTITUTE OF
PUBLIC ENTERPRISE**

Harbinger of Change



**Placement Brochure
Class of 2013**





The Need of the Hour is about accepting, controlling and more importantly foreseeing change. We stand witness to tumultuous times that are unfolding and we the IPEANS would like to be the Harbingers of Change





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Message from President

I am delighted to know that the Class of 2013 would complete its instructions and practical training by March 2013. The Institute has provided an ideal environment to the post-graduate participants in various management courses to study the various subjects, interact with expert faculty, visit industry and complete the project work. During the course of the study, the participants have acquired the requisite managerial skills to be a good fit with the industry. IPE is constantly endeavouring to improve the quality of management education. I am sure the Class of 2013 would fulfill the expectations of industry.

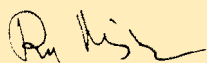
A handwritten signature in black ink that reads 'P. Rama Rao'.

Dr P Rama Rao



Message from Director

The long term management education at IPE is intended to turn out industry ready managers. The post-graduate participants in various management courses are trained intensively in this pursuit to help industry achieve its objectives of stakeholders' satisfaction. The faculty members through their deep exposure to research, training and consultancy fulfill this task. IPE has created a place for itself in the field of management education and research. Its constant interaction with industry, government, national and international organizations make IPE the most suitable choice for recruiters to place its post-graduate participants in various management courses in their enterprises.

A handwritten signature in black ink, appearing to read 'Dr. RK Mishra'.

Dr RK Mishra



Board of Governors

IPE is a registered Society governed by its Board of Governors consisting of eminent academicians, industrialists, public sector executives and civil servants and reflects the membership and composition of its general body. Further, with a view to cope up with the changing economic scenario the world-over, including all the developing nations in particular, IPE is trying to reposition itself by opening the Membership to all corporate, government and non-government organizations, which support the aims and objectives of the Institute.

**Dr P Rama Rao**

President, IPE
Member, Atomic Energy Commission, Govt. of India

**Dr N B Prasad**

Emeritus President, IPE
Former Secretary (Energy) Govt. of India; Chairman & MD, ONGC

**Prof T Navaneeth Rao**

Emeritus President, IPE
Former Vice Chancellor, OU

**Mr K Madhava Rao, IAS (Retd)**

Former Chief Secretary and Election Commissioner,
Govt. of Andhra Pradesh

**Mr T V Mohandas Pai**

Chairman, Manjpal Universal Learning Pvt. Ltd.,
MEMG International India Pvt. Ltd., Bengaluru

**Mr M B Raju**

Executive Chairman,
Deccan Cements Ltd., Hyderabad

**Mr RS Sharma**

Former Chairman & Managing Director,
Oil and Natural Gas Corporation Limited

**Mr Bhaskar Chatterjee, IAS (Retd.)**

Director General & CEO,
Indian Institute of Corporate Affairs

**Mr Sudhir Vasudeva**

Chairman and Managing Director
Oil and Natural Gas Corporation Limited





Mr Rana Som

Former Chairman & Managing Director,
NMDC Limited, Hyderabad



Prof Ramesh Dadhich

Member-Secretary
ICSSR



Mr A P Choudhary

Chairman and Managing Director
Rashtriya Ispat Nigam Limited



Mr C S Verma

Chairman and Managing Director
NMDC Limited



Mr B Surender Mohan

Chairman and Managing Director
Neyveli Lignite Corporation Limited



Dr A K Balyan

Managing Director & Chief Executive Officer,
Petromet LNG Limited, New Delhi



Mr B R Meena

IAS, Vice Chairman & Managing Director
APIIC Limited



Mr Ashok Kumar Pavadia

Joint Secretary, Department of Public Enterprises, Ministry of Heavy
Industries & Public Enterprises, Ministry of Industry, GoI



Prof S Satyanarayana

Vice Chancellor
Osmania University



Mr Vinod K Agrawal, IAS

Principal Secretary, Public Enterprises Department
Govt. of Andhra Pradesh, Hyderabad



Mr TS Appa Rao, IAS

Principal Secretary to Govt. & CIP, Industries &
Commerce, Govt. of Andhra Pradesh, Hyderabad



Dr R K Mishra

Director, Institute of Public Enterprise and
Member Secretary



IPE – A Profile

The Institute of Public Enterprise (IPE) was established in 1964, as an autonomous non profit society at the initiative of Mr S S Khera, ICS (the then Cabinet Secretary, Government of India) and Dr D S Reddy (the then Vice Chancellor, Osmania University) with the idea of a research institution that would undertake a systematic and sustained study of issues relevant to the formulation of policies pertaining to Public Enterprises. Dr.V.V.Ramanadham, the then Professor and Head, Department of Commerce, Osmania University, with the active support and guidance provided by Dr. D.S Reddy, translated Mr.Khera's concept into a reality.

Dr P Rama Rao, a distinguished scientist is the present President of the Institute. He was formerly Secretary to Department of Science and Technology, Government of India; Secretary, Department of Ocean Development, GOI; Chairman, Atomic Energy Regulatory Board and former Vice-Chancellor, University of Hyderabad. He has been appointed a Member of the Atomic Energy Commission, Government of India. He brings with him varied and rich experience to guide the destination of IPE committed to excellence, be it in management education, consultancy, research and training.

Over the last 47 years, the Institute has widened the area of its work by diversifying from Research in to Consultancy, Executive Training and Management Education.



Consultancy

The knowledge and insights gained in research, enabled IPE to undertake consultancy assignments for national and international organizations like the United Nations Development Programme (UNDP), United Nations Industrial Development Organization (UNIDO), World Bank, Asian Development Bank (ADB), Common Wealth Secretariat, Department for International Development (DFID), Government of UK, International Center for Promotion of Enterprises (ICPE), Asia and Pacific Development Centre (APDC), International Labour Organization (ILO), Central and State governments, Public and Private sector enterprises. The institute has carried out public sector / service reform assignments concerning various sectors, major govt. departments, and municipal. Services, poverty alleviation programmes and privatization. Some of the organizations for which consultancy assignments are recently carried out include the Neyveli Lignite Corporation, ONGC Ltd., Goa Shipyard, APIIC etc. apart from major projects on SLPEs in Assam and Karnataka.

Research

The Institute was conceived as a research institution devoted to systematic and sustained study of issues relevant to the formulation, implementation, review, monitoring and assessment of policies and programs concerning public enterprise. Subsequently, keeping in view the changing scenario, the focus is not only on Public but Private Enterprises as well, though major focus happens to be on Public Enterprises. The Institute is partly funded by the Ministry of Human Resource Development, Government of India and the Government of Andhra Pradesh.

The Institute has an outstanding record of delivering the inputs in time with application orientation. The research studies of IPE have been extensively used by the Committee of Public Undertakings (COPU), several ministries of the Govt. of India, Planning Commission, SCOPE, Department of Public



Shri T L Shankar, IAS (Retd.) addressing the National Conference on Power Sector Reforms



Enterprises, Comptroller and Auditor General of India and by finance and pay revision committees. The institute has collaboration with many National and International organizations. IPE also publishes 9 in-house journals including the 'IPE journal' which is the only refereed journal on public sector issues in India.

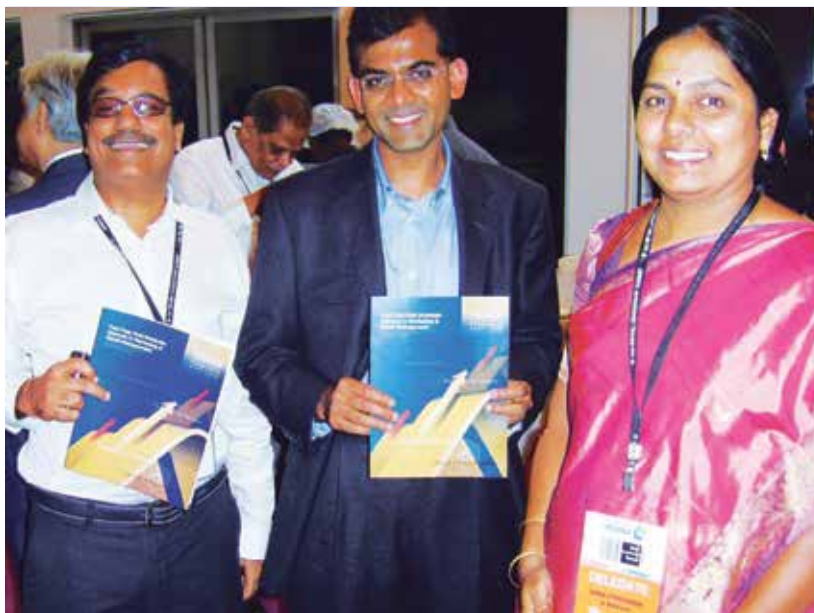
It is gratifying to note that going by the quality of work done by the institute since inception, the Indian Council of Social Science Research (ICSSR), Ministry of Human Resources Development, Government of India recognized the Institute as a 'Centre of Excellence' in Social Science research in 1976. To its credit, IPE has completed about 186 research projects since inception, while 26 research & Consultancy projects are ongoing in the current academic year.

Training

The Institute has been organizing Training Programmes for the past 46 years for officers of Public Sector, Private Sector, State and Central Government undertakings. IPE has conducted nearly 100 programmes for over 1600 IAS, IFS and other government officers. IPE has trained over 43000 practicing managers in various types of programmes over the years.

During 2011-12, about 75 programmes were conducted including 28 in company programmes which are customized programmes to suit the needs of various organizations. Programmes have spanned over all the functional areas of management and various sectoral disciplines. Customized programmes on General Management, Supply Chain Management, Project Management, Information Technology, Operational Excellence etc have been conducted for executives of SCCL, ECIL, Powergrid, NTPC, Oil India Ltd, NRL, BDL, APSRTC, etc and officers of different departments of Govts of A P and Karnataka. A few programmes on Research methodology for Researchers also were conducted last year.

Participants in the various programmes have come from all the levels; from Jr Executives to CMDs. IPE's Training activities have added good value to its participants and have gained good acceptance from its clients that is backed by the increasing number of programmes that we have been doing each year.



Mr Anil Bihani, Director-Pantaloons & Mr Kalpatil Vice President-Best Buy with one of our Faculty at a Conference in Mumbai



What Corporate Speaks About Us:

"Very well organized, the topic is very relevant and it is good to see that this Institute has brought excellent industry and academic representatives from this area together in a common forum.

Mr Amiteshwar Dayal Seth,
Delivery Manager, Infosys Limited

"I am very highly delighted to know that IPE has been involving students in all areas for shaping them as future leaders. The response is very encouraging. My best wishes".

Mr K. Narayana Swamy,
Dy General Manager, Regional office, AP,
Bank of Baroda.

Our Focus is to do **Better and Better...**

With the experience gained in Research, Consultancy and Training activities and taking into consideration the ever-increasing need for professionally trained personnel by the industry, IPE started part-time evening program namely MBA (PE) in 1981-82. The program affiliated to the Osmania University and approved by the All India Council for Technical Education (AICTE) is tailored to meet the specific needs of practicing managers. The selection of the candidates is through Integrated Common Entrance Test (ICET) of Andhra Pradesh Government. Since inception more than 1,000 executives have pursued the MBA (PE) programme.

With this success, in the year 1995 the Institute started a two-year full time Post Graduate Diploma in Management (PGDM) recognized equivalent to MBA by the Association of India Universities to provide



A Classroom Session in progress



skilled human resources to meet the growing requirements of the Industry. The course is approved by AICTE. The selection of the candidates is through CAT conducted by the IIMs. Since inception more than 1,000 students graduated from IPE and are placed in reputed organizations. Subsequently, keeping in view the changing needs of industry institute launched new PGP courses like PGDM-RM, PGDM-BIF, PGDM-IB, PGDM-BT. This year taking in to account the industry and society's requirements two new courses have been launched namely PGDM-HRM & PGDM-HHM, with AICTE approval. A brief description of these courses is given separately.

Location and Facilities at the Campus

The Institute is situated in sylvan surroundings of the picturesque Osmania University campus in Hyderabad. Its location in the University campus provides a serene academic environment, which promotes learning. To maintain standards and meet the expectations of the industry, the Institute has developed an industry-oriented curriculum and excellent infrastructure for its activities, away from the restive crowds. The Institute has well furnished air-conditioned conference halls, classrooms and auditorium, with all the modern audio-visual equipment, which caters to the needs of the conferences, seminars, and training programs. The Institute has indoor and outdoor sports facilities as well.

Library and Documentation Centre

The library is the knowledge hub of the Institute and reflects its commitment to provide the best possible learning resources. The Library resources includes books, DVDs, journal articles and also government reports like Comptroller and Auditor General (CAG), Government of India, the Annual Survey of Public Enterprises brought out by the Ministry of Industry, Government of India, and also the evaluation reports brought out by the different State Bureau of Public Enterprises. It has an excellent collection of both printed and electronic material. It offers a range of services including reference and consultation, membership and circulation, document delivery, resource sharing, information alert service, user awareness programmes and web based services. The IPE Library provides web-based access to over





10,000 full text journals and 6 databases 24 x 7 on institute-wide network The Library subscribes to the following online databases: EBSCO Online database are EBSCO, Emerald, Jstor, IBID, Capitaline, Proquest, Prowess CMIE, Indiastat.com

The IPE library has a robust collection of over 50,000 books and 3500 bound volumes and it annually receives more than 250 international / national journals.

Library Membership

Library at IPE basically caters to its faculty and students. With a view to ensure optimum utilization its library resources management has decided to through open the membership to other users as well. Accordingly the institute presently is offering 3 types of membership.

Type	Category	Fees in Rs.	Duration
Platinum	Institutional	1,00,000	Life
Gold	Institutional	50,000	10 Years
Silver	Individual	2,500	One Year

IT Facilities

The Institute of Public Enterprise has state-of-the-art Information Technology tools that are designed to meet the computing and communication needs of the Institute. IPE has a fast, reliable and rugged computer network of more than 300 Nodes. This network has Gigabit fiber backbone connectivity to all the blocks and departments. The Institute is providing internet facility through leased line of 4 Mbps for fast, reliable and uninterrupted internet services. The entire IPE campus has been Wi-Fi enabled providing 24x7x365 internet access to its students and employees.



The IPE Advantage

The Institute is fast emerging as the leading centre of management in India and has already started moving in that direction by launching number of new courses such as PGDM-HRM & PGDM-HHM. Further, it proposes to launch an Executive PhD programme, integrated PGDM, PGDM-Rural Management, PGDM-Infrastructure Management. IPE and Faculty of Economics, University of Ljubljana (FELU), Ljubljana (Slovenia) are coming together for offering a two-year PGDM Program (PGDM). The PGDM will comprise study modules which students will undergo partly at IPE and partly at FELU.

To sustain its growing activities the Institute is expanding its infrastructural facilities by building a new residential campus at Shameerpet village in 16 acres of land. It is suited at about 30 kms from old airport and Secunderabad Railway Station. The proposed campus consists of academic block, hostels, administration block, library, MDP block, food court, and auditorium and sport facilities. The academic block will have state-of-art classrooms and separate hostel block for girls and boys.

Some of the features which distinguish IPE in its quest to emerge as a leading B-School, among others are as under.

- The Institute is having faculty strength of 52 drawn from different disciplines so as to offer the multi-disciplinary approach which the Management domain requires. Further, it has 10 adjunct professors, 60 visiting professors, 10 full time doctoral research fellows, 20 part time doctoral research fellows who provide the requisite support to sustain the enhanced activities.



An artist's impression of the Academic Block in the upcoming IPE campus on the outskirts of Hyderabad

- The Institute follows an integrated approach of research, training, consulting and teaching providing inputs to industry, government, NGOs and international organizations by widening and deepening networking and creating human capital motivated to contribute to the Indian economy to accelerate its growth momentum.
- Institute believes in constantly upgrading its most important Human Resource i.e., Faculty. Towards this end, Institute decided to expose them to the best of the Universities in India and abroad and already 35 faculty & Staff members were sent abroad and further propose to send more in the times to come.
- Institute firmly believes that collaboration is the key to success. The Institute has set up collaboration with the Chinese National School of Administration (CNSA), Government of China. As part of this move, a delegation from the Institute has visited China to jointly organize a three day seminar on “Economic Reforms in India and China” at Beijing. A similar accord has been reached between University of Monash and IPE.
- The Institute has already been recognized as Centre of Excellence by ICSSR Ministry of HRD, Government of India in Management Research. Accordingly to further its research related activities especially the PGDM Programme, the Institute started granting National Doctoral Fellowships in Management which are of high value in the country. These fellowships carry a stipend of Rs. 25,000/- pm in the first year, 28,000/- during subsequent 2 years apart from 30% HRA and a contingency grant of Rs.15, 000/-per annum to support the field work, purchase of books etc.
- Institute firmly believes that merit needs to be encouraged. Accordingly, it has instituted the scheme of Merit-cum-Means Free-ships to extend financial support to students pursuing their studies.
- Contemporary curriculum structure keeping in view the changing aspirations /needs of the industry, the Institute periodically revises its syllabus and offers new optional subjects. For this purpose the Institute has set up an advisory board consisting of eminent personalities drawn from academia and Industry who periodically meet and provide the required inputs for revising the curriculum from time to time so as to keep it industry relevant.
- PGDM Program Gets ‘MBA Equivalence’ Status On the basis of the recommendations made by a visiting team from ‘Association of Indian Universities’. IPE’s two-year fulltime PGDM Program has been accorded equivalence status to that of a Master of Business Administration (MBA) degree of an Indian university until 2014. Further, the institute has applied for equivalence status to PGDM-RM course and likely to be granted this year. This facilitates students to go for higher studies.
- Associate Institution Status the University of Hyderabad is in the process of considering according the privileged status of ‘Associate Institution’ to IPE.

Vision of IPE

As we are aware Management education has missed the burning issues of business relevance and become more about mathematical elegance and theoretical knowledge. Keeping this in view and also other social commitments, the Institute has set for itself the vision of becoming an Institute of choice for social science research and management education and contributes to the excellence of organizations and society. Accordingly the Institute wishes to move to the top 20 B-schools by launching a multi-pronged approach through a mixture of mass media and activation to brand IPE in the minds of its





The proposed Hostel Building in the upcoming IPE campus

various stakeholders. Towards this direction, Institute also proposes to enhance its Industry - Institute interaction apart from utilizing its alumni base.

Centers

Wage and Salary Studies Cell

The 'Wage and Salary Studies' Cell (WSS Cell) has been constituted in IPE with the aim of working on the lines of Hewitt Associates, Hay Group and Mercer, to develop a Compensation database pertaining to Public, Private and Multi National Corporations and to bring out occasional papers on various connected issues and carry out research and consultancy studies.

Entrepreneurship Development Cell

IPE has set up an EDC, with part-funding from AICTE. The EDC will provide services to budding entrepreneurs, create entrepreneurial culture, foster linkages between industry and institutions, build skills and respond to emerging challenges / opportunities relating to small and medium enterprises.

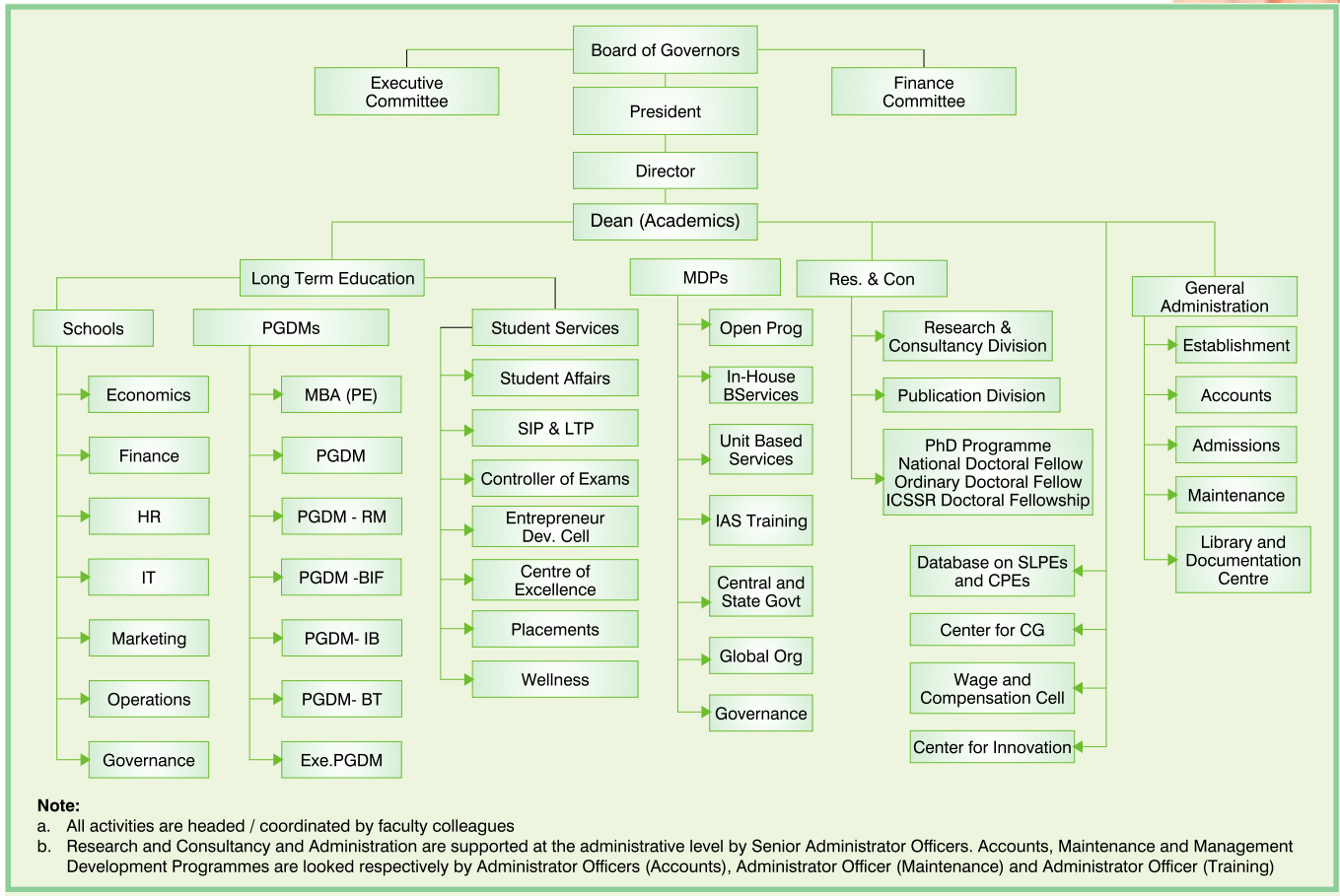
Center for Corporate Governance

The CCG has been set up to build and disseminate knowledge of corporate governance through research publications, seminars, conferences and workshops. The NFCG has granted ad-hoc accreditation status to IPE.





Organization Structure



Alumni Speaks...

*"It's a wonderful experience to come back to IPE as alumni.
Looking forward to many more interaction...."*

Mr Rohit Rao Tiruvalluru

Assistant Manager-HR, Tata Consulting Services Ltd.

"An excited to be back at IPE this time around as Chief Guest. The last time I was here was a student of IPE. I am pretty impressed with enthusiasm of the students and I am strongly recommending our HR to visit IPE for placements. All the best. Keep up the good work".

Mr Sriram Bharatam

CEP-Founder,
Iridium Interactive Ltd.



Management Education

The PG programme split into four Semesters offers a wide range of electives to meet the needs of the Industry in conformance with AICTE guidelines. They include Finance, Marketing, MIS, HR, Advance Management, Banking & Insurance and Operations Management. Now let's look at each programme separately / briefly.

Post Graduate Diploma in Management (PGDM)

The PGDM Program commenced in 1995 and the Association of Indian Universities (AIU) granted it equivalence to MBA. This programme provides rigorous and stimulating case studies in Business Management with a blend of training and in-depth exposure to core and elective courses. The Institute periodically revises its syllabus to meet the changing requirements of the corporate world.



PGDM Section A – Class of 2013





PGDM Section B – Class of 2013

The PGDM is in the 18th year of its offering. During these years the course has gone from strength to strength. The syllabus of the course has been revamped and brought in line with the needs of the industry. The credits have been streamlined. New core courses have been added and new electives are on offering. Methodology of teaching has been broad based so as to include cases, exercises, computer based games, role plays, presentations and business quiz. For every course, a course outline is circulated at the commencement of the programme. The course outline includes unit-wise course structure, number of sessions allotted to each unit, unit wise reference in terms of case studies, research papers and books, question bank and glossary of terms used in the course.



PGDM-RM

The PGDM-RM is a two year program designed to accelerate learning in Management in general and Marketing and Retail Management in particular; to provide strong conceptual background, analytical skills and techniques for problem solving and decision-making; to develop knowledge of contemporary Management and specifically in Marketing and Retail Management issues at the strategic level; to provide trained post graduates to suit the managerial requirements of various industries, and especially in Marketing and Retail Industry.



PGDM-RM – Class of 2013



PGDM-BIF

The Banking, Insurance and Financial Services Sector today is characterized by globalization, consolidation and convergence. In this scenario, innovation is a major driving force for achieving competitive advantage through creation of new business opportunities. Hence, this course has been designed to meet the changing requirements of Banking, Insurance and Financial Services Domain. Apart from getting strong insights in to all functional areas of the management, the student is well trained and equipped to meet the ever-challenging needs of the fast growing Banking, Insurance and Financial Services Sector.



PGDM-BIF – Class of 2013



PGDM – IB

PGDM –IB is a management programme aimed at imparting students knowledge of not only a normal Management programme but also additional knowledge of International Business related subjects covering international or global aspects of finance, marketing, branding, logistics, supply chain management, foreign trade, commodity trading, manufacturing, services business and also foreign currency management, financial risk management etc.

Since most of the businesses nowadays get transformed into global businesses, the management students must be exposed to as many international business subjects as possible. A power packed curriculum as indicated above, in addition to the normal PGDM/MBA subjects, provides students a gateway to enriched careers and makes them fit into the present day business organization as knowledge endowed business managers.



PGDM-IB – Class of 2013



PGDM-BT

The Post Graduate Diploma in Management – Biotechnology (PGDM - BT) was approved by All India Council of Technical Education (AICTE), Govt. of India, New Delhi. This innovative two year full time program with electives in HR/marketing/operations/finance/systems, combines general business fundamentals with specific industry knowledge that will help the students excel in any position within the industry in general and biotech and Pharma industry in particular. The many and varied networking opportunities which are incorporated in this program, arise from the diversity of the peers, interactions with industry leaders, world-renowned faculty members and a close link with the biotech academic and business community.



PGDM-BT – Class of 2013

Exe-PGDM – Class of 2013



Exe-PGDM

The AICTE approved 15months program is specially designed for practicing executives aspiring to assume higher management responsibilities and become change agents in reputed organizations. The program has been designed to inculcate in-depth functional knowledge in general management as well as problem solving, strategic thinking, leadership and decision making skills to hone professionals out of the candidates to suit various industries and functional disciplines.

PGDM-HRM

As we all know, meeting the challenges head-on and using human resources effectively are critical to the success of an organization. Hence, HR managers have to play an active role in the strategic planning and decision making at their organizations. Accordingly, the Post-Graduate Diploma in Management-Human Resource Management (PGDM-HRM), a two-year full time AICTE approved program is envisaged as the highest quality program in the area of human resource management and designed to provide eligible, suitable, and competent Human Relations (HR) professionals with sufficient knowledge of business to all industrial sectors.

PGDM-HHM

Hospital Management as a career option has received big boost from the booming corporatization and growth of hospitals and diagnostics service centre in India. There are critical challenges faced by hospitals both in public and private sectors in terms of systemic gaps, process gaps, and manpower challenges and so on. In order to improve day to day management of hospitals and for better service delivery in the hospitals and health care sector, there is an urgent need to develop adequate manpower in this area of specialization and train eligible persons to take up jobs in this particular area of health management. Hence, the Institute of Public Enterprise, Hyderabad has designed a specialized course to meet the growing needs of the health sector in India and abroad which will be called, Postgraduate Diploma in Health Care and Hospital Management (PGDM-HHM).



The Industry Interface

Learning becomes fruitful when it is reinforced with practical experience. IPE has a strong tradition of nurturing budding professionals who after completion of the course will be ready to face the challenges of the corporate world. This kind of experience is facilitated by the Industry exposure gained during summer internship and long-term project. Apart from these, there is a constant flow of inputs from practicing professionals who visit the institute regularly to attend seminars and conferences, which adds considerable value to the students in this regard. We are sponsor our student leading National and International Conferences by pays not only registration fee and also Travel, Boarding and Lodging.

Summer Internship

At the end of the second semester, the students of the various two year post-graduate programmes at the Institute of Public Enterprise are expected to undertake a 6-8 week study at a commercial, corporate, consultancy or government organization. The exposure to the organizations would help the students to familiarize themselves with organizational realities and put to test the theoretical knowledge obtained during the first two semesters.

At the end of the 6-8 week internship students are required to generate a report. The students would be guided by the faculty members of the Institute in the making of the report.

Long Term Project

In addition to the summer internship project, students pursuing the various programmes are expected to undertake a long term project. The duration of the long term project is four months and it commences on the completion of the third semester examinations in the month of November each year. The students select a problem for in-depth analysis and make recommendations for managerial action. Insights provided by the students benefit the organization studied and the four month interaction with organization officials heightens the student's awareness of organizational realities.

Samathis

Samathi is an ideal platform where experience meets enthusiasm hence called "Meeting of the finest minds" and it is IPE's tradition of extending learning beyond the confines of the classrooms. Samathi's are organized annually as a series of events focusing on various functional domains that provides students a forum to interact with the captains of the Corporate world. Samathi for the year 2011 organized during October and December 2011 focusing on various domains such as Finance, Operations, HR, and Marketing. More than 10 guests from various business establishments came and shared their thoughts, Knowledge and experiences.





Sanskriti

Students of IPE organize every year a National level B-School event titled “SANSKRITI” for post-graduate management students in India. The event provides an opportunity for prospective managers to interface and display their cognizance in front of the industry captains. This year, the Sanskriti was held during 1st and 2nd March 2012 in IPE campus. Sri. S K Roongta, Managing Director, Vedanta Group has inaugurated the function on 1st March. Shri M Narayana Rao, Chairman and Managing Director, MIDHANI Ltd. were the Guest of Honour. Shri N K Nanda, Chairman and Managing Director, NMDC was the chief guest for valedictory function and distributed prizes to winners on 2nd March 2012. More than 250 participants from different colleges across the country have come and participated in different events.



Sri Jamshed J. Irani, Director, TATA Sons, TATA Motors Ltd., TATA Steel Ltd.



Distinguished Lectures

Apart from organizing Samathi's and Sanskriti's, which provide the much needed platform for the young would be managers to interact with the captains of Industry and understand the nitty and gritty of corporate culture, the Institute also arranges Distinguished Lectures.

Some of the Distinguished Lectures arranged in the recent past include:

- The **Twenty Eighth** Distinguished lectures was delivered by **Mr R Shankar**-Director. SHE & sustainability, **Dr.Reddy's Laboratories** on the theme: **CSR and sustainability** on 3rd June, 2011.
- The **Twenty Ninth** Distinguished lectures was delivered by **Dr A K Rath** –Dean and Professor, **School of Publicity and Governance, MDI Gurgaon** on: **CSR –Present Perspectives and Future Outlook** on 4th June, 2011.
- The **Thirtieth Distinguished** lecture was delivered by **Dr Prajapati Trivedi**, Secretary, Performance Planning, Government of India on the theme "**Performance Management in Government: Challenges**" on 10th February, 2011.
- The **Thirty First** distinguished lectures were delivered by **Mr Srikanth Surampudi**, Regional Head HR-TCS on "**Role of HR in changing times**" on 26th February, 2012.
- The **Thirty Second** distinguished lecture by **Prof. Dharendra Vajpeyi**, Unviersity of North IOWA, Challenges of "**Global Technology and Science on Mankind**" on 18th January, 2012.
- The **Thirty Third** distinguished lecture was delivered by **Mr Rana Som**, Member (BoG), IPE and Former CMD, NMDC Ltd. on "**Mining Sector in India: Challenges ahead**" on 18th January, 2012
- The **Thirty Fourth** Distinguished lecture was delivered by **Mr SK Acharya**, Director-HR, NCL Ltd. on "**Role of HR in Changing Scenario**" on 2nd February, 2012.
- The **Thirty Fifth** Distinguished lecture was delivered by **Dr Nina Woodard**, HR Expert on '**Building Global Competencies with out 'Leaving you Desk'** on 13th February, 2012.



Dr. Dipak C Jain, Professor of Marketing, Kellogg School of Management

Learning beyond class room...



Students are grouped into teams and take up real life case studies

Student's Participation in Competitions

Mr. B Naveen Kumar and Mr. Mohammed Zuhair Ali have won TATA Crucible Campus Quiz at the regional level and received a cash prize of Rs.75,000. They are the winners at the **International Level**. They have also won NTPC Regional Round Quiz, and are Economic Times Regional champions.



The Washington Centre internship

IPE has signed on 11-07-2011 an cooperation agreement with The Washington Center [which supports every year for about 25 students for internship from Japan, India, Korea and Taiwan] for internships and academic seminars. This year **Ms. Sai Kumari Nagraj** got scholarship towards the fee, stay and other expenditure including travel to Washington and back. She went to Washington on 22nd January 2012 and came back in May 2012.

The PG Course Curriculum

For a Business School to excel industry relevant curriculum is the key. As such the Institute periodically revises / updates its syllabus for which a separate committee has been constituted drawing experts from Industry and academia. Further, it keeps on adding new electives in consonance with the changing requirements of industry. Care also has been taken to give a wider choice to the students to specialize in their areas of interest.

PGDM

Semester – I

- Management and Organizational Behaviour
- Financial, Cost & Management Accounting
- Managerial Economics
- Quantitative Techniques for Management
- Marketing Management
- Personality Development & Business Communication
- IT for Business Applications
- Basic French Language
- Public Enterprise Policy & Issues in Management
- Seminars

Semester – II

- Production & Operations Management
- Operations Research
- Marketing Research
- Human Resource Management
- Indian Business Management
- Financial Management
- Corporate Governance & Business Ethics
- Decision Support System
- Entrepreneurship Development
- Elements of Banking & Insurance
- Seminars
- Summer Projects

Semester – III

- Strategic Management
- Business Laws
- Seminar

Semester III Electives

Financial

- Security Analysis & Portfolio Management
- Financial & Credit Analysis
- Financial Planning & Wealth Management
- Risk Mgmt & Derivatives

Marketing

- Services Marketing
- Consumer Behaviour & Customer Relationship Management
- Strategic Marketing
- Sales, Distribution & Retail Management

Systems

- Relational Database Management System
- Management Information Systems
- e-Business
- Data Warehousing & Business Intelligence

Human Resources

- Industrial Relations & Labour Laws
- Training & Development
- Contemporary Issues in HRM
- Organizational Development

Operations

- Supply Chain Management
- Total Quality Management
- Management of Service Operations
- Technology Management

Semester- IV

- Project Management
- Privatization & Regulation of Business





- Long Term Project

PGDM-RM

Semester I

- Financial, Cost & Management Accounting
- Management & Organization Behaviour
- Business Communications & Personality Development
- Managerial Economics
- Quantitative Techniques for Management
- Retailing Management
- Marketing Management
- IT for Business Applications
- Corporate Law for Marketing & Retail
- Foreign Language
- Seminars

Semester II

- Operations Research
- Financial Management
- Indian Business Environment
- Marketing Research
- Human Resources Management
- Industrial & International Marketing
- Production & Operations Management
- Advertisement & Brand Management
- Retail Store Operations & Mall Management
- Sales Management
- Seminars
- Summer Internship Project

Semester III

- Strategic Management
- Consumer Behaviour & Customer Relationship Management
- Services Marketing

- Store Layout, Design & VM
- Seminar

Semester III Electives

Financial

- Security Analysis & Portfolio Management
- Financial & Credit Analysis
- Financial Planning & Wealth Management
- Risk Management & Derivatives

Marketing

- Services Marketing
- Consumer Behaviour
- Strategic Marketing
- Sales, Distribution & Retail Management

Systems

- Relational Database Management System
- Management Information systems
- e-Business
- Data Warehousing & Business Intelligence

Human Resources

- Industrial Relations & Labour Laws
- Training & Development
- Contemporary Issues in HRM
- Organizational Development

Operations

- Supply Chain Management
- Total Quality Management
- Management of Service Operations
- Technology Management

Semester IV

- Strategic Marketing
- Long Term Project



PGDM- BIF

Semester I

- Management & Organizational Behaviour
- Financial, Cost and Management Accounting
- Managerial Economics
- Quantitative Techniques for Management
- Marketing Management
- Personality Development & Business Communications
- Information Technology in Business
- Foreign Language
- Principles and Practice of Life Insurance
- Principles and Practices of Banking
- Seminars

Semester II

- Production and Operations Management
- Operations Research
- Marketing Research
- Human Resources Management
- Indian Business Environment
- Financial Management
- Principles and Practice of General Insurance
- Financial Markets, Institutions & Services
- Legal Environment for BIF
- Project & Infrastructure Management & Financing
- Seminars
- Summer Project

Semester III

- Four papers from Elective 1
- Four papers from Elective 2
- Strategic Management
- International Banking & Finance
- Retail Banking, Rural Banking & Micro Finance
- Seminars

Semester III Electives

Financial

- Security Analysis & Portfolio Management
- Financial planning & wealth Management
- Financial & Credit Analysis
- Risk Management & Derivatives

Human Resources

- Contemporary Issues in HRM
- Training & Development
- Industrial Relations & Labour Laws
- Organizational Dev. & Team Building

Operations

- Supply Chain Management
- Total Quality Management
- Management of Service Operations
- Technology Management

Systems

- Relational Database Management System
- Management Information System
- e-Business
- Data Warehousing & Business Intelligence

Marketing

- Services Marketing
- Consumer Behaviour & Customer Relationship Management
- Strategic Marketing
- Sales, Distribution & Retail Management

Semester IV

- Actuarial Concepts and Principles
- Treasury & Forex Management
- Corporate Governance, Business Ethics & CSR
- Management of Pension Funds
- Financial Modeling
- Long term Project





PGDM- IB

Semester I

- Management & Organizational Behaviour
- Financial, Cost & Management Accounting
- Managerial Economics
- Quantitative Techniques for Management
- Information Technology in Business
- Marketing Management
- Foreign Language-Basic French
- Personality Development & Business Communications
- International Business – I
- Trade Documentation & Finance
- Seminars

Semester II

- Production & Operations Management
- Operations Research
- Marketing Research
- Human Resource Management
- Indian Business Environment
- Financial Management
- Corporate Governance & Business Ethics
- Cross Cultural Management
- International Brand Management
- Global Marketing Management
- International Business- II
- Seminars
- Summer Project

Semester III

- * Four Papers from Elective-I
- * Four Papers from Elective-II
- Strategic Management
- Innovation Management & New Product Development
- Foreign Currencies & Global Finance
- Seminars

Semester III Electives

Financial

- Security Analysis & Portfolio Management
- Financial Credit Analysis
- Financial Planning & Wealth Management
- Enterprise Risk Management including Derivatives

Marketing

- Services Marketing
- Consumer Behaviour & CRM
- Strategic Marketing
- Sales, Distribution & Retail Management

Systems

- Relational Database Management System
- Management Information Systems
- e-Business
- Data Warehousing & Business Intelligence

Human Resources

- Contemporary Issues in HRM
- Training & Development
- Industrial Relations & Labour Laws
- Organizational Development & Team Building

Operations

- Supply Chain Management
- Total Quality Management
- Management of Service Operations
- Technology Management

Semester IV

- Global Supply Chain Management
- Project Management
- Long Term Project



PGDM- BT

Semester I

- Management Theory & Organizational Behaviour
- Financial, Cost & Management Accounting
- Managerial Economics
- Quantitative Techniques for Management
- Information Technology in Business
- Marketing Management
- Foreign Language-French / Spanish
- Personality Development & Business Communications
- Applied Biotechnology
- Seminar

Semester II

- Production & Operations Management
- Operations Research
- Marketing Research
- Human Resource Management
- Indian Business Environment
- Financial Management
- Corporate Governance & Related Laws
- Agricultural Biotechnology
- Biosafety Regulations & Risk Assessment
- IPR's & Bioethics
- Pharmaceutical Biotechnology
- Seminars
- Summer Project

Semester III

- Strategic Management
- Industry Practices in Pharmaceuticals & Biotech Sector
- Industrial & Environmental Biotechnology
- Elective Subjects
- Seminars

Semester III Electives

Financial

- Security Analysis & Portfolio Management
- Financial Credit Analysis
- Financial Planning & Wealth Management
- Risk Management & Derivatives

Marketing

- Services Marketing
- Consumer Behaviour & Customer Relationship Management
- Strategic Marketing
- Sales, Distribution & Retail Management

Systems

- Relational Database Management System
- Management Information Systems
- e-Business
- Data Warehousing & Business Intelligence

Human Resources

- Contemporary Issues in HRM
- Training & Development
- Industrial Relations & Labour Laws
- Organizational Development & Team Building

Operations

- Supply Chain Management
- Total Quality Management
- Management of Service Operations
- Technology Management

Semester IV

- Entrepreneurship Development in Biotechnology
- Project Management
- Long Term Project & Viva Voce





Exe-PGDM

Semester I

- Managing People & Organizations
- Managerial Economics
- Strategic Management
- Quantitative Methods for Management Decisions
- Marketing Management
- Financial, cost & Management Accounting

Semester II

- Human Resource Management
- Business Research Methods
- International Business & Economics Environment
- Financial Management
- Operations Management

Semester III

- Strategic Management
- Corporate Law

Electives

Financial

- Risk Mgmt & Derivatives
- Alternative Investment Management
- Real Estate Finance & Management
- Security Analysis & Portfolio Management
- Mgmt of Mutual Funds, ETFs, AMCs & REITs
- General & Health Insurance

Marketing

- Business to Business Marketing
- Consumer Behavior
- Strategic Marketing

- Sales & Distribution Management
- Advertising Management
- Retail Management
- Customer Relationship Management
- Rural Marketing
- Services Marketing
- Marketing Research

Human Resources

- Developing Human Resources
- Contemporary Issues in HRM
- Strategic HRM & Allied Issues
- Leadership & Organizational Development

Operations

- Supply Chain Management
- Project Management
- World Class Manufacturing
- Total Quality Management
- Service Operations Management

Systems

- Data Warehousing
- Data Mining
- e-Business
- IT Strategy
- Information Systems Auditing
- ERP

Semester IV

- 6 Advanced Management Courses (2 from Finance, 1 each from Operations, HR, Marketing & Systems (IT) Area)

Semester V

- Project – 2 Major Project



PGDM- HHM

Semester I

- Financial, Cost & Management Accounting
- Management & Organization Behaviour
- Business Communications & Personality Development
- Managerial Economics
- Quantitative Techniques for Management
- Hospital Planning and Administration
- Marketing Management
- IT for Business Applications
- Health Insurance
- Foreign Language
- Seminars

Semester II

- Operations Research
- Financial Management
- Indian Business Environment
- Marketing Research
- Human Resources Management
- Production & Operations Mgmt.
- Health Laws and Regulations
- Health Care Informatics
- Hospital Inventory Management
- Corporate Governance and Medical Ethics
- Seminars
- Summer Internship Project

Semester III

- Strategic Management
- Patient Care Management
- Marketing of Hospital Services
- Seminars

Semester III Electives

Financial

- Security Analysis & Portfolio Mgmt
- Financial & Credit Analysis
- Financial Planning & Wealth Mgmt
- Risk Mgmt. & Derivatives

Marketing

- Services Marketing
- Consumer Behaviour
- Strategic Marketing
- Sales, Distribution & Retail Mgmt Systems
- Relational Database Mgmt. System
- Management Information systems
- e-Business
- Data Warehousing & Business Intelligence

Human Resources

- Industrial Relations & Labour Laws
- Training & Development
- Contemporary Issues in HRM
- Organizational Development

Operations

- Supply Chain Management.
- Total Quality Management.
- Management of Service Operations.
- Technology Management.

Semester IV

- Management of Health Care Services
- Long Term Project





PGDM - HRM

Semester I

- Management and Organizational Behaviour
- Organizational Theory
- Marketing Management
- Managerial Economics
- Financial, Cost & Management Accounting
- Quantitative Techniques for Managers
- Personality Development & Business Communication
- IT for Business Applications
- Foreign Language
- Introduction of HRM

Semester – II

- Talent Management
- Human Resource Planning
- Financial Management
- Operations Research
- Indian Business Environment
- Training & Development
- Compensation & Benefits: Strategy and Plan
- Industrial Relations
- Corporate Governance and Related Laws
- Production and Operations Management
- Summer Internship Project (SIP Vice-Voce)

Semester – III

- Leadership Theories & Skill Dev.
- Project Management
- International Business
- Competency Mapping & Assessment
- Global Human Resource Management

- Performance Management & Reward Systems
- Research Methods in HRM
- Organizational Change & Dev.

HR Electives

- Strategic HRM
 - HR Metrics for Organizational Value Addition
 - People Capability Maturity Models
 - Entrepreneurship Development
 - Knowledge Management
 - Balance Scorecard
- (Choose 4 Electives) 12 Credits out of 6 Electives

Semester- IV

- Management Research Project
- ERP-People soft / SAP

HR Electives

- Labour Legislation
 - Innovations Management
 - Emotional intelligence and Managerial Effectiveness
 - Corporate Social Responsibility
- (Choose 2 Electives) 6 Credits out of 4 Electives



Faculty Profile



Prof R K Mishra

*M.Com (Applied Economics.), Ph.D. (Finance)
ITP (Management) SDA, Bocconi, Milan, Italy*

Director, IPE
Visiting Faculty: London Business School
MSH Paris, University of Bradford.

Areas of Interest: Finance Restructuring and Corporate Strategy



Dr Bhaskar Chatterjee

IAS (Retd.)

Distinguished Professor, IPE
Director General & CEO,
Indian Institute of Corporate Affairs



Dr A Jagan Mohan Reddy

MA (Eco), M.Phil., MBA, LLB, PGDIR & PM, PhD

Associate Professor - HRM & Coordinator - Placements
Areas of Interest
HRM, Strategic Management & Ethics and Values



Prof ML Sai Kumar

*M.Sc. (Applied Statistics), PSSCC (Agricultural Statistics),
M.Tech. (CS), Fellow of CSI*

Dean & Professor - IT

Areas of Interest
IT Education, Software Engineering, Project Management,
e-Commerce, Information Systems, e-Governance



Dr K Trivikram

MA, PhD

Associate Professor – Economics &
Coordinator – PGDM & Exe.PGDM

Areas of Interest
Public Enterprise Policy, Business, Environment,
Corporate Governance



Dr SK Mathur

Fellow - IIM Bangalore, BE (Mechanical)

Sr Faculty - International Business &
Coordinator, PGDM-IB

Areas of Interest
MIS, IT, e-Governance, International Business,
Transportation Management, Performance Monitoring
Systems for Public Enterprises, General Management,
Export Strategies, Innovation & Technology Management,
Management of Educational Institutions



Dr MLN Rao

M.Sc., PGDIPR, MBA, PhD

Associate Professor – Marketing &
Controller of Examinations

Areas of Interest
Marketing Management, Intellectual property Rights
Management, Biotechnology



Dr S Sreenivas Murthy

M.Com., PhD

Associate Professor – Finance &
Coordinator - PGDM-BIF

Areas of Interest
Financial management, Financial Services, Security
Analysis & Portfolio Management, Project Appraisal



Mr V Anji Raju

M.Sc. (Agriculture)

Associate Professor and Coordinator – Student Affairs

Areas of Interest
Project Management, Entrepreneurship Development,
Services Marketing, Rural Marketing, Agribusiness,
Agricultural Biotechnology.





Dr PS Janaki Krishna

M.Sc., PhD

Associate Professor – Biotechnology & Coordinator - PGDM (BT)

Areas of Interest: Biotechnology, Biosafety, Public- Private Partnership in Biotechnology, Climate Change, e-Agriculture, Waste Management



Dr.G. Vidyanath

M.Com., Ph.D.,

Senior Faculty Member

Areas of Interest
Accounting and Core Financial Management



Dr SS Subrahmaniam

B.Tech.(Mech), M.Tech.(IE & M), PhD, FIE,
Chartered Engineer

Associate Professor - Operations

Areas of Interest
Project Management, Production & Operations Management, Operations Research



Dr.K.Narendranath Menon

M.Com., M.Phil., Ph.D

Senior Faculty Member

Areas of interest
Leadership, Good Governance and Strategic Management



Mr KRS Sastry

Certified Cost Analyst (Institute of Cost Analysis, USA), Fellow – ICWAI, Associate Member (ICSI), MBA

Sr Faculty - Finance

Areas of Interest
Corporate Management in Public Enterprises, Cost Accountancy, Chartered Accountancy



Dr V Srikanth

MBA (Marketing Management, HRM), PhD

Assistant Professor – Marketing & Coordinator - PGDM-RM

Areas of Interest: Marketing Management, Market Research, Consumer Behavior, Strategic Management, HRM, Cyber Marketing, Retail Management, CRM



Mr S Satish Kumar

BE (Hons), PGDM (IIM-Bangalore)

Senior Faculty- QT & Operations, Coordinator Administration and Training

Areas of Interest
Quantitative Techniques, Operations Management



Dr Nandita Sethi

M.Phil., PhD

Assistant Professor - Economics

Areas of Interest
International Trade & Finance, Asian Markets, Indian Economy, Women Entrepreneurship



Mr JB Venkataratnam

B.Tech.(Mechanical), M.Tech.(Production Engineering)

Sr Faculty – Entrepreneurship and Operations

Areas of Interest
Production, Project Management, General Management (Management Systems Development, Manufacturing, Operations, Entrepreneurship), Electronics



Dr Shital Jhunjunwala

PhD, FCA, PGDBM (IIM-C), AICWA,

Assistant Professor - Finance

Areas of Interest
Intangible Assets and valuation, Corporate Governance, Cost / Management Accounting, Investment Planning




Dr Mridula Sahay

Endeavour Research Fellow, Australia Post Doctorate (Management, Australia) PhD (Management)
 Assistant Professor - Project Management, TQM, System Dynamics
Areas of Interest
 System Dynamics Modeling, Corporate Planning, TQM, Project Management, Corporate Governance


Dr Padmaja Rachapudi

MA, MMM, MBA, PhD
 Assistant Professor - Marketing
Areas of Interest
 Marketing & Retailing


Dr Ch Lakshmi Kumari

MA, M.Phil., PhD
 Assistant Professor – Economics & Coordinator - PGDM-HHM
Areas of Interest
 Economics, Health Economics, Public Sector Economic, Environmental Management


Dr M Meher Karuna

MA, MBA, PGDPMIR, PhD
 Assistant Professor - Marketing & HRM
Areas of Interest
 Marketing Management, Strategic Management


Mr ANK Prasanna Anjaneyulu

M.Sc.(CS), M.Tech.(CS), AMTIE
 Assistant Professor - IT & IT Facilitator
Areas of Interest
 Data Warehousing, Data Mining, Web Mining, Semantic Web, DBMS & Programming Languages


Ms Punam Singh

MBA (HRM), (PhD)
 Assistant Professor - HRM & OB
Areas of Interest
 HRM, OB, Training & Development, Compensation Management


Dr Pawan Kumar Avadhanam

M.Com.(Business Management), M.Phil.(Commerce), MBA (Finance), PhD (Economics)
 Assistant Professor - Finance
Areas of Interest: International Business, International Economics, International Financial Management, Indian Financial Systems


Mr AS Kalyana Kumar

M.Sc., MCA, M.Phil. (Comp. Science)
 Assistant Professor - IT
Areas of Interest
 Software Engineering, Project Management, Networks


Dr A Sridhar Raj

MA (Public Administration), NET, (PhD)
 Assistant Professor - OB & HRM & SIP Coordinator
Areas of Interest
 General Management, Organizational Behavior


Ms J Kiranmai

M.Com., M.Phil., (PhD)
 Assistant Professor - Finance
Areas of Interest
 Restructuring, e-Governance


Ms Shaheen

M.Sc.(Computers), (PhD)
 Assistant Professor – IT & Joint Coordinator PGDM
Areas of Interest
 Data Structures, Artificial Intelligence, Design & Analysis of Algorithms, Operations Research, Business Statistics


Mr KV Ramesh

M.Com. LLB, PGDT, PGDPM, MBA, M.Phil., (PhD)
 Assistant Professor Finance & Coordinator– MBA (PE)
Areas of Interest
 Financial Management, Business Laws, Taxation





Dr V Rajeev Karan Reddy
MA (French), MA (Philosophy), PhD (Philosophy)
 Assistant Professor - French
Areas of Interest
 Basic French for Managers / Business People,
 Management as seen in India & France, Social & Political
 Thought, Traits of an Ideal Manager, Communication



Dr Samanta Sahu
MA, Phd
 Assistant Professor - Public Policy & Governance
Areas of Interest
 Water Resource Management, Water Governance,
 Civil Society, Corruption Studies



Dr Jayasree Raveendran
M.Com. M.Phil., PhD
 Assistant Professor - Finance & HRM
Areas of Interest
 Investors' Risk Perception in Capital Markets, Application
 of Behavioral Decision Theories in Investment Decisions,
 Behavioral Dynamics in Capital Markets, Corporate
 Governance



Dr Geeta Potaraju
M.A (Political Science), M.Phil, PhD
 Assistant Professor - Governance
Areas of Interest
 Participatory Governance, Public Sector Reform



Mr. M J Ramakrishna
MBA
 Assistant Professor - Marketing
Areas of Interest
 Digital Marketing, Consumer Behavior,
 Sales Management, Services Marketing.



Mr Srinivas Kolluru
MA (Economics)
 Assistant Professor - Economics
Areas of Interest
 Applied Economics, Socio and Public Policy Issues



Dr Sayeda Begum
B.Com.(Accountancy Hons), MA (IR & PM), PhD
 Assistant Professor - HR & OB
Areas of Interest
 Training, Performance Management, Organizational
 Development, Total Quality Management



Dr Shulgana Sarkar
B.Sc.(Biochemistry), MBA, LL.M, PhD
 Assistant Professor - HRM & OB
Areas of Interest
 Organizational Behavior, HR Management,
 Competency Management



CS T Anil Kumar
M.Sc., LLB, MBA, ACS
 Assistant Professor - Finance &
 Coordinator - PGDM-HRM
Areas of Interest
 Finance, Corporate, Industrial / Labour Laws, Taxation



Mr S Vivek
B.Tech (C S) MBA
 Assistant Professor - HRM
Areas of Interest
 HRM, Personality Development



Mr M Karthik
MIB, (PhD)
 Assistant Professor - International Business & Marketing
Areas of Interest
 International Business, Global Marketing, Branding,
 Rural Marketing



Dr Rajesh Gangakhedkar
M.C om, Ph.D
 Assistant Professor, Economics
Areas of Interest
 International Economics WTO Studies





Dr K V Anantha Kumar

BE, MBA, PhD

Assistant Professor-Quantitative Techniques and Marketing

Areas of Interest

Marketing Management, Quantitative Techniques, Customer Relationship Management



Dr Inder Sekhar Yadav

MA, M.Phil, PhD

Assistant Professor – Finance

Areas of Interest

Financial Risk Management, International Corporate Finance, Econometrics



Mr Mahesh P

MBA

Assistant Professor

Areas of Interest

Retail Management, Marketing, Industrial Marketing, Store Layout, Design & VM



Dr N Rukmini Rao

MBA, PhD

Faculty Member

Areas of Interest

Corporate Governance, Human Resource Management



Dr. Swayam Prava Mishra

M.A., Ph.D, UGC-NET

Assistant Professor (Economics)

Areas of Interest

Macroeconomics, Financial Economics, Credit Risk Management and Econometrics



Dr.P.Ammani

M.Sc, MBA, PGDMISCA, PhD

Faculty

Area of interest

Marketing and Quantitative

Consultant



Mr Tilak Raj Vig

MA (History), MA (Hindi)

Consultant – Institutional Affairs
Former Controller of Examinations and
Former Deputy Registrar, HCU



Guest Lectures

Finance

1.	Mr Vijai Misra, General Manager, Central Bank of India
2.	Mr D Prashanth Rao, Asst. VP, SBI Mutual Funds, Hyderabad
3.	Mr S V Satyanarayana, Dupty GM, SME Division, IDBI
4.	Mr K Narayana Swamy, Dy. General Manager, Bank of Baroda
5.	Mr Phani Kanth Ammam, Circle Head, Business Banking, HDFC
6.	Mr Raghu Vasireddy, Asst. VP, India Bulls

Banking

1.	Mr S Durairajan, Dy. General Manager, RBI
2.	Mr T Bose, Chief Regional Manager, Indian Overseas Bank
3.	Mr. Reykam Jayasurya, Chief Executive Officer, Asmitha Microfin Ltd.
4.	Mr Venkat Narayana, Regional Head, IndusInd. Bank
5.	Mr Santosh Kumar G, Regional Head, ING Vysya Bank Ltd.
6.	Mr G Venkateshwarlu, Regional Head, Dhanlaxmi Bank

International Business

1.	Dr P V Appaji, Executive Director, Pharmexic
2.	Mr Arun Rao, VP-HR, Applabs
3.	Mr Dinesh Jasti, Senior Manager, India Sales Operations , Google
4.	Mr B Madhav Reddy, VP & Business Development Multi Commodity Exchange of India Ltd.
5.	Mr Ramesh Varakhedkar, Asst. VP, Marketing & Business Development, MCX Stock Exchange Ltd.
6.	Mr Prithvik K, VP, Marketing & Sales Sin T

Biotechnology

1.	Ms Deepanwita Chattopadhyay, MD & CEO, ICICI Knowledge Park
2.	Mr S Shivaji, Dy. Director, CCMB
3.	Mr B V Prasad, VP, President-HR, Vibha Agro Tech Ltd.
4.	Mr C S Jadhav, Director, Nadan Biomatrix Ltd.
5.	Mr S S Marthi, Director, Transgene Biotek
6.	Mr N Anand, GM , Indian Immunologicals LTD.

Systems

1.	Mr Sriram, Chief Executive Officer, Iridium Interactive
2.	Mr Prabhu Dayal Panthula, Sr. Manager (ONTD), Oracle
3.	Mr Dakshina Murthy, Vipro
4.	Mr Sri Nagesh, Sr, Manager, Infosys
5.	Mr Ramesh Chandak, Senior Manager, Microsoft

HR

1.	Mr Arun Leslie George, Sr. VP Coromandel International
2.	Mr Koushik Roy, Director (HR), Dr Reddys
3.	Mr Srikanth Surampudi, TCS Regional Head, Hyderabad
4.	Mrs. Sonia Srikanth, Manager-Talent Management, Infotech Enterprise Ltd.
5.	Mr Ramasubramanian, HR Head-South, Dev. Cooperative Bank
6.	Mr M Madhusudhan Reddy, General Manager- HR, Geethanjali Jewellers

Operations

1.	Mr S V R Rao, Sr. VP, Nuziveedu Seeds
2.	Mr L Dhanunjaya, Executive Director (BG), BDL
3.	Mr Srinu Peddi, IBM
4.	Mr Vijayanand, VP, (Strategy), Mahendra Satyam

Marketing

1.	Mr V Venkatramaiah, IFS VC & MD, AP Co-op Oil Seeds Growers Federation
2.	Mr Harmeet Lamba, Director, (Marketing) , Dr Reddys Labs
3.	Mr V Arun Tandra, VP (Business Dev.) Vidhatha (Die & Mold)
4.	Mr K Amareshwar Rao, Zonal Sales Manager Levis Strauss (P) India Ltd.
5.	Mr G Vinay Kiran, VP, Control S
6.	Mr VLS Murthy, Manager, Corporate Affairs, AP State Film, Television & Theatre Dev. Corp. Ltd.

Retail

1.	Mr Harpreet Singh, IAS, Managing Director, APDDCF
2.	Mr R P Singh, Sr. President, My Homes
3.	Mr Sandeep Agarwal, MD, Ratnadeep Super Market
4.	Mr Ramesh Krishnamurthy, Chief Commercial Officer, GMR Group
5.	Mr M V Krishna Rao, General Manager, In orbit, Hyderabad
6.	Mr K Venkateshwara Rao, Marketing Head (South Central Zone) Hyderabad
7.	Mr Nanduri Srinivas, General Manager, Sales, Coca Cola, Hyderabad
8.	Shri Niranjan Duggirala, Dy. GM, Operations, Reliance Retail, Hyd

Sanskriti

1.	Mr. S K Roongta, MD, vEdanta Aluminium Ltd.
2.	Mr M Bhagawantha Rao, MD, State Bank of Hyderabad
3.	Shri N K Nanda, Chairman cum, MD, NMDC Ltd.



Distinguished Speakers

1.	Shri B M Bansal, Chairman & Director, Indian Oil Corporation Ltd.
2.	Mr Harpreet Singh, IAS, Commissiner, AP Civil Supplies
3.	Shri S K Acharya, Director (HR), Neyveli Lignite Corporation Ltd.
4.	Prof Narendar V Rao, Professor, Notheastern Illinois University, USA
5.	Prof Sunil Mani, Planning Commission Chair in Dev. Economics, Centre for Development Studies
6.	Mr Amiteshwar Dayal Seth, Delivery Manager, Infosys Ltd..
7.	Mr Muthu Ranganathan, Direcotr- EPM, Global Cetnter of Excellence, SAP India Pvt. Ltd.
8.	Dr Alok Bharadwaj, Senior VP, Canon India`
9.	Prof. Frederico Guanis, Head of the International Cooperation Office, National School of Public Adm.
10.	Shri R Bandhyopadhyay, IAS, Secretary, Department Enterprises.
11.	Mr Shiva Kumar, Chief General Manager, SBI
12.	Mr U Venkata Chalapathi, DGM, National Small Industries Corp. Ltd.
13.	Mr Shekar Agarwal, President, FAPCCI
14.	Shri Srikanth Surampudi, TCS
15.	Mr Krishna M Ella, Bharat Biotech
16.	Mr K S Susindar, Asst. General Manager , InfoTech Enterprise
17.	Mr James Mc Daniel, App Associates
18.	Sri D Chalapati Rao, Asst. Manager, ITC
19.	Prof Bhanoji Rao, Visiting Professor, LKY School, Singapore
20.	Shri Shivaram Paturi, Director, Denusource
21.	Dr R L Bhatia, CEO, Fun & Joy at Work



Laurels & Accolades of Class of 2012*

Paper Presentations

Sl.No	Organizing Institutes / Event	Prizes won
1.	The IFLA 2011 Compendium, Infocom 2011 Conference & Exhibition	First
2.	13 th National Convention on Quality Mgmt, AU TVS Centre for Quality Mgmt, Students Quality Club, Anna University	First
3.	Business Plan, GEM'09, Gitam, Vigaz	First
4.	Anagnorisis: Paper presentation on "GreEtO", CURA' 10, NIT, Warangal	First
5.	Vellore Institute of Technology	Second
6.	Presentation of Sambhav'12, Gitam School of Internationals Business, Visakhapatnam	Second
7.	National Level Seminar On Talent Management conducted by HoneyPot IT consultancy	Consolation

Business Quizzes

Sl.No	Organizing Institutes / Event	Prizes won
1	Colosseum 'XII B-Quiz, HBS Gitam University	First
2	The Business Quiz, Tata Crucible International Quiz	First
3	Cura'12, B-Quiz, NIT, Warangal	First
4	TBI, Business Quiz	First
5	Medha (Business Quiz) – Udhyati'10 Pendakanti Institute of Mgmt.	First
6	ET in campus quiz	First
7	Business Quiz-D R R Group of Institutions	First
8	Sui Generis – Vivekananda School of Post Graduate Studies	First
9	Business Quiz, NTPC Electron Quiz	Second
10	Power Sector Reforms Achievements, Opportunities & Challenges Ahead, IPE	Second

Debates / Elections

Sl.No	Organizing Institutes / Event	Prizes won
1	XIMB, Xpressions, 2011, Trade Wars	First
2	Business Wars, Trishna'09, IBS, Hyderabad	First
3	F Drucker Memorial All India Debate Competition , 2012	First
4	Abhivyakt, Tantra 2010, ISHRD	First

Games / Cultural Events

Sl.No	Organizing Institutes / Event	Prizes won
1	All India B-Plan Competition, NIILM-CMS	First
2	Rangoli, Trishna'09, IBS, Hyderabad	Second
3	Mash Up, Prin.L N Welingkar Institute of Mgmt Dev. & Research	Second

* To name a few



Some of Our Recruiters



Our Corporate Links...

Banking & Finance

Allahabad Bank	DLF Pramerica Asset Managers Pvt Ltd
Amazon India	Financial Software Services Ltd.
Andhra Bank	Franklin Templeton Ltd.
Axis Bank	HDFC Bank
Bank of Baroda	IDBI Bank Ltd
Bank of India	Indian Overseas Bank
Capital IQ	Karur Vysya Bank
Capmark Financial Solutions	Karvy Stock Broking Ltd
Catholic Syrin Bank	SBI Mutual Fund
CRISIL	Standard Chartered Bank
CSC India	State Bank of Hyderabad
Dena Bank	State Bank of Mysore
Dhanlaxmi Bank	UCO Bank

Consultancy Services

ALP Consulting	Middle Earth Consultants Ltd
Datamonitor Inc	Progressive Media Group
Datawise Consultants	SAS Consulting
Deloitte Consulting India Pvt Ltd	Soham Consultant
DMV Global Data	Tata Consultancy Services
DMV Global Data	TransGraph Consulting Pvt Ltd
Fresherjob.com	Tvarita Consultancy P Ltd

Government / NGO

Dr Reddy's Foundation for Human, Social Development	NMDC Ltd
Indian Oil Corporation Ltd	Rajiv Swugruha Corporation Ltd
MECON India	Singareni Collieries Company Ltd
Midhani	Stock Holdings Corp of India
National Aluminum Company Ltd.	Vizag Steel Plant

Insurance

Bajaj Allianz General Insurance Ltd	IFFCO Tokio GIC Ltd
Birla SunLife Insurance	Kotak Mahindra Old Mutual Life Ins Ltd
ICICI Lombard Gen Insurance Ltd	MetLife India Insurance Co Pvt Ltd
ICICI Prudential Life Insurance Ltd	SBI Life Insurance Co Ltd
ICICI Securities Ltd.	Tata AIG General Insurance Ltd.



IT & Software

3Shramik Saraplast Pvt. Ltd.	Infosys Technologies
ADP Pvt Ltd	Infotech Enterprises Ltd
Adriotech Technologies Ltd	Innominds Software Ltd
Anishrav IT Solutions	Iridium Interactive Ltd
Arugine	ITG Solutions
Ascent Leadership	Jaro Education
Berkadia Services Pvt.	Kemin Industries Asia Pvt. Ltd.
Cognizant Technologies Solutions	L & T Infotech Ltd
Couth Infotech Pvt Ltd	Lodha Group
DES Pvt. Ltd.	Magnaquest Technologies Pvt Ltd
Future Vista	Mahindra Satyam
GameLoft Software Pvt Ltd	MAQ India Pvt Ltd
Genesis InSoft Ltd	Mentor Graphics (I) Pvt Ltd
Genpact	Microsoft India Pvt Ltd
Google India Pvt Ltd	Numerical Analytics (Taxes Instrument)
Hallmark Technologies Ltd	Oracle India Pvt Ltd
HCL Technologies (BPO Services)	Polaris Software Services Ltd
Hindustan Coca-cola Beverages	Sify Technologies Pvt Ltd
Ideact Innovations	Spencers' Hyper Market
Infinity Tech Labs	Tata Consultancy Services Ltd
Infobrain Technologies	Trinity Advanced Software Labs Pt. LTd.

Manufacturing & FMCG

3SHRAMIK Sar Plast Pvt. Ltd.	Kirby Buildings Systems Ltd.
A P Paper Mills	Mencast Ltd.
Aditya Birla Group	Metrics4 Analytics
Amararaja Batteries Ltd	My Home Industries
Asian Paints India Pvt Ltd	Orient Cements
Berger Paints	Pantaloons Retail (India) Ltd
Dupont Sustainable	Pennar Industries
Flipkart India Pvt. Ltd.	Pokarna Ltd
GMR International P Ltd	Redington (I) Ltd
Grasim Industries	S&P Capital
Hyderabad Industries Ltd	Strivector Corporation
I T C Ltd	Tata Business Support Services
Kidloo	Turbo Machinery Pvt. Ltd.



Pharmaceuticals

Aurobinda Pharma Ltd	Dr.Reddy's Laboratories Ltd
Aziyc Ltd.	Med Plus Health Care Service Ltd.
Bharat Biotech	Oceanic Pharma Ltd.

Retail and Infrastructure

eRetail Cybertech Ltd	Kips Publishing World
Genpact Infrastructure (Hyd) Pvt Ltd	Pantaloons Retail India Ltd
Hypercity India Ltd	Spencer's Retail Ltd

Telecommunications & Services

Airtel	Kwality Photonics Pvt Ltd
Anand Rathi	Nokia Enterprise Solutions Ltd
Balmer Lawrie & Company Ltd	Polaris Management Services
Bharati Cellular Ltd	Premia Channel India Infoline
Dish TV India Ltd.	Reliance Telecom Ltd
G E Capital International Services	Religance Digital
HBTV Entertainment Pvt. Ltd.	Satyam-Venture Engineering Services
Hutchison Essar South Ltd	TATA Teleservices Ltd
Idea Cellular Ltd	Vodafone

The Placement Committee

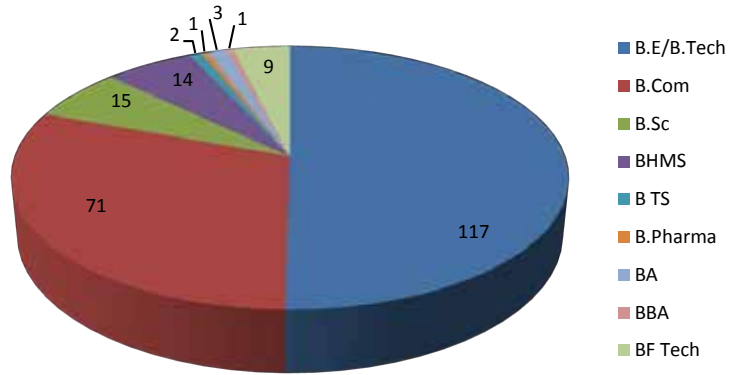
Faculty Placement Committee

- Dr A Jagan Mohan Reddy – Placement Coordinator
- Dr K Trivikram Rao, Member
- Dr S K Mathur, Member
- Dr S S Murthy, Member
- Dr V Srikanth, Member
- Dr P S Janaki Krishna, Member
- Mr T Anil Kumar, Member
- Dr Ch Lakshmi Kumari, Member

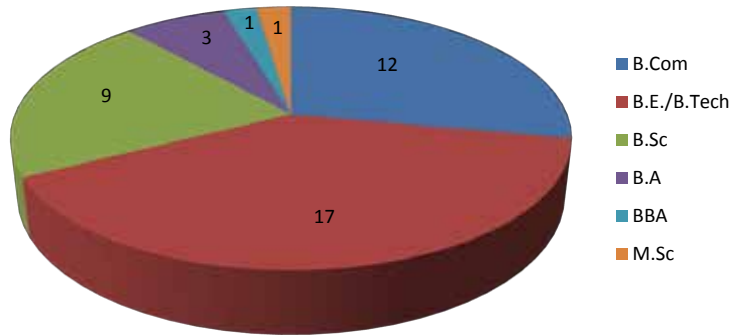


Students' Mix

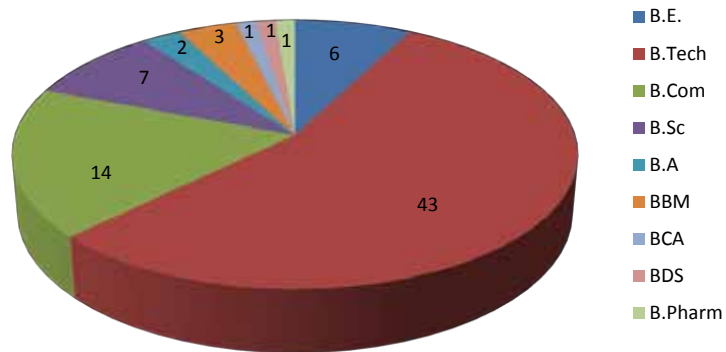
PGDM



PGDM-RM

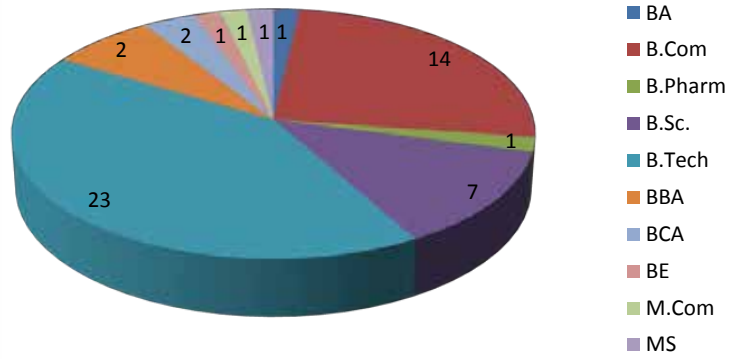


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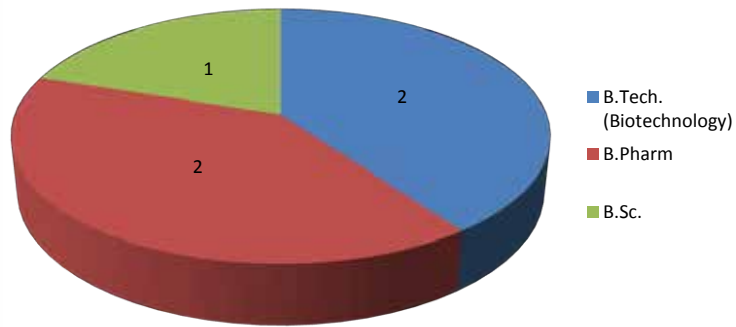




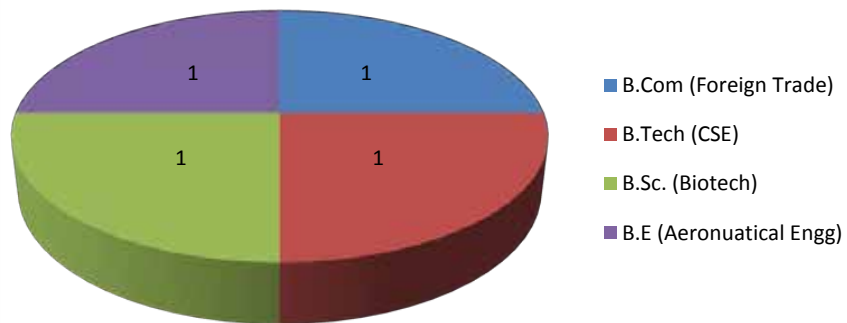
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M
D
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M
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D
G
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M
D
G
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Student Profiles


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Student Profiles

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M
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M
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Student Profiles

PGDM - Finance & Systems

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PGDM - Systems & Marketing

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 Work Experience : Nil



PGDM - Marketing & Operations

Student Profiles


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Student Profiles

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PGDM - HR & Operations

PGDM - HR & Finance

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Qualification : B.Com
 DoB & Age : 05.08.1988, 23 yrs
 Software Skills : MSOffice, Tally
 Email Id : 1101095@ipeindia.org
 Work Experience : Nil



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Student Profiles


Sowdiya Shaik

Qualification : B.E (Civil)
 DoB & Age : 19.04.1987, 24 yrs
 Software Skills : MS Office, C, C++ , STAAD, AUTOCADD.
 Email Id : 1101099@ipeindia.org
 Work Experience : 13 Months

Sree Vidya Kolluru

Qualification : B.Tech (CSE)
 DoB & Age : 15.01.1989, 22 yrs
 Software Skills : MS Office, C, C++ , Core Java, DBMS
 Email Id : 1101102@ipeindia.org
 Work Experience : Nil


Srinivas G

Qualification : B. Com (Comp)
 DoB & Age : 14.12.1989, 22 yrs
 Software Skills : MS Office, Libreoffice, HTML, Linux
 Email Id : 1101105@ipeindia.orgAA
 Work Experience : Nil

Sudha J

Qualification : B.E (Mech)
 DoB & Age : 20.12.1987, 23 yrs
 Software Skills : MS Office, C, C++ , CAD/CAM, Corel Draw, Visio
 Email Id : 1101107@ipeindia.org
 Work Experience : 21 Months


Mrinaal K Abraham

Qualification : B.Tech (Mech)
 DoB & Age : 19.04.1990, 21 yrs
 Software Skills : MS Word, Excel, Power point
 Email Id : 1101052@ipeindia.org
 Work Experience : Nil

PGDM - Finance & Operations
Pooja N Suchak

Qualification : B.Sc (MECS)
 DoB & Age : 07.08.1989, 22 yrs
 Software Skills : C, C++ , Java, SQL, VB, MS Office
 Email Id : 1101063@ipeindia.org
 Work Experience : 12 Months



Student Profiles

PGDM - Finance & Operations

Ramya Krishna Kolla

Qualification : B.E (Hons) CS
 DoB & Age : 05.08.1987, 24 yrs
 Software Skills : MS Office, Java, C
 Email Id : 1101077@ipeindia.org
 Work Experience : 34 Months



Sardar Harpreet Singh

Qualification : B.Com
 DoB & Age : 08.01.90, 21 yrs
 Software Skills : MS Office, DOS, Internet Operations
 Email Id : 1101084@ipeindia.org
 Work Experience : Nil



Shoab Sattar Khan

Qualification : B.E (Mech)
 DoB & Age : 09.02.1990, 21 yrs
 Software Skills : MS Office, Mechanical Software
 Email Id : 1101090@ipeindia.org
 Work Experience : Nil



Shravan Kumar C

Qualification : B.Tech (EEE)
 DoB & Age : 12.07.1987, 24 yrs
 Software Skills : MS Office, C
 Email Id : 1101091@ipeindia.org
 Work Experience : 12 Months



Sowjanya Mitra N

Qualification : B.Tech (CSE)
 DoB & Age : 19.08.1989, 21 yrs
 Software Skills : MS Office, C, C++, Core java, DBMS
 Email Id : 1101100@ipeindia.org
 Work Experience : Nil



Srinidhi K S

Qualification : B.Tech (CSE)
 DoB & Age : 11.01.1989, 22 yrs
 Software Skills : MS Office, C, Java
 Email Id : 1101104@ipeindia.org
 Work Experience : Nil



M
D
G
P



PGDM-RM - Finance & Systems

Student Profiles


K.Rohith

Qualification : B.Tech (CSE)
 DoB & Age : 08.12.1989, 22 yrs
 Software Skills : DotNet, C++ ,Java,Visual Basic,MS Office
 Email Id : 1102042@ipeindia.org
 Work Experience : Nil

Keshava Reddy B

Qualification : B.Tech (CSE)
 DoB & Age : 12.12.1989, 22 yrs
 Software Skills : MS Office, C,C++ & Java.
 Email Id : 1102044@ipeindia.org
 Work Experience : Nil


Aditi Tikku

Qualification : B.Com (Hons)
 DoB & Age : 08.07.1989, 22 yrs
 Software Skills : MS Office
 Email Id : 1102003@ipeindia.org
 Work Experience : 13 months

PGDM-RM - HR & Finance
Anoop Kay Abraham

Qualification : B.A (Eco)
 DoB & Age : 09.08.1989 , 22 yrs
 Software Skills : SPSS, MS Office, Basic
 Email Id : 1102004@ipeindia.org
 Work Experience : Nil


Arif Mohiuddin

Qualification : B.Com
 DoB & Age : 29.07.1989 22 yrs
 Software Skills : MS Office, SPSS, Microsoft Windows
 Email Id : 1102005@ipeindia.org
 Work Experience : Nil

PGDM-RM - HR & Operations
Avik Mukherjee

Qualification : B.Tech (Elec & Telecomm)
 DoB & Age : 25.04.1986 , 26 yrs
 Software Skills : C, C++ ,Java,.Net, C#, PHP, SQL,MS Office, SPSS, Windows.
 Email Id : 1102006@ipeindia.org
 Work Experience : 22 Months



Student Profiles

PGDM-RM - HR & Operations

Dheeraj Sagar Sudam

Qualification : B.Sc (MECS)
 DoB & Age : 15.07.1985, 26 yrs
 Software Skills : C, C++ , HTML Database, SQL Server 2005,
 MS Access
 Email Id : 1102009@ipeindia.org
 Work Experience : 6 Years



Gaurab Kumar

Qualification : B.Com (Hons)
 DoB & Age : 08.09.1986 , 25 yrs
 Software Skills : Window XP 7, MS Office, SPSS
 Email Id : 1102010@ipeindia.org
 Work Experience : Nil

Jaya Bharat Reddy N

Qualification : B.A (SMP)
 DoB & Age : 11.06.1986 ,26 yrs
 Software Skills : Excellent knowledge MS Office, Photoshop,
 Corel Draw, SPSS.
 Email Id : 1102011@ipeindia.org
 Work Experience : 8 Months



Joan Mary Joseph

Qualification : B.Tech (ECE)
 DoB & Age : 19.10.1988, 23 yrs
 Software Skills : MS Office
 Email Id : 1102012@ipeindia.org
 Work Experience : 10 Months

K Swetha

Qualification : B.Sc (CB, Comp App)
 DoB & Age : 17.10.1989 , 22 yrs
 Software Skills : MS Office
 Email Id : 1102041@ipeindia.org
 Work Experience : Nil



Rishi Ranjan

Qualification : B.Sc (Life Sciences)
 DoB & Age : 13.12.1989, 22 yrs
 Software Skills : MS Office
 Email Id : 1102021@ipeindia.org
 Work Experience : Nil

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Student Profiles


Seraj Ahamad

Qualification : B.Sc. (PCM)
 DoB & Age : 30.06.1985, 26 yrs
 Software Skills : Windows XP, Windows 7, Photoshop, MS Office, SPSS
 Email Id : 1102027@ipeindia.org
 Work Experience : Nil

Shuchi Dutt

Qualification : B.Sc (Food Tech & Mgmt.)
 DoB & Age : 27.03.1988, 24 yrs
 Software Skills : MS Office
 Email Id : 1102028@ipeindia.org
 Work Experience : Nil


Sri Krishna Teja Bolla

Qualification : B.A (Mass Comm.)
 DoB & Age : 09.03.1988, 23 yrs
 Software Skills : MS Office
 Email Id : 1102030@ipeindia.org
 Work Experience : 2 years

Srikanth Sridhar

Qualification : B.Sc (MCC)
 DoB & Age : 29.04.1990, 22 yrs
 Software Skills : C, C++, HTML
 Email Id : 1102032@ipeindia.org
 Work Experience : Served my probation period with Asian Paints Ind Ltd


Tammavarapu S M Kiran

Qualification : B.Sc (ECS)
 DoB & Age : 07.02.1989, 23 yrs
 Software Skills : HTML, DBMS, C,C++, SPSS
 Email Id : 1102033@ipeindia.org
 Work Experience : Nil

Tony Cris Gladson S

Qualification : B.Sc (Nursing)
 DoB & Age : 03.08.1987, 24 yrs
 Software Skills : C, MS Office
 Email Id : 1102043@ipeindia.org
 Work Experience : 12 months



Student Profiles

PGDM-RM - HR & Operations

Yatin Singh

Qualification : B.Sc (Life Sciences)
 DoB & Age : 07.07.1990 , 21 yrs
 Software Skills : MS Office , SPSS
 Email Id : 1102039@ipeindia.org
 Work Experience : Nil



Abdul Saleem Khan

Qualification : B.Com
 DoB & Age : 15.06.1990, 22 yrs
 Software Skills : MS Office
 Email Id : 1102001@ipeindia.org
 Work Experience : Nil

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Avinash Manthri

Qualification : B.E (CSE)
 DoB & Age : 09.09.1988, 23 yrs
 Software Skills : C-Language, MS Office, SPSS,
 Adobe Packages (Photo & Video Editing)
 Email Id : 1102007@ipeindia.org
 Work Experience : Nil



Ch Kartheek

Qualification : B.Tech (CS)
 DoB & Age : 11.10.1989, 23 yrs
 Software Skill : MS Office,, Adobe Photoshop,Net,C
 Email Id : 1102002@ipeindia.org
 Work Experience : Nil

Dakshayani Velagapudi

Qualification : B.Com (Advt & Mktg.)
 DoB & Age : 07.01.1990, 22yrs
 Software Skills : MS Excel, MS Word, MS Power Point
 Email Id : 1102008@ipeindia.org
 Work Experience : Nil



Ladha Ujjwal Ladha

Qualification : B.Com
 DoB & Age : 23.11.1990, 21 yrs
 Software Skills : C, C#, .NET, SQL & SAS
 Email Id : 1102013@ipeindia.org
 Work Experience : 21 Months



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Student Profiles


Nitesh S

Qualification : B.Tech (IT)
 DoB & Age : 27.05.1989 , 23 yrs
 Software Skills : MS Office, Adobe Photoshop, C,C++ , Java, Net
 Email Id : 1102014@ipeindia.org
 Work Experience : Nil

Nithin M

Qualification : B.Tech (CSE)
 DoB & Age : 14.01.1989 , 23 yrs
 Software Skills : MS Office ,C ,Java
 Email Id : 1102015@ipeindia.org
 Work Experience : Nil


Prerana Goenka

Qualification : B.Com (Advt & Mktg)
 DoB & Age : 04.08.1991 , 20 yrs
 Software Skills : MS Office, Tally
 Email Id : 1102017@ipeindia.org
 Work Experience : Nil

Rahul Jaiswal

Qualification : B.Sc (Life Sciences)
 DoB & Age : 15.07.1988 , 23 yrs
 Software Skills : SPSS, MS Office, Basic
 Email Id : 1102018@ipeindia.org
 Work Experience : Nil


Rahul Rao Khatke

Qualification : B.Com
 DoB & Age : 14.05.1989, 23 yrs
 Software Skills : MS Office, SPSS.
 Email Id : 1102019@ipeindia.org
 Work Experience : 19 Months

Reetu Singh Kashyap

Qualification : B.Com (Comp)
 DoB & Age : 14.08.1986, 25 yrs
 Software Skills : MS Office, Internet usage.
 Email Id : 1102031@ipeindia.org
 Work Experience : 4 years



Student Profiles

PGDM-RM - Operations & Finance

Sai Pranav Dantu

Qualification : B.Com
 DoB & Age : 25.11.1990, 22 yrs
 Software Skills : Basics in MS Office, Internet
 Email Id : 1102025@ipeindia.org
 Work Experience : Nil



Uday Kumar Pattipaka

Qualification : B.Com
 DoB & Age : 21.09.1990, 22 yrs
 Software Skills : MS Office, 'C' Language, SPSS
 Email Id : 1102035@ipeindia.org
 Work Experience : Nil

Venkatesh Allaka

Qualification : B.Tech (EEE)
 DOB & Age : 27.01.1988, 24 yrs
 Software Skills : C Language, MS Office & SPSS.
 Email Id : 1102036@ipeindia.org
 Work Experience : 12 months



Vivek Kadari

Qualification : B.Tech (IT)
 DoB & Age : 13.06.1989, 22 yrs
 Software Skills : C, HTML, SQL, MS Office, SPSS.
 Email Id : 1102038@ipeindia.org
 Work Experience : Nil

Yogesh Tiwari

Qualification : B.B.A (Applied Mgmt)
 DoB & Age : 15.08.1989, 23 yrs
 Software Skills : MS Office, SPSS
 Email Id : 1102040@ipeindia.org
 Work Experience : NIL



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Student Profiles


Ramesh Yelugoila

Qualification : B.Tech (IT)
 DoB & Age : 07.08.87 , 24 yrs
 Software Skills : C,C++ ,.NET, MS Office
 Email Id : 1102020@ipeindia.org
 Work Experience : 22 Months

Sai Kiran Babladi

Qualification : B.Tech (CS&IT)
 DoB & Age : 15.03.1990 , 22 yrs
 Software Skills : C, SQL, HTML, Photoshop, MS Office
 Email Id : 1102026@ipeindia.org
 Work Experience : Nil


Uday Kiran S

Qualification : B.Tech (Bio Informatics)
 DoB & Age : 19.05.1988 , 24 yrs
 Software Skills : C,C++ , MS Office
 Email Id : 1102034@ipeindia.org
 Work Experience : Nil

Vinay K Tangutur

Qualification : B.Tech (CS&IT)
 DoB & Age : 02.05.1984 , 28 yrs
 Software Skills : C, C++ , Java, Oracle, Pro*C,UML , SDL & TTCN, SPSS 20, UNIX, LINUX Windows 7, Scripting Lang.
 Email Id : 1102037@ipeindia.org
 Work Experience : 4 years 9 Months


Sai Asrith Ramasahayam

Qualification : B.Tech (IT)
 DoB & Age : 22.11.1988, 24 yrs
 Software Skills : C, C++ , ASP .dot, SPSS 20, UNIX, LINUX, Windows 7, Scripting Lang.
 Email Id : 1102024@ipeindia.org
 Work Experience : Nil

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Sowjanya V

Qualification : B.Tech (CSE)
 DOB & Age : 18.05.1990, 22 yrs
 Software Skills : C, C++
 Email Id : 1102029@ipeindia.org
 Work Experience : Nil



Student Profiles

PGDM-BIF - Finance & Marketing

A Pratyusha Kallam

Qualification : B.Tech (CSE)
 DoB & Age : 26.07.1989 , 22 yrs
 Software Skills : C, C++ , Oracle, Core Java
 Email Id : 1103002@ipeindia.org
 Work Experience : Nil



Aashita Sikka

Qualification : B.Com (Advertising)
 DoB & Age : 28.01.1991 , 21 yrs
 Software Skills : MS Office, Photoshop.
 Email Id : 1103003@ipeindia.org
 Work Experience : Nil



Abhishek Anand

Qualification : B.E.(Electronics)
 DoB & Age : 17.10.1985 , 26 yrs
 Software Skills : C
 Email Id : 1103001@ipeindia.org
 Work Experience : Nil



Aditya Vasiraju

Qualification : M.Tech (Power Elec & Ele Drives)
 Date of Birth & Age : 26.11.1986 , 25yrs
 Software Skills : MS Office, C Language
 Email Id : 1103064@ipeindia.org
 Work Experience : Nil



Ajay Babu Polavarapu

Qualification : B.Tech (ECE)
 DoB & Age : 06.08.1986 , 25 yrs
 Software Skills : C, .NET
 Email Id : 1103005@ipeindia.org
 Work Experience : Nil



Alpesh V

Qualification : B.B.M (Finance)
 DoB & Age : 12.03.1989 , 23 yrs
 Software Skills : SPSS, DBMS, MS Office
 Email Id : 1103013@ipeindia.org
 Work Experience : Nil



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Student Profiles


Anand N C

Qualification : B.Com (Comp)
 DoB & Age : 30.4.1990, 22 yrs
 Software Skills : M S Office
 Email Id : 1103006@ipeindia.org
 Work Experience : Nil

Anvesh Goud N

Qualification : B.Tech (IT)
 DoB & Age : 20.01. 1990, 22yrs
 Software Skills : C, SQL, HTML, MS Office
 Email Id : 1103007@ipeindia.org
 Work Experience : Nil


Apoorva Bharadwaj

Qualification : B Tech (CSE)
 DoB & Age : 28.08.1989, 23 yrs
 Software skills : Microsoft package, SPSS
 Email id : 1103008@ipeindia.org
 Work experience : Nil

Apoorva P

Qualification : B Tech (Biotech)
 DoB & Age : 04.02.1989 , 23yrs
 Software Skills : C
 Email Id : 1103009@ipeindia.org
 Work Experience : Nil


Archana Prabhakar

Qualification : B.Com (Comp)
 DOB & Age : 25.04.1991, 21 yrs
 Software Skills : Tally, Wings, Focus, HTML, DHTML
 Email Id : 1103010@ipeindia.org
 Work Experience : Nil

Chopparapu Raj Kiran

Qualification : B.Com, CA (Final), ICWA (Final)
 DoB & Age : 10.4.1987 , 25 yrs
 Software Skills : MS Office
 Email Id : 1103072@ipeindia.org
 Work Experience : 3 years



Student Profiles

PGDM-BIF - Finance & Marketing

G.Kiran Kumar

Qualification : B.E (IT)
 DoB & Age : 14.12.1990, 22 yrs
 Software Skills : C,C++ ,Java,.NET
 Email Id : 1103079@ipeindia.org
 Work Experience : Nil



Ganesh Raaju.P

Qualification : B.Tech (CSE)
 DoB & Age : 01.07.1990, 21 Yrs
 Software Skills : C, OS : XP,Win 7,UNIX , HTML.
 Email Id : 1103012@ipeindia.org
 Work Experience : Nil

Gautam Kumar

Qualification : B.B.M (Hons)
 DoB & Age : 18.05.1990, 22 yrs
 Software Skills : MS Office
 Email Id : 1103065@ipeindia.org
 Work Experience : Nil



Hemavani Desaboina

Qualification : B.Tech (ECE)
 DoB & Age : 15.07.1989 , 23 yrs
 Software Skills : C
 Email Id : 1103014@ipeindia.org
 Work Experience : Nil

Ishmeet Kaur

Qualification : B.Tech (CSE)
 DoB & Age : 26.01.1990, 22 Yrs
 Software Skills : C, C++ , Java, HTML, DBMS, MS OFFICE
 Email Id : 1103061@ipeindia.org
 Work Experience : Nil



Jwalitha Seethamraju

Qualification : B.Com (Comp)
 DoB & Age : 02.06.1990 , 21 yrs
 Software Skills : MS Office, Tally and SPSS
 Email Id : 1103015@ipeindia.org
 Work Experience : Nil

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Student Profiles


K Ravi Teja

Qualification : B.Tech (ECE)
 DoB & Age : 03.06.1990 21 yrs
 Software Skills : Windows, Net Working, C, Java
 Email Id : 1103047@ipeindia.org
 Work experience : Nil

K.Akshitha Reddy

Qualification : B.Tech (ECE)
 DoB & Age : 15.11.1989 , 23yrs
 Software Skills : C,C++
 Email Id : 1103067@ipeindia.org
 Work Experience : Nil


Karthik kulkarni

Qualification : B.Tech (ECE)
 DOB & Age : 07.06.1988, 23yrs
 Software Skills : CNT (CDMA Network Testing) CNA (CDMA Network Analyzer), MapInfo C Language, MS-Office
 Email Id : 1103016@ipeindia.org
 Work Experience : 20 Months

Kiran Kumar KVKN

Qualification : B.Tech (ECE)
 DoB & Age : 03.03.1989 , 22 yrs
 Software Skills : C,C++ ,Java
 Email Id : 1103073@ipeindia.org
 Work Experience : Nil


Kolan Karthik Reddy

Qualification : B.Tech (CSE)
 DoB & Age : 04.02.1990 , 22 yrs
 Software Skills : C & MS.NET
 Email Id : 1103080@ipeindia.org
 Work Experience : Nil

M.J.Arun

Qualification : B. Sc (MPCS)
 DOB & Age : 20.07.1988, 23yrs
 Software Skills : Diploma in Computer Science [DCS] from Aptech Computer Education [MS-Office, MS-Access 2000, Front Page 2000, C Language, C++, VB 6.0, JAVA]
 Email ID : 1103017@ipeindia.org
 Work Experience : Nil



Student Profiles

PGDM-BIF - Finance & Marketing

Mohd Waiz Khan

Qualification : B.Com (Comp)
 DoB & Age : 24.03.1989 , 23yrs
 Software Skills : Windows, MS Office
 Email Id : 1103018@ipeindia.org
 Work Experience : Nil



Naresh Bollam

Qualification : B.Tech (ECE)
 DoB & Age : 14.03.1988 , 23yrs
 Software Skills : C , Core java, MS Office, Windows 2000 server
 Email Id : 1103019@ipeindia.org
 Work Experience : 17 Months



Neethi Reddy M

Qualification : B. Pharmacy
 DoB & Age : 03.05.1989, 23 yrs
 Software Skills : SPSS, Prowess, MS Office
 Email Id : 1103020@ipeindia.org
 Work Experience : Nil



Niharika M

Qualification : B.Tech (ECE)
 DoB & Age : 22.10.1989 , 22yrs
 Software Skills : C, MATLAB, VHDL, MS Office
 Email Id : 1103021@ipeindia.org
 Work Experience : Nil



Nikhilesh Reddy S

Qualification : B.Tech(ECE)
 DoB & Age : 25.07. 1990, 22 yrs
 Software Skills : C
 Email Id : 1103076@ipeindia.org
 Work Experience : Nil



P.Gayathri

Qualification : B.E (IT)
 DoB & Age : 24.04.1987, 25 yrs
 Software Skills : MS Office, C, C++
 Email Id : 1012pgdbif011@ipeindia.org
 Work Experience : Nil



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Student Profiles


P Sai Satish Peri

Qualification : B .Com
 DoB& Age : 02.08.1990, 21 Yrs
 Software Skills : MS Office, Accounting Package (Tally), Computax.
 Email Id : 1103022@ipeindia.org
 Work Experience : Nil

P. Tejashwi

Qualification : B Sc (MBC)
 DoB & Age : 28.06.1988, 24 yrs
 Software Skills : MS Office
 Email Id : 1103051@ipeindia.org
 Work Experience : 18months


Potluri Venkata Karthik

Qualification : B.Tech (IT)
 DoB & Age : 15.11. 1989, 23yrs
 Software Skills : C, C++ , Java, HTML
 Email Id : 1103024@ipeindia.org
 Work Experience : Nil

Pranavaditya Varma K

Qualification : B.B.M (Fin, Mktg)
 DoB & Age : 26.08.1990 , 22 yrs
 Software Skills : Nil
 Email Id : 1103025@ipeindia.org
 Work Experience : Nil


Praveen Kuma Udatha

Qualification : B.Tech (ECE)
 DoB & Age : 01.04.1988 , 24 yrs
 Software Skills : C, Java, Oracle 11g
 Email Id : 1103026@ipeindia.org
 Work Experience : 1 Year

Pruthvi Pulicherla

Qualification : B.Tech (ECE)
 DoB & Age : 19.05.1988 , 24 yrs
 Software Skills : Windows office
 Email Id : 1103066@ipeindia.org
 Work Experience : Nil



Student Profiles

PGDM-BIF - Finance & Marketing

R. Bharat Reddy

Qualification : B.Tech (ECE)
 DoB & Age : 13.09.1989 , 23yrs
 Software Skills : C,C++ ,Java
 Email Id : 1103081@ipeindia.org
 Work Experience : Nil



Rakesh Devda

Qualification : B. Sc (MSCS)
 DoB & Age : 01.05.1990 . 22 yrs
 Software Skills : MS Office
 Email Id : 1103028@ipeindia.org
 Work Experience : Nil

Rama Kanth Jaju

Qualification : B.Com
 DoB & Age : 02.04.1990, 22 yrs
 Software Skills : C, HTML, MS Office
 Email Id : 1103029@ipeindia.org
 Work Experience : Nil



Rama Sheshank

Qualification : B.Tech (EEE)
 DoB & Age : 09.05.1988 , 24 yrs
 Software Skills : Auto-Cad
 Email Id : 1103069@ipeindia.org
 Work Experience : Nil

Ranadeer Soma

Qualification : B.Tech (EEE)
 DoB & Age : 28.07.1986, 25 yrs
 Software Skills : Auto cad,
 Email Id : 1103070@ipeindia.org
 Work Experience : 2 Years



Ravi Teja Kondaparth

Qualification : B.Tech (EI)
 DoB & Age : 22.03.1990, 22 yrs
 Software Skills : MS Office, C, Java
 Email Id : 1103030@ipeindia.org
 Work Experience : Nil

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Student Profiles


Ravikiran Avuragani

Qualification : B.E (Civil)
 DoB & Age : 22.05.1988, 24 yrs
 Software Skills : MS Office ,SPSS
 Email Id : 1103031@ipeindia.org
 Work Experience : Nil

Rohit Kumar

Qualification : B.E (ISE)
 DoB & Age : 05.01.1989 , 23 yrs
 Software Skills : C, C++ , Java, UNIX, DOS , Logo, Basic
 Visual Basic 6.0, SQL, Oracle, SPSS,
 Adobe Photoshop, Matlab, MS Office,HTML
 Email Id : 1103062@ipeindia.org
 Work Experience : Nil


Sai Soumya K

Qualification : B.Tech (CSE)
 DoB & Age : 08.06.1990 , 21 yrs
 Software Skills : C, C++ , Java,.NET,MS Office ,SPSS
 Email Id : 1103033@ipeindia.org
 Work Experience : Nil

Sairam Bodepudi

Qualification : B.Tech(ECE)
 DoB & Age : 23.12. 1989, 23 yrs
 Software Skills : C, AUTO CAD,VHDL,Electric VLSI,MAT LAB,P SPICE
 Email Id : 1103034@ipeindia.org
 Work Experience : Nil


Sandeep Babu G

Qualification : B.Tech (IT)
 DoB & Age : 02.08.1989 , 22 yrs
 Software Skills : Java,C,C++ ,IDE: MyEclipse,Oracle10g
 Email Id : 1103035@ipeindia.org
 Work Experience : Nil

Santhosh Kumar Padam

Qualification : B.Tech (IT)
 DoB & Age : 01.08.1990 , 22 yrs
 Software Skills : C ,C++ ,Java,SPSS
 Email Id : 1103036@ipeindia.org
 Work Experience : Nil



Student Profiles

PGDM-BIF - Finance & Marketing

Shantipriya Chintala

Qualification : B.Com (Comp)
 DoB & Age : 29.10.1989 , 22 yrs
 Software Skills : Tally 7 , Tally 9 , SQL , Oracle 9 , MS Office , SPSS
 Email Id : 1103038@ipeindia.org
 Work Experience : Nil



Sharath Chandra Reddy M

Qualification : B. Tech (ECE)
 DoB & Age : 20-06-1990(22)
 Software Skills : MS Office
 Email Id : 1103039@gmail.com
 Work Experience : Nil

Shefali Singh

Qualification : M.Com
 DoB & Age : 15.09.1985, 26 yrs
 Software Skills : MS office, SPSS
 Email Id : 1103040ipeindia.org
 Work Experience : Nil



Shravani Kar

Qualification : B.Sc ,B.Ed(CBZEE)
 DoB & Age : 25. 07.1988, 23 yrs
 Software Skills : SQL, VB, MS Office
 Email Id : 1103041@ipeindia.org
 Work Experience : Nil

Shruthi Reddy S

Qualification : B.Tech (ECE)
 DoB & Age : 10.06.1989, 23 years
 Software Skills : Java, c+ , MS Office
 Email Id : 1103042@ipeindia.org
 Work Experience : Nil



Shwetha Varma N

Qualification : B.Com (Comp)
 DoB & Age : 17.10. 1988, 23 yrs
 Software Skills : MS Office, SQL, HTML
 Email Id : 1103063@ipeindia.org
 Work Experience : 4 years 11 months

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Student Profiles


Siddhartha Deshavali

Qualification : B.Tech (CSE)
 DoB & Age : 13.10. 1989, 23yrs
 Software Skills : C, C++
 Email Id : 1103043@ipeindia.org
 Work Experience : Nil

Soumya Alla

Qualification : B.Tech (CSE)
 DoB & Age : 08.11.1989 , 22 yrs
 Software Skills : MS Office, C,C++ , Java, UNIX, PHP-SQL, WEB Technologies, SPSS.
 Email Id : 1103044@ipeindia.org
 Work Experience : Nil


Soumya Krishna T

Qualification : B.Tech (IT)
 DoB & Age : 21.11.1989, 22 yrs
 Software Skills : C and data structures , Java ,HTML, Java Script, .net
 Email Id : 1103045@ipeindia.org
 Work Experience : Nil

Sreenivas Kasyap B

Qualification : B Com
 DoB & Age : 30.08.1989, 22 yrs
 Software Skills : MS Office
 Email Id : 1103046@ipeindia.org
 Work Experience : 13 Months.


Sumith Reddy D

Qualification : B.Tech (ECE)
 DoB & Age : 08.06.1989 , 23 yrs
 Software Skills : C , java
 Email Id : 1103054@ipeindia.org
 Work Experience : Nil

Suresh Varma Dandu

Qualification : B.Tech (IT)
 DoB & Age : 18.07.1989 , 23 yrs
 Software Skills : Windows, c, java, MS office, SPSS.
 Email Id : 1103048@ipeindia.org
 Work Experience : Nil



Student Profiles

PGDM-BIF - Finance & Marketing

Surya Prasad Reddy Pingali

Qualification : B.Sc (MPCS)
 DoB & Age : 18.10.1988, 23 yrs
 Software Skills : C, C++, HTML, DBMS, MS Office
 Email Id : 1103049@ipeindia.org
 Work Experience : Nil



Talluri Phaneendra

Qualification : B.Tech (ECE)
 DoB & Age : 26.11. 1990, 21years
 Software Skills : MS Office, C
 Email Id : 1103032@ipeindia.org
 Work Experience : Nil

Tejaswini Talupula

Qualification : B.Tech (ECE)
 DoB & Age : 16.06. 1989, 22 yrs
 Software Skills : C
 Email Id : 1103052@ipeindia.org
 Work Experience : Nil



Upasana Sahu

Qualification : B.Tech (EIE)
 DoB & Age : 22.03.1988, 24 yrs.
 Software Skills : C, C++, Windows 7, SPSS
 Email Id : 1103055@ipeindia.org
 Work Experience : Nil

Vaijanta Vaghmarey

Qualification : B.E (CSE)
 DoB & Age : 15.05.1988 , 23 yrs
 Software Skills : C, C++, DBMS
 Email ID : 1103056@ipeindia.org
 Work Experience : Nil



Vijay Bahadur Yadav

Qualification : B.C.A (Comp)
 DoB & Age : 01.01.1988 , 23 yrs
 Skills : -C, C++, MS Office
 Email ID : 1103057@ipeindia.org
 Work Experience : Nil

PGDM - BIF



PGDM-BIF - Finance & Marketing**Student Profiles****Vivekananda Chalemela**

Qualification : B Tech (IT)
DoB & Age : 10.06.1989 , 23 yrs
Software Skills : C,C++ ,Java
Email Id : 1103058@ipeindia.org
Work Experience : Nil

Yeshwanth Reddy Padamati

Qualification : B.Com
DoB & Age : 06.07.1990, 22yrs
Software Skills : MS Office
Email Id : 1103060@ipeindia.org
Work Experience : Nil



Student Profiles

PGDM-BIF - Finance & HR

Aditi Singh

Qualification : B.A (Pol. Science)
 DoB & Age : 11.11.1990, 21 yrs
 Software Skills : SPSF, Prowess, MS Office, Internet surfing
 Email Id : 1103004@ipeindia.org
 Work Experience : Nil



Gajula Sharat Chandra

Qualification : B.Tech (ECE)
 DoB & Age : 23.07.1990, 22 yrs
 Software Skills : C
 Email Id : 1103068@ipeindia.org
 Work Experience : Nil



Madugula Venakata Lakshmi Navali

Qualification : B.Sc (MGC)
 DoB & Age : 14.10.1988, 23 yrs
 Software Skills : MS office
 Email Id : 1103074@ipeindia.com
 Work Experience : Nil



Mohar Mandal

Qualification : B.Tech (IT)
 DoB & Age : 12.11.1989, 23yrs
 Software Skills : C, C++, Java
 Email Id : 1103077@ipeindia.org
 Work Experience : Nil



Paulami Joardar

Qualification : B.Tech (CSE)
 DoB & Age : 17.10.1989, 23 yrs
 Software Skills : C, C++, Java, Oracle
 Email Id : 1103078@ipeindia.org
 Work Experience : Nil



Prerna Priya

Qualification : B.A (English Hons)
 DoB & Age : 16.06.1989, 23 yrs
 Software Skills : SPSS & MS Office
 Email Id : 1103027@ipeindia.org
 Work Experience : Nil



PGDM-BIF



PGDM-BIF - Finance & HR

Student Profiles


Sarika Nagar

Qualification : M.Sc (Applied Chem.)
 DoB and age : 05.09.1979 , 33 yrs
 Software Skills : MS Office
 Email Id : 1103037@ipeindia.org
 Work experience : 13 Months

Swapna Rani Kanungo

Qualification : B.Com (Hons)
 DOB & Age : 04.01.1989, 23 yrs
 Software Skills : Microsoft office, Tally 9.0, SPSS
 Email Id : 1103050@ipeindia.org
 Work Experience : Nil


Swetha B

Qualification : B.D.S
 DoB & Age : 21.03.1985, 27yrs
 Software Skills : MS Office
 Email Id : 1103075@ipeindia.org
 Work Experience : Nil

**PGDM-BIF
Finance &
Operations**
D Pavan Kumar

Qualification : B.Tech (CSE)
 DoB & Age : 20.08.1990, 21yrs
 Software Skills : C, C++ , Java and MS Office
 Email Id : 1103023@ipeindia.org
 Work Experience : Nil


V V N R Kumar Sabbisety

Qualification : B.Tech (CSE)
 DoB & Age : 13.08.1990, 22 yrs
 Software Skills : C, Java, MS Office, SPSS
 Email Id : 1103059@ipeindia.org
 Work Experience : Nil



Student Profiles

PGDM-IB - Operations & Marketing

Abhilasha Reddy, M.

Qualification : B.Tech (Biotech)
 DoB & Age : 05-08.1988, 23 yrs
 Software Skills : MS Office, C,SPSS
 Email Id : 1104001@ipeindia.org
 Work Experience : Nil



Anup Kumar Verma

Qualification : B.Sc (Physics Hons)
 DoB & Age : 04.07.1989, 22 yrs
 Software Skills : MS Office, Windows OS and SPSS
 Email Id : 1104005@ipeindia.org
 Work Experience : Nil



B.Anirudh Bharadwaj

Qualification : B.Sc (MSC)
 DoB & Age : 30.11.1991, 21 yrs
 Software Skills : Knowledge in C, Java, DBMS, MS Office
 Email Id : 1104004@ipeindia.org
 Work Experience : Nil



BGS Hrushikesh

Qualification : B.Tech (ECE)
 DoB & Age : 15.05.1990, 22 yrs
 Software Skills : MS Office, Basics on C, Cadian ,Pspice
 Email Id : 1104017@ipeindia.org
 Work Experience : Nil



Dammalapati Anusha

Qualification : B.Tech (CS)
 Dob & Age : 19.05. 1988, 23 yrs
 Software Skills : C, HTML, SQL
 Email Id : 1012pgdmib004@ipeindia.org
 Work Experience : Nil



Eshan Verma

Qualification : B. Pharmacy
 DoB & Age : 28.07.1988, 23 yrs
 Software Skills : SPSS & MS Office
 Email Id : 1104015@ipeindia.org
 Work Experience : Nil



PGDM-IB - Operations & Marketing

Student Profiles


K Ravi Chandra

Qualification : B.Tech(CSE)
 DoB & Age : 05.08.1988, 23 yrs
 Software Skills : MS Office,C language,DBMS,HTML,OOPS Concepts
 Email Id : 1104041@ipeindia.org
 Work Experience : Nil

M. Anantha Bhardawaja

Qualification : B.Tech (ECE)
 DoB & Age : 16.03.1990, 22 yrs
 Software Skills : C Language, MS Office, MAT LAB.
 Email Id : 1104047@ipeindia.org
 Work Experience : Nil


P. Surya Prateek

Qualification : B.Tech (IT)
 DoB & Age : 14.11.1988 , 23 yrs
 Software Skills : C,C++ ,Java,.NET
 Email Id : 1104010@ipeindia.org
 Work Experience : Nil

Prapul Kumar Kodam

Qualification : MS(CN&Systems) B.Tech(CSE)
 DoB & Age : 23.09.1987, 24 yrs
 Software Skills : MS-Office, C, C++ , Java, .Net, MATLAB, HTML, MAC OS
 Email Id : 1104030@ipeindia.org
 Work Experience : 8 Months


Ravi Kishore Donga V D

Qualification : B.Tech (EEE)
 DoB & Age : 18.08.1990, 21 yrs
 Software Skills : MS Office,MATLAB
 Email Id : 1104035@ipeindia.org
 Work Experience : Nil

Rishi Dhanpal

Qualification : B.Tech (CSE)
 DoB & Age : 10.11.1988, 23yrs
 Software Skills : C,C++ , MS Office,.Net
 Email Id : 1104046@ipeindia.org
 Work Experience : Nil



Student Profiles

PGDM-IB - Operations & Marketing

Sai Rahul Gandia

Qualification : B.Tech (ECE)
 DoB & Age : 16.04.1989, 23 yrs
 Software Skills : Asp.Net, MS Office 2007
 Email Id : 1104036@ipeindia.org
 Work Experience : Nil



Ajeesh Mohamed K

Qualification : B.Tech (ECE)
 DoB & Age : 05.05.1986, 25 yrs
 Software Skills : C, C++, MS Office, Quality Center (Testing tool)
 Email Id : 1104003@ipeindia.org
 Work Experience : 2 years



PGDM-IB Marketing & Finance

Anusha Belurkar

Qualification : B.Tech (ECE)
 DoB & Age : 03.09.1989, 22 yrs
 Software Skills : C, Java, MS Office, Masm
 Email Id : 1104006@ipeindia.org
 Work Experience : Nil



Chintan A Kotadia

Qualification : B.Tech (ECE)
 DoB & Age : 24.10.1988, 23 yrs
 Software Skills : C Language, MS Office 2007
 Email Id : 1104011@ipeindia.org
 Work Experience : 12 Months



Divya Joginpalli

Qualification : B.Com (Foreign Trade)
 DoB & Age : 31.10.1989, 22 yrs
 Software Skills : MS Office, Tally and SPSS
 Email Id : 1104057@ipeindia.org
 Work Experience : 5 months



Jeshal P Mehta

Qualification : B.Tech (ECE)
 DoB & Age : 04.12.1989, 22 yrs
 Software Skills : C, MASM, MS Office .
 Email Id : 1104018@ipeindia.org
 Work Experience : Nil



PGDM-IB - Marketing & Finance

Student Profiles


Jibin Moni

Qualification : M.Com (Buss Eco), B.Com (Acc& Financial Mgmt)
 DoB & Age : 22.05.1987 ,24 yrs
 Software Skills : Basic knowledge of MS Office and Internet
 Email Id : 1104019@ipeindia.org
 Work Experience : Nil

K.Kanchan Tulasi

Qualification : B.Com (Comp)
 DoB & Age : 09.01.1990 , 22 yrs
 Software Skills : MS Office, DBMS, Tally.
 Email Id : 1104020@ipeindia.org
 Work Experience : Nil


Karthik.G.Janardhan

Qualification : B.Tech (IT)
 DoB & Age : 07.02.1989,23 yrs
 Software Skills : C++ ,JAVA
 Email Id : 1104021@ipeindia.org
 Work Experience : Nil

Manish Kumar Sahu

Qualification : B.B.A
 DoB & Age : 04.05.1990, 21yrs
 Software Skills : MS Office, Tally 9.0
 Email Id : 1104024@ipeindia.org
 Work Experience : Nil


Mayank Gupta

Qualification : B.Com (Accounts Hons)
 DoB & Age : 02.05.1990 , 22 yrs
 Software Skills : DCA, MS Office, SPSS
 Email Id : 1104025@ipeindia.org
 Work Experience : 6 Months

Nitin Srivastav P

Qualification : B.Tech (IT)
 DoB & Age : 10.06.1987 , 24 yrs
 Software Skills : MS Office. Java, C,C++ ,SPSS
 Email Id : 1104042@ipeindia.org
 Work Experience : 21 Months



Student Profiles

PGDM-IB - Marketing & Finance

P Tanya Sree

Qualification : B.Com (Foreign Trade)
 DoB & Age : 14.08.1991 , 20 yrs
 Software Skills : MS Office
 Email Id : 1104058@ipeindia.org
 Work Experience : Nil



Palak Marodia

Qualification : B.Com
 DoB & Age : 15.01.1989, 23 yrs
 Software Skills : MS Office, Tally 6.3
 Email Id : 1104029@ipeindia.org
 Work Experience : Nil

Prashant Kumar P

Qualification : B.B.A
 DoB & Age : 17.12. 1989, 22 yrs
 Software Skills : C++ , MS Office and Internet
 Email Id : 1104031@ipeindia.org
 Work Experience : Nil



Sameer Jagdish Rahangdale

Qualification : B. Com
 DoB & Age : 01.09.1988, 23 yrs
 Software Skills : MS Office, DBMS, TALLY, FOCUS, SPSS.
 Email Id : 1104037@ipeindia.org
 Work Experience : 2 years

Satish M P

Qualification : B.Sc (MsCS)
 DoB & Age : 19.04.1986, 26 yrs
 Software Skills : C,C++ , MS Office
 Email Id : 1104039@ipeindia.org
 Work Experience : 22 Months



Shravan Kumar Chanda

Qualification : B.Com (Comp)
 DoB & Age : 24.07. 1987, 24 yrs
 Software Skills : MS Office
 Email Id : 1104040@ipeindia.org
 Work Experience : 2Years



PGDM-IB - Marketing & Finance

Student Profiles


Smitha.G

Qualification : B.E (EEE)
 DoB & Age : 28.08.1990, 21 yrs
 Software skills : C, C ++
 Email Id : 1104056@ipeindia.org
 Work Experience : Nil

Suman Pitla

Qualification : B.Com (Comp)
 DoB & Age : 02.05. 1990, 21 yrs
 Software Skills : MS Office, HTML, DBMS, SPSS
 Email Id : 1104043@ipeindia.org
 Work Experience : 10 Months


T.Bindu Sriharsha

Qualification : B.Tech (CSE)
 DoB & Age : 06.01.1990, 22 yrs
 Software Skills : Microsoft Word, Excel, Programming in C,Java
 Email Id : 1104055@ipeindia.org
 Work Experience : Nil

V.Santhosh

Qualification : B.Sc (Biotech)
 DoB & Age : 31.05.1989,23 yrs
 Software Skills : MS Office Applications, C+
 Email Id : 1104038@ipeindia.org
 Work Experience : Nil


V.Sushma

Qualification : B.Com Hons (Acc & Eco)
 DoB & Age : 21.01.1990, 22 Yrs
 Software Skills : MS Office
 Email Id : 1104044@ipeindia.org
 Work Experience : Nil

Yogesh Yadav

Qualification : B.Com
 DoB & Age : 25.06.1988, 23 yrs
 Software Skills : MS Office, HTML, DBMS, SPSS
 Email Id : 1104048@ipeindia.org
 Work Experience : 2 Years



Student Profiles

PGDM-IB - Marketing & HR

A.V.Nagendra Kumar

Qualification : B.Tech (CS)
 DoB & Age : 11.06.1988 ,23 yrs
 Software Skills : C, C++ ,java , MS Office 2007
 Email Id : 1104027@ipeindia.org
 Work Experience : Nil



Ashish Kumar Jha

Qualification : B.B.A. (IB)
 DoB & Age : 03.12.1990, 21 yrs
 Software Skills : MS Office 2007 & SPSS
 Email Id : 1104009@ipeindia.org
 Work Experience : 10 Months

B. Aravinda Kishore

Qualification : B.Sc. (Male Nursing)
 DoB & Age : 15.07.1987, 24 yrs
 Software Skills : MS Office,SPSS
 Email Id : 1104007@ipeindia.org
 Work Experience : 6 Months



B.Arun Teja

Qualification : B.Tech (CSE.)
 DoB & Age : 03.06.1990, 22 yrs
 Software Skills : C lang, OOP's Concepts, HTML, DBMS, MS Office, Adobe Photoshop, Windows OS
 Email Id : 1104050@ipeindia.org
 Work Experience : Nil

C Arun Kumar

Qualification : B.Tech (CSE)
 DoB & Age : 08.05.1990,22 yrs
 Software Skills : MS Office Applications, C+
 Email Id : 1104008@ipeindia.org
 Work Experience : Nil



Garima Singh

Qualification : B.Tech (ECE)
 DoB & Age : 16. 02.1989, 22 yrs
 Software Skills : Windows 7, Windows vista, MS Office, C.
 Email Id : 1104059@ipeindia.org
 Work Experience : Nil



PGDM-IB - Marketing & HR

Student Profiles


Harsha Sharma

Qualification : B.Com (Hons)
 DoB & Age : 07.02.1990, 22 yrs
 Software Skills : MS Office
 Email Id : 1104016@ipeindia.org
 Work Experience : 10 Months

Kul Bardhan Singh

Qualification : B.B.A (Marketing)
 DoB & Age : 20.08.1987, 24 yrs
 Software Skills : MS Office
 Email Id : 1104022@ipeindia.org
 Work Experience : 6 Months


M. Durga Pratyusha

Qualification : B.Sc (Biotech)
 DoB & Age : 18.01.1990, 22 yrs
 Software Skills : MS Office, C Language
 Email Id : 1104013@ipeindia.org
 Work Experience : Nil

Mukherjee Debosmita Jayanta

Qualification : B.Sc (MBC)
 DoB & Age : 10.05.1990, 21 yrs
 Software Skills : MS Office , SPSS and Internet
 Email Id : 1104026@ipeindia.org
 Work Experience : Nil


N. Vaishnavi Ratnam

Qualification : B.C.A (CS)
 DoB & Age : 08.10.1990, 21 yrs
 Software Skills : C, C++ , HTML, Oracle, MS Office, SPSS,.Net
 Email Id : 1104012@ipeindia.org
 Work Experience : Nil

Neha Chahal

Qualification : B.Com (Comp)
 DoB & Age : 24.07.1989, 22 yrs
 Software Skills : DBMS, Web Programming
 Email Id : 1104028@ipeindia.org
 Work Experience : 13 Months



Student Profiles

PGDM-IB - Marketing & HR

Purushottam Kumar

Qualification : B.A Hons (Eng Literature)
DoB & Age : 28.09.1988 ,23 yrs
Software Skills : MS Office and SPSS
Email Id : 1104033@ipeindia.org
Work Experience : 12 months



Sailaja Popuri

Qualification : B.Com (Eco)
DoB & Age : 16.04.1991 ,21 yrs
Software Skills : Focus ,Tally 7.2 , Tally 9,MS Office,SPSS
Email Id : 1104051@ipeindia.org
Work Experience : Nil

T.Vamsi Priya

Qualification : B.Tech (ECE)
DoB & Age : 07.08.1984, 27 yrs
Software Skills : Knowledge of C , MS Office
Email Id : 1104045@ipeindia.org
Work Experience : 8 Months



Yogita Gurani

Qualification : B.Com
DoB & Age : 12.05.1990, 21 yrs
Software Skills : MS Office,Tally 6.3,SPSS
Email Id : 1104049@ipeindia.org
Work Experience : Nil

PGDM-IB



PGDM-IB - Finance & HR**Student Profiles****Abhishek Brahmanapelly**

Qualification : B.Tech (EC)
DoB & Age : 29.06.1989, 22Yrs
Software Skills : C,MS Office
Email Id : 1104002@ipeindia.org
Work Experience : Nil

Ramya Shirisha

Qualification : B.Tech (ECE)
DoB & Age : 27.06.1988 , 23 yrs
Software Skills : C (Java Basic)
Email id : 1104034@ipeindia.org
Work experience : Nil

**Devina Kumari**

Qualification : B.A. (Comp Application)
DoB & Age : 07.03.1986, 25 yrs
Software Skills : MS Office, Oracle, SPSS, Java, C++
Email Id : 1104014@ipeindia.org
Work Experience : Nil

**PGDM-IB
Finance & Systems****PGDM-IB
Finance & Operations****Mahathi Harshapriya B V**

Qualification : B.Tech.(Elec. & Telematics)
DoB & Age : 12.06.1986 , 25 yrs
Software Skills : C, Java, Oracle, Tally
Email Id : 1104023@ipeindia.org
Work Experience : 6 Months



Student Profiles

PGDM-Biotechnology - Marketing & Operations

Gaurav Bande

Qualification : B.Tech (Biotech)
 DoB & Age : 04.04.1986, 26 yrs
 Software Skills : MS Office, Perl
 Email Id : 1105001@ipeindia.org
 Work Experience : 2 Years



Harish Reddy C

Qualification : B.Tech (Biotech)
 DoB & Age : 12.03.1989, 23 yrs
 Software Skills : C Language, .Net, ASP, WPF, MS Office
 Email Id : 1105002@ipeindia.org
 Work Experience : 6 Months

Rajani V

Qualification : B.Pharmacy
 DoB & Age : 10.03.1988, 23 yrs
 Software Skills : MS Office
 Email Id : 1105003@ipeindia.org
 Work Experience : Nil



D Srinivas Reddy

Qualification : B.Pharmacy
 DoB & Age : 19.06.1990, 21 yrs
 Software Skills : M S Office, Tally 6.3
 Email Id : 1105004@ipeindia.org
 Work Experience : Nil

B. Prasanna

Qualification : B.Sc (BBC)
 DoB & Age : 01.09.1989, 22 yrs
 Software Skills : MS Office 2007
 Email Id : 1105005@ipeindia.org
 Work Experience : Nil



PGDM-BIOTECH



Exe-PGDM - Marketing & HR

Student Profiles



Anushree Chitlangia
 Qualification : B.Com (Foreign Trade)
 DOB & Age : 23.10.1989, 22 yrs
 Software Skills : Operating System (Windows7, XP)
 Email id : chitlangia.anu@gmail.com, 1206001@ipeindia.org
 Work experience : 2 years

**Exe-PGDM
HR & Operations**

R Shalini
 Qualification : B.Tech (CSE)
 DOB & Age : 22.07.1983, 29 yrs
 Software Skills : Java,C, C+ +, Unix
 Email id : shalini.ramagiri@gmail.com, 1206002@ipeindia.org
 Work experience : 5 years



Namrata Ashok
 Qualification : B.Sc (Biotech)
 DOB & Age : 19.05.1988, 24 yrs
 Software Skills : MS Office, MS Excel, PowerPoint
 Email id : namratha.ashok@gmail.com, 1206003@ipeindia.org
 Work experience : 2.10 years

**Exe-PGDM
Operations &
Finance**

M Sunil Kumar
 Qualification : B.E (Aeronautical Eng)
 DOB & Age : 26.12.1981, 31 yrs
 Software Skills : C, C+ +, embedded systems, VB Linux
 Email id : sunil4u_aero@yahoo.co.in, 1206004@ipeindia.org
 Work experience : 5 years





Our Alumni in the Corporate World

Banking / Financial Services

- Allahabad Bank
- Andhra Bank
- Axis Bank
- Bank of Baroda
- Bank of India
- Catholic Syrin Bank
- CSC India
- Financial Software Services Ltd.
- Franklin Templeton
- HDFC Bank Ltd.
- IDBI Bank Ltd.
- Indian Overseas Bank
- Karur Vysya Bank
- Karvy Stock Brocking Ltd.
- UCO Bank

Insurance

- ICICI Securities
- SBI Life Insurance
- Tata AIG General Insurance

Services & Others

- A P Rajiv Swugruha
- Adriotech Solutions
- Airtel
- Finitatives Learning Pvt. Ltd.
- Google India
- Idea Cellular Ltd.
- Infobrain Technologies
- Jaro Education
- Kidloo
- Kidloo Pvt. Ltd.
- Med Plus Services Center
- Medrix
- Metrics4 Analytics
- Pokarna Group
- Reliance Digital
- Tata Business Support Services
- Times Group
- Vasista Capital Ltd.
- Vodafone
- Water Health India Ltd.
- My Home Industries

IT / ITES

- Anishrav IT Solutions
- Cognizant Technologies
- Google Inc
- Infosys Technologies Ltd.
- Magnaquest Technologies Ltd.
- My Home Industries.
- Oracle India
- Sify Technologies
- Tata Consultancy Services Ltd.
- Kyndal Group

Manufacturing & FMCG

- 3Shramik Sara Plast Pvt.Ltd.
- Aditya Birla
- Andhra Paper Mills.
- Asian Paints
- Berger Paints
- DuPont Sustainable Solutions
- Gameloft India
- Godfrey Philips India Ltd.
- Heritage Foods India Pvt. Ltd.
- Indian Immunological Ltd.
- Kirby Buildings Systems
- Mecon India
- Midhani
- NMDC
- Orient Cements.
- Premia Channel India Infoline
- Reliance Digital
- S&P Capital
- Shoppers Stop
- Vishnu Chemicals Ltd.
- Vizag Steel Plants

Consultancy

- Datawise Consultants
- Deloitte Consulting Pvt. Ltd,
- DMV Global Data
- Middle Earth Consulting Ltd.
- Transgraph Consulting Pvt. Ltd.
- Transgraph Consulting Pvt. Ltd.



Placement Programme: The Class of 2013

Placement Committee

The Placement Committee of the Institute contacts and assists the companies in the recruitment process. The Committee comprises of the Chairman, Placement Committee, Placement Coordinator, All PG Coordinators. Student Placement Committee assists this committee. The Placement Coordinator is the convenor of the placement committee.

The students will be allowed to report for their duties from end of December 2012 onwards, depending on the need of the recruiter. To confirm participation, the organizations are requested to complete the Placement Response Sheet provided at the end of this brochure and mail it back at the earliest to enable the early allotment of dates.

Guidelines for Final Placements

The following guidelines have been framed by the Institute to ensure transparent participation in the placement activities for the class of 2011-2013. Your co-operation will be highly appreciated.

- Details regarding the organization's placement requirements can be forwarded to the Placement Coordinator. These details are essential for scheduling the placement process.
- Information about the company in the form of brochures, pamphlets, write-ups etc. may be sent to the placement Coordinator along with the job profile.
- Pre-Placement talks will be held at the Institute during which the companies make presentations about their operations and job profile.
- The Placement Coordinator will forward to the organization the Curriculum Vitae of all the students interested to participate in the placement process.
- The recruitment process will be held in the campus, but if the organization wishes that the students shall come to their office, this requirement can also be met.
- The company must declare the results while on the Campus.
- Once a student accepts an offer he/she is not eligible to participate further selection process of any other company.
- All the offer letters to the students by the organization must be channeled through the Placement Coordinator. Duplicate copies of the appointment letters duly signed and accepted by the students will be returned to the organization.
- Please ensure that all the correspondence regarding placements is channeled through the Placement Coordinator.

For further information please contact:

Dr. A. Jagan Mohan Reddy

Associate Professor (HR) & Placement Coordinator
Tel no: + 91(40) 2709 5483 (D) /2709 8145(Extn-230)

Mobile: 9392414243

Fax: + 91 (40) 2709 5478

Email: jaganmohan@ipeindia.org

placementsipe@gmail.com

Website: www.ipeindia.org





RESPONSE SHEET

(To be filled in by the Recruiter)

Name of the Organization: _____

Address: _____

City: _____ Pin: _____

Telephone: _____ Fax: _____ Email: _____

Placement Details

Position: _____ No. of Vacancies: _____

1. _____

2. _____

Area

Marketing

Finance

HR

Operations Management

FP & Wealth Management

Retail

Banking, Insurance & FS

International Business

Bio-technology

Date for Pre-Placement Talks at IPE _____ (or) Office _____

Date for Selections at IPE _____ (or) Office _____

Facilities Required

Transportation: _____ LCD _____ No. of Rooms for PPT _____

Others, if any _____

Signature: _____

Name of the Person: _____ Organization: _____

Telephone No: _____ Email: _____

Fax No: _____ Mobile: _____



Institute of Public Enterprise



To

Dr A Jagan Mohan Reddy
Assoc. Professor & Placement Coordinator
Institute Public Enterprise
Osmania University Campus
Hyderabad - 500 007.

From



Glimpses of Student Life of IPEans



Where We Stand

Ranking

- IPE ranks 13th among the 'Top B-Schools of Super Excellence in the CSR-GHRDC B-School Survey 2010.
- 1st in Andhra Pradesh and 3rd in Regional Wise CSR-GHRDC B-School Survey 2010.
- 20th in Faculty, Publication, Research, Consultancy, MDP & Other Programmes. CSR-GHRDC B-School Survey 2010.

Awards

The 17th and 18th Dewang Mehta Business School Award Advisory Committee has adjudged IPE as the 'Best Government B-School in India' for 2009 and 2010.

Other Dewang Mehta Awards received by IPE include:

- Business school that encourages innovations that leads to better development.
- Business school with the best industry interface.
- Business School Leadership Award.

DNA Innovate B-Schools Awards sponsored by Stars in the following categories:

- Innovation in Placements
- Innovation in Teaching Methodology
- Outstanding B-school in Marketing (South)



INSTITUTE OF PUBLIC ENTERPRISE

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